

Yanni Haddad, Undergraduate Student

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PROFILE

Highly capable individual with great interpersonal and problem-solving skills with extensive experience in analytical/people-centric roles. I'm a fast learner with an eye for detail and will fit right into any organisation with a great team dynamic.

EDUCATION

- Jul 2021 — Present **Bachelor of Computer Science & Economics, UNSW** (Distinction WAM)
- Extra-curricular activities:** UNSW YALA treasurer, AIAA Competition Team Member, CSESoc Projects Team Member, UNSW Anjali Oztag Coordinator, UNSW BSOC Peer Mentoring, CSESOC Peer Mentoring
- Jan 2015 — Sep 2020 **Greystanes High School** (98.15 ATAR)
- Highlights:** School DUX, School Captain
- Leadership:** House captain, SRC, Peer Support Leader, Exchange student ambassador, EDUTECH Coordinator/presenter, Young Creator's conference coordinator/presenter, ESL support program, Peer tutoring program facilitator (yr 7-12), Volunteering committee.
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EMPLOYMENT HISTORY

- Oct 2021 — Present **NRL Data Analyst, StatPerform** Sydney
- Utilised data software to analyse and code the offensive/defensive stats of NRL, NRLW, NSW Cup, HotPlus Cup (QLD) and Super League matches in real time.
 - Worked diligently in a team of 8 coders to ensure final output is meticulously constructed and sent out to our contractors within 2 hours of full-time.
 - Collaborated with other coders on projects to alleviate any inquiries or issues that the broadcasters (Channel 9), betting agencies, fantasy football leagues and/or the NRL coaching units may come across.
- Nov 2021 — Feb 2022 **UI/UX Designer Intern, Core Intelligence INC**
- Enhanced skills in UX/UI design and expertise with Figma creating low/high fidelity wireframes for a contracted start-up – JobLaunch
 - Gained proficiency in python/JavaScript, HTML, CSS and Web Developer Tools.
 - Published a Bootcamp article in Don Norman's 'The Design of Everyday Things' which bolstered my understanding of design in the context of digital products.
- Jul 2021 — Nov 2021 **Membership Representative (Sales), Freedom Property Investors** Sydney
- Coordinated Masterclasses with a team of property consultants, specialists and membership representatives to manage client inquiries and overall logistics.
 - Independently closed sales and Maintained weekly KPIs, e.g 900 dials, +30 rebooks, +8hrs call time.
 - Placed a huge emphasis on membership experience and genuinely showed interest & care towards helping clients solve their financial problems, through investing in residential property.
 - Further developed my verbal & written communication skills by learning to become a more empathetic listener and compelling speaker.
- Oct 2021 — Mar 2022 **HP Brand Ambassador (Sales / JB-HI-FI), D2C Consumers** Sydney
- Engaged with customers in store, promoting the key features of, and selling technological appliances on behalf of HP (consistently maintained KPIs).
 - Tailored sales approaches and techniques to specific client needs to increase market effectiveness.
 - Boosted Brand awareness, implemented promotional campaigns and employed sales tactics as part of territory development.
 - Built meaningful and constructive relationships with store staff to help maximize sales.
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LEADERSHIP

- Feb 2022 — Present **Treasurer, UNSW YALA**
- Managing, Budgeting and Accounting for finances of Society

Nov 2021 — Present	Projects Team Member, UNSW CSESoc 2021-2022 – CSESoc projects team member
Oct 2019 — Oct 2020	School Captain, Greystanes High School 2018-2020 – Peer Mentor 2018-2019 – SRC Treasurer 2017-2018 – House Captain 2016-2019 – SRC Representative
Jan 2020 — Nov 2020	CHS Open Boys Soccer Captain 2019-2020 – Open boys oztag (vice captain) 2016-2020 – Rugby 9's KO Competition 2015-2020 – Knockout boys Soccer, Cricket, Oztag Team

AWARDS

2017 — 2020	School DUX
2020	Blacktown Zone Leadership Award
2019	Young Creator's Conference Best Presenter

REFERENCES

References available upon request