



Hanwha Q CELLS GmbH Sonnenallee 17-21, 06766 Bitterfeld-Wolfen (OT Thalheim), Germany

Fortum Corporation OYJ  
Keilaniementie 1  
02150 Espoo

## QUOTATION 610100979

<b>Quotation no./date</b>	610100979 / 18.07.2018	<b>Contract no.</b>	
<b>Customer no.</b>	1742332	<b>Shipment</b>	Standard
<b>Your reference</b>		<b>Incoterms</b>	DDP Espoo
<b>Your document</b>	test	<b>Payment terms</b>	30 Days net
<b>Contact</b>	Doreen Wagner		
<b>Tel</b>		<b>Created for</b>	Jouni Tolonen
<b>E-Mail</b>	cheolwoo.park@q-cells.com	<b>Prices valid until</b>	18.07.2018
<b>By order of</b>	Stefan Ams		

Pos.	Material	Material description	Estimated delivery date	Quantity	Unit	Unit price	Per	Total price in EUR
200	20004313	Inverter Huawei SUN 2000-42 KTL	25.07.2018	2,00	PCS	4.000,00 EUR	1ST	8.000,00
		* P.Term S/C(Non-Q)						0,00
		<b>Special condit. Sum.</b>						0,00
300	10019255	Q.PEAK DUO G5 320	25.07.2018	33,00	PCS	4,50 EUR	10WP	4.752,00
		* P.Term S/C(Non-Q)						52,80
		* 1 Pallet Below S/C						50,00
		<b>Special condit. Sum.</b>						102,80
<b>Total power</b>		10.560,00	<b>Sub total</b>					12.854,80
<b>Total quantity</b>		35						
Surcharge/discount %						0%		
Surcharge/discount absolute								
Freight and insurance								
<b>Sub total</b>								12.854,80
VAT						0,00%		0,00
<b>Total in EUR</b>								12.854,80

This is a non-binding offer. Products are subject to prior sales.

Unless otherwise explicitly specified in this offer, all named prices are meant to be net price plus the respectively applicable rate of statutory value added tax.

A positive credit assessment is required for a quotation with payment target. If a credit assessment is negative, the delivery or service is to be paid in advance.

Calendar week according to ISO 8601.

Please indicate our document number in future correspondence.

Unless and as far as not otherwise explicitly agreed to in writing by Hanwha Q CELLS GmbH ("Q CELLS"), all deliveries and services are carried out exclusively to the general business terms and conditions of Q CELLS, which are attached to this quotation or which can be received from the

Hanwha Q CELLS GmbH  
OT Thalheim  
Sonnenallee 17-21  
TEL +49 (0) 3494 66 99-0  
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MAIL q-cells@q-cells.com  
WEB www.hanwha-qcells.com

Board of directors  
Ji-Weon Jeong  
Maeng Yoon Kim  
Jun Tae Ko

Bank account  
Commerzbank AG, Berlin, Germany  
Account : 199999400 (EUR, USD, AUD, JPY, GBP)  
Code : 100 400 00  
IBAN : DE68 1004 0000 0199 9994 00  
BIC (SWIFT): COBADE33

Registered office : Bitterfeld-Wolfen  
Tax office : Bitterfeld  
Tax number : 116/107/06438  
Registered number : 18663  
District court : Stendal  
VAT-ID : DE284757331  
WEEE-Registration-No : DE 927 15097



homepage [www.q-cells.com](http://www.q-cells.com).

The general business terms and conditions of the receiver of this quotation are excluded.

Unless explicitly stated, freight and insurance costs do NOT include provisions for the offloading of goods on delivery.

The retention of title remains at Q CELLS until full payment of the deliveries.

Processing and transformation of the unpaid deliveries always take place for Q CELLS as manufacturer but without obligations.

In case of processing of unpaid deliveries, Q CELLS is entitled to keep the proportional property right (co ownership) of the new created goods in the proportion of the invoiced delivery to the value of the new created goods.

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**WEB** [www.hanwha-qcells.com](http://www.hanwha-qcells.com)

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