Yousof Wakili

Software Engineer

San Francisco, CA (510)-449-1178 ywakili18@gmail.com

FEATURED PROJECTS

Trakflow

www.immense-dawn-73702.herokuapp.com/

PERN stack bug tracker application.

Features JWT authentication, creating new tickets/bugs that are tracked in a current "flow".

Users are able to create new tickets, add comments, update and delete tickets.

Dvlpr.

www.dvlpr-app.herokuapp.com

PERN stack social media clone SPA.

Features user login authentication and a REST api utilizing Express.js, Node.js and Sequelize.

Front-End uses Tailwindcss as UI library and React w/Redux as JavaScript library

CRUD actions. Dvlpr was built with 3 other developers using Github for version control.

Pokemon Gold Mini

www.yousofwpokemongoldmini.surge.sh

Developed a front-end JavaScript web application with HTML and CSS. Hosted on Surge. Allows users to pick between two game characters and battle to determine winner.

KEY EXPERIENCE

Software Engineering Fellow

General Assembly 07/2021 - Present

- Developed four interactive web applications after hands on training of software engineer and full-stack web development
- Built a web page application game with HTML, CSS, JavaScript
- Created a full-stack SPA collaboration project with co-developers on a social media clone built with React.js as Front-End library, Tailwindcss as UI library. RESTful API built PostgreSQL, Express.js, Node.js for back end. Hosted on Heroku
- Worked in collaborative environment utilizing Git and GitHub for version control, led team in full-stack SPA as Git Boss • Utilizing Vue.js, Python with Flask as framework, created a SPA application with CRUD actions.

Account Executive

AT&T

01/2021-07/2021

- Generated 5-10 warm leads each business day utilizing OFSC (Oracle Field Service Cloud) for dispatch management.
- Presented application and key network features to business prospects.
- Successfully reached #1 in total net postpaid activation's for Q2 by daily follow up with leads, providing white glove service, and providing solutions for client needs.
- Led and participated in daily stand ups discussing key metrics to improve on, creating new business solutions for AT&T clients and implementing out on sales field.

Sales Manager

T-Mobile

01/2015-12/2019

- Managed and developed team of 10-15 employees in a high foot traffic store driving postpaid activation's, mobile internet solutions, client service, and accessory sales.
- Utilizing Salesforce as CRM tool to generate 20 daily leads that resulted in a 10% increase of in-store foot traffic and a 50% increase in total gross postpaid activations.
- Effectively demonstrated product knowledge to clients such as network capabilities, software features and solving customer pain points.
- Successfully participated in winners circle from 2015-2019 for achieving top performance as Salesperson, Sales Manager & Store.

SKILLSET/TECHNOLOGIES

FRONT-END

- HTML5
- CSS3
- JavaScript
- React
- Tailwindcss
- Framer
- Responsive Design

BACK-END

- Node.js
- Express.js
- PostgreSQL
- · Git/Github
- JWT
- MongoDB

EDUCATION

San Jose City College

Key Courses:

- CIS 084 Java Programming
- CIS 055 Data Structures
- Math 80 Discrete Structures for Computer Science

Certificate of Completion

General Assembly Software Engineering Immersive