Yusuf Ali Khan Patan Mayana

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SUMMARY

AI-first Salesforce developer with 6 years of experience building scalable, optimized, and user-centric solutions tailored to business needs. Strong in Apex, LWC, Flows, OmniStudio, Integrations and DevOps, with hands-on exposure to Agentforce, Prompt Builder, and AI-assisted development. A continuous learner and problem-solver focused on delivering high-quality, future-ready Salesforce solutions.

EXPERIENCE

Salesforce Developer, K Square Group, September 2024–Current
Hyderabad

- Led delivery of three Salesforce implementations for financial services institutions, driving 100% user adoption, 60% revenue growth, and 90% CSAT through scalable, business-aligned solutions.
- Architected and implemented custom workflows, flows, and enterprise integrations, ensuring secure data models, performance optimization, and long-term platform scalability.
- Partnered with stakeholders across business and IT to define solution designs, contribute to architecture decisions, and lead Agile/Scrum ceremonies from discovery through deployment.
- Acted as a technical SME and mentor, guiding junior developers through code reviews, best practices, and delivery standards to elevate overall team capability and solution quality.

Software Engineer, Prodapt Solutions, October 2021–September 2024
Hyderabad

- Collaborated closely with business stakeholders and cross-functional teams to understand end-to-end requirements and deliver tailored, scalable solution designs aligned to business objectives.
- Contributed to 60% of overall development effort, building and maintaining complex workflows, Apex triggers, Visualforce, Lightning Web Components, Omni Studio components, and core Sales & Service Cloud functionalities, including process automation, data validation, and CRM customization, along with REST/SOAP-based third-party integrations.
- Authored technical documentation and release notes, championing best practices, data quality, and maintainable architecture, and designing effective solutions for complex business logic.
- Executed system integrations, unit testing, and glass-box testing; prepared detailed unit test cases; and delivered projects smoothly by following Agile/Scrum methodologies.

EDUCATION

- B.Tech – Computer Science and Engineering, JNTU Anantapur, 2019

SKILLS

- Salesforce Platform
- Sales Cloud
- Service Cloud
- Data Modelling
- Salesforce Security Model
- Code Optimization

- Experience Cloud
- Financial Services Cloud (FSC)
- Communications Cloud
- Omni-Channel
- Agent Voice
- Flex
- Lightning Web Components
- Aura Components
- Visualforce
- Salesforce Flows
- OmniStudio
- Prompt Builder
- Vibe Coding (AI-assisted development)
- Agile and Scrum
- Adaptability
- Scalable Solution Design
- REST API
- Salesforce Integrations (internal and external)
- DevOps and CI/CD
- Salesforce DX
- GitHub
- Copado
- JavaScript
- HTML5
- CSS3
- Core Java
- Problem-solving
- Mentoring
- Collaboration

CERTIFICATIONS

Administrator | Platform Dev I & II | JavaScript | Service Cloud Consultant | OmniStudio Developer

| Data Cloud Consultant | Agentforce Specialist | AI Associate | FSC Accredited

LANGUAGES

- English
- Hindi