



# UberEATS Restaurant Ranking & Recommendation



EATS Mission

**Make eating well effortless  
at any time, for anyone**

# Background

- **Goal of Ranking and Recommendation**

- Recommend each user the most relevant restaurants, at the right time, with the right context

- **Similar problems**

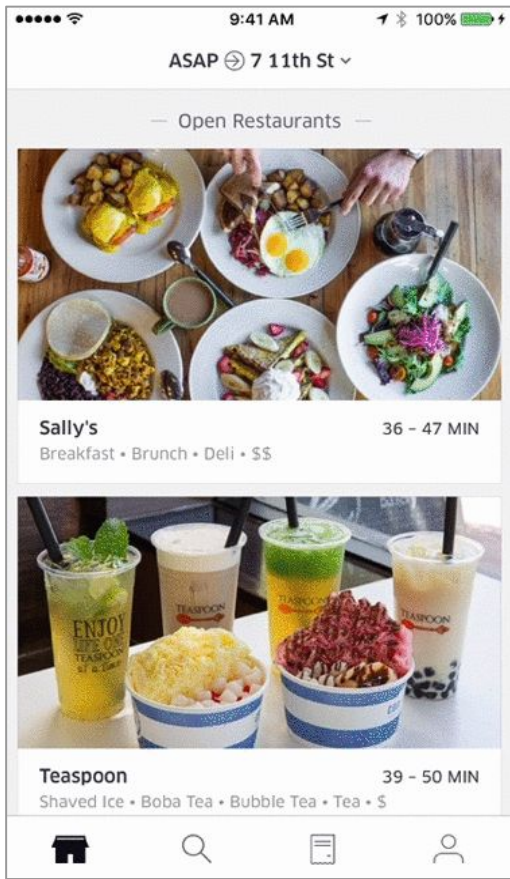
- Netflix movie recommendation
- LinkedIn job recommendation

- **Challenges**

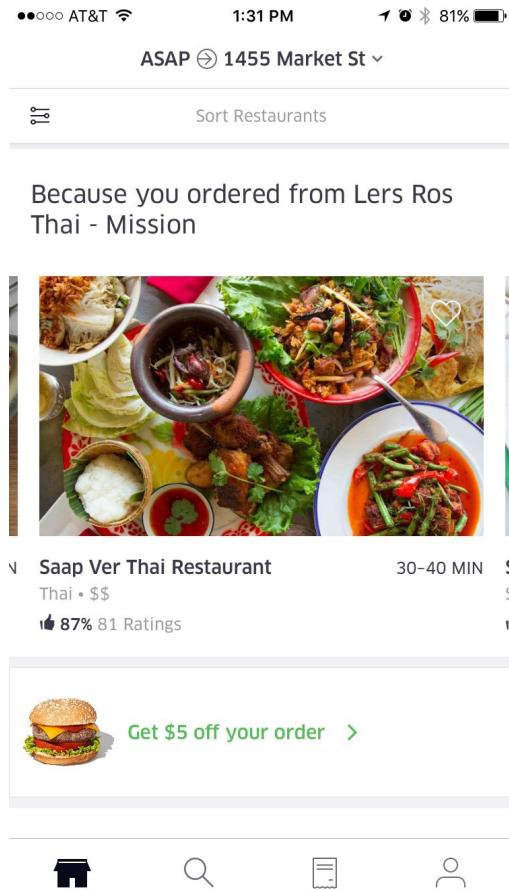
- Personalization
- Help the new/low volume restaurants
- Multiple factors (eater, restaurant, couriers, etc.)
- Understand the food
- ...



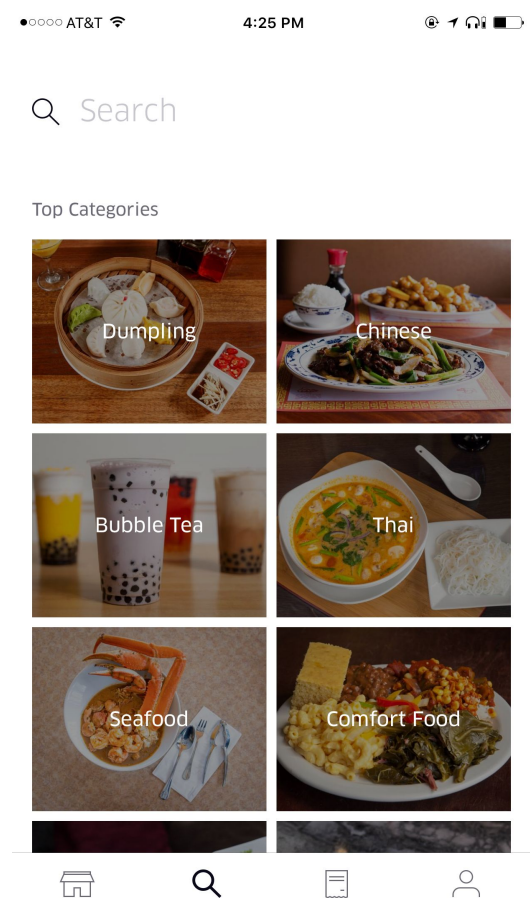




Main Feed



Carousels

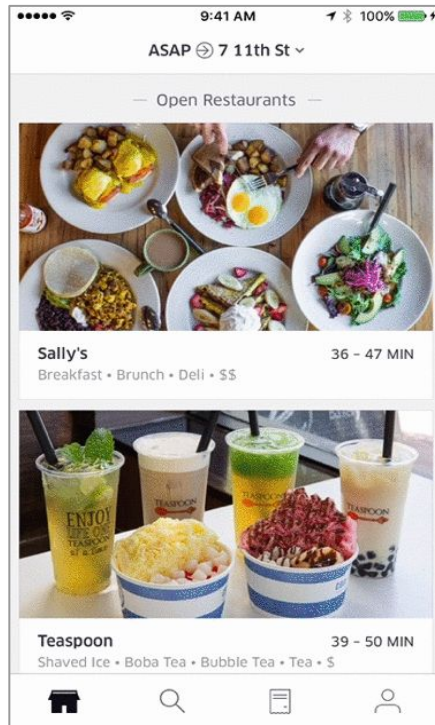


Search

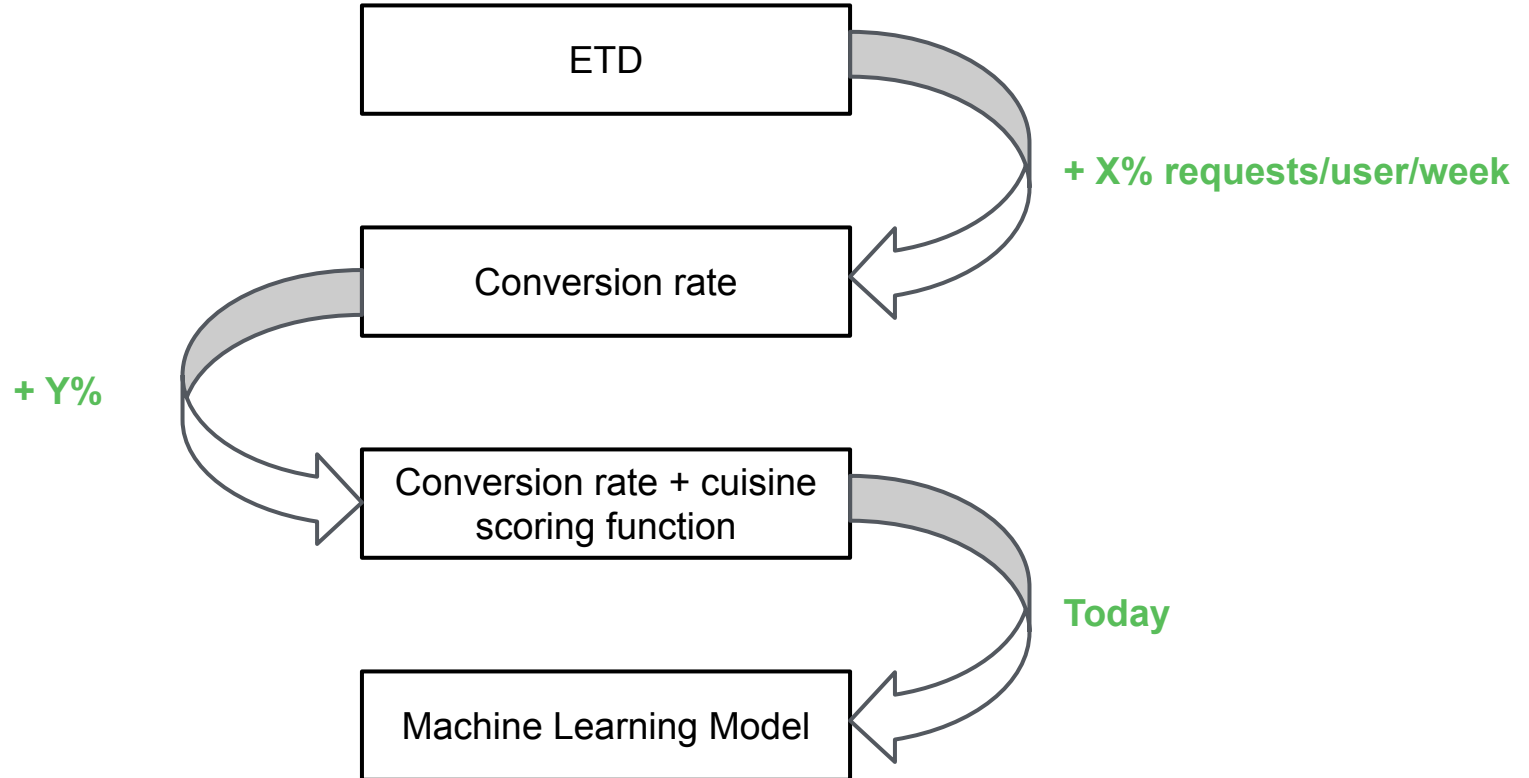
# Outline

- Ranker Evolution
- Multi-Objective Optimization (MOO)
- Bayesian Bandits to help new restaurants
- Holistic Optimization: session level models & diversification

## Ranking for the Main Feed



# EATS Ranker Evolution

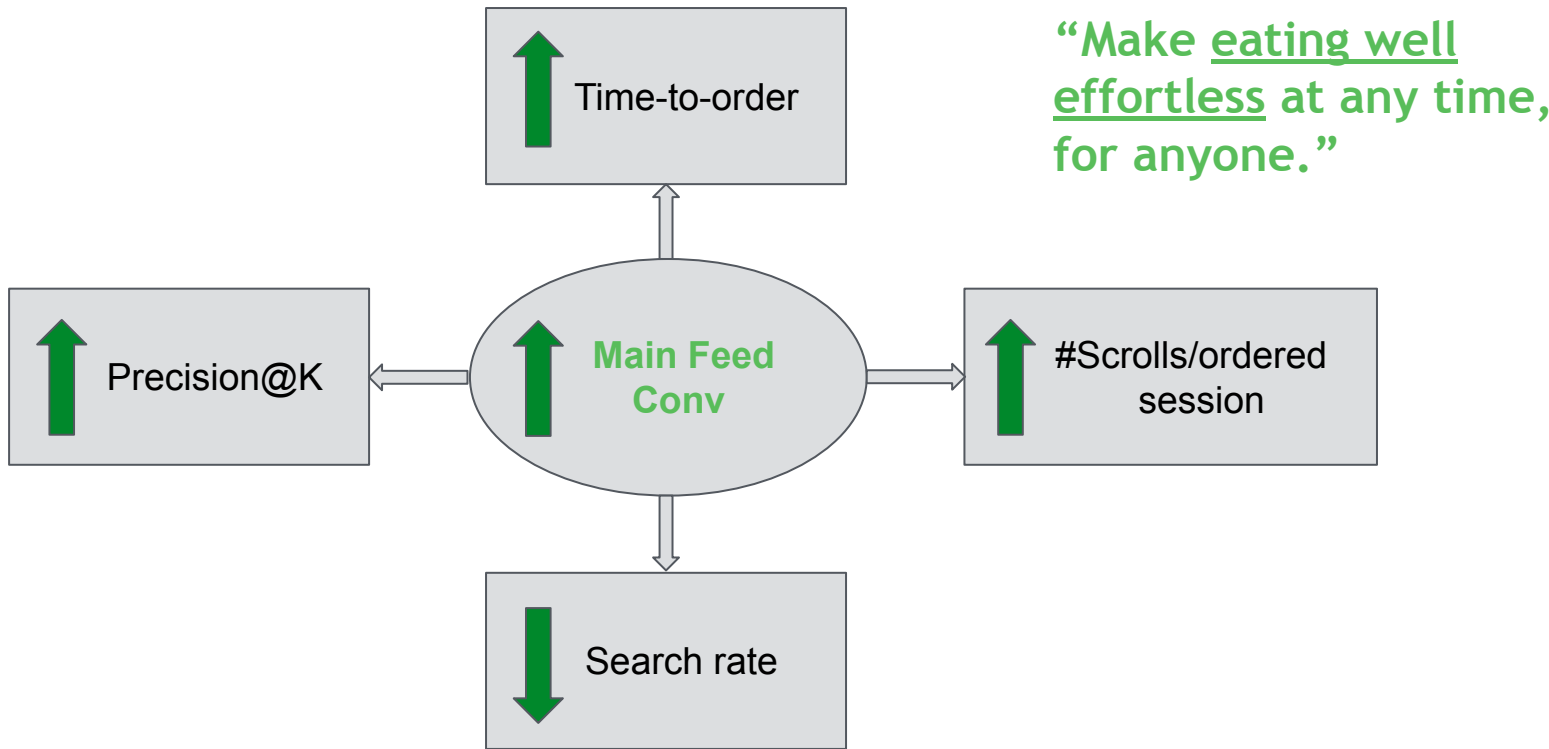


# Main Feed Ranking Pipeline

- **Real-time**
  - For every (*eater*, *store*) pair
- **Personalized**
  - Based on a large pool of eater, restaurant and contextual features
    - Restaurant features
    - Eater features
    - Eater-restaurant interaction features
    - Contextual features
    - Collaborative filtering features
- **Predictive modeling**
  - ~10 million rows/day
  - Michelangelo for model training and online model serving

# Online performance: other metrics

Better user experience from multiple perspectives

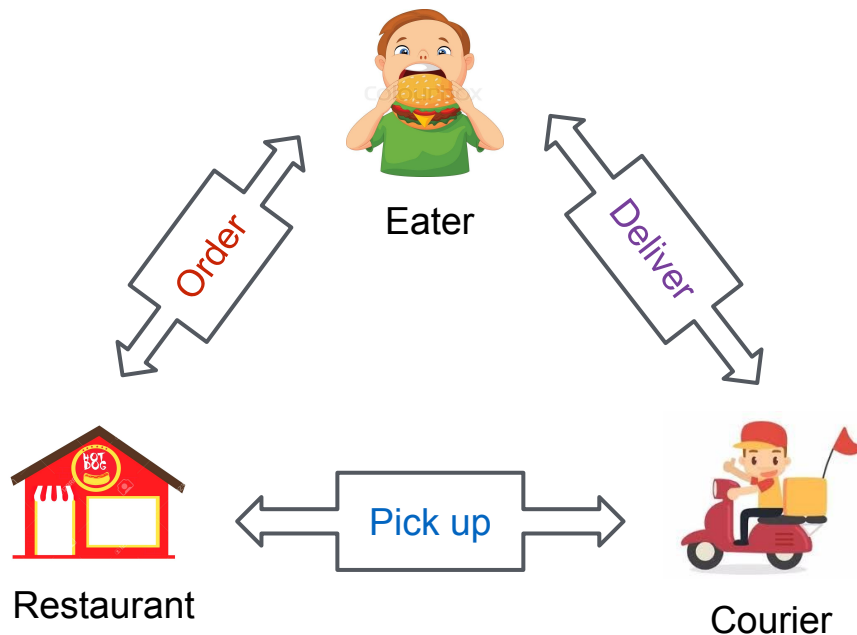




# MOO: Multi-Objective Optimization

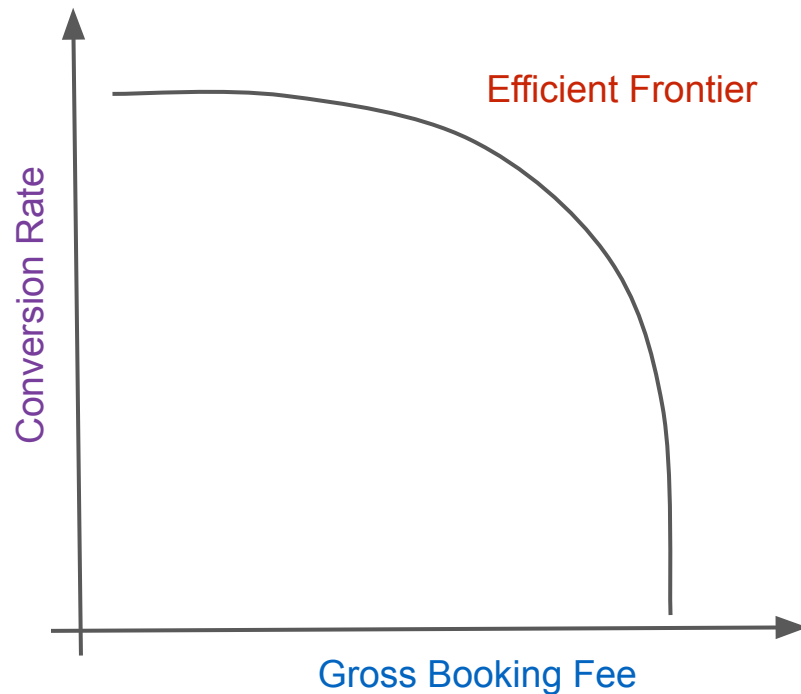
- Motivation

- [Before] Single objective: optimized for (impression level) conversion rate
- UberEATS is a unique 3-sided marketplace
  - Eater: satisfaction / retention
  - Restaurant: happiness / fairness
  - Courier / marketplace health: supply-demand efficiency
  - Uber: gross booking fee / net inflow
  - ...



# MOO: Multi-Objective Optimization

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# MOO: Multi-Objective Optimization

- Formulation

- Expected total # of orders:

$$T(X) = \sum_i \sum_j x_{ij} p_{ij}$$

- Expected total gross booking fee:

$$G(X) = \sum_i \sum_j x_{ij} p_{ij} g_j$$

- Linear programming (LP):

$$\begin{aligned} & \max_X G(X) \\ \text{s.t. } & T(X) \geq \alpha \cdot T(X^*) \\ & x_{ij} \geq 0, \forall i, j \\ & \sum_j x_{ij} = 1, \forall i \end{aligned}$$

Notation	Meaning
$i$	Indexes users
$j$	Indexes stores (restaurants)
$X = \{x_{ij}\}$	Serving plan (variable to be optimized)
$x_{ij}$	Probability that the serving scheme will recommend $j$ th store to user $i$
$Q = \{q_{ij}\}$	Uniform serving plan with $q_{ij} = \frac{1}{J}$ , where $J$ is the total number of open stores.
$p_{ij}$	Estimated <b>conversion rate</b> of user $i$ on store $j$
$g_j$	Estimated <b>gross booking fee</b> for store $j$ (can be personalized as $g_{ij}$ )

A **huge** linear programming problem  
-> scalability issue!

# MOO: Multi-Objective Optimization

- LP  $\Rightarrow$  QP (quadratic programming):

$$\begin{aligned} \max_X & G(X) \\ \text{s.t. } & T(X) \geq \alpha \cdot T(X^*) \\ & x_{ij} \geq 0, \forall i, j \\ & \sum_j x_{ij} = 1, \forall i \end{aligned}$$



$$\begin{aligned} \max_X & G(X) - \frac{1}{2}\gamma \|X - Q\|^2 \\ \text{s.t. } & T(X) \geq \alpha \cdot T(X^*) \\ & x_{ij} \geq 0, \forall i, j \\ & \sum_j x_{ij} = 1, \forall i \end{aligned}$$

Lagrangian Multiplier  
 $\Rightarrow$   
KKT condition

$$x_{ij} = \text{const} + \frac{1}{c \cdot \gamma} \cdot p_{ij} \cdot (1 + \lambda_g \cdot g_j), \text{ if } x_{ij} > 0$$

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# MOO: Multi-Objective Optimization

- Solution:

$$x_{ij} = \text{const} + \frac{1}{c \cdot \gamma} \cdot p_{ij} \cdot (1 + \lambda_g \cdot g_j), \text{ if } x_{ij} > 0$$

- Ranking according to  $x_{ij}$  is **equivalent** to ranking according to:

$$s_{ij} = p_{ij} \cdot (1 + \lambda_g \cdot g_j)$$

- ❑ A nice, simple and intuitive formula that does the trade-off among different objectives.
- ❑ Can be easily extended to multiple objectives:

$$s_{ij} = p_{ij} \cdot (1 + \lambda_g \cdot g_j + \lambda_r \cdot r_j + \lambda_{rt} \cdot rt_j)$$

- ❑ Also allows personalized objectives:

$$s_{ij} = p_{ij} \cdot (1 + \lambda_g \cdot g_{ij} + \lambda_r \cdot r_{ij} + \lambda_{rt} \cdot rt_{ij})$$



# Bayesian Bandit

- Motivation: **Explore/exploit tradeoff**
  - Exploit
    - Restaurants with high predicted conversion rate
  - Explore
    - New / low volume restaurants
  - Bayesian bandit
    - Bayesian modeling
    - Contextual multi-armed bandit



# Bayesian Bandit

- Bayesian modeling

- Prior distribution for conversion rate

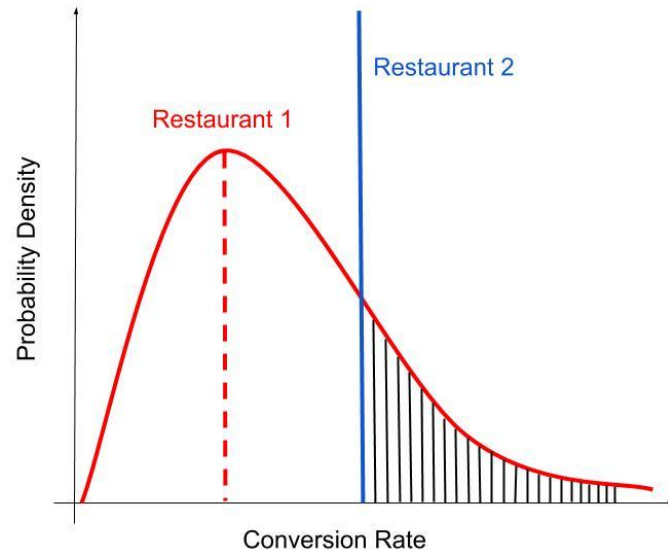
$$p_j \sim \text{Beta}(\alpha, \beta) \text{ for restaurant } j$$

- Posterior variance**

$$\sigma_j^2 = \frac{\hat{p}_j(1-\hat{p}_j)}{\alpha + \beta + N_j + 1}$$

Where  $N_j$  is number of impressions  $j$  receives.

- New restaurant - High variance
    - Well-established restaurant - Low variance



# Bayesian Bandit (delete this slide)

- Contextual multi-armed bandit
  - Conversion rate model to get

$$\hat{p}_{ij} = f(X_{user}, X_{store}, X_{user-store}, X_{contextual}, X_{CL})$$

- **UCB** for explore-exploit:

$$s_j = \hat{p}_{ij} + \kappa \cdot \sigma_j$$

- Combined with other MOO objectives:

$$s_{ij} = p_{ij} \cdot (1 + \lambda_g \cdot g_{ij} + \lambda_r \cdot r_{ij} + \lambda_{rt} \cdot rt_{ij}) + \kappa \cdot \sigma_j$$

- Online performance
  - **+150%** in impression percentage on new/low-vol restaurants
  - **+100%** in order percentage on new/low-vol restaurants
  - No drop in conversion rate, rpu, retention

Before: Tradeoff

How do you make the tradeoff?

Suppose we have 10 objectives, each with weight; How to find the optimal weight combination?

-- Bayesian optimization

Train a model based on the response -- black box model (we don't assume any functional form) -- optimize it -- where Bayesian optimization into play

(don't mention unless asked: Ultimate objective: LTV of all the partners in the marketplace)

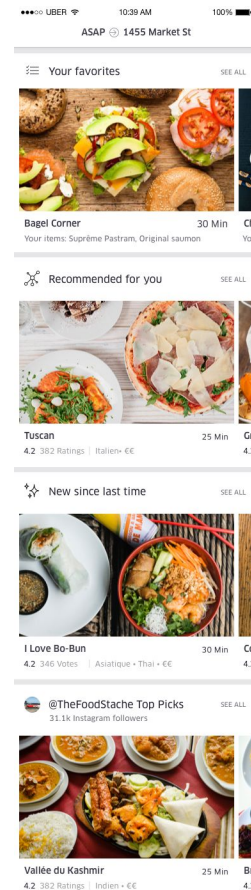
# Holistic Optimization (need advice here)

- Motivation
  - Current ranking framework is **myopic**: optimizing conversion rate / MOO score **independently** at each position / impression;
  - Ultimate goal of ranking: learn a personalized app homepage that is optimized for the *session*-level conversion rate
  - *(user, store) -> (user, session)?*



# Holistic Optimization: Session level model

- Session-Level Model
  - Takes in session-level features and predicts conversion for every *(user, session)* pair
  - Features:
    - # of carousels shown
    - boosting factors for MOO objectives
    - summary statistics of predicted conversion rate for individual items
    - contextual features
    - ...
- Use case of the session level model:
  - Optimal # of carousels shown in each session
  - Optimal boosting factors



# Holistic Optimization: Session level model

- Bayesian Optimization with Contextual Multi-Armed Bandit
  - Model training: Learn the model through ML or **Gaussian Process**:

$$y_{ij} = f(\theta, x_{ij}) + \varepsilon_{ij}$$

- Online policy optimization:
  - Random Search

$$\theta_{n+1} \mid x_{n+1} = \operatorname{argmax}_{\theta \in \Theta} f(\theta; x_{n+1})$$

- Contextual Bayesian Optimization with MAB

$$a_{UCB}(\theta; x_{n+1}) = m_n(\theta; x_{n+1}) + \kappa \cdot \sigma_n(\theta; x_{n+1}),$$

$$\theta_{n+1} \mid x_{n+1} = \operatorname{argmax}_{\theta \in \Theta} a_{UCB}(\theta; x_{n+1}),$$

# Holistic Optimization: Diversification

- Motivation
  - Current ranking framework is **myopic**: optimizing conversion rate / MOO score **independently** at each position / impression;
  - Potentially could cause negative user experience:
    - “McDonald’s everywhere”
    - Overwhelming restaurants that are too similar to each other in a consecutive order.
- Diversification algorithm
  - (V1) Non-personalized: maximal marginal relevance (MMR);
  - (V2) Personalized: captures individual’s cuisine and diversity preference.

# Holistic Optimization: Diversification V1

- **V1 [Non-personalized]**: maximal marginal relevance (MMR)

$$MMR(i,j) := \operatorname{argmax}_{s_j \in S^c} [\lambda \cdot R_{ij} - (1 - \lambda) \cdot \max_{s_k \in S} \operatorname{sim}(s_k, s_j)]$$

where

$$\operatorname{sim}(s_k, s_j) := V(s_k)^T V(s_j) / (|V(s_k)|_2 \cdot |V(s_j)|_2)$$

and  $V(\cdot)$  is the **vector representation** (stay tuned) of a store / carousel.

# Holistic Optimization: Diversification V2

- **V2 [Personalized]**: Captures individual's cuisine and diversity preference.

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**Algorithm 1** IA-SELECT

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**Input**  $k, q, C(q), R(q), C(d), P(c|q), V(d|q, c)$

**Output** set of documents  $S$

```
1:  $S = \emptyset$ 
2:  $\forall c, U(c|q, S) = P(c|q)$ 
3: while  $|S| < k$  do
4:   for  $d \in R(q)$  do
5:      $g(d|q, c, S) \leftarrow \sum_{c \in C(d)} U(c|q, S) V(d|q, c)$ 
6:   end for
7:    $d^* \leftarrow \operatorname{argmax} g(d|q, c, S)$  [ties broken arbitrarily]
8:    $S \leftarrow S \cup \{d^*\}$ 
9:    $\forall c \in C(d^*), U(c|q, S) = (1 - V(d^*|q, c)) U(c|q, S \setminus \{d^*\})$ 
10:   $R(q) \leftarrow R(q) \setminus \{d^*\}$ 
11: end while
12: return  $S$ 
```

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Prob(user will order from store |  
user will not order from all  
previous recommended stores)

Prob(user will order from cuisine |  
user will not order from all  
previous recommended stores)



# Summary

The more questions you got, the better the presentation

Guideline:

Focus more on why instead of how

importance of personalized recommendation

remove numbers of the lifts

no second pass ranker

why for MOO

talk about 3 sided marketplace

balance between 3 sides

Holistic ranking:

introduce carousels (ask Zhen for the Benu slides)

optimize for the whole homepage

Carousel: borrow narrative on rows from [netflix blog](#)

# Questions

1. Shall we use the same slide template