logistics network between a supplier (leader) and retailer (follower), where utility functions are not necessarily supermodular. The supplier issues a wholesale price a, and the retailer issues a purchase quantity b_a and a retail price p_a in response. $\stackrel{a}{\leftarrow}\bigcirc \stackrel{p_a}{\longleftarrow}\bigcirc$ Leader (Supplier) $\square \qquad \stackrel{d(p_a)}{\square}$ Follower (Retailer) $\mathcal{G}_{\mathbb{A}}(p_d, -b_a) b_{\overline{a}} p_a \min\{d(\overline{p_a}), b_a\}$ Market

The Newsyendor Pricing Game. In this Stackelberg game, there is a