

Team: 111 Rep: 3417 M.Ojeda

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|-----------|----------|---------------------------------------|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 10113450 | 762-4913 | Carolina Lumber Yarel | RENEW | 60.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 60.00 | 0.00 | 60.00 | 1 |
| 10234365 | 852-4155 | Altieri Nieto Pablo Ivan | RENEW | 45.00 | 50.00 | 0.00 | 45.00 | 5.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 45.00 | 1 |
| 10239097 | 854-5063 | Ramos Román Oscar E | RENEW | 12.00 | 25.00 | 0.00 | 12.00 | 13.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 12.00 | 1 |
| 10279006 | 887-4444 | Farmacia Caribe, Inc | RENEW | 167.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 167.00 | 0.00 | 167.00 | 1 |
| 10294061 | 898-3447 | Farmacia Central | RENEW | 27.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 27.00 | 0.00 | 27.00 | 1 |
| 10294083 | 898-3495 | Hotel Parador y Restaurant El Buen | RENEW | 100.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 100.00 | 0.00 | 100.00 | 1 |
| 10429677 | 876-2006 | Farmacia Nieves | RENEW | 8.00 | 8.00 | 0.00 | 8.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 8.00 | 1 |



| 10602010 854-5752 | Oftalmólogos Asociados del Norte | RENEW | 79.00 | 79.00 | 0.00 | 79.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 79.00 | 1 |
|-------------------|-------------------------------------|-------|--------|--------|------|--------|-------|------|------|------|------|--------|------|--------|---|
| 10800269 855-6033 | Súper Farmacia Triple R Inc | RENEW | 27.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 27.00 | 0.00 | 27.00 | 1 |
| 11390195 268-1100 | Rodríguez Santiago José Raúl | RENEW | 100.00 | 150.00 | 0.00 | 100.00 | 50.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 100.00 | 1 |
| 11475459 878-4849 | Derma Centro | RENEW | 8.00 | 8.00 | 0.00 | 8.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 8.00 | 1 |
| 11544588 880-7411 | Valentín Marrero Juan N | RENEW | 40.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 40.00 | 0.00 | 40.00 | 1 |
| 11849188 840-0080 | Muñoz Carlos M | RENEW | 160.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 160.00 | 0.00 | 160.00 | 1 |
| 11944103 655-4006 | De Jesús Ramos Miguel A | RENEW | 57.00 | 57.00 | 0.00 | 57.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 57.00 | 1 |



| 12073659 621-4747 | Saade Yordan Ricardo | RENEW | 97.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 97.00 | 0.00 | 97.00 | 1 |
|-------------------|-------------------------|-------|---------|--------|------|--------|-------|------|------|------|------|--------|-------|---------|----|
| 12139170 633-3277 | Bless Optical | RENEW | 25.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 25.00 | 25.00 | 1 |
| Total: | | | 1012.00 | 377.00 | 0.00 | 309.00 | 68.00 | 0.00 | 0.00 | 0.00 | 0.00 | 678.00 | 25.00 | 1012.00 | 16 |



Team: 111 Rep: 3686 S.Maldonado

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|-----------|----------|---------------------------------------|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 10046890 | 751-2945 | Martínez Toro José A | RENEW | 220.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 220.00 | 0.00 | 220.00 | 1 |
| 10152208 | 786-3543 | Martorell Edgar | RENEW | 75.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 75.00 | 0.00 | 75.00 | 1 |
| 10194333 | 833-3548 | Lugo Echevarria Orlando | RENEW | 146.00 | 147.00 | 0.00 | 146.00 | 1.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 146.00 | 1 |
| 10237824 | 854-3004 | Farmacia Merfi | RENEW | 8.00 | 8.00 | 0.00 | 8.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 8.00 | 1 |
| 10370791 | 898-4020 | Laboratorio Clínico Rodríguez | RENEW | 73.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 73.00 | 0.00 | 73.00 | 1 |
| 10451108 | 898-5873 | Farmacia Solmari | RENEW | 73.00 | 74.00 | 0.00 | 73.00 | 1.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 73.00 | 1 |
| 10777667 | 837-0556 | Laboratorio Clinico Bacteriologico | RENEW | 169.00 | 169.00 | 0.00 | 169.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 169.00 | 1 |



| 11396317 787-5690 | Balaguer Padilla Joaquín F | RENEW | 74.00 | 75.00 | 0.00 | 74.00 | 1.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 74.00 | 1 |
|-------------------|--|-------|--------|--------|------|--------|------|------|------|------|------|-------|------|--------|---|
| 11409277 266-2035 | Clínica de Terapia Física de Yabuco | RENEW | 89.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 89.00 | 0.00 | 89.00 | 1 |
| 11827999 891-2175 | Diagnostic Nuclear Medicine | RENEW | 168.00 | 169.00 | 0.00 | 168.00 | 1.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 168.00 | 1 |
| 12096236 885-2275 | Canto Rosa Elena | RENEW | 39.00 | 40.00 | 0.00 | 39.00 | 1.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 39.00 | 1 |
| 12100670 896-8817 | Advance Digital Image | RENEW | 109.00 | 109.00 | 0.00 | 109.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 109.00 | 1 |
| 12106627 863-7400 | Nogales Perez Elena | RENEW | 47.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 47.00 | 0.00 | 47.00 | 1 |
| 12108404 288-6998 | Rullan Cummings Ramon M | RENEW | 71.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 71.00 | 0.00 | 71.00 | 1 |



Week: 36

Grupo Fisiatrico Carolina/Dra. Mait 12138840 400-0102 89.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 89.00 0.00 89.00 **RENEW** 1

0.00 0.00 0.00 664.00 0.00 Total: 1450.00 791.00 0.00 786.00 5.00 0.00 1450.00 15



Team: 111 Rep: 3860 M.Beard

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|-----------|----------|---------------------------------|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 10259499 | 872-2175 | Laboratorio Cardona Lamela | RENEW | 56.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 56.00 | 0.00 | 56.00 | 1 |
| 10375285 | 878-2480 | Hernández Duprey Manuel | RENEW | 46.00 | 48.00 | 0.00 | 46.00 | 2.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 46.00 | 1 |
| 10885760 | 255-2400 | Laboratorio Clínico Bethania | RENEW | 73.00 | 65.00 | 0.00 | 65.00 | 0.00 | 8.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 73.00 | 1 |
| 11076138 | 258-2965 | Figueroa Félix M | RENEW | 205.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 205.00 | 0.00 | 205.00 | 1 |
| 12088965 | 796-7777 | Hussein Esam | RENEW | 45.00 | 8.00 | 0.00 | 8.00 | 0.00 | 37.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 45.00 | 1 |
| 12091309 | 863-5952 | Laboratorio Clínico Fajardo | RENEW | 48.00 | 111.00 | 0.00 | 48.00 | 63.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 48.00 | 1 |
| 12095001 | 862-3900 | Laboratorio Clínico Torremar | RENEW | 8.00 | 8.00 | 0.00 | 8.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 8.00 | 1 |



| 12103625 278-3300 | Twins Pharmacy | RENEW | 97.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 97.00 | 0.00 | 97.00 | 1 |
|-------------------|--------------------|-------|--------|--------|------|--------|-------|------|------|------|------|--------|------|--------|----|
| 12121509 843-6990 | Almodovar Evelyn S | RENEW | 27.00 | 27.00 | 0.00 | 27.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 27.00 | 1 |
| 12129549 680-7222 | Emanuelli Andres | RENEW | 95.00 | 98.00 | 0.00 | 95.00 | 3.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 95.00 | 1 |
| Total: | | | 700.00 | 365.00 | 0.00 | 297.00 | 68.00 | 4.50 | 0.00 | 0.00 | 0.00 | 358.00 | 0.00 | 700.00 | 10 |



Week: 36

Team: 112 Rep: 3988 A.Torres

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|-----------|----------|------------------|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 10575709 | 662-4978 | A+ Plumbing 24/7 | OLD_P | 0.00 | 50.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 50.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1 |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| 12062631 | 737-6253 | Mundo Educativo | OLD_P | 0.00 | 16.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 16.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1 |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| Total: | | | | 0.00 | 66.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 66.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2 |



Week: 36

Team: 120 Rep: 3595 A.Cordero

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|-----------|----------|--------------------------------------|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 10658005 | 881-1167 | Santana Dry Cleaning | RENEW | 111.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 111.00 | 0.00 | 111.00 | 1 |
| 11781950 | 897-2255 | Larcoop - Cooperativa de Lares | RENEW | 126.00 | 48.00 | 0.00 | 48.00 | 0.00 | 78.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 126.00 | 1 |
| 12008783 | 854-3920 | Laboratorio Clínico Cantera | RENEW | 736.00 | 736.00 | 0.00 | 736.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 736.00 | 1 |
| Total: | | | | 973.00 | 784.00 | 0.00 | 784.00 | 0.00 | 26.00 | 0.00 | 0.00 | 0.00 | 111.00 | 0.00 | 973.00 | 3 |



Week: 36

Team: 3 Rep: 3877 N.Hernandez

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Ор Сі | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|-----------|----------|----------------------------|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 12145548 | 949-9345 | P & V Doors and Windows | OLD_P | 0.00 | 50.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 50.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1 |
| Total: | | | | 0.00 | 50.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 50.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1 |



Week: 36

Team: 3 Rep: 3956 I.Montes

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|-----------|----------|---------------------|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 12087104 | 316-2387 | R & R Exterminating | OLD_P | 0.00 | 50.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 50.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1 |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| Total: | | | | 0.00 | 50.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 50.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1 |



Week: 36

Team: 3 Rep: 4065 I.Ramos

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|-----------|----------|----------------------------|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 12145567 | 217-2546 | NationLab Exterminating | OLD_P | 0.00 | 50.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 50.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1 |
| Total: | | | | 0.00 | 50.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 50.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1 |



Week: 36

Team: 45 Rep: 4026 J.Adorno

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|-----------|----------|----------------------------------|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 11924651 | 872-0899 | Oppenheimmer Soltero Rafael J | OLD_P | 0.00 | 81.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 81.00 | 0.00 | 0.00 | 0.00 | 1 |
| Total: | | | | 0.00 | 81.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 81.00 | 0.00 | 0.00 | 0.00 | 1 |



Week: 36

Team: 48 Rep: 3952 T.Caraballo

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|-----------|----------|---|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 10119605 | 784-0670 | Mash Industrial Inc | OLD_P | 0.00 | 15.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 15.00 | 0.00 | 0.00 | 0.00 | 1 |
| 10958826 | 766-0670 | Asociacion de Pensionados del Gobie | OLD_P | 0.00 | 20.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 20.00 | 0.00 | 0.00 | 0.00 | 1 |
| 12072758 | 754-0696 | Golden Age Care Center | OLD_P | 0.00 | 20.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 20.00 | 0.00 | 0.00 | 0.00 | 1 |
| 12140046 | 505-3775 | Casa Agrícola Y Pesca Cj Trebol | RENEW | 0.00 | 16.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 16.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1 |
| Total: | | | | 0.00 | 71.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 16.00 | 55.00 | 0.00 | 0.00 | 0.00 | 4 |



Week: 36

Team: 62 Rep: 7284 R.Vicens

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|-----------|----------|-------------------------------|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 10076012 | 759-8075 | Morland of Puerto Rico Inc | RENEW | 174.00 | 148.00 | 0.00 | 148.00 | 0.00 | 26.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 174.00 | 1 |
| Total: | | | | 174.00 | 148.00 | 0.00 | 148.00 | 0.00 | 26.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 174.00 | 1 |



Week: 36

Team: 74 Rep: 263 M.Camuñas

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|-----------|----------|-----------------------------|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 10098029 | 886-0425 | Girard Manufacturing Inc | RENEW | 471.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 471.00 | 0.00 | 471.00 | 1 |
| 10166260 | 653-7777 | Supermercados Amigo | RENEW | 24.00 | 541.00 | 0.00 | 24.00 | 517.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 24.00 | 1 |
| 12081004 | 653-7777 | Walmart Puerto Rico | RENEW | 732.00 | 725.00 | 0.00 | 725.00 | 0.00 | 7.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 732.00 | 1 |
| Total: | | | | 1227.00 | 1266.00 | 0.00 | 749.00 | 517.00 | 2.33 | 0.00 | 0.00 | 0.00 | 471.00 | 0.00 | 1227.00 | 3 |



Week: 36

Team: 74 Rep: 3034 B.Delgado

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|-----------|----------|--|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 11163509 | 743-6900 | Caribbean Body Parts | OLD_P | 0.00 | 40.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 40.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1 |
| 11659008 | 281-7120 | Pagán John M | RENEW | 157.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 157.00 | 0.00 | 157.00 | 1 |
| 11946643 | 842-2512 | Gutierrez Dorrington Jorge H | RENEW | 587.00 | 587.00 | 0.00 | 587.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 587.00 | 1 |
| 12093973 | 864-0870 | O'Neill Security & Consultant Servi | RENEW | 510.00 | 150.00 | 0.00 | 150.00 | 0.00 | 360.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 510.00 | 1 |
| Total: | | | | 1254.00 | 777.00 | 0.00 | 737.00 | 0.00 | 90.00 | 0.00 | 40.00 | 0.00 | 157.00 | 0.00 | 1254.00 | 4 |



Week: 36

Team: 74 Rep: 3428 H.Boria

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|-----------|----------|------------------------------------|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 10254610 | 839-5266 | Colegio Mayor de Tecnología Inc | RENEW | 139.00 | 139.00 | 0.00 | 139.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 139.00 | 1 |
| 11976207 | 832-5790 | Oil Energy System Inc | RENEW | 428.00 | 428.00 | 0.00 | 428.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 428.00 | 1 |
| Total: | | | | 567.00 | 567.00 | 0.00 | 567.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 567.00 | 2 |



Week: 36

Team: 9 Rep: 3457 M.Martinez

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Ор Сі | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|-----------|----------|--------------|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 11928485 | 890-4749 | Job Corps | RENEW | 212.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 212.00 | 0.00 | 212.00 | 1 |
| 11928506 | 857-5200 | Job Corps | RENEW | 195.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 195.00 | 0.00 | 195.00 | 1 |
| 11928507 | 881-2300 | Res-Care Inc | RENEW | 426.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 426.00 | 0.00 | 426.00 | 1 |
| Total: | | | | 833.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 833.00 | 0.00 | 833.00 | 3 |



Week: 36

Team: 9 Rep: 3768 L.Cruz

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|-----------|----------|---------------------------------|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 11145949 | 730-2896 | Lift Master de PR Inc | RENEW | 351.00 | 351.00 | 0.00 | 351.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 351.00 | 1 |
| 12036426 | 816-2991 | Modern Hairstyling Institute | RENEW | 98.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 98.00 | 0.00 | 98.00 | 1 |
| Total: | | | | 449.00 | 351.00 | 0.00 | 351.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 98.00 | 0.00 | 449.00 | 2 |



| | Report Totals | | | | | | | | | | | | | |
|--------|---------------|---------|---------|----------|-------------|-------------|-------|--------|--------|-----------|-------------|-----------|-----|--|
| | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI | |
| Total: | 8639.00 | 5794.00 | 0.00 | 4728.00 | 658.00 | 7.48 | 0.00 | 272.00 | 136.00 | 3370.00 | 25.00 | 8639.00 | 69 | |