

Asking Effective Questions Guide



Social Engineering and Phishing Workshop

Introduction

In this workshop, you're learning how phishing attacks are created and tested using tools like **Evilginx** or by sending a **phishing email with a malicious attachment**. Sometimes, when things don't work as expected, it's easy to just say:

- "It doesn't work."
- "I followed the steps but it's not working."
- "I did everything correctly."

However, these statements don't help your trainer (or yourself!) figure out what's wrong. To troubleshoot effectively and learn faster, it's better to ask **specific questions** by clearly stating:

- What you were trying to do
- What you did (exactly)
- What you expected to happen
- What actually happened
- Any error messages or strange results

Why "It doesn't work" is not helpful

Let's say you're running Evilginx and something goes wrong. Saying "It doesn't work" could mean many things:

- Evilginx didn't start?
- You couldn't access your phishing site?
- Credentials weren't captured?
- Target didn't click the link?

Each of these needs a different fix. That's why you need to break it down.

A Better Way to Ask

Here's a simple format you can follow every time you get stuck:

1. What were you trying to do?

"I was trying to open the phishing link generated by Evilginx on the victim's browser."

2. What steps did you take?

“I ran the Evilginx setup commands, added the phishing site using phishlets, and shared the generated link via email.”

3. What did you expect to happen?

“When the link was opened, I expected Evilginx to capture the username and password.”

4. What actually happened?

“The phishing page showed a 404 error when clicked on the link.”

5. Did you receive any error messages?

“Yes, Evilginx says: Phishlet not loaded due to DNS mismatch.”



Sample Question Format

Not helpful:

“The phishing link doesn’t work.”

Helpful:

“I used Evilginx to generate a link for Office365. When I opened the link on the victim VM, I got a 404 error. Evilginx logs mention a DNS mismatch. I think I might have misconfigured my domain settings. Could you help me check the DNS part?”



Example: Malicious Email Scenario

You sent a phishing email with a zip file attachment that contains a payload, and the victim didn't get hacked.

Unhelpful:

“I clicked the file but nothing happened.”

Helpful:

“I crafted a phishing email with a zip file containing the payload created using msfvenom. I set the listener using Metasploit and shared the link to download it. The victim clicked the attachment, but no reverse shell came back. There were no logs on Metasploit, so I suspect the file was blocked or didn’t execute properly.”

Checklist Before Asking

Use this quick checklist:

- ☒ Did I follow each step one-by-one?
 - ☒ Did I copy any error messages or logs?
 - ☒ Did I try to describe what's actually happening?
 - ☒ Did I test on the correct machine (attacker/victim)?
 - ☒ Did I note down what works vs. what doesn't?
-

Final Tips

- It's okay to make mistakes. What matters is how you describe them.
 - Be honest: "I'm not sure what this part does" is better than staying silent.
 - Screenshots help too! Show exactly what you see.
-

Remember

Learning offensive security or phishing doesn't require being a tech expert — it requires **curiosity** and **clear communication**. The better you explain your problem, the faster you'll find the solution — and the more you'll learn in the process.