

EDUCATION**University of Virginia***Bachelor of Arts in Computer Science and Economics*

GPA: 3.84 | Dean's List | Minors: Entrepreneurship and Policy

Relevant Coursework: Competitive Strategy, Financial Accounting, Algorithms, Developmental Psychology

Charlottesville, VA*December 2020***WORK EXPERIENCE****Beacon Consulting Fellowship***Consultant***Washington, D.C.***May 2020-August 2020*

- Selected from a pool of 250+ economic students as the sole UVA undergrad to join the Beacon Fellowship; contributed to three distinct consulting engagements alongside former McKinsey consultants

*Selected Engagement Experience:***Product Management for Series A Funded \$5M Startup**

- Advised a marketing technology startup on the launch of a new B2B analytics product that improved lead generations by 30%; worked with the CEO as product manager from inception through implementation
- Oversaw a team of six engineers daily as they translated business requirements from the C-Suite into a revenue-generating product; led a workshop for the 25+ employees to introduce the new product

Customer Research Study for \$3B Healthcare System

- Advised a DC area healthcare system through an evaluation of its customer profiles; leadership wanted to understand which demographics they served and ensure that there was no inadvertent discrimination
- Analyzed operational data via Python and identified pain points within the client's processes that limited access for minority communities; our analysis reduced the rate of minority readmission from 50% to 20%

Blueprint for Emerging Market ESG Transformation

- Collaborated with UVA professors to produce a white paper outlining the environmental, societal, and economic benefits a corporate ESG transformation has on the surrounding community
- Led research of a \$25M Latin hospitality group that successfully completed an ESG transformation; interviewed C-suite executives and built economic model outlining the \$100M in community investment

Hitachi Vantara*Business Analyst***Herndon, VA***June 2019-August 2019*

- Acted as a liaison between the services departments and the compliance office; ensured that all key cybersecurity risks (i.e. record retention, data leakage, etc.) were identified and properly mitigated
 - Enabled more efficient business processes through the introduction of automation techniques; designed and engineered a chatbot to answer any inquiries and reduce FTE requirements by 30%
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LEADERSHIP EXPERIENCE**Women Entrepreneurship at UVA***Co-founder and President***Charlottesville, VA***January 2020-November 2020*

- Founded and led a 40-member extracurricular club to raise awareness for female-led startups and increase their rate of partnerships with venture capital firms
- Fostered relationships with 20+ female-led startups in the UVA area: provided guidance and resources for equity financing, talent recruitment, client sourcing, and faculty mentorship

Alternative Investment Fund*Investment Analyst***Charlottesville, VA***September 2019-May 2020*

- Active manager of a student-run, full spectrum investment fund at UVA with \$500K AUM; the fund was focus on four distinct investment strategies: Macro Events, Value Investing, Special Events, Risk
 - Led the evaluation of Gaussian Robotics, a robotics startup in Shenzhen; led the closing of a successful \$30K investment as part of a Series B round of funding
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SKILLS & INTERESTS*International Experience:* Tri-lingual (Mandarin & Spanish); studied in South Korea, Spain, Iran, Caribbean*Technical Skills:* Fluent in Python, JavaScript, HTML/CSS, VBA, R, C++; public speaking; financial modeling*Interests:* Authoring female-empowering fiction; hosting my cooking channel on cultural exchange recipes