

Rachel Karen Green

Curriculum vitae

WORK EXPERIENCE

JULY 2007 – PRESENT

Gucci, NYC

Director of Fashion Product Development

Used communication skills to build strong relationships with retailers, both brick and mortar and online, and to expand and diversify the product presence with retailers.

Product development everything from ideating new products, dealing with manufacturers, managing packaging development, managing designers, writing copy, etc. The ideal candidate would have exposure to all of these areas and be confident spearheading these efforts.

JANUARY 2002 – JUNE 2004

Ralph Lauren, NYC

Executive of Little Boy Clothing Department

Had a firm understanding of the economics of wholesaling consumer products with high understanding of what specific retailers expect for margins and how to negotiate on these terms.

Used strong sense for corporate finance specifically as it pertains to budgeting, forecasting, opportunity analysis, etc.

OCTOBER 1998 – NOVEMBER 2001

Bloomingdales, NYC

Fashion Developer

Responsible for planning, developing and presenting fashion-focused products for a specific market of the fashion.

Worked closely with the design and technical team, and involved in developing seasonal collections from design concept through to prototypes. Also involved in trips overseas to source new fashion trends, ideas and concepts whether it is for womenswear, menswear, childrenswear, fashion accessories, footwear, or lingerie.

SEPTEMBER 1996 – SEPTEMBER 1998

Central Perk Coffee, NYU

Waitress

Being responsible for taking food drink orders from tables in the assigned section.

Assisted housemen in setting up buffets food stations for dinners events.

Conduct wine coffee service in proper fashion.

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EDUCATION

- 1988 – 1992 **Cheerleader**
HIGH SCHOOL DIPLOMA
Jungle Tree High School, NYC
- 1987 – 1988 **Cheerleader**
Friends University, NYC

BEST FRIENDS

- 1 **Monica (Oldest Friend)**
Known each other since high school
- 2 **Ross (Old Boyfriend)**
Monica's Brother
- 3 **Joey (Cutest Friend)**
Monica's Neighbor
- 4 **phoebe (Weirdest Friend)**
Monica's Old Roommate
- 5 **Chandler ("Funniest" Friend)**
Joey's Roommate
- 6 **Mindy (Ex- best friend)**

SKILLS

ENGLISH	Native Speaker
SAILING	High-level
GOOD TASTE	Very good at choosing clothing
OFFICE	Proficient in Words, Excel and Powerpoint

HOBBIES

HIGHEST LEVEL	Shopping, Doing makeups, Being cute, Reading fashion magazines
INTERMEDIATE	Travelling, Driving, Dealing with her Relationship
BASIC LEVEL	Study, Reading, Cooking