

1. Could I have a look at it?我可以看看吗?
2. Any discount?有折扣吗?
3. Could I try them on?我可以试试吗?
4. Is that a new dress?这是不是新款式的服装?
5. At what time do you open?几点开始营业?
6. At what time do you close?几点停止营业?
7. What make is it?这是什么牌子的?
8. What is the price?价钱呢? 9
9. How much is it?这个多少钱?
10. Please ring these up for me.请帮我结账。
11. Can you give me a discount.?能否打个折扣?
12. Can you come down a little?价格能在降低点吗?
13. Can you make it cheaper?可否便宜些?
14. How much does it come to?一共多少钱?
15. It's over there.在那儿。
16. Thanks a lot.多谢
17. Sure thing 不用谢
18. By the way, When does it open?顺便问一下, 它几点开门?
19. Is opens from 9a.m.to9:30p.m.从早上九点到晚上九点半。
20. It's nothing.别客气
21. That's right.没错
22. That's great.那太好了
23. I hope so.希望如此
24. Thank very much.非常感谢
25. That's too bad.那太糟了
26. That's good. Where is it.太好了,在哪儿呢?
27. Not at all.不客气
28. Excuse me, where is the washroom?请问卫生间在哪里?
29. Pardon? I didn't follow you. madam. My English is poor.您说什么? 夫人, 我没听懂您的话, 我的英语不太好。
30. Would you please repeat?请您重复一下好吗?
31. Where is the toilet?厕所在哪儿?
32. It's straight ahead, On your right, you won't miss it.一直向前, 在您的右边, 不会错过的。
33. I see now.我明白了
34. I beg your pardon.请您再说一遍
35. Do you have?有吗?

36. Come this way, please.请往这边来  
37. I'd like to buy a tie.我想买条领带。  
38. How about this silk one?这条真丝的怎么样?  
39. It's good . How much does it cost?很好。要多少钱?  
40. Ok, I will take it.好的，我买了  
41. If you really like it, I can offer 30% discount.若你真的喜欢的话，我可以给你七折优惠。

#### 实况对话

1 A: May I help you?你要买什么?

B: I need a sweater. Would you show me some?我想买一件毛衣，拿几件给我看看好吗?

A: Certainly, here you are.当然可以，给你。

B: I like the blue one. May I try it on?我喜欢这件蓝色的，可以试一下吗?

A: Of course. It fits you perfectly.可以，你穿这一件正合适。

B: Yes, how much is it?是的，多少钱?

A: One hundred twenty yuan .120 元

B: Can you give me a discount?能否给我打个折扣呢?

A: Sorry , our prices are set.抱歉，我们不讨价还价。

B: Is that so?是吗?

#### 实况对话 2

A: Please show me that white T shirt.请把那件白色的 T 恤给我看看

B: Here you are.给你

A: It's in good quality. What about the price?质量很好，多少钱?

B: Two hundred yuan.200 元    A: Oh, it's too dear. Can you come down a bit?哦，太贵了，可以便宜点吗?

B: I'll give you a 15% discount if you buy two.如果你买两件，我可以给你打八五折

A: Let's make it .I take two. One is for my sister ,the other is for myself.成交，我买两件。一件给我妹妹，一件给我自己。

#### 实况对话 3

A: Good morning, madam. May I help you?早上好，夫人，我能为你效劳吗?

B: I'm just browsing, thanks.我只是逛逛，谢谢

A: We're on clearance sale now. prices have up to twenty percent off. Do you miss the chances.我们正在降价，八折优惠，不要错过机会

B: Well, how about fifty percent discount ,if so, I'll buy that big panda.5 折怎么样?那样的话，我把那个大熊猫买下。

A: Madam, you know we're clearing out stock now ,it's a real bargain.夫人，你知道

我们正在清货，这真是一个很便宜的价格

B: So you won't come down any more? 你就不再降价了?

A: Thirty percent discount, ok? That's the lowest price. 7折那就是最低的了