

How does San Francisco fit with sharing economy?

Empirical analysis of Airbnb listing rental prices

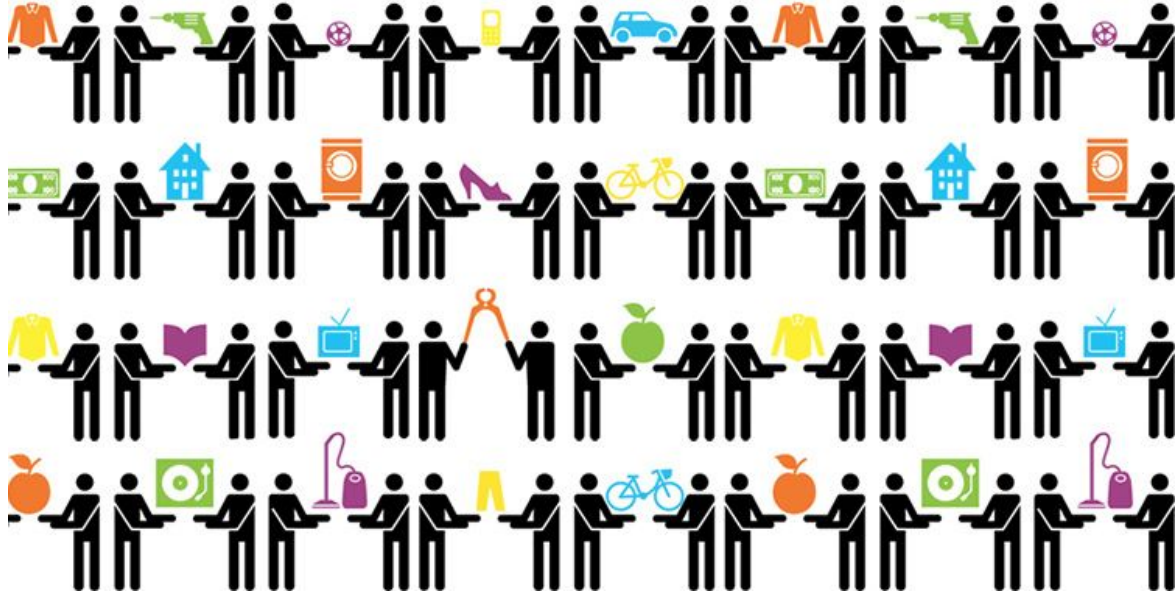
Yijun Yang

San Francisco



- Tourists
- Bussiness
- Cultural
- Technology
- 2000s

Sharing Economy: What is it?



- Private Ownership
- “Ours”
- peer-to-peer

San Francisco + Sharing Economy



- Early adopters
- Hub

Sharing Economy: For-profit companies



Peer-to-peer Accommodation: Airbnb

- Founded in 2008 in San Francisco
- 2015 Airbnb Valuation: \$20 Billion
- 2019 Airbnb Valuation: \$38 Billion
- Huge pressure to traditional hotel business

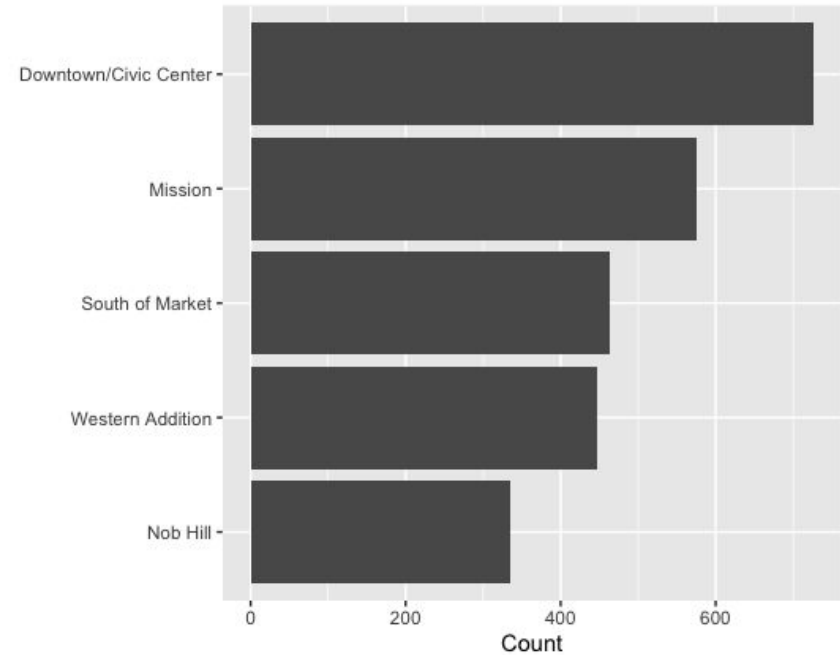
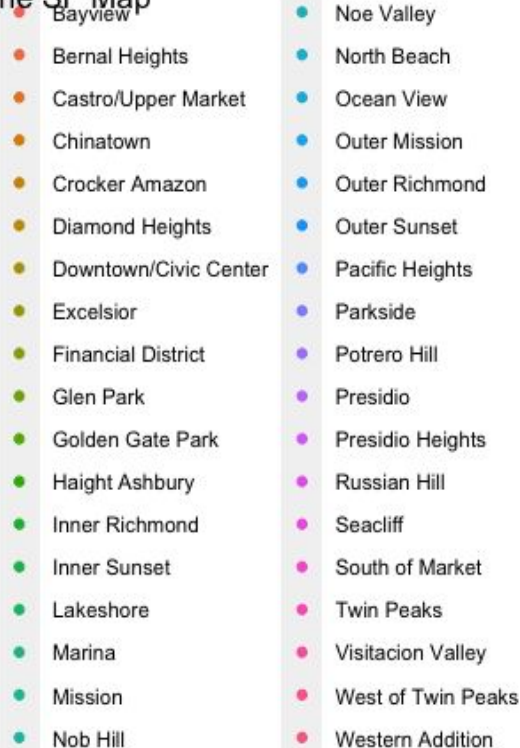
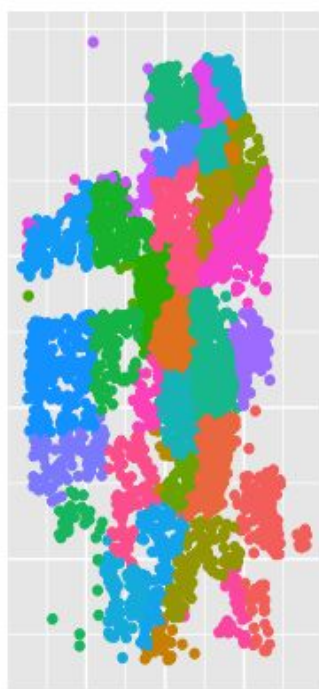
How does sharing economy behave in the SF market?
Does traditional commercial power still win?

Visulization

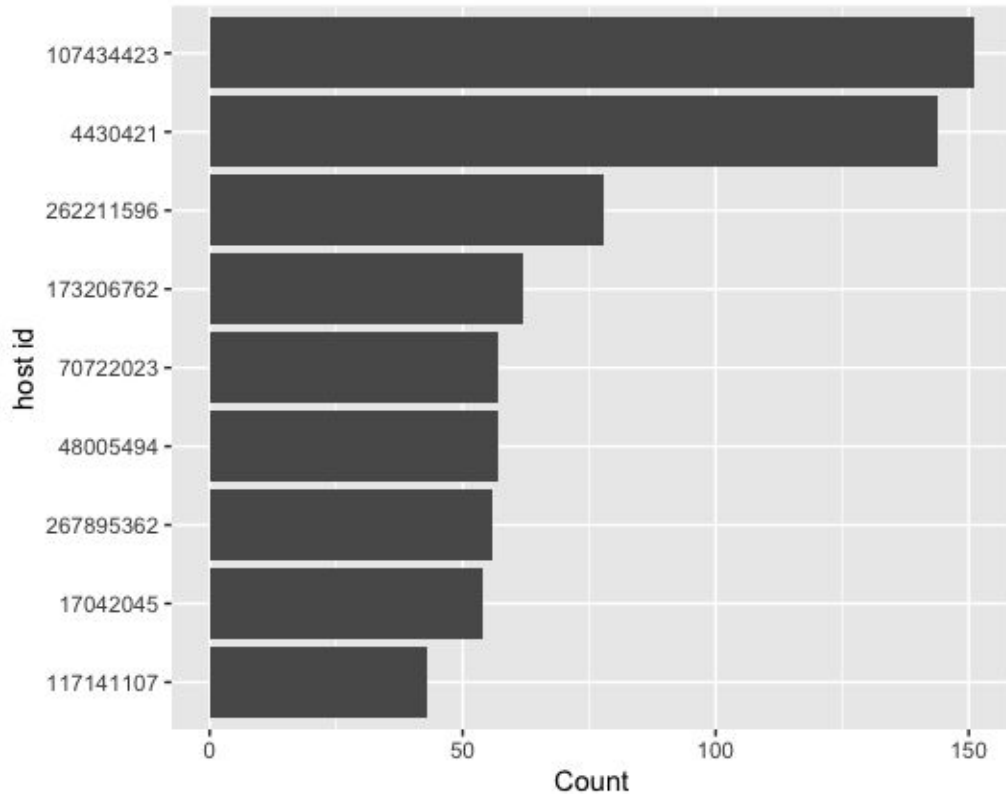
- Data Source: *Inside Airbnb , Nov, 2021*
- Size of Data: *6552 listings in San Francisco*
- Size of Variables: *29 select fetures*

Neighbourhood

Plot of Airbnb listings on the SF Map

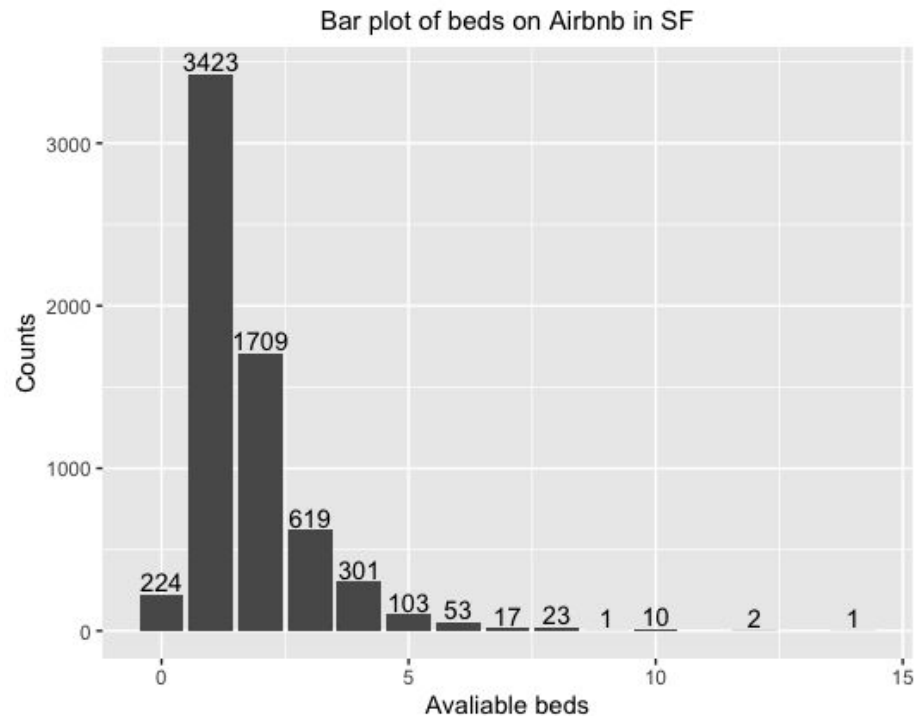
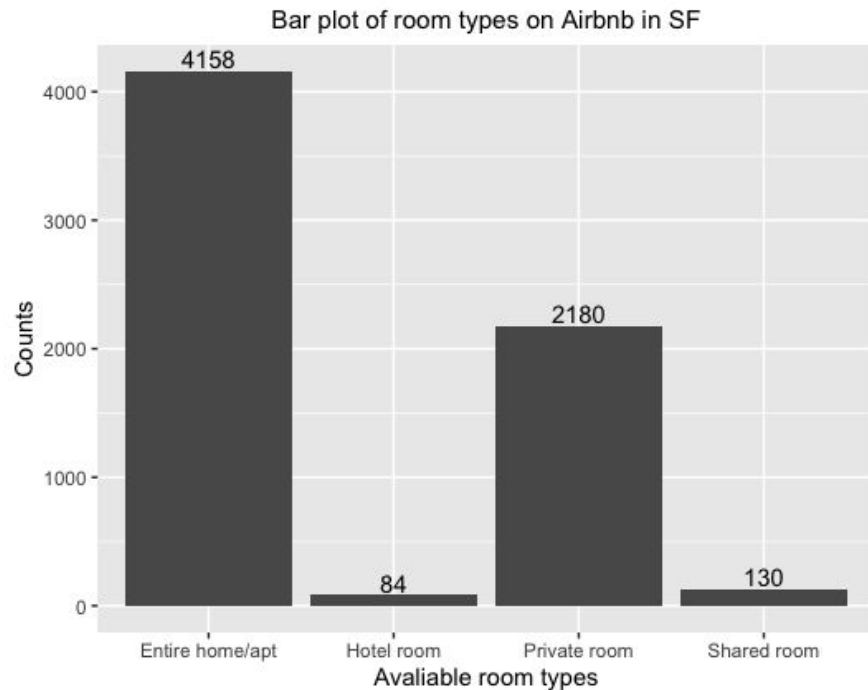


Hosts with multiple listings posted

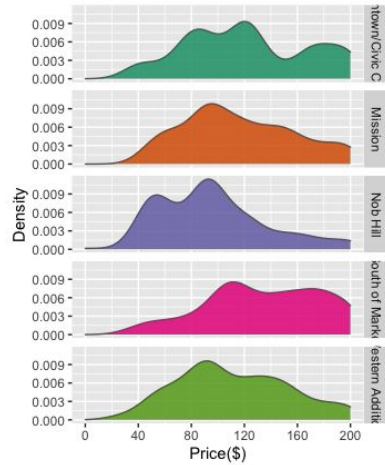


- 3397 hosts have more than 1 listings.
- 64 hosts have more than 10 listings
- 9 hosts have over 40 listings

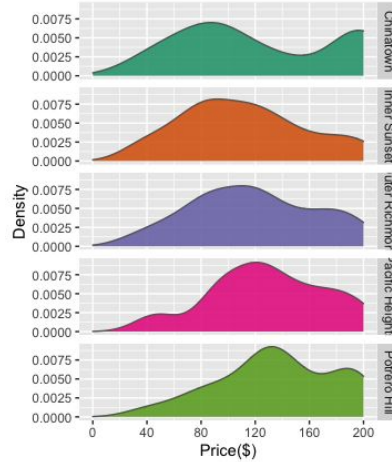
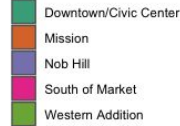
Room types & Bed numbers



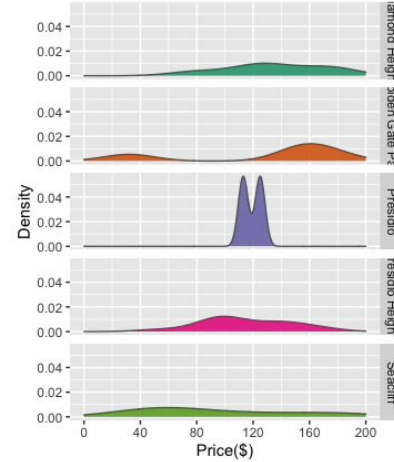
Price and Neighbourhood



Top 5 Neighbourhood



Mid 5 Neighbourhood

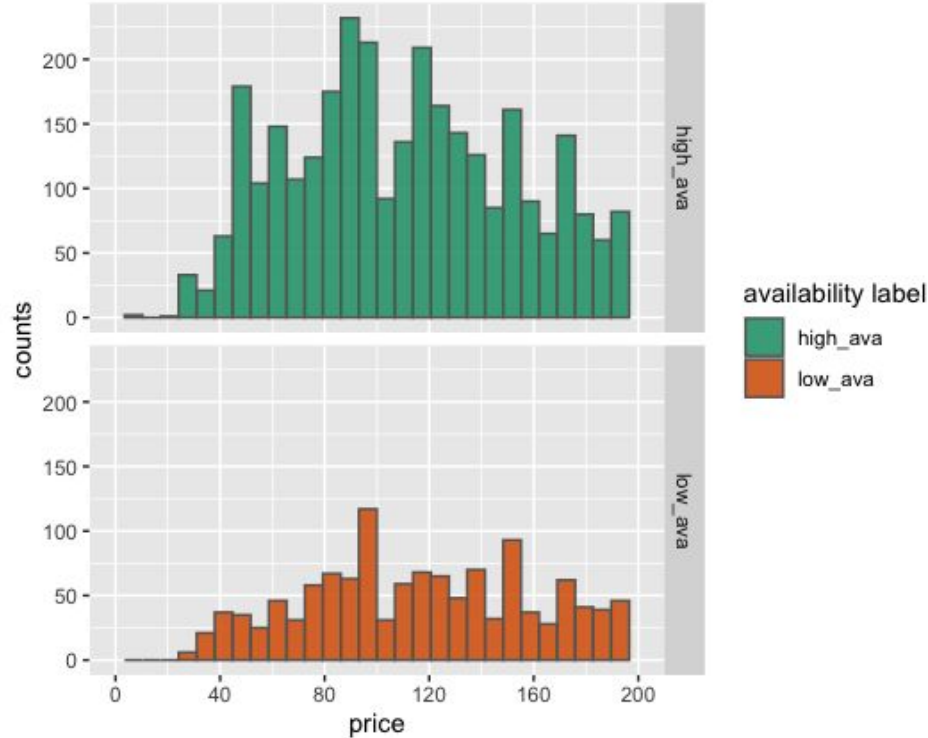


End 5 Neighbourhood



Top 5 Neighbourhood: Count the listings for each neighbourhoods and select the top 5 with most counts.

Price and Availability



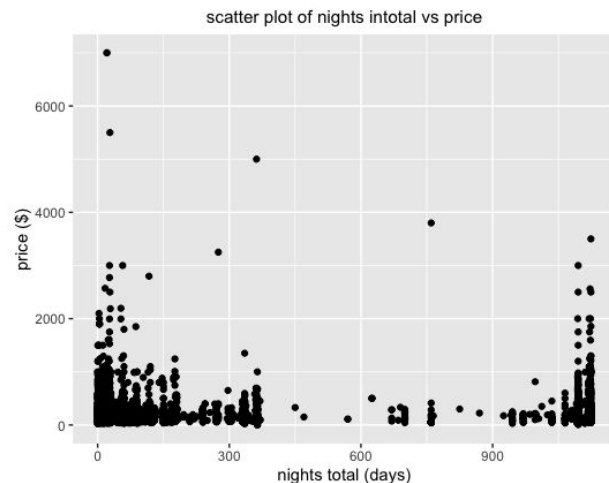
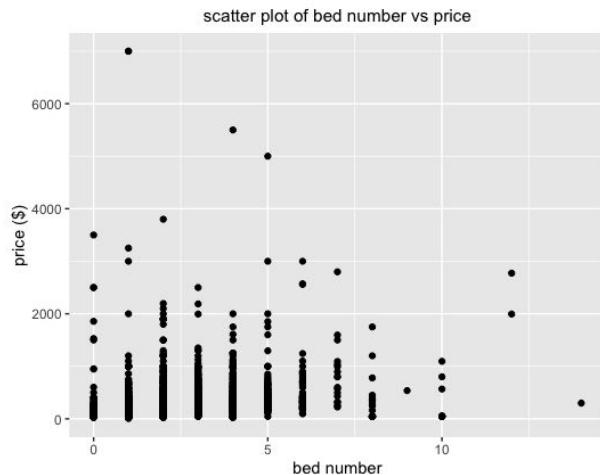
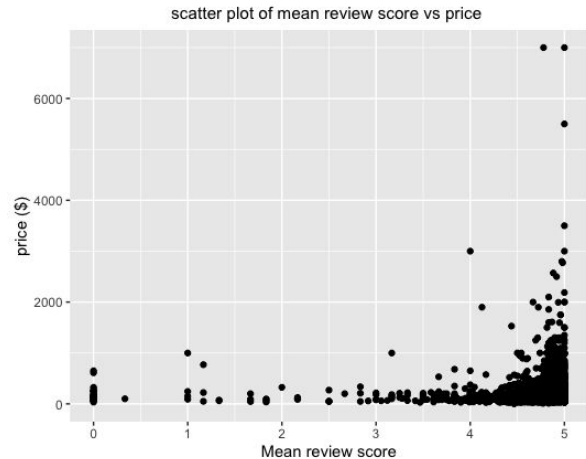
High ava : annual availability ≥ 90 days

Low ava : annual availability < 90 days

Mean review score
bed number
Nights total

V.S.

Price



Regression: General Linear Model

$$\begin{aligned} \text{price} = & \beta_0 + \beta_1 * \text{Neighbourhood} + \beta_2 * \text{Room type} + \beta_3 * \text{Availability label} \\ & + \beta_4 * \text{Nights total} + \beta_5 * \text{Beds} + \beta_6 * \text{Mean review score} \\ & + \beta_7 * \text{Nightstotal} * \text{Beds} + \beta_8 * \text{Nights total} * \text{Mean review score} \\ & + \beta_9 * \text{Beds} * \text{Mean review score} \\ & + \beta_{10} * \text{Beds} * \text{Mean review score} * \text{Nights total} \end{aligned} \quad (1)$$

Regression: General Linear Model

β_i Constant Coefficient	Estimate	Std. Error	t value	$Pr(> t)$
β_0	0.10556	0.23862	0.442	0.65824
β_1	0.08017	0.02602	3.081	0.00208
β_2	0.21163	0.02683	7.887	3.76e-15
β_3	-0.02772	0.02672	-1.038	0.29948
β_4	0.51988	0.24760	2.100	0.03580
β_5	-0.40607	0.12893	-3.150	0.00164
β_6	-0.14825	0.04937	-3.003	0.00269
β_7	-0.37673	0.14635	-2.574	0.01007
β_8	-0.10126	0.05173	-1.958	0.05034
β_9	0.13723	0.02681	5.118	3.21e-07
β_{10}	0.07238	0.03042	2.380	0.01737

RMSE	R^2
0.08327	0.19314

Reject null
hypothesis

Regression: General Linear Model

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Classification: Supervised, Random Forest

		Actual Class		Total
		Cheap	Expensive	
Prediction Class	Cheap	%65.8	%14.6	%80.4
	Expensive	%5.2	%14.4	%19.6
Total		%70.0	%30.0	%100.0

Accuracy	Kappa
0.80194	0.46858

Target Variable: Expensive/ Cheap

Features: neighbourhood, room types, bed, mean review score

Major features that relate to price

neighbourhood

room type

bed

mean review score

Major features that not relate to price

nights total

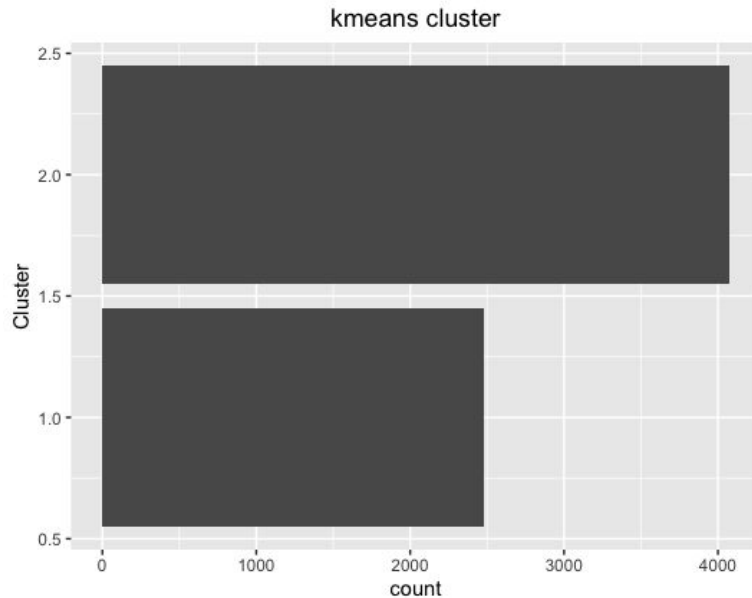
availability

Classification: Unsupervised, K-means clustering

price

nights total

availability



cluster name	percent	price	nights total	availability label
Commercial Hosts	36.3%	-0.01767306	1.2736271	0.7445099
Peer Hosts	63.7%	-0.00839774	-0.7816904	0.6327029

Conclusion

The commercial power takes great proportion in this market over the years.

More than 1/3 of the whole market.

The model of listing price in this market highly follows the traditional economy models. Better neighbourhood, individual room and higher review scores inevitably result to a higher price. The key feature of peer-to-peer accommodation, availability of the listings, has no importance to the price.

Airbnb's sharing economy depends greatly on conventional economy model in San Francisco.

Some Thoughts

- Complexity of San Francisco
 - Political subcultures: liberal, environmentalists and populists
 - Deregulation
 - Political, cultural backlash
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- Rethink how individuals consume (and produce) services under the challenges from political and public cultures while constructing a new type of economy of their own.