



Chapter 2: Descriptive Statistics and Data Analysis

Statistics, Data Analysis, and
Decision Modeling, Fifth Edition
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Descriptive Statistics

- Quantitative measures and ways of describing data.
 - *measures of central tendency* (mean, median, mode, proportion),
 - *measures of dispersion* (range, variance, standard deviation), and
 - *frequency distributions and histograms* .



Statistical Support in Excel

- Using statistical functions that are entered in worksheet cells directly or embedded in formulas.
- Using the Excel *Analysis Toolpak* add-in to perform more complex statistical computations.
- Using the *Prentice-Hall* statistics add-in, *PHStat*, to perform analyses not designed into Excel.
- See Table 2.1.



Frequency Distribution

- Tabular summary showing the frequency of observations in each of several non-overlapping classes, or cells

	A	B	C	D	E
1	Facebook Survey				
2					
3	Student	Gender	Views/day	Hours online/week	Friends
4	1	female	6-10	4	150
5	2	female	11-15	10	400
6	3	male	1-5	7	120
7	4	male	21-25	15	500
8	5	female	11-15	9	260
9	6	female	1-5	5	70
10	7	female	1-5	7	90
11	8	male	6-10	5	250
12	9	female	11-15	12	110
13	10	female	1-5	2	30

TABLE 2.2 Frequency Distribution of Views/Day

Views/Day	Frequency
1-5	9
6-10	13
11-15	5
16-20	3
21-25	3
Total	33



Relative Frequency Distribution

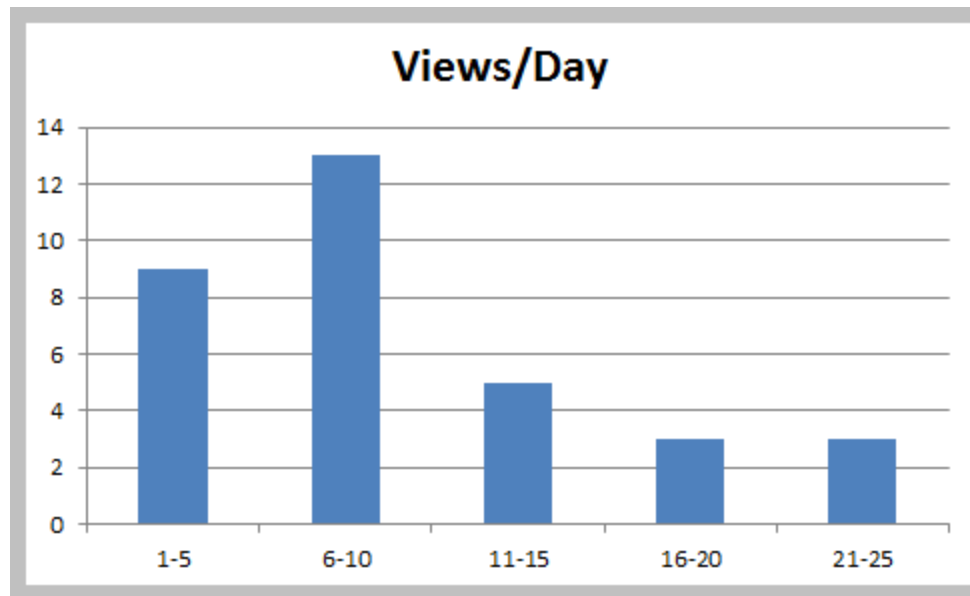
- **Relative frequency** – fraction or proportion of observations that fall within a cell

TABLE 2.3 Relative Frequency Distribution

Views/Day	Frequency	Relative Frequency
1–5	9	0.273
6–10	13	0.394
11–15	5	0.152
16–20	3	0.091
21–25	3	0.091
Total	33	1.000

Histogram

- A graphical representation of a frequency distribution



Excel Tool: Histogram

- Excel Menu > *Tools* > *Data Analysis* > *Histogram*

The screenshot shows the 'Histogram' dialog box in Excel. It has a title bar with a question mark and a close button. The dialog is divided into several sections. The 'Input' section contains 'Input Range:' and 'Bin Range:' text boxes, each with a selection icon to its right. Below these is a checkbox for 'Labels'. The 'Output options' section contains three radio buttons: 'Output Range:', 'New Worksheet Ply:', and 'New Workbook'. Below these are three checkboxes: 'Pareto (sorted histogram)', 'Cumulative Percentage', and 'Chart Output'. A large curly bracket groups these three checkboxes. On the right side of the dialog are three buttons: 'OK', 'Cancel', and 'Help'. Three black arrows point from text on the right to specific parts of the dialog: one to the 'Input Range' text box, one to the 'Bin Range' text box, and one to the 'Chart Output' checkbox.

Specify range of data

Define and specify bin range (recommended)

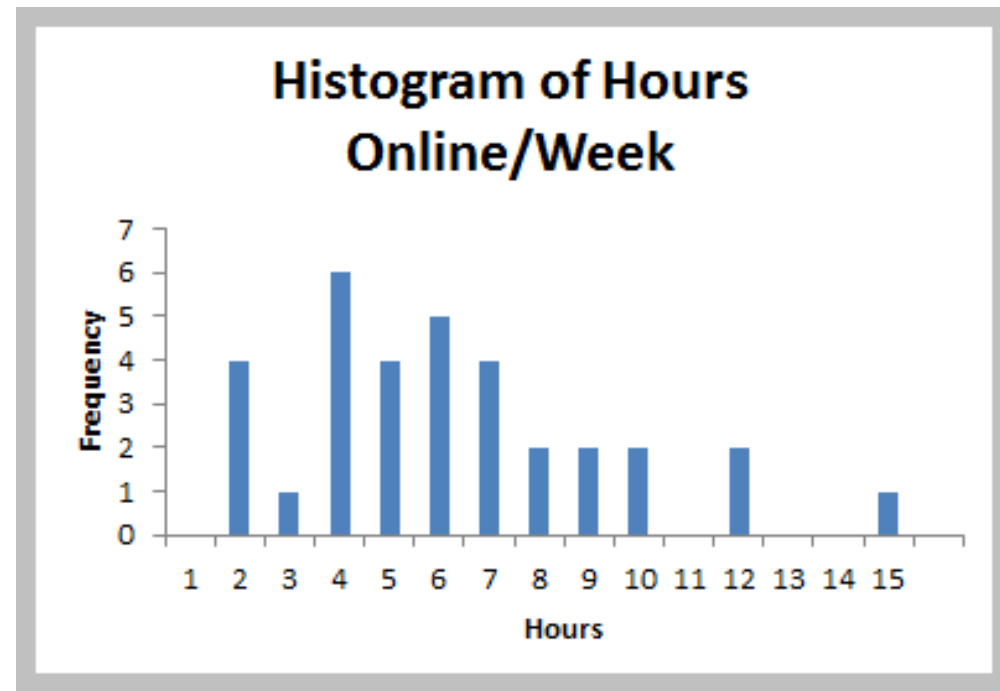
Select output options (always check Chart Output)

Histograms for Numerical Data

– Few Discrete Values

- Leave *Bin Range* blank in Excel dialog.

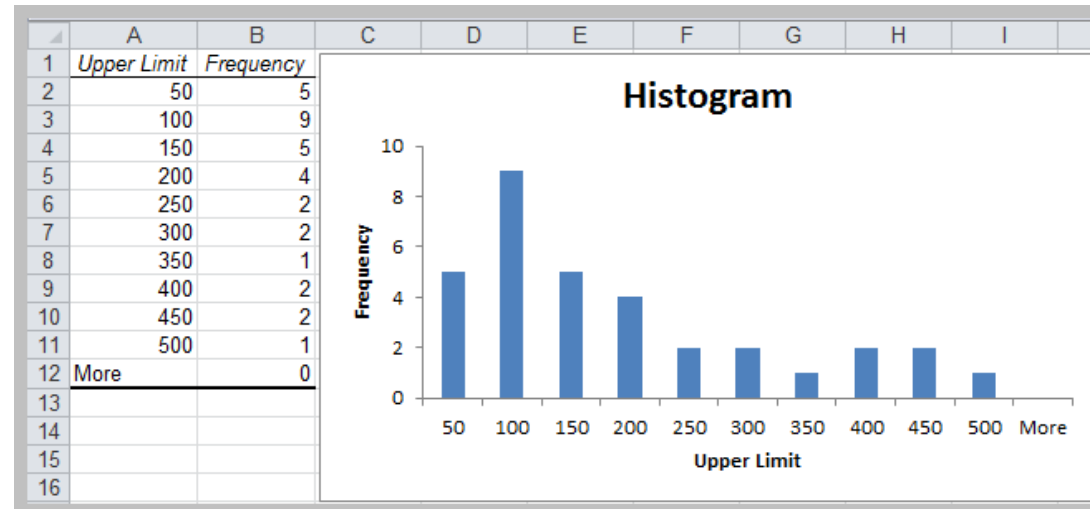
	A	B	C	D	E
1	Facebook Survey				
2					
3	Student	Gender	Views/day	Hours online/week	Friends
4	1	female	6-10	4	150
5	2	female	11-15	10	400
6	3	male	1-5	7	120
7	4	male	21-25	15	500
8	5	female	11-15	9	260
9	6	female	1-5	5	70
10	7	female	1-5	7	90
11	8	male	6-10	5	250
12	9	female	11-15	12	110
13	10	female	1-5	2	30



Histograms for Numerical Data – Many Discrete or Continuous Values

- Define a *Bin Range* in your spreadsheet

	A	B	C	D	E	F
1	Facebook Survey					
2						Bin Range
3	Student	Gender	Views/day	Hours online/week	Friends	Upper Limit
4	1	female	6-10	4	150	50
5	2	female	11-15	10	400	100
6	3	male	1-5	7	120	150
7	4	male	21-25	15	500	200
8	5	female	11-15	9	260	250
9	6	female	1-5	5	70	300
10	7	female	1-5	7	90	350
11	8	male	6-10	5	250	400
12	9	female	11-15	12	110	450
13	10	female	1-5	2	30	500





Good Practice Guidelines

- Cell intervals should be of equal width.
- Choose the width using the formula
(largest value – smallest value)/number of cells
but round to reasonable values
(e.g., 97 to 100)
- Choose somewhere between 5 to 15 cells to provide a useful picture of the data



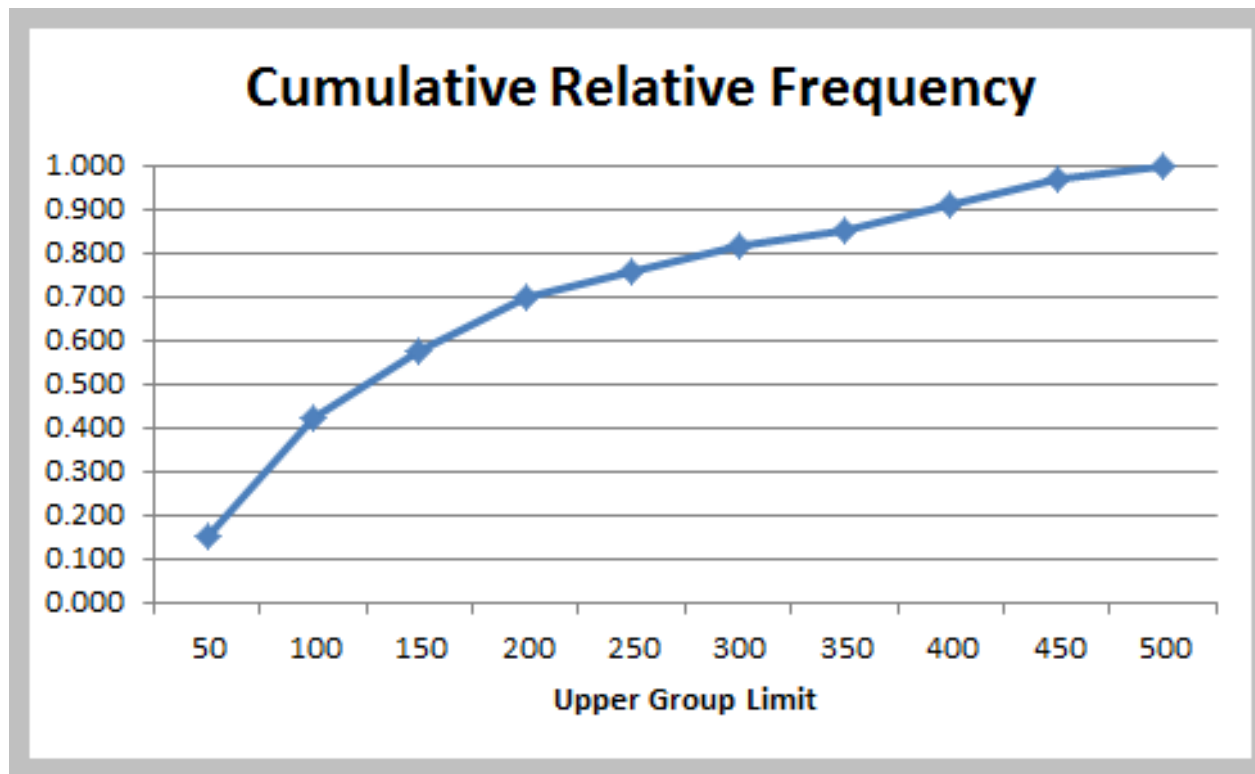
Cumulative Relative Frequency

- Cumulative relative frequency – proportion or percentage of observations that fall below the upper limit of a cell

TABLE 2.5 Relative and Cumulative Relative Frequencies for Facebook Friends

Upper Limit	Frequency	Relative Frequency	Cumulative Relative Frequency
50	5	0.152	0.152
100	9	0.273	0.424
150	5	0.152	0.576
200	4	0.121	0.697
250	2	0.061	0.758
300	2	0.061	0.818
350	1	0.030	0.848
400	2	0.061	0.909
450	2	0.061	0.970
500	1	0.030	1.000

Chart of Cumulative Relative Frequency





Using Excel's Frequency Function

- Define bins
- Select a range of cells adjacent to the bin range (if continuous data, add one empty cell below this range as an overflow cell)
- Enter the formula `=FREQUENCY(range of data, range of bins)` and press *Ctrl-Shift-Enter* simultaneously.
- Construct a histogram using the *Chart Wizard* for a column chart.



Data Profiles (Fractiles)

- Describe the location and spread of data over its range
 - **Quartiles** – a division of a data set into four equal parts; shows the points below which 25%, 50%, 75% and 100% of the observations lie (25% is the first quartile, 75% is the third quartile, etc.)
 - **Deciles** – a division of a data set into 10 equal parts; shows the points below which 10%, 20%, etc. of the observations lie
 - **Percentiles** – a division of a data set into 100 equal parts; shows the points below which “k” percent of the observations lie



Descriptive Statistics for Numerical Data

- Measures of location
- Measures of dispersion
- Measures of shape
- Measures of association



Arithmetic Mean

- Population

$$\mu = \frac{\sum_{i=1}^N x_i}{N}$$

- Sample

$$\bar{x} = \frac{\sum_{i=1}^n x_i}{n}$$

- Excel function `AVERAGE(data range)`



Properties of the Mean

- Meaningful for interval and ratio data
- All data used in the calculation
- Unique for every set of data
- Affected by unusually large or small observations (**outliers**)
- The only measure of central tendency where the sum of the deviations of each value from the measure is zero; i.e.,

$$\sum(x_i - \bar{x}) = 0$$



Median

- Middle value when data are ordered from smallest to largest. This results in an equal number of observations above the median as below it.
 - Unique for each set of data
 - Not affected by extremes
 - Meaningful for ratio, interval, and ordinal data
- Excel function `MEDIAN(data range)`



Mode

- Observation that occurs most frequently; for grouped data, the midpoint of the cell with the largest frequency (approximate value)
 - Useful when data consist of a small number of unique values
- Excel functions `MODE.SNGL(data range)` and `MODE.MULT(data range)`



Midrange

- Average of the largest and smallest observations
 - Useful for very small samples, but extreme values can distort the result



Measures of Dispersion

- **Dispersion** – the degree of variation in the data.
 - Example:
 $\{48, 49, 50, 51, 52\}$ versus
 $\{10, 30, 50, 70, 90\}$
 - Both means are 50, but the second data set has larger dispersion



Range Measures

- **Range** – difference between the maximum and minimum observations
 - Useful for very small samples, but extreme values can distort the result
- **Interquartile range:** $Q_3 - Q_1$
 - Avoids problems with outliers



Variance

- Population

$$\sigma^2 = \frac{\sum_{i=1}^N (x_i - \mu)^2}{N}$$

- Sample

$$s^2 = \frac{\sum_{i=1}^n (x_i - \bar{x})^2}{n - 1}$$

- Excel functions VAR.P(*data range*),
VAR.S(*data range*)



Standard Deviation

- Population

$$\sigma = \sqrt{\frac{\sum_{i=1}^N (x_i - \mu)^2}{N}}$$

- Sample

$$s = \sqrt{\frac{\sum_{i=1}^n (x_i - \bar{x})^2}{n - 1}}$$

- The standard deviation has the same units of measurement as the original data, unlike the variance
- Excel functions STDEV.P(*data range*), STDEV.S(*data range*)



Chebyshev's Theorem

- For any set of data, the proportion of values that lie within k standard deviations of the mean is at least $1 - 1/k^2$, for any $k > 1$
 - For $k = 2$, at least $3/4$ of the data lie within 2 standard deviations of the mean
 - For $k = 3$, at least $8/9$, or 89% lie within 3 standard deviations of the mean
 - For $k = 10$, at least $99/100$, or 99% of the data lie within 10 standard deviations of the mean



Empirical Rules

- Approximately 68% of the observations will fall within one standard deviation of the mean.
- Approximately 95% of the observations will fall within two standard deviations of the mean.
- Approximately 99.7% of the observations will fall within three standard deviations of the mean.



Coefficient of Variation

$$CV = \text{Standard Deviation} / \text{Mean}$$

- CV is dimensionless, and therefore is useful when comparing data sets that are scaled differently.

	A	B	C	D	E	F
1	Closing Stock Prices					
2						
3	Date	IBM	INTC	CSCO	GE	DJ Industrials
4	9/3/2010	127.58	18.43	21.04	15.392	10447.93
5	9/7/2010	125.95	18.12	20.58	15.44	10340.69
6	9/8/2010	126.08	17.9	20.64	15.7	10387.01
7	9/9/2010	126.36	18	20.61	15.91	10415.24
8	9/10/2010	127.99	17.97	20.62	15.98	10462.77
9	9/13/2010	129.61	18.557	21.26	16.25	10544.13
10	9/14/2010	128.85	18.74	21.45	16.16	10526.49
11	9/15/2010	129.43	18.72	21.59	16.34	10572.73
12	9/16/2010	129.67	18.97	21.93	16.23	10594.83
13	9/17/2010	130.19	18.81	21.863	16.29	10607.85
14	9/20/2010	131.79	18.93	21.75	16.55	10753.62
15	9/21/2010	131.98	19.14	21.64	16.52	10761.03
16	9/22/2010	132.57	19.01	21.67	16.5	10739.31
17	9/23/2010	131.67	18.98	21.53	16.14	10662.42
18	9/24/2010	134.11	19.423	22.09	16.66	10860.26
19	9/27/2010	134.65	19.235	22.11	16.43	10812.04
20	9/28/2010	134.89	19.505	21.863	16.44	10858.14
21	9/29/2010	135.48	19.24	21.87	16.36	10835.28
22	9/30/2010	134.14	19.2	21.9	16.25	10788.05
23	10/1/2010	135.64	19.32	21.91	16.36	10829.68
24	Mean	130.9315	18.81	21.4958	16.1951	10639.975
	Standard					
25	Deviation	3.223518	0.499559	0.522015	0.3509	171.9448152

$$CV(\text{IBM}) = 0.025$$

$$CV(\text{INTC}) = 0.027$$

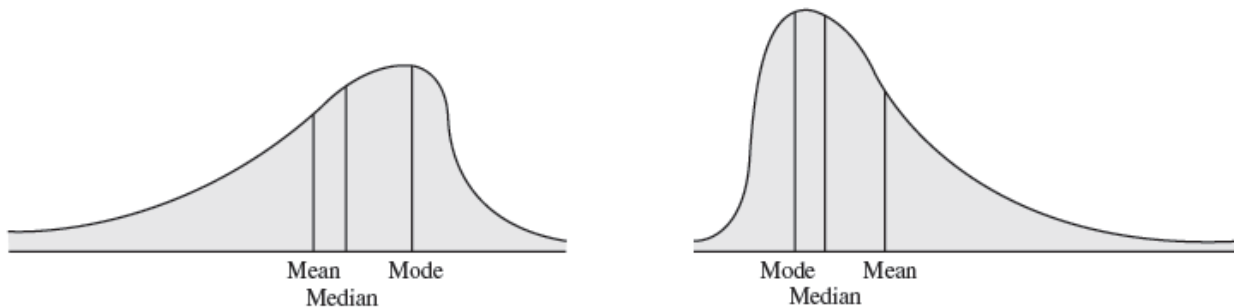
$$CV(\text{CSCO}) = 0.024$$

$$CV(\text{GE}) = 0.022$$

$$CV(\text{DJI}) = 0.016$$

Skewness

- Coefficient of skewness (CS)
 - $-0.5 < CS < 0.5$ indicates relative symmetry
 - $CS > 1$ or $CS < -1$ indicates a high degree of skewness
- Excel function $SKEW(data\ range)$







Kurtosis

- Refers to the peakedness or flatness of a distribution.
- Coefficient of kurtosis (CK)
 - $CK < 3$: more flat with wide degree of dispersion
 - $CK > 3$ more peaked with less dispersion
- The higher the kurtosis, the more area in the tails of the distribution
- Excel function `KURT(data range)`

Excel *Descriptive Statistics* Tool

Descriptive Statistics

Input
 Input Range: 
 Grouped By: ☒ Columns ☐ Rows
☐ Labels in First Row

Output options
☐ Output Range: 
☒ New Worksheet Ply:
☐ New Workbook
☐ Summary statistics
☐ Confidence Level for Mean: %
☐ Kth Largest:
☐ Kth Smallest:

OK Cancel Help

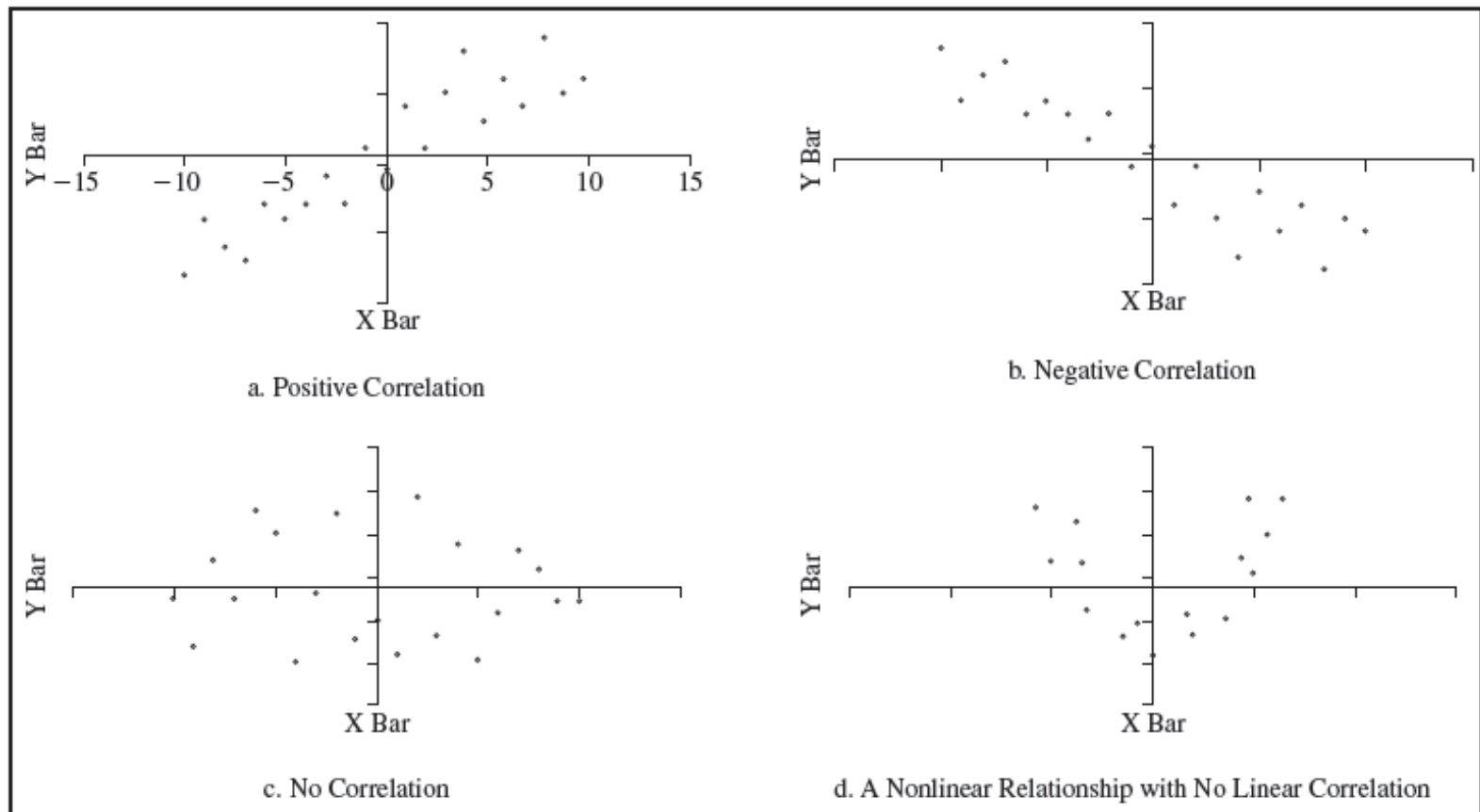
	A	B	C	D
1	Hours online/week		Friends	
2				
3	Mean	6.242424242	Mean	176.969697
4	Standard Error	0.545349316	Standard Error	23.35287946
5	Median	6	Median	120
6	Mode	4	Mode	90
7	Standard Deviation	3.132793313	Standard Deviation	134.152079
8	Sample Variance	9.814393939	Sample Variance	17996.7803
9	Kurtosis	0.682212964	Kurtosis	-0.018620284
10	Skewness	0.864609885	Skewness	1.031675419
11	Range	13	Range	470
12	Minimum	2	Minimum	30
13	Maximum	15	Maximum	500
14	Sum	206	Sum	5840
15	Count	33	Count	33



Measures of Association

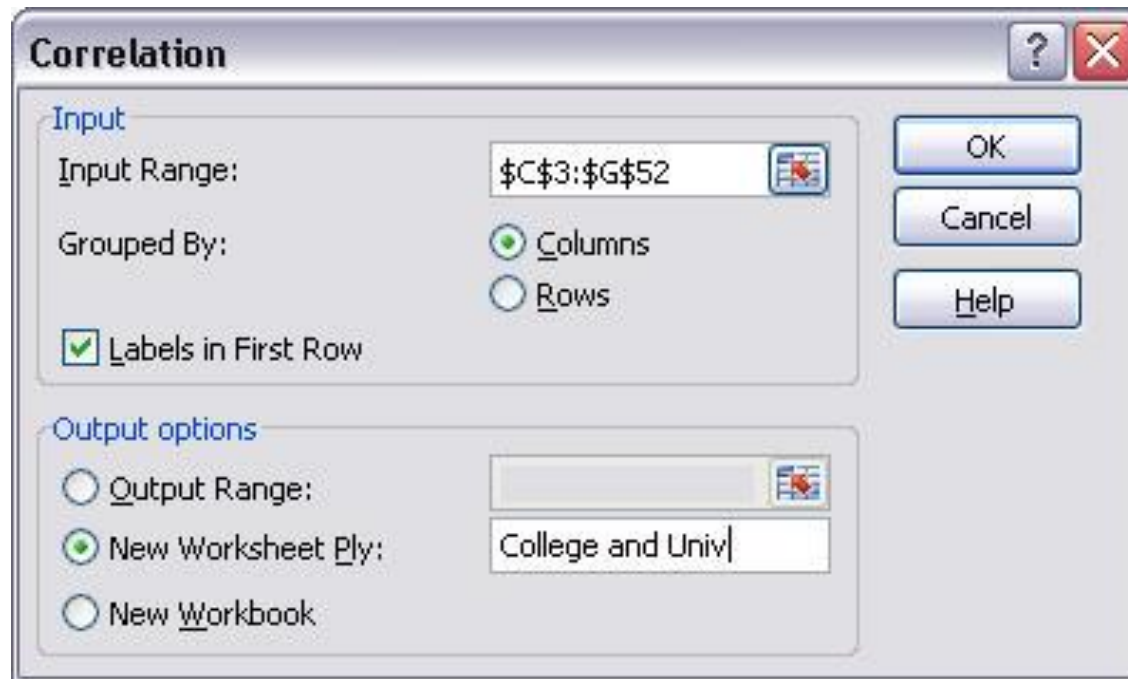
- **Correlation** – a measure of strength of linear relationship between two variables
- **Correlation coefficient** – a number between -1 and 1.
 - A correlation of 0 indicates that the two variables have no linear relationship to each other.
 - A positive correlation coefficient indicates a linear relationship for which one variable increases as the other also increases.
 - A negative correlation coefficient indicates a linear relationship for one variable that increases while the other decreases.
- Excel function CORREL or *Data Analysis Correlation* tool

Examples of Correlation



Excel Tool: Correlation

- Excel menu > *Tools* > *Data Analysis* > *Correlation*



The screenshot shows the 'Correlation' dialog box in Microsoft Excel. The dialog has a title bar with a question mark and a close button. It is divided into two main sections: 'Input' and 'Output options'. In the 'Input' section, the 'Input Range' is set to '\$C\$3:\$G\$52' with a selection icon to its right. The 'Grouped By' section has two radio buttons: 'Columns' (which is selected) and 'Rows'. There is a checked checkbox for 'Labels in First Row'. In the 'Output options' section, there are three radio buttons: 'Output Range' (unselected), 'New Worksheet Ply:' (selected), and 'New Workbook' (unselected). The 'New Worksheet Ply:' option has a text box next to it containing the text 'College and Univ'. To the right of the dialog box are three buttons: 'OK', 'Cancel', and 'Help'.

Correlation

Input

Input Range:

Grouped By: ☒ Columns ☐ Rows

☒ Labels in First Row

Output options

☐ Output Range:

☒ New Worksheet Ply:

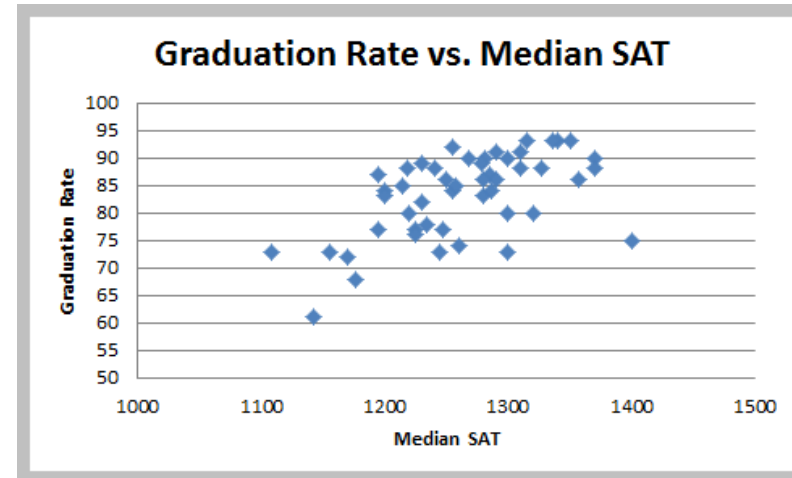
☐ New Workbook

OK Cancel Help

Colleges and Universities Data

	A	B	C	D	E	F
1		<i>Median SAT</i>	<i>Acceptance Rate</i>	<i>Expenditures/Student</i>	<i>Top 10% HS</i>	<i>Graduation %</i>
2	Median SAT	1				
3	Acceptance Rate	-0.601901959	1			
4	Expenditures/Student	0.572741729	-0.284254415	1		
5	Top 10% HS	0.503467995	-0.609720972	0.505782049	1	
6	Graduation %	0.564146827	-0.55037751	0.042503514	0.138612667	1

	A	B	C	D	E	F	G
1	Colleges and Universities						
2							
3	School	Type	Median SAT	Acceptance Rate	Expenditures/Student	Top 10% HS	Graduation %
4	Amherst	Lib Arts	1315	22%	\$ 26,636	85	93
5	Barnard	Lib Arts	1220	53%	\$ 17,653	69	80
6	Bates	Lib Arts	1240	36%	\$ 17,554	58	88
7	Berkeley	University	1176	37%	\$ 23,665	95	68
8	Bowdoin	Lib Arts	1300	24%	\$ 25,703	78	90
9	Brown	University	1281	24%	\$ 24,201	80	90
10	Bryn Mawr	Lib Arts	1255	56%	\$ 18,847	70	84





Descriptive Statistics for Categorical Data

- Sample proportion, p - fraction of data that has a certain characteristic
- Use the Excel function COUNTIF(*data range, criteria*) to count observations meeting a criterion to compute proportions.



Cross-Tabulation (Contingency Table)

- A tabular method that displays the number of observations in a data set for different subcategories of two categorical variables.
- The subcategories of the variables must be mutually exclusive and exhaustive, meaning that each observation can be classified into only one subcategory and, taken together over all subcategories, they must constitute the complete data set.



Example: *Facebook Survey*

TABLE 2.6 A Contingency Table for Gender and Views/Day

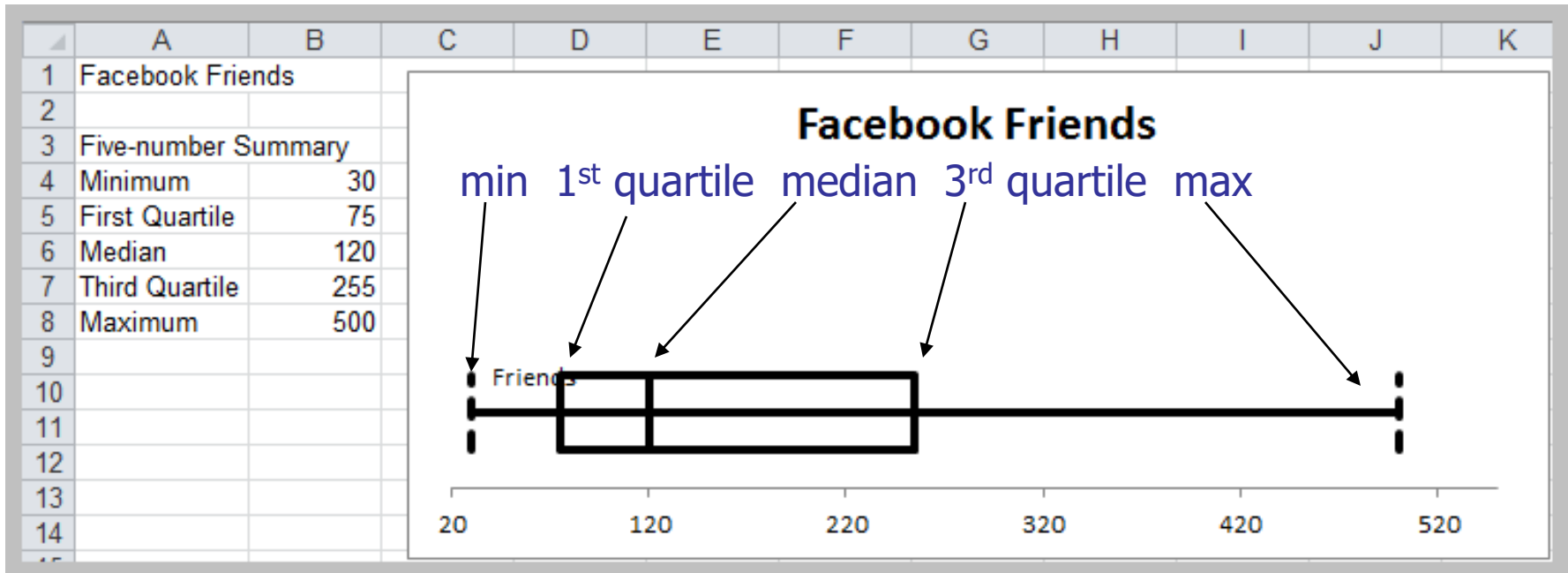
Gender	Views/Day					Total
	1–5	6–10	11–15	16–20	21–25	
Female	6	7	4	2	1	20
Male	3	6	1	1	2	13
Total	9	13	5	3	3	33

TABLE 2.7 Proportions of Students in Views/Day Groups by Gender

Gender	Views/Day					Total
	1–5	6–10	11–15	16–20	21–25	
Female	0.3	0.35	0.2	0.1	0.05	1
Male	0.2	0.46	0.08	0.08	0.15	1

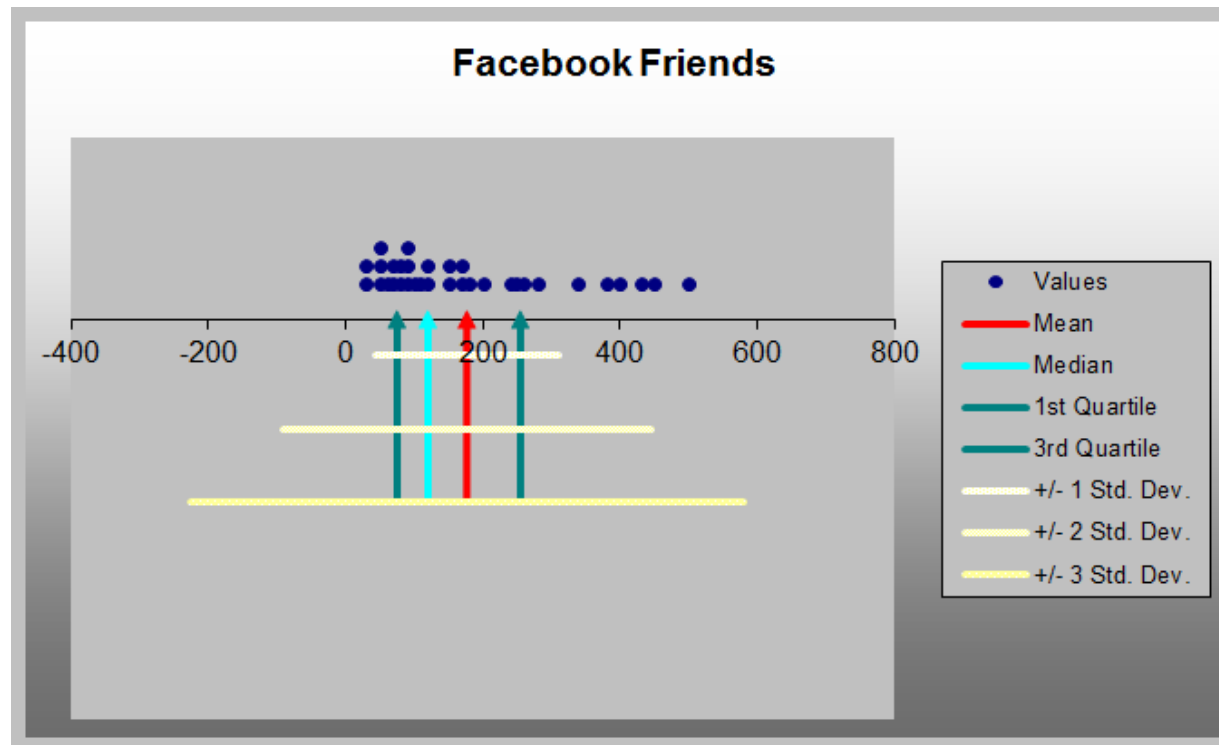
Box Plots

- Display minimum, first quartile (Q_1), median, third quartile (Q_3), and maximum values graphically



Dot Scale Diagram

- *PHStat menu > Descriptive Statistics > Dot Scale Diagram*





Outliers

- Outliers can make a significant difference in the results we obtain from statistical analyses.
- Box plots and dot-scale diagrams can help identify possible outliers visually.
- Other approaches:
 - Use the empirical rule to identify an outlier as one that is more than three standard deviations from the mean.
 - Use the IQR. “Mild” outliers are often defined as being between $1.5 \times \text{IQR}$ and $3 \times \text{IQR}$ to the left of Q_1 or to the right of Q_3 , and “extreme” outliers as more than $3 \times \text{IQR}$ away from these quartiles.



PivotTables

- Create custom summaries and charts from data
- Need a data set with column labels. Select any cell and choose *PivotTable Report* from *Data* menu. Follow the wizard steps.

	A	B	C	D	E	F	G
1	Accounting Department Survey Data						
2							
3	Employee	Gender	Years of Service	Years Undergraduate Study	Graduate Degree?	CPA?	Age Group
4	1	F	17	4	N	Y	41-45
5	2	F	6	2	N	N	26-30
6	3	M	8	4	Y	Y	31-35
7	4	F	8	4	Y	N	31-35
8	5	M	16	4	Y	Y	36-40
9	6	F	21	1	N	Y	51-55
10	7	M	27	4	N	N	51-55
11	8	F	7	4	Y	Y	26-30
12	9	M	8	4	N	N	31-35
13	10	M	23	2	N	Y	41-45

Blank PivotTable

The screenshot displays an Excel worksheet with a blank PivotTable named 'PivotTable1' in cell A3. A callout box points to the PivotTable with the text: 'To build a report, choose fields from the PivotTable Field List'. The PivotTable Field List task pane is open on the right, showing a list of fields to add to the report: Employee, Gender, Years of Service, Years Undergraduate Study, Graduate Degree?, CPA?, and Age Group. Below this list, there are four areas for dragging fields: Report Filter, Column Labels, Row Labels, and Values. The 'Report Filter' area is currently empty. The 'Column Labels' area is empty. The 'Row Labels' area is empty. The 'Values' area is empty. The task pane also includes a 'Defer Layout Update' checkbox and an 'Update' button. A large text overlay with arrows pointing to the 'Graduate Degree?' field and the 'Report Filter' area reads: 'Drag these fields into the areas you choose'.

PivotTable1

To build a report, choose fields from the PivotTable Field List

Drag these fields into the areas you choose

PivotTable Field List

Choose fields to add to report:

- ☐ Employee
- ☐ Gender
- ☐ Years of Service
- ☐ Years Undergraduate Study
- ☐ Graduate Degree?
- ☐ CPA?
- ☐ Age Group

Drag fields between areas below:

Report Filter

Column Labels

Row Labels

Values

Defer Layout Update

Update



Example

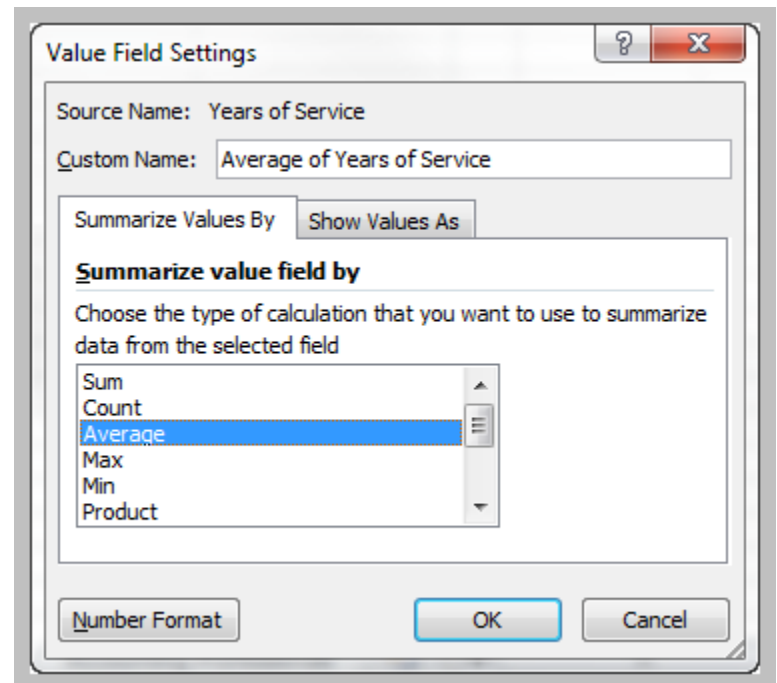
- Drag *Gender* from the *PivotTable Field List* to the *Row Labels* area, *Graduate Degree?* into the *Column Labels* area, and *Years of Service* into the *Values* area:

	A	B	C	D
1				
2				
3	Sum of Years of Service	Column Labels ▼		
4	Row Labels ▼	N	Y	Grand Total
5	F	95	46	141
6	M	168	88	256
7	Grand Total	263	134	397

Value Field Settings

In the *Options* tab under *PivotTable Tools* in the menu bar, click on the *Active Field* group and choose *Value Field Settings* to change type of summary

	A	B	C	D
1				
2				
3	Average of Years of Service	Column Labels		
4	Row Labels	N	Y	Grand Total
5	F	10.55555556	9.2	10.07142857
6	M		21	17.6
7	Grand Total	15.47058824	13.4	14.7037037



The Value Field Settings dialog box is shown. It has a title bar with a question mark and a close button. The 'Source Name' is 'Years of Service'. The 'Custom Name' is 'Average of Years of Service'. There are two tabs: 'Summarize Values By' and 'Show Values As'. The 'Summarize value field by' section is active, showing a list of calculation types: Sum, Count, Average (selected), Max, Min, and Product. At the bottom, there are buttons for 'Number Format', 'OK', and 'Cancel'.

Value Field Settings

Source Name: Years of Service

Custom Name: Average of Years of Service

Summarize Values By Show Values As

Summarize value field by

Choose the type of calculation that you want to use to summarize data from the selected field

- Sum
- Count
- Average
- Max
- Min
- Product

Number Format OK Cancel

Changing PivotTable Views

Uncheck the boxes in the *PivotTable Field List* or drag the variable names to different field areas.

The screenshot shows an Excel PivotTable on 'Sheet1' with 'Age Group' as the Row Label and 'Count of Employee' as the Value. The data is as follows:

Age Group	Count of Employee
21-25	1
26-30	6
31-35	5
36-40	4
41-45	2
46-50	3
51-55	6
Grand Total	27

The PivotTable Field List on the right shows the following configuration:

- Choose fields to add to report:**
 - ☒ Employee
 - ☐ Gender
 - ☐ Years of Service
 - ☐ Years Undergraduate Study
 - ☐ Graduate Degree?
 - ☐ CPA?
 - ☒ Age Group
- Drag fields between areas below:**
 - Report Filter:** (Empty)
 - Column Labels:** (Empty)
 - Row Labels:** Age Group
 - Values:** Count of Emp...
- ☐ Defer Layout Update
- Update** button

PivotTables for Cross Tabulation

	A	B	C	D	E
1					
2					
3	Count of Employee	Column Labels			
4	Row Labels	N	Y	Grand Total	
5	21-25	1		1	
6	26-30	4	2	6	
7	31-35	2	3	5	
8	36-40	1	3	4	
9	41-45	2		2	
10	46-50	2	1	3	
11	51-55	5	1	6	
12	Grand Total	17	10	27	
13					
14					
15					
16					
17					
18					
19					
20					
21					
22					
23					
24					
25					

PivotTable Field List

Choose fields to add to report:

- ☒ **Employee**
- ☐ Gender
- ☐ Years of Service
- ☐ Years Undergraduate Study
- ☒ **Graduate Degree?**
- ☐ CPA?
- ☒ **Age Group**

Drag fields between areas below:

Report Filter

Column Labels

Graduate De...

Row Labels

Age Group

Values

Count of Emp...

☐ Defer Layout Update

Update



Grouped Data: Calculation of Mean

- Sample
$$\bar{x} = \frac{\sum_{i=1}^n f_i x_i}{n}$$

- Population
$$\mu = \frac{\sum_{i=1}^N f_i x_i}{N}$$



Example

Hours Online/Week	Frequency	Hours × Frequency
1	0	0
2	4	8
3	1	3
4	6	24
5	4	20
6	5	30
7	4	28
8	2	16
9	2	18
10	2	20
11	0	0
12	2	24
13	0	0
14	0	0
15	1	15
Sum		206

$$\text{Mean} = 206/33 = 6.24$$



Grouped Frequency Distribution

- We may estimate the mean by replacing x_i with a representative value (such as the midpoint) for all the observations in each cell.

Upper Limit	Midpoint	Frequency	Midpoint \times Frequency
50	25	5	125
100	75	9	675
150	125	5	625
200	175	4	700
250	225	2	450
300	275	2	550
350	325	1	325
400	375	2	750
450	425	2	850
500	475	1	475
Sum			5,525

$$\text{Estimation of the mean} = 5,525/33 = 167.42$$



Grouped Data: Calculation of Variance

- Sample

$$s^2 = \frac{\sum_{i=1}^n f_i (x_i - \bar{x})^2}{n-1}$$

- Population

$$\sigma^2 = \frac{\sum_{i=1}^n f_i (x_i - \mu)^2}{N}$$