

# Yousof Wakili

ywakili18@gmail.com | (510)-449-1178 | San Francisco, CA | youseffect.com | linkedin.com/in/youseffect | github.com/ywakili18

## FEATURED PROJECTS

**Dvlpr.** *HTML, CSS/Tailwindcss, JavaScript, React, Express.js, Node.js, PostgreSQL* [dvlpr-app.herokuapp.com](https://dvlpr-app.herokuapp.com)  
PERN stack social media clone SPA. Features user login authentication and a REST api utilizing Express.js, Node.js and Sequelize. Front-End uses Tailwindcss as UI library and React as JavaScript library. CRUD actions.

**Pokemon Gold Mini** *HTML, CSS, JavaScript* [yousofwpokemongoldmini.surge.sh/](https://yousofwpokemongoldmini.surge.sh/)  
Developed a front-end JavaScript web application with HTML and CSS. Hosted on Surge. Allows users to pick between two game characters and battle to determine winner.

## EXPERIENCE

### Software Engineering Fellow

07/2021 - Present

*General Assembly, San Francisco, CA*

- Developed four interactive web applications after hands on training of software engineer and full-stack web development
- Built a webpage application game with HTML, CSS, JavaScript, and Node.js
- Created a full-stack SPA collaboration project with co-developers on a social media clone built with React.js as Front-End library, Tailwindcss as UI library. RESTful API built PostgreSQL, Express.js, Node.js for back end. Hosted on Heroku
- Worked in collaborative environment utilizing Git and Github for version control, led team in full-stack SPA as Git Boss
- Utilizing Vue.js, Python with Flask as framework, created a SPA application with CRUD actions.

### Account Executive

01/2021 - 07/2021

*ATT, San Francisco, CA*

- Responsible for generating new business utilizing OFSC (Oracle Field Service Cloud) for dispatch management.
- Created new leads and managed existing leads with Salesforce as CRM tool.
- Presented application and network features to business prospects

### Technical Sales Representative

08/2021 - 01/2021

*Airport Home Appliance, San Jose*

- Provided technical info on major appliances
- Managed 50+ leads utilizing companies personal CRM cloud tool.

### Randstad

01/2020 - 08/2020

*Staffing Manager, Oakland, CA*

- Recruitment of top candidates based on focus job title to fill talent pipeline
- Skill marketing permanent placement candidates to prospects and clients

### Sales Manager

01/2015 - 12/2019

*T-Mobile, San Francisco Bay Area*

- Managed, developed team driving postpaid activations, mobile internet solutions and client satisfaction
- Utilizing Salesforce as CRM tool to generate new business leads.
- Monitor market trends, software innovations, to bring in new business.
- Presented software and network features to clients

## SKILLS/TECHNOLOGIES

<i>Front-End</i>	HTML, CSS, JavaScript, Reactjs, Tailwindcss
<i>Back-End</i>	Express.js, Node.js, PostgreSQL, MongoDB, Python
<i>Other</i>	Github, Heroku, Surge