



Hanwha Q CELLS GmbH Sonnenallee 17-21, 06766 Bitterfeld-Wolfen (OT Thalheim), Germany

Fortum Corporation OYJ
Keilaniementie 1
02150 Espoo

QUOTATION 610100975

Quotation no./date	610100975 / 28.06.2018	Contract no.	
Customer no.	1742332	Shipment	Standard
Your reference		Incoterms	DDP Espoo
Your document	test	Payment terms	30 Days net
Contact	Doreen Wagner		
Tel		Created for	Jouni Tolonen
E-Mail	cheolwoo.park@q-cells.com	Prices valid until	28.06.2018
By order of	Stefan Ams		

Pos.	Material	Material description	Estimated delivery date	Quantity	Unit	Unit price	Per	Total price in EUR
100	10019255	Q.PEAK DUO G5 320	05.07.2018	33,00	PCS	3,00 EUR	10WP	3.168,00
		* P.Term S/C(Non-Q)						52,80
		* 1 Pallet Below S/C						50,00
		Special condit. Sum.						102,80
200	20004313	Inverter Huawei SUN 2000-42 KTL	05.07.2018	2,00	PCS	4.000,00 EUR	1ST	8.000,00
		* P.Term S/C(Non-Q)						0,00
		Special condit. Sum.						0,00
Total power		10.560,00	Sub total					11.168,00
Total quantity		35						
Surcharge/discount %						0%		
Surcharge/discount absolute								
Freight and insurance								
Sub total								11.270,80
VAT						0,00%		0,00
Total in EUR								11.270,80

This is a non-binding offer. Products are subject to prior sales.

Unless otherwise explicitly specified in this offer, all named prices are meant to be net price plus the respectively applicable rate of statutory value added tax.

A positive credit assessment is required for a quotation with payment target. If a credit assessment is negative, the delivery or service is to be paid in advance.

Calendar week according to ISO 8601.

Please indicate our document number in future correspondence.

Unless and as far as not otherwise explicitly agreed to in writing by Hanwha Q CELLS GmbH ("Q CELLS"), all deliveries and services are carried out exclusively to the general business terms and conditions of Q CELLS, which are attached to this quotation or which can be received from the

Hanwha Q CELLS GmbH
OT Thalheim
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WEB www.hanwha-qcells.com

Board of directors
Ji-Weon Jeong
Maeng Yoon Kim
Jun Tae Ko

Bank account
Commerzbank AG, Berlin, Germany
Account : 199999400 (EUR, USD, AUD, JPY, GBP)
Code : 100 400 00
IBAN : DE68 1004 0000 0199 9994 00
BIC (SWIFT): COBADE33

Registered office : Bitterfeld-Wolfen
Tax office : Bitterfeld
Tax number : 116/107/06438
Registered number : 18663
District court : Stendal
VAT-ID : DE284757331
WEEE-Registration-No : DE 927 15097



homepage www.q-cells.com.

The general business terms and conditions of the receiver of this quotation are excluded.

Unless explicitly stated, freight and insurance costs do NOT include provisions for the offloading of goods on delivery.

The retention of title remains at Q CELLS until full payment of the deliveries.

Processing and transformation of the unpaid deliveries always take place for Q CELLS as manufacturer but without obligations.

In case of processing of unpaid deliveries, Q CELLS is entitled to keep the proportional property right (co ownership) of the new created goods in the proportion of the invoiced delivery to the value of the new created goods.

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