## **Books**

- Author's full name (Organisation) otherwise family name, initials
- Year of Publication
- Title of book (taken from title page, not front cover)
- Title of series (if applicable)
- Edition (if other than first)
- City of publication & country (others), USA, city & state
- Publisher/Publishing house

## In - text citation

Smith, Brown, and Chan (2014) found that ...

## Reference

Smith, A., Brown, B., & Chan, C. (2014). *New*formations in international business. Chicago, IL:

Hoffman