

Hanwha Q CELLS GmbH Sonnenallee 17-21, 06766 Bitterfeld-Wolfen (OT Thalheim), Germany

TEST S.r.l. Strada Vicinale Battifoglia 06132 Perugia

QUOTATION 610100921

Quotation no./date 610100921 / 16.05.2018 **Contract no.**

Customer no. 1704529 **Shipment** Selfcollector

Your referenceIncotermsEXW 234134134 □ □ ¬Your documentPayment termsT/T payment in advance

Contact Ignazio Sasanelli

Tel Created for Administrator

E-Mail Prices valid until 16.05.2018
By order of

Pos.	Material	Material description	Estimated delivery date	Quantity	Unit	Unit price	Per	Total price in EUR
100	10019251	Q.PEAK DUO G5 310	31.05.2018	22,00	PCS	4,60 EUR	10WP	2.620,00
200	10019251	Q.PEAK DUO G5 310	31.05.2018	28,00	PCS	4,60 EUR	10WP	3.264,84
300	10019251	Q.PEAK DUO G5 310	31.05.2018	32,00	PCS	4,60 EUR	10WP	3.731,26
Total power Total quantity		44.640,00 144	Sub tot	al				9.616,10
			Surcharg		0%			
			Surcharge/discount absolute					-2.000,00
			Freight a	Freight and insurance				1.000,00
			Sub tota	Sub total				10.616,10
			VAT			19,00%		2.017,06
			Total in	EUR				12.633,16

This is a non-binding offer. Products are subject to prior sales.

Unless otherwise explicitly specified in this offer, all named prices are meant to be net price plus the respectively applicable rate of statutory value added tax.

A positive credit assessment is required for a quotation with payment target. If a credit assessment is negative, the delivery or service is to be paid in advance.

Calender week according to ISO 8601.

Please indicate our document number in future correspondence.

Unless and as far as not otherwise explicitly agreed to in writing by Hanwha Q CELLS GmbH ("Q CELLS"), all deliveries and services are carried out exclusively to the general business terms and conditions of Q CELLS, which are attached to this quotation or which can be received from the homepage www.q-cells.com.

The general business terms and conditions of the receiver of this quotation are excluded.

Unless explicitly stated, freight and insurance costs do NOT include provisions for the offloading of goods on delivery.

Hanwha Q CELLS GmbH

OT Thalheim Sonnenallee 17-21 TEL +49 (0) 3494 66 99-0 FAX +49 (0) 3494 66 99-199 MAIL q-cells@q-cells.com WEB www.hanwha-qcells.com

Board of directors

Ji-Weon Jeong Maeng Yoon Kim Jun Tae Ko

Back account

Commerzbank AG,Berlin, Germany Account: 199999400 (EUR, USD, AUD, JPY, GBP) Code: 100 400 00

IBAN: DE68 1004 0000 0199 9994 00 **BIC (SWIFT)**: COBADEBB

Registered office: Bitterfeld-Wolfen Tax office: Bitterfeld Tax number: 116/107/06438 Registered number: 18663 District court: Stendal VAT-ID: DE284757331

WEEE-Registration-No: DE 927 15097



The retention of title remains at Q CELLS until full payment of the deliveries.

Processing and transformation of the unpaid deliveries always take place for Q CELLS as manufacturer but without obligations.

In case of processing of unpaid deliveries, Q CELLS is entitled to keep the proportional property right (co ownership) of the new created goods in the proportion of the invoiced delivery to the value of the new created goods.

OT Thalheim Sonnenallee 17-21 TEL +49 (0) 3494 66 99-0 FAX +49 (0) 3494 66 99-199 MAIL q-cells@q-cells.com WEB www.hanwha-qcells.com Ji-Weon Jeong Maeng Yoon Kim Jun Tae Ko Commerzbank AG,Berlin, Germany Account: 199999400 (EUR, USD, AUD, JPY, GBP) Code: 100 400 00

IBAN: DE68 1004 0000 0199 9994 00 BIC (SWIFT): COBADEBB

Registered office: Bitterfeld-Wolfen Tax office: Bitterfeld Tax number: 116/107/06438 Registered number: 18663 District court: Stendal VAT-ID: DE284757331

WEEE-Registration-No : DE 927 15097