**WSO Resume Review Questionnaire**

Congratulations on your purchase of our famous WSO Resume Review service! **Please fill in as much detail as possible.** We will work with you to improve your resume, but the best results / improvements are consistently from clients that give us a lot of material to work with.

1. What careers and industry are you targeting? If possible, please provide a job description that is your ideal target.

I’m targeting consulting / finance research / analytics position.

For example: <https://www.mckinsey.com/careers/search-jobs/jobs/businessanalyst-15751>

1. Are there any gaps in your resume where you were out of school or work? (unemployed, out of school, fired, etc.) Please describe in detail. We won't judge, we just want as much information as possible to make you look as good as possible.

Transfer from Beijing Foreign Studies University, International Trade and Spanish Language double major.

1. If you don't list your GPA on your resume, why?

I have a 3.14 GPA.

1. What is your Major GPA if not listed on the resume?

3.3

1. Do you have on campus recruiting at your school (if still in undergrad or graduate school) for the positions you are targeting? If so, have the resume submissions for this recruiting season passed? Have you landed any interviews yet? If so, which ones?

Yes, I come from University of Virginia and there’s campus recruitment for consulting, and some middle market bank, and big four.

The resume submission for fall on-grounds interview has passed. I had interviews with Bain consulting, Oliver Wyman consulting, Deloitte consulting, EY valuation, Daiwa investment banking, Macquarie investment banking, Harris Williams bootcamp.

1. What is your age and gender?

22 and female.

1. What relevant courses have you taken? If it is a stretch, still include it here and we will review.

MBA competitive strategy, PhD cloud computing (A-), financial accounting(A+), artificial intelligence(A), computer vision(A+), cybersecurity, humanitarian crisis, defense innovation(A+), science policy(A-), sustainable finance(A-), market & investment, money & banking, international trade, environmental economics

Some awards: DE Shaw Nexus Fellow, Dee Global Scholar, MIT-UVA Science Policy Fellow, Merit Student, National Scholarship, Chinese debate, English debate, national biology Olympiad, national math olympiad

1. What makes you unique? Any interesting or rare interests/hobbies?

I have my columns in Chinese social media writing Sci-Fi and talking about belt & road initiatives, smart city.

I have lived in Shenzhen(12year), Beijing(4), Korea(1), California(1) and Virginia(2)

Interest: Hip Pop, Winter Olympics, Fashion Modeling, Martial Arts, rock climbing

1. Have you started or are you a member of any clubs / extra-curriculars? what was your role specifically? Can you quantify any initiatives you led?

I co-founded **women entrepreneurship @ uva**. I recruited students interested in entrepreneurship or who have their own startups, plan events, host meetings, invite speakers, create investor pitch, introduce connections. I lead the initiative to increase women representation in uva startup from 10% to 25%.

**National Security Science policy:** consult for government clients, writing letters to congressman, hosting speaker and networking events

**Jefferson Literary and Debate Society**: coach local high school on **debate**, deliver weekly **speech** on any topics, critique other’s speech on logic / content / argument / delivery; probationary chair where I train new members to fulfill above requirements, help them become friends; led initiative on recruiting more STEM students

**Global Markets Group**: trained about business and finance term, pitch Indonesian microfinance gocash, consult for campus newspaper bankruptcy problem

**Consulting Club**: industry research on white goods, clean energy, leeco

**Honor Committee**: trained in university legal requirement and honor code, prepare education materials for general students to understand it, present to general public

**Volunteer**: weekly teach disabled children maths

1. What are your greatest concerns on your resume? In other words, what do you see as your greatest weaknesses?

Weak bullet points, not showing enough career planning

Not enough skills in communications and finance

Wordings not accurate (exaggerate a little bit?)

1. What do you see as your greatest strengths?

Strong analytics:

**Database:** Excel VBA, SQL Server, MySQL, Access|**Programming:** Python, R, Java, C++, JavaScript, HTML

**Data Visualization:** PowerBI|**Statistical Analysis:** Hypothesis Testing

**Machine Learning:** Clustering, K-Means, Regressions |**Platform:** AWS, Azure

Self motivated

1. For your experiences (work and education), please elaborate on the day to day activities you were responsible for and any projects you were on. What did you do specifically and what was the outcome in numbers?

Day to day activities

Projects:

Specific work, numerical outcome:

**Beacon consulting**:

Day to day activities: research related case study, discussion, client interview. Client presentation, skill training

Projects: racial equity in healthcare for Children’s National Hospital

Specific work, numerical outcome: Enabled a proactive screening plan on social economic factors by conducting 20 comprehensive policy and case studies research on 7 areas in health access problems, considering DMV 120K healthcare coverage as well as state, city, federal restrictions, presented before senior leadership implemented in 2 years

Conducted business performance analysis on emerging markets ESG investment companies and their portfolios, i.e green energy in local hotels, recycling plan and Smart Grid to draft a 30-page business case for publishment

Introduced innovative analytics using python and data warehousing to generate trends analysis and perform forecasting, arranged training across teams

Redesigned a graduate sustainable business class and tutored 50 students (mid career) on finance outside of lectures

**Hitachi Vantara**

• Enhanced legacy compliance offerings by interacting across managed services and developers to capture all key cybersecurity risks (i.e. record retention, data leakage, customer disclosure)

• Automated business process by designing and implementing a chatbot to answer any sales prospects who has compliance inquiries and questions

**Boston consulting group**

• Proposed a mobile money service for international bank market entry strategy by analyzing social economics big data and exploring international models, resulted in $100Mn acquisition in Aug 2020

• Analyzed acquisition targets for pharmaceutical companies and built financial modeling for valuation

• Researched real estate market and events for Medical Town developer and wrote executive summary

**Computer teaching**

Grade homework and hold office hour for the most challenging class – computer architecture

**Career Center**

• Develop inclusive career development program such as resume marathon, grad school preparation for minority, first-gen, LGBTQ, international students

• Coordinate school-wide career event, respond to varying visitor needs, guide students on career-advising resources

• Collaborate closely with career center counselor to run busy drop-in advising session

**Beijing genomics institute**

• Headed the 3-month negotiation between school and BGI, initiated the first cooperation program between a secondary school and professional institute in the city, enabled 60 students to enter high-end lab during high school in the following 4 years

• Led a research group of 15 people, designed a toolkit enabling convenient aflatoxin detection which expected to increase detection sensitivity by 40% and reduced food poisoning treatment expense by 8%

**Startup / iLab**

HireU: local business hiring problem solving, Define restaurant recruitment product goals with roadmap and build evaluation metrics, report directly to CTO

Fitkinect: pitch investor, plan events, build platform; • Worked with FitKinect, a startup solving fitness equity as Vice President of Engineering and Marketing

Purpics: Give suggestions on CI/CD pipeline setup, Analyze front-end requirement and conduct quality test on database

**Class projects**: (idea, creativity)

Washington national guard gender retention

Bain case comp: analyzed data to generate insights for Virginia Athletics to increase sales, Recommendations of robust reasoning and logic, strong analytics with 3 other newly-met teammates in 4 days; [**Marketing Exclusivity & Excellence**](https://docs.google.com/presentation/d/1DADpfsbcYLacrbANgQIq-4mzkYc6r3TnKHPYGcVkQBs/edit?usp=sharing)

Corporate benefit from providing aid: An Op-Ed finished by working in teams, writing persuasively, and practicing skills in humanitarian policy advocacy, Demonstrated that corporations should and could profit as long as it is mutually beneficial; [**Corporations Should be Able to Profit From Providing Aid**](https://drive.google.com/open?id=14QSW6czPr_Z27kbNykgIsjHWNWt5oMHf)

Smart grid investment pitch: A five-page business plan of a smart grid investment opportunity for an impact fund interested in resilient portfolio, Led project as the only undergraduate among multidisciplinary graduate students in time-sensitive environment; [**Corporations Should be Able to Profit From Providing Aid**](https://drive.google.com/open?id=14QSW6czPr_Z27kbNykgIsjHWNWt5oMHf)

St kitts and nevis: Won the St. Kitts and Nevis Disaster Management Department global health case competition for design on disaster management system, Researched online and interviewed government officials to understand planning, practice and limits; [**Braving the Storm: Disaster Management in Nevi**](https://drive.google.com/file/d/1JG0GpZOG6hoQGy7gxVM_qPzjDxfL7WFn/view?usp=sharing)

Megvii (medium): [**Megvii IPO Business Strategy Brief**](https://medium.com/@yuyingzhang/megvii-the-company-behind-face-that-just-went-for-ipo-896fdac37db5)

Technology brief: An action memo written to Cybersecurity and Infrastructure Security Agency (CISA) Director, Reassessed US’s stance on cybersecurity and offering policy recommendations after semester-long research; [**A Cooperative Approach to Cyber Defense**](https://drive.google.com/file/d/1UX1yCmiks134m9pimGpMvuxfjISdYX1v/view?usp=sharing)

Colorize photo: Reached 87% accuracy and 2,000 downloads with user-oriented UI and customer engagement, Researched online and Interviewed industry standard to understand practice and limits of edge devices; [**KNN Recolorize: Novel approach to colorize photos**](https://drive.google.com/file/d/1qptJf4a2V9AouTJ6NurhU0XVsX6fopQ5/view?usp=sharing)

Human mobility data for safe evacuation plan: A North Carolina Government sponsored project on evacuation planning during hurricane using 150 GB data, Led project as the only undergraduate in a PhD class to bring in multidisciplinary perspective; [**Large Scale Human Mobility Data for Safe Evacuation**](https://drive.google.com/file/d/1YXjiNjWxgWW2_LUPrdLUSEgTK7vKxcER/view?usp=sharing)

**Random**

Trackcorona: Worked with team of 4 analyzing 50 GB disparate and diverse data in 5 days and continue development since Feb 2020; Ranked Top Five in Google search engine through product marketing fit and media relations; Developed analytics plan and led engineering React frontend, Flask backend, AWS cloud, SQL database with 6 students; Prepared marketing memos to advisors on brand, funding and coordinated community fundraising events

Commerce Bureau of Shenzhen: Collaborated with team of 4 to set up a $5Mn fund for a Series B startup (thesis: technology barrier & unique use cases); Developed relationships with government clients, international clients & company executives, and introduced staffings; Sold 1,000 personal electronics after redesigning software & recreating brand stories through competitive strategy

1. In what city and country do you want to work? Are you flexible to work somewhere else? Where? What is your citizenship?

New York City, San Francisco, Chicago, Boston, Seattle, Los Angeles

Chinese citizens

1. Where in the world are you located?

Washington DC

1. Would you like to keep your current resume format or would you like us to change it to WSO's recommended format (some schools require a specific format that is different from our template)?

Flexible

1. How did you first hear about WSO Resume Review? (word of mouth, on Wall Street Oasis, Facebook Ad, etc.?)

Reddit

Please e-mail the list of questions above with your answers along with your resume to [resumes@wallstreetoasis.com](mailto:resumes@wallstreetoasis.com) and we will get started!

Thanks! We look forward to working with you.

WSO Resume Review Team