

Week: 21

Team: 74 Rep: 263 M.Camuñas

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|---------------|----------|--------------------------------------|-------|----------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 12084623 | 750-4333 | Zorzal Termite Exterminating Corp | RENEW | (221.00) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | (221.00) | 0.00 | 221.00 | 1 |
| 12084623 | 750-4333 | Zorzal Termite Exterminating Corp | RENEW | 221.00 | 79.00 | 0.00 | 79.00 | 0.00 | 142.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 221.00 | 1 |
| 12098947 | 263-3305 | Honda de Cayey | RENEW | 54.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 54.00 | 0.00 | 54.00 | 1 |
| 12137559 | 651-5480 | Flagship del Sur | RENEW | 54.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 54.00 | 0.00 | 54.00 | 1 |
| Total: | | | | 108.00 | 79.00 | 0.00 | 79.00 | 0.00 | 35.50 | 0.00 | 0.00 | 0.00 | (113.00) | 0.00 | 550.00 | 4 |

Week: 21

Team: 74 Rep: 3034 B.Delgado

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|---------------|----------|-------------------------|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 10162868 | 253-5901 | Avis Rent A Car | RENEW | 523.00 | 223.00 | 0.00 | 223.00 | 0.00 | 300.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 523.00 | 1 |
| 10177014 | 821-2200 | Pan American Fertilizer | RENEW | 100.00 | 100.00 | 0.00 | 100.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 100.00 | 1 |
| 12080382 | 707-0714 | The Landscapers' Outlet | RENEW | 50.00 | 50.00 | 0.00 | 50.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 50.00 | 1 |
| 12108559 | 780-6334 | Terrazol | OLD_P | 0.00 | 49.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 49.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1 |
| 12137619 | 650-9050 | Café Mami | RENEW | 23.00 | 23.00 | 0.00 | 23.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 23.00 | 1 |
| Total: | | | | 696.00 | 445.00 | 0.00 | 396.00 | 0.00 | 60.00 | 0.00 | 49.00 | 0.00 | 0.00 | 0.00 | 696.00 | 5 |



Audited Control Report for: C02 2016 DIR

Report Creation Date: 01/12/2016 05:32 PM

Week: 21

Team: 74 Rep: 3302 E.Del Rio

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|-----------|----------|-------------|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 11974869 | 794-6860 | Aggreko Inc | RENEW | 268.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 268.00 | 0.00 | 268.00 | 1 |
| Total: | | | | 268.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 268.00 | 0.00 | 268.00 | 1 |



Audited Control Report for: C02 2016 DIR

Report Creation Date: 01/12/2016 05:32 PM

Week: 21

Team: 9 Rep: 3457 M.Martinez

| Subscr ID | Phone | Subscr Name | Prosp | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
|-----------|----------|----------------|-------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| 12085733 | 267-3320 | Data Power Inc | OLD_P | 0.00 | 30.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 30.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1 |
| Total: | | | | 0.00 | 30.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 30.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1 |



Audited Control Report for: C02 2016 DIR

Report Creation Date: 01/12/2016 05:32 PM

Week: 21

| Report Totals | | | | | | | | | | | | | |
|---------------|---------|---------|---------|----------|-------------|-------------|-------|-------|--------|-----------|-------------|-----------|-----|
| | Prod Co | Prod Ci | Tot Com | Renew Ci | Increase Ci | Decrease Ci | Np Ci | Op Ci | Otc_Ci | Ctrl Loss | Unctrl Loss | Net Sales | CGI |
| Total: | 1072.00 | 554.00 | 0.00 | 475.00 | 0.00 | 40.18 | 0.00 | 79.00 | 0.00 | 155.00 | 0.00 | 1514.00 | 11 |