Appendix 3

Project A – Expected NPV (\$ million) for each possible demand level and tariff level combination

		High	Medium	Low
	Low	1,200	1,700	1,850
Demand level	Medium	1,000	1,500	1,600
	High	900	1.000	1.100

Project A – Joint probabilities for each possible demand level and tariff level combination

Tariff level

			High	Medium	Low
			0∙20	0∙50	0.30
	Low	0-20	0.04	0.10	0.06
Demand level	Medium	0.50	0.10	0.25	0.15
	High	0.30	0.06	0.15	0.09

## Notes

(1) The standard deviation of the outcomes for project A has been correctly calculated to be 103 and the standard deviation of the outcomes for project B has been correctly calculated to be 106.

**Tariff level** 

(2) An analyst has already calculated that the overall expected value of project B is \$1,347 million.