# Chapter 2 Business Problems and DS Solutions

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## Transform business problems into data mining tasks

#### Classification problems (supervised)

- Classify individuals into several exclusive classes
- Very close to scoring models, which estimate the probability

#### Regression problems (supervised)

- Estimate a value (continuous)

#### Similarly matching problem (both)

- Identify similar individuals, most common for making product recommendations (based on similarity of individuals to recommend product purchased by another person)

#### Clustering (unsupervised)

- Group individuals based on similarity but not for any purpose
- Useful in preliminary domain exploration, to observe whether there are natural segments or groups formed, in order to find potential data mining problems

#### Co-occurrence grouping (unsupervised)

- Identify entities that appear together (usually in transaction), e.g. ground meet and hot sauce
- Can also be used in recommendation system

#### Profiling (unsupervised)

- Characterize behavior of certain individuals or groups. Behavior can be more than one description
- Often used in anomaly detection such as fraud detection (based on consumption behavior, detect fraud activity)

## Link prediction (both)

- Decide whether a link between data should exist or not. E.g. have lots of common friends, suggest they should be friends as well
- Can also estimate the stength of a link

#### Data reduction (both)

- Reduce size of data, to have smaller set but contain most important information from original data set. Usually will involve trade-off

#### Causal modelling (supervised)

- Determine the causal relationship, commonly by randomly control

## Supervised v.s. Unsupervised Methods

Supervised learning: requires a specific target to be provided

- Target must exist in data

Unsupervised learning: grouping but no guarantee to be meaningful for specific purpose

## General data mining process and considerations

Will be discussed in details in later chapters