

# A Theory of Cloud Bandwidth Pricing for Video-on-Demand Providers

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# Background

- Network access in current cloud computing is offered with usage-based pricing, with no bandwidth capacity guarantee.
- Not suitable for bandwidth-intensive application, such as VoD.
- Supposing cloud providers offer bandwidth capacity guarantee, except letting each VoD provider reserves bandwidth capacity from the cloud providers, are there any better solutions?

# Idea

- Introducing a broker to collect demands from many VoD providers. It is hopeful that jointly booking can reduce cost compared with individually booking, so that each VoD providers can enjoy a discount and the broker can get profit.
  - Demands of multiple applications may be statistically multiplexed to save bandwidth reservation.
  - Anti-correlation (i.e., negative correlation) : a relationship in which one value increases as the other decreases.
  - Similar to Ethernet.

# Problem

- Payment:
  - The broker pays to cloud providers according to a fixed pricing strategy, and decides the amount of reservation
  - The pricing policy between the broker and VoD providers are to be discussed, which affects (1) the profit and the amount of reservation of the broker and (2) the cost/enjoyed discount and the utility of VoD providers

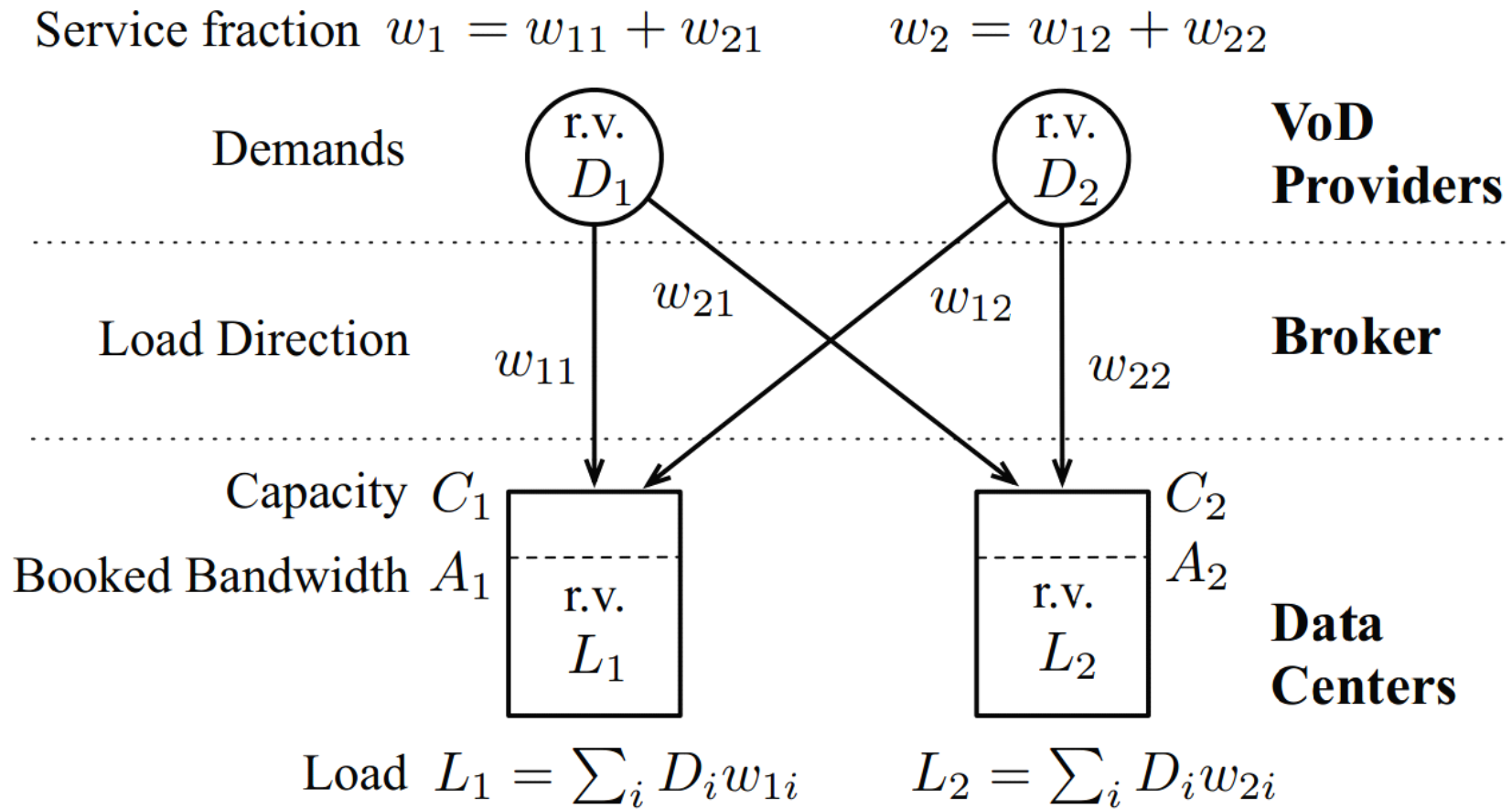
# Problem

- Conflict of interest:
  - Cloud providers want to maximize resource efficiency (i.e., workload consolidation)
  - Brokers want to maximize profit.
  - VoD providers want to minimize cost.

# Contribution of the paper

- Present a model:
  - Formulate the workload consolidation problem and give the optimal solution to the problem
  - Formulate the broker-profit-maximization problem, and answer under what pricing policy (i.e. good pricing region), the optimal value to the problem is equal to the workload consolidation problem
  - Show that in the free market where each VoD provider submits a pricing strategy to the broker, the submitted pricing strategies converge to a unique Nash equilibrium, which is the lower bound of the good pricing region

# Model





- Consider the demand and reservation in a short time slot, e.g., 10 minutes.
- VoD provider  $i$ 's bandwidth demand (based on prediction) is a random variable  $D_i$  with mean  $\mu_i$  and variable  $\sigma_i$
- Optimizing variables
  - load direction matrix  $W=[w_{si}]_{S \times N}$ : Portion of  $i$ 's demand  $D_i$  directed to and served by cloud provider  $s$ .

# Workload consolidation problem

$$\begin{aligned} & \min_{\mathbf{W}} \sum_s A_s \\ \text{s.t. } & A_s \leq C_s, \quad \forall s, \\ & w_i = 1, \quad \forall i. \end{aligned}$$

Where

$$A_s := f_\epsilon(L_s)$$

$$L_s = \sum_i w_{si} D_i.$$

$$f_\epsilon(X) = \mathbf{E}[X] + \theta \sqrt{\mathbf{Var}[X]}, \quad \theta = F^{-1}(1 - \epsilon)$$

**Theorem 2:** When  $C_{\text{sum}} \geq \boldsymbol{\mu}^\top \mathbf{1} + \theta \sqrt{\mathbf{1}^\top \boldsymbol{\Sigma} \mathbf{1}}$ , an optimal solution  $[w_{si}^*]$  to (15) is given by

$$w_{si}^* = \alpha_s, \quad \forall i, \quad s = 1, \dots, S, \quad (19)$$

where  $\alpha_1, \dots, \alpha_S$  can be any solution to

$$\sum_s \alpha_s = 1, \quad 0 \leq \alpha_s \leq \min \left\{ 1, \frac{C_s}{\boldsymbol{\mu}^\top \mathbf{1} + \theta \sqrt{\mathbf{1}^\top \boldsymbol{\Sigma} \mathbf{1}}} \right\}, \quad \forall s. \quad (20)$$

When  $C_{\text{sum}} < \boldsymbol{\mu}^\top \mathbf{1} + \theta \sqrt{\mathbf{1}^\top \boldsymbol{\Sigma} \mathbf{1}}$ , there is no feasible solution that satisfies constraints (16) to (18).

The maximum bandwidth saving of joint bandwidth booking over individual booking for each tenant is

$$\begin{aligned}
\Delta B(\mathbf{W}^*) &= \sum_i B_i - \sum_s A_s \\
&= \sum_i (\mu_i + \theta \sigma_i) - \sum_s (\boldsymbol{\mu}^\top \mathbf{w}_s^* + \theta \sqrt{\mathbf{w}_s^{*\top} \boldsymbol{\Sigma} \mathbf{w}_s^*}) \\
&= \theta (\boldsymbol{\sigma}^\top \mathbf{1} - \sqrt{\mathbf{1}^\top \boldsymbol{\Sigma} \mathbf{1}}) = \theta (\sum_i \sigma_i - \sigma_M), \quad (21)
\end{aligned}$$

which is  $\theta$  times the gap between the sum of all demand standard deviations and the standard deviation of all demands combined. This confirms the belief that statistical multiplexing saves resource reservation.

# Broker-profit-maximization problem

$$\begin{aligned} \max_{\mathbf{W}} R(\mathbf{W}) &= \sum_i P_i(w_i) - \sum_s A_s \\ \text{s.t.} \quad A_s &\leq C_s, \quad \forall s. \end{aligned}$$

## where

- (1) Pricing strategy  $P_i(\cdot)$  is a concave function on  $[0,1]$  with  $P_i(0)=0$ .
- (2) Cloud provider charges \$1 for every unit bandwidth reservation.

## Observation

Brokers always have incentive to operate, but may deny demand.

**Theorem 3:** Broker profit maximization (22) and cloud workload consolidation (15) have a same optimal solution (19), if and only if

$$P'_i(1) \geq \mu_i + \theta \cdot \frac{\sigma_{iM}}{\sigma_M}, \quad \forall i, \quad (26)$$

where  $\sigma_{iM}$  is the covariance between  $D_i$  and  $\sum_i D_i$  given by (12) and  $\sigma_M$  is the standard deviation of  $\sum_i D_i$  given by (13). Furthermore, if  $P'_i(1) < \mu_i + \theta\sigma_{iM}/\sigma_M$  for some  $i$ , then  $\mathbf{w}^* \neq \mathbf{1}$ .

# Good pricing region

**Corollary 1:** In a good pricing policy  $\{P_i(\cdot) : i = 1, \dots, N\}$ , each  $P_i(\cdot)$  must satisfy  $\forall w_i \in [0, 1]$ ,

$$(\mu_i + \theta \cdot \frac{\sigma_i M}{\sigma_M})w_i \leq P_i(w_i) \leq (\mu_i + \theta \sigma_i)w_i. \quad (32)$$

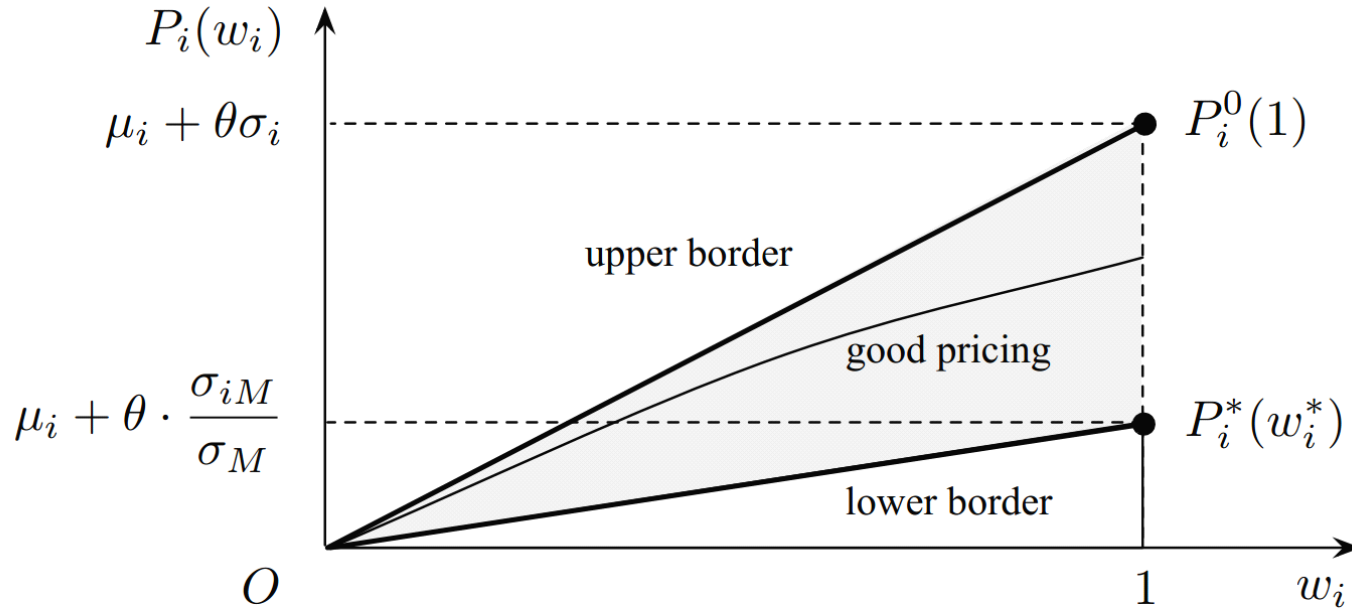


Fig. 2. The region of  $P_i(\cdot)$  in a good pricing policy  $\{P_i(\cdot)\}$ .  $P_i(\cdot)$  is between  $P_i^*(\cdot)$  and  $P_i^0(\cdot)$ , and satisfies  $P_i'(1) \geq P_i^{*'}(1)$ .

# Discussion about free markets

In a free market where each selfish tenant (VoD provider) competes for service by submitting a pricing strategy  $P_i(\cdot)$ , what will  $\{P_i(\cdot)\}$  eventually look like?

- VoD provider  $i$ 's utility function

$$U_i[P_1(\cdot), \dots, P_N(\cdot)] = \begin{cases} -P_i(w_i^*), & \text{if } w_i^* = 1, \\ -\infty, & \text{if } w_i^* < 1, \end{cases}$$



# Unique Nash equilibrium in free markets

**Theorem 4:** If tenants have utility (10) and the broker decides  $\mathbf{W}^*$  by maximizing its profit via (22), then  $\{P_i(\cdot)\}$  will converge to a **unique Nash equilibrium**  $\{P_i^*(\cdot)\}$ , where

$$P_i^*(w_i) = (\mu_i + \theta \cdot \frac{\sigma_{iM}}{\sigma_M})w_i, \quad 0 \leq w_i \leq 1, \quad (37)$$

where  $\sigma_{iM}$  and  $\sigma_M$  are given by (12) and (13), respectively.

**Theorem 1:** In a free market,  $\{P_i(\cdot)\}$  will converge to a **unique Nash equilibrium**  $\{P_i^*(\cdot)\}$ , where  $w_i^* = 1$  and

$$P_i^*(w_i^*) = \mu_i + \theta \sigma_i \rho_{iM}, \quad (11)$$

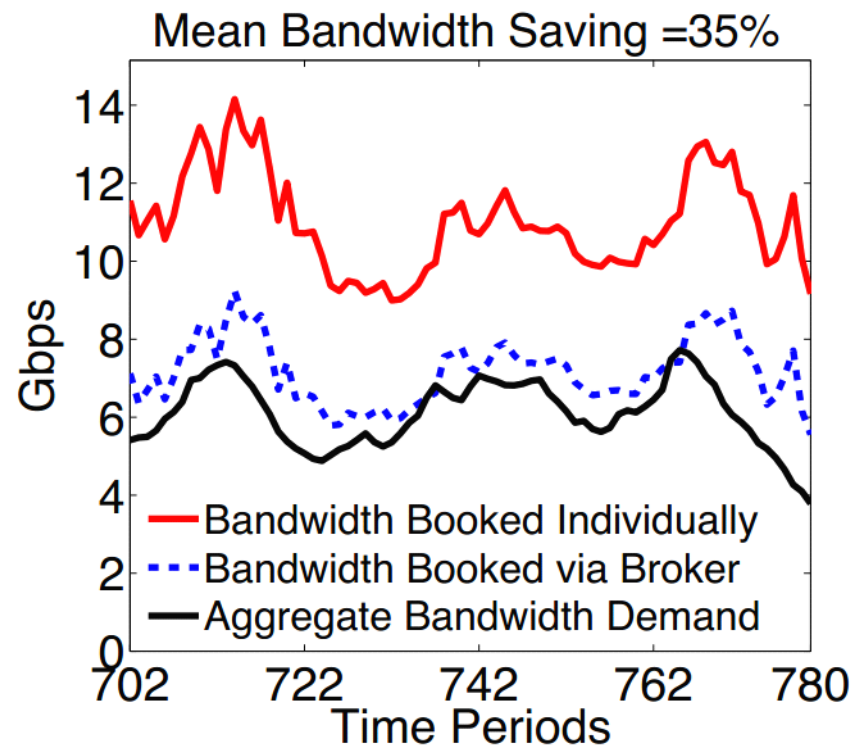
$\rho_{iM} \in [-1, 1]$  being the correlation coefficient between  $D_i$  and  $\sum_i D_i$ .

The prices at equilibrium are the lower border of the good pricing region.

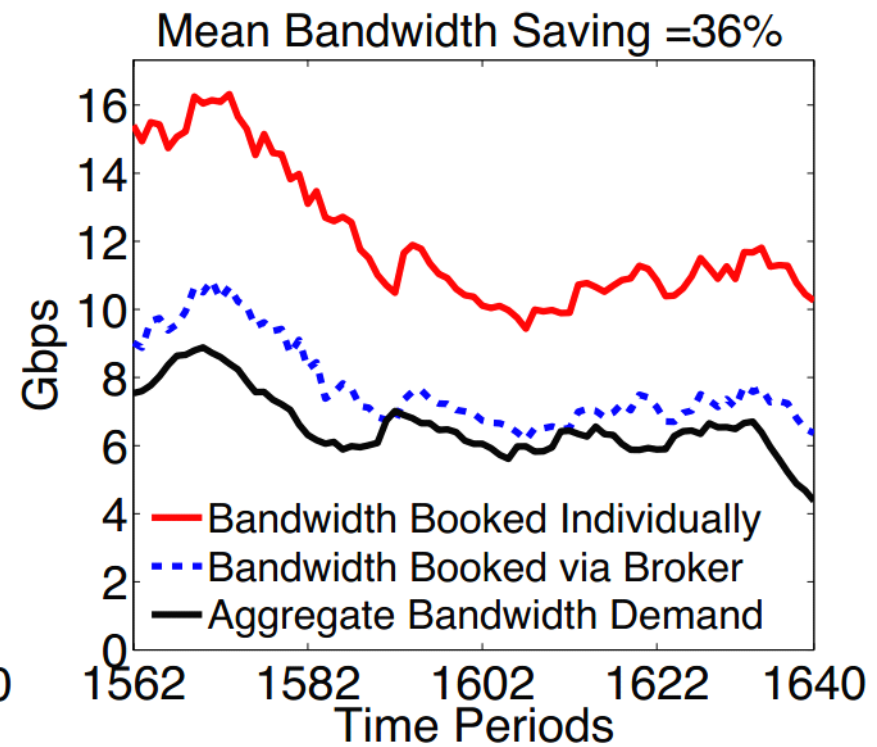
# Simulation

- Use trace of UUSee
  - Let each video channel represents a VoD provider.
- Relatively simple, only show
  - Aggregate bandwidth reservation saving
  - Discount enjoyed by the VoD providers

# Aggregate bandwidth reservation saving

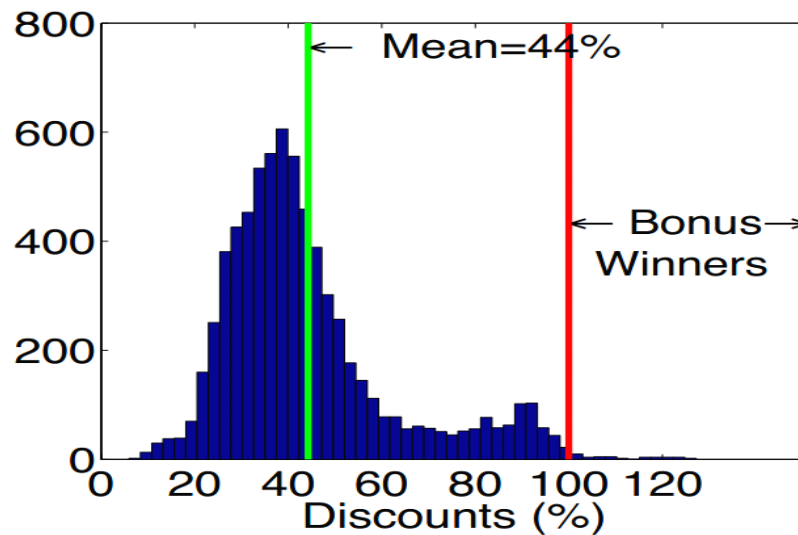


(a)  $\epsilon = 5\%$ ,  $\epsilon' = 5.06\%$

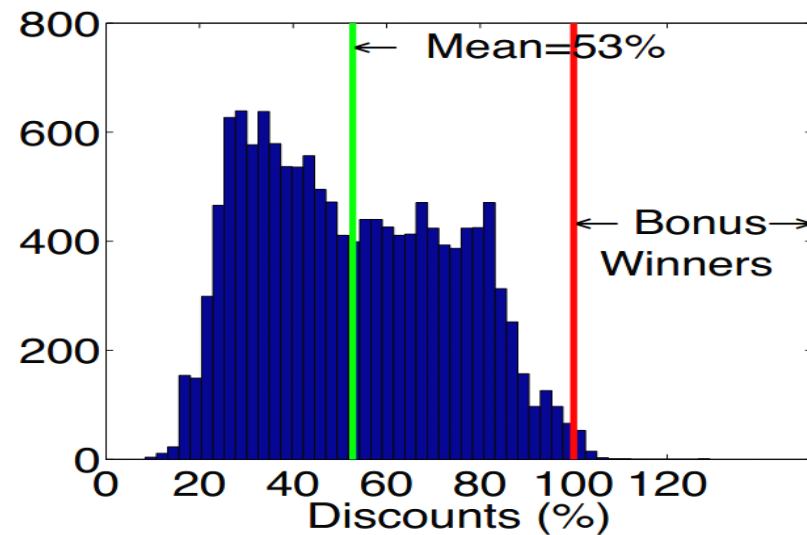


(b)  $\epsilon = 1\%$ ,  $\epsilon' = 1.27\%$

# Discount enjoyed by the VoD providers



(a)  $t = 702\text{—}780$ , 91 channels



(b)  $t = 1562\text{—}1640$ , 176 channels

Some VoD providers are risk-neutralizers that earn bonus for having demand negatively correlated to the market.

# Summary and insight

- Idea: statistical multiplexing
  - Leverage the fact that VoD demand is fractionally splittable into video requests, which can be optimally directed to different clouds and statistically mixed toward workload consolidation.
  - The idea of "View-Upload Decoupling (VUD) design" in the paper "Modeling and Analysis of Multichannel P2P Live Video Systems" (by Di Wu et. al, published on INFOCOM 2010) is also statistical multiplexing -- bandwidth capacity contributed by all peers forms a resource pool and multiplexed. (difference: fixed resource amount+ minimize risk v.s. fixed risk + minimize resource amount)
- Possible extension
  - Although there are multiple clouds in the model, in fact, their role is almost the same as a single cloud, because their prices are the same and constant (\$1). What if clouds compete against each other, or offer different QoS and charge with different pricing strategies?

Thank you