

# PATAN MAYANA YUSUF ALI KHAN

## Software Engineer.

7x Salesforce Certified & 3x Copado Certified



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Hyderabad, Telangana, India.



[Salesforce.com/trailblazer/ykhan78](https://Salesforce.com/trailblazer/ykhan78)



[yusufkhan2546.github.io](https://yusufkhan2546.github.io)

## Work Experience

### 1. Prodapt Solutions – Software Engineer (Oct 2021 – Present)

- Collaborated with stakeholders and cross-functional teams to gather requirements and troubleshoot bug resolutions in real-time, enhancing customer satisfaction by 99%.
- Established third-party integration with Salesforce and exposed REST resources for payment processing, leveraging Salesforce security protocols.
- Designed and implemented automated workflows and customized sales flows, reusable components, dashboards, custom 360 record pages, and data migration, leveraging Omni Studio and Salesforce components with an overall 70% code contribution.
- Championed best practices in software development, fostering an environment of continuous improvement among team members.
- Optimized system performance through regular code reviews and increased end-user adoption by providing comprehensive training, achieving 100% user adoption of Salesforce over legacy systems.

### 2. Reliant Vision Group – Software Engineer (Oct 2019 – Jul 2021)

- Resolved a critical system bottleneck by redesigning key database queries and Apex triggers, improving application performance by 60%.
- Designed an automated workflow using process builder and flow, which reduced manual processing tasks by 70% and increased operational efficiency.
- Developed a custom lightning component, enhancing the user interface and increasing user engagement by 40%, resulting in improved adoption rates.
- Enabled informed decision-making through the development of custom reports and dashboards in Salesforce.

## Education

### 1. JNTU university, Anantapur (Apr 2015 – Apr 2019)

Bachelor of technology (Computer science & engineering)

### 2. Government junior college, Mulakalacheruvu (Apr 2014 – Apr 2015)

Senior secondary (Mathematics, Physical sciences)

## Skills

Salesforce	Salesforce vlocity	Salesforce admin	Apex
Visualforce	Lightning web components	SOQL/SOSL	Salesforce sales cloud
Salesforce service cloud	Omni studio	Copado	Devops
Angular	Node js	Java script	Rest API
Salesforce industry clouds	HTML 5	CSS 3	Bootstrap
Java	Triggers	UI/UX	Process builder

## Certifications

- Salesforce certified platform developer 1
- Salesforce certified platform developer 2
- Salesforce certified administrator
- Salesforce certified associate
- Copado fundamentals 1 MP
- Salesforce certified java script developer
- Salesforce certified service cloud consultant
- Salesforce certified omni studio developer
- Copado fundamentals 1 SFP
- Copado fundamentals 2 MP

## Projects

- **Peacock Digital**  
Developed a comprehensive digital platform for automated sales flow to reduce human intervention.  
**Technologies:** Salesforce CRM, Apex, Visualforce, LWC, Omni Studio.
- **B2B Soft**  
**Description:** Implemented customized payment solutions to improve data integration.  
**Technologies:** Lightning Components, Salesforce APIs, RESTful Services
- **LLA Peacock**  
Led the design and deployment of a Salesforce-based system for managing logistics and supply chain operations.  
**Technologies:** Apex, Visualforce, Process Builder, Omni Studio.
- **Customer 360**  
Created a 360-degree customer view by integrating data from multiple sources to enhance customer service and sales strategies.  
**Technologies:** Salesforce, Omni Studio, Data Loader
- **Smart Recruitment**  
Developed an automated recruitment management system to optimize hiring processes and track candidate progress.  
**Technologies:** Salesforce, Lightning Flow, Apex Triggers

## Awards & Recognitions

- Rising Rookie Award - Prodapt Solutions, 2021-2022  
Recognized for outstanding performance and significant contributions as a newcomer within the first year.
- Spotlight Award - Prodapt Solutions, 2022-2023  
Awarded for exceptional achievements and continuous high visibility within the organization, contributing to key projects and initiatives.

## Strengths

- Adaptability
- Creative Problem Solving
- Conflict Resolution
- Technical Proficiency
- Communication
- Quick Learning

## Languages

- English – Native / Proficient
- Hindi – Native / Proficient
- Telugu – Native / Proficient
- Urdu – Native / Proficient

## Interests

- Music
- Photography
- Literature