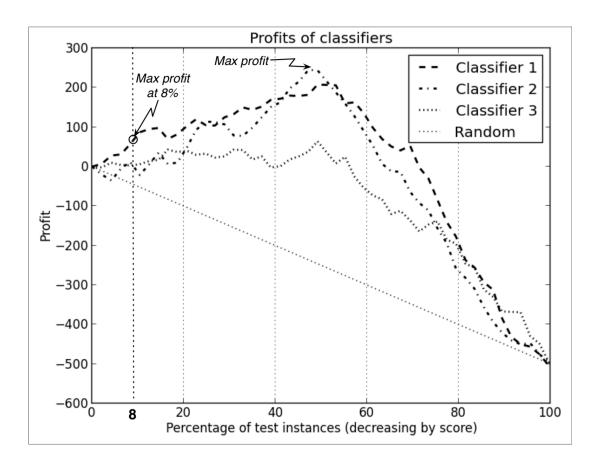
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Profit Curve

Provide ranking for different thresholds. Different models may perform differently at different base rate.



Example: if budget is \$40000, each target costs \$5. We have at most 8000 customers available to reach out. Given total population is 100,000, the targeting rate is 8%. Model 1 performs best among the three.

Conditions for using profit curve:

- 1. Class prior (base rate) should be known and expected to be stable. The expected value of profit for each instance is sensitive to base rate.
- 2. Costs and benefits must be available in order to calculate profit

Receiver Operating Characteristics (ROC)

- True positive rate (y axis) v.s. False positive rate (x axis)
- (0,0): all instances classified as negative, so TPR = FPR = 0
- (1,1): all instances classified as positive, so TPR = FPR = 1
- Diagonal line: random guessing, with different probability of assigning positive class
- When moving classification threshold (score), each point on ROC is generated