

21.1 Collective Behavior

LEARNING OBJECTIVES

By the end of this section, you should be able to:

- Describe different forms of collective behavior
- Differentiate between types of crowds
- Discuss emergent norm, value-added, and assembling perspective analyses of collective behavior



SOCIOLOGY IN THE REAL WORLD

Flash Mobs and Challenges



FIGURE 21.2 Is this a good time had by all? Some flash mobs may function as political protests, while others are for fun. (Credit Richard Wood/flickr)

In March 2014, a group of musicians got together in a fish market in Odessa for a spontaneous performance of Beethoven's "Ode to Joy" from his Ninth Symphony. While tensions were building over Ukraine's efforts to join the European Union, and even as Russian troops had taken control of the Ukrainian airbase in Belbek, the Odessa Philharmonic Orchestra and Opera Chorus tried to lighten the troubled times for shoppers with music and song. Spontaneous gatherings like this are called **flash mobs**. They are often recorded or live streamed, and are sometimes planned to celebrate an event or person.

While flash mobs are often intensely designed and rehearsed in order to give the impression of spontaneity, challenges don't always go according to plan: Cinnamon is too intense, buckets may fall on people's heads, or a bottle breaks on the floor. But successes and failures on social media can tie people together. Challenges can lead to chats, recollections, and repeats.

Humans seek connections and shared experiences. Perhaps experiencing a flash mob event enhances this bond. It certainly interrupts our otherwise mundane routine with a reminder that we are social animals.

Forms of Collective Behavior

Flash mobs are examples of **collective behavior**, noninstitutionalized activity in which several or many people voluntarily engage. Other examples are a group of commuters traveling home from work and a population of teens adopting a favorite singer's hairstyle. In short, collective behavior is any group behavior that is not

mandated or regulated by an institution. There are three primary forms of collective behavior: the crowd, the mass, and the public.

It takes a fairly large number of people in close proximity to form a **crowd** (Lofland 1993). Examples include a group of people attending an Ani DiFranco concert, tailgating at a Patriots game, or attending a worship service. Turner and Killian (1993) identified four types of crowds. **Casual crowds** consist of people who are in the same place at the same time but who aren't really interacting, such as people standing in line at the post office. **Conventional crowds** are those who come together for a scheduled event that occurs regularly, like a religious service. **Expressive crowds** are people who join together to express emotion, often at funerals, weddings, or the like. The final type, **acting crowds**, focuses on a specific goal or action, such as a protest movement or riot.

In addition to the different types of crowds, collective groups can also be identified in two other ways. A **mass** is a relatively large number of people with a common interest, though they may not be in close proximity (Lofland 1993), such as players of the popular Facebook game Farmville. A **public**, on the other hand, is an unorganized, relatively diffused group of people who share ideas, such as the Libertarian political party. While these two types of crowds are similar, they are not the same. To distinguish between them, remember that members of a mass share interests, whereas members of a public share ideas.

Theoretical Perspectives on Collective Behavior

Early collective behavior theories (LeBon 1895; Blumer 1969) focused on the irrationality of crowds. Eventually, those theorists who viewed crowds as uncontrolled groups of irrational people were supplanted by theorists who viewed the behavior some crowds engaged in as the rational behavior of logical beings.

Emergent-Norm Perspective



FIGURE 21.3 According to the emergent-norm perspective, Hurricane Katrina victims sought needed supplies for survival, but to some outsiders their behavior was normally seen as looting. (Credit: Infrogmation/Wikimedia Commons)

Sociologists Ralph Turner and Lewis Killian (1993) built on earlier sociological ideas and developed what is known as emergent norm theory. They believe that the norms experienced by people in a crowd may be disparate and fluctuating. They emphasize the importance of these norms in shaping crowd behavior, especially those norms that shift quickly in response to changing external factors. **Emergent norm theory** asserts that, in this circumstance, people perceive and respond to the crowd situation with their particular (individual) set of norms, which may change as the crowd experience evolves. This focus on the individual component of interaction reflects a symbolic interactionist perspective.

For Turner and Killian, the process begins when individuals suddenly find themselves in a new situation, or when an existing situation suddenly becomes strange or unfamiliar. For example, think about human behavior during Hurricane Katrina. New Orleans was decimated and people were trapped without supplies or a way to evacuate. In these extraordinary circumstances, what outsiders saw as “looting” was defined by those involved

as seeking needed supplies for survival. Normally, individuals would not wade into a corner gas station and take canned goods without paying, but given that they were suddenly in a greatly changed situation, they established a norm that they felt was reasonable.

Once individuals find themselves in a situation ungoverned by previously established norms, they interact in small groups to develop new guidelines on how to behave. According to the emergent-norm perspective, crowds are not viewed as irrational, impulsive, uncontrolled groups. Instead, norms develop and are accepted as they fit the situation. While this theory offers insight into why norms develop, it leaves undefined the nature of norms, how they come to be accepted by the crowd, and how they spread through the crowd.

Value-Added Theory

Neil Smelser's (1962) meticulous categorization of crowd behavior, called **value-added theory**, is a perspective within the functionalist tradition based on the idea that several conditions must be in place for collective behavior to occur. Each condition adds to the likelihood that collective behavior will occur. The first condition is *structural conduciveness*, which occurs when people are aware of the problem and have the opportunity to gather, ideally in an open area. *Structural strain*, the second condition, refers to people's expectations about the situation at hand being unmet, causing tension and strain. The next condition is the *growth and spread of a generalized belief*, wherein a problem is clearly identified and attributed to a person or group.

Fourth, *precipitating factors* spur collective behavior; this is the emergence of a dramatic event. The fifth condition is *mobilization for action*, when leaders emerge to direct a crowd to action. The final condition relates to action by the agents. Called *social control*, it is the only way to end the collective behavior episode (Smelser 1962).

A real-life example of these conditions occurred after the fatal police shooting of teenager Michael Brown, an unarmed eighteen-year-old African American, in Ferguson, MO on August 9, 2014. The shooting drew national attention almost immediately. A large group of mostly Black, local residents assembled in protest—a classic example of structural conduciveness. When the community perceived that the police were not acting in the people's interest and were withholding the name of the officer, structural strain became evident. A growing generalized belief evolved as the crowd of protesters were met with heavily armed police in military-style protective uniforms accompanied by an armored vehicle. The precipitating factor of the arrival of the police spurred greater collective behavior as the residents mobilized by assembling a parade down the street. Ultimately they were met with tear gas, pepper spray, and rubber bullets used by the police acting as agents of social control. The element of social control escalated over the following days until August 18, when the governor called in the National Guard.



FIGURE 21.4 Agents of social control bring collective behavior to an end. (Credit: hozinja/flickr)

Assembling Perspective

Interactionist sociologist Clark McPhail (1991) developed **assembling perspective**, another system for understanding collective behavior that credited individuals in crowds as rational beings. Unlike previous theories, this theory refocuses attention from collective behavior to collective action. Remember that collective behavior is a noninstitutionalized gathering, whereas collective action is based on a shared interest. McPhail's theory focused primarily on the processes associated with crowd behavior, plus the lifecycle of gatherings. He identified several instances of convergent or collective behavior, as shown on the chart below.

Type of crowd	Description	Example
Convergence clusters	Family and friends who travel together	Carpooling parents take several children to the movies
Convergent orientation	Group all facing the same direction	A semi-circle around a stage
Collective vocalization	Sounds or noises made collectively	Screams on a roller coaster
Collective verbalization	Collective and simultaneous participation in a speech or song	Pledge of Allegiance in the school classroom
Collective gesticulation	Body parts forming symbols	The YMCA dance
Collective manipulation	Objects collectively moved around	Holding signs at a protest rally

TABLE 21.1 Clark McPhail identified various circumstances of convergent and collective behavior (McPhail 1991).

