



"Shine Bright Like A
DIAMOND!"

Choose Diamonds Wisely

Visualize the price behind diamonds

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Diamond Features

What makes Diamond valuable?



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How does diamonds market look like?



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How each variable contributes to the price?



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Choose your “diamond” step by step!



Minor variables

Table, Depth

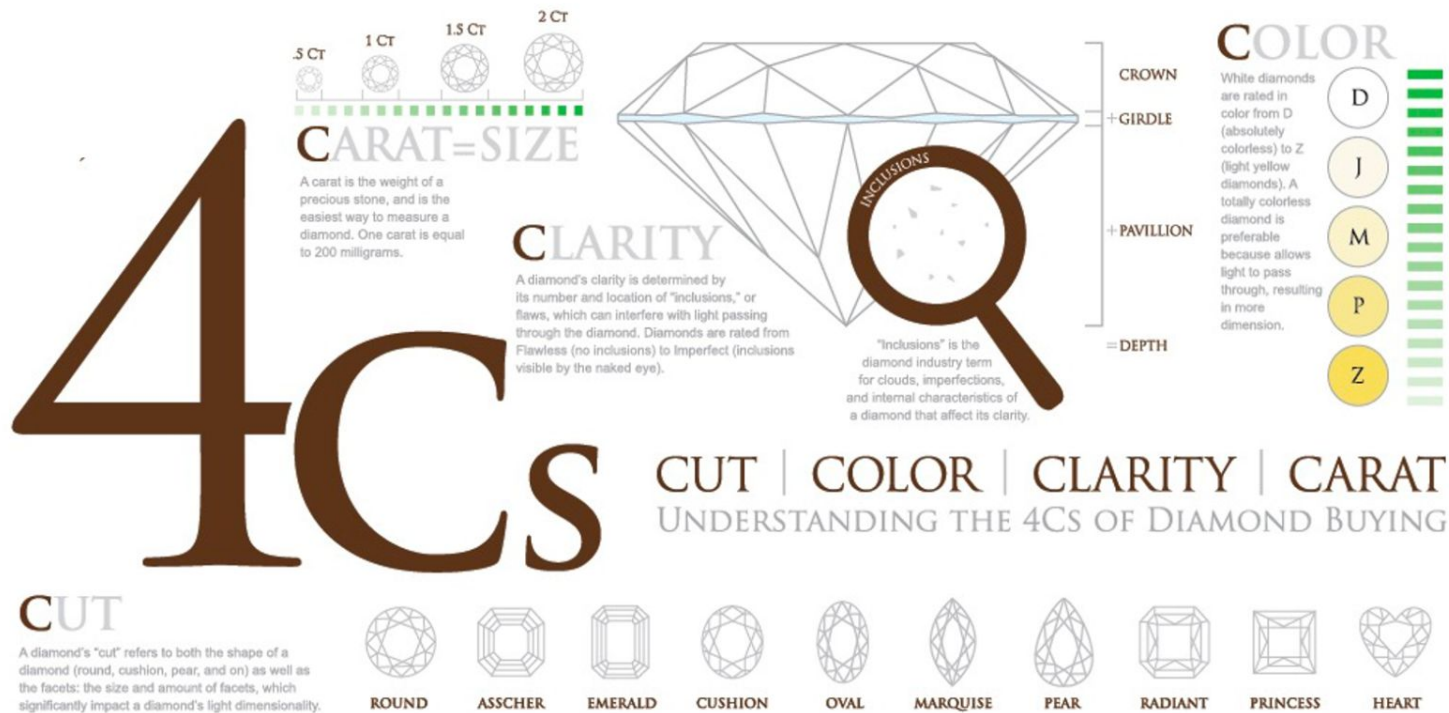
Major variables

4Cs

01

Diamond Features

Major Variables: 4Cs



2st C: CUT



Round



Cushion



Princess



Asscher



Triangle



Heart



Pear



Emerald



Radiant



Baguette



Oval



Marquise

2st C: **CUT**



POOR



FAIR



GOOD



VERY GOOD



EXCELLENT

3rd C: COLOR

Colorless



D-F

Near
Colorless



G-J

Faint



K-M

Very Light



N-R

Light



S-Z

3rd C: COLOR

Diamond Color Scale



4th C: CLARITY

DIAMOND CLARITY CHART



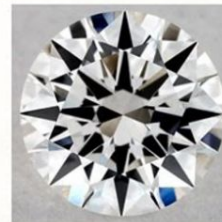
SI2 Clarity



SI1 Clarity



VS2 Clarity



VS1 Clarity



VVS2 Clarity



VVS1 Clarity



IF Clarity

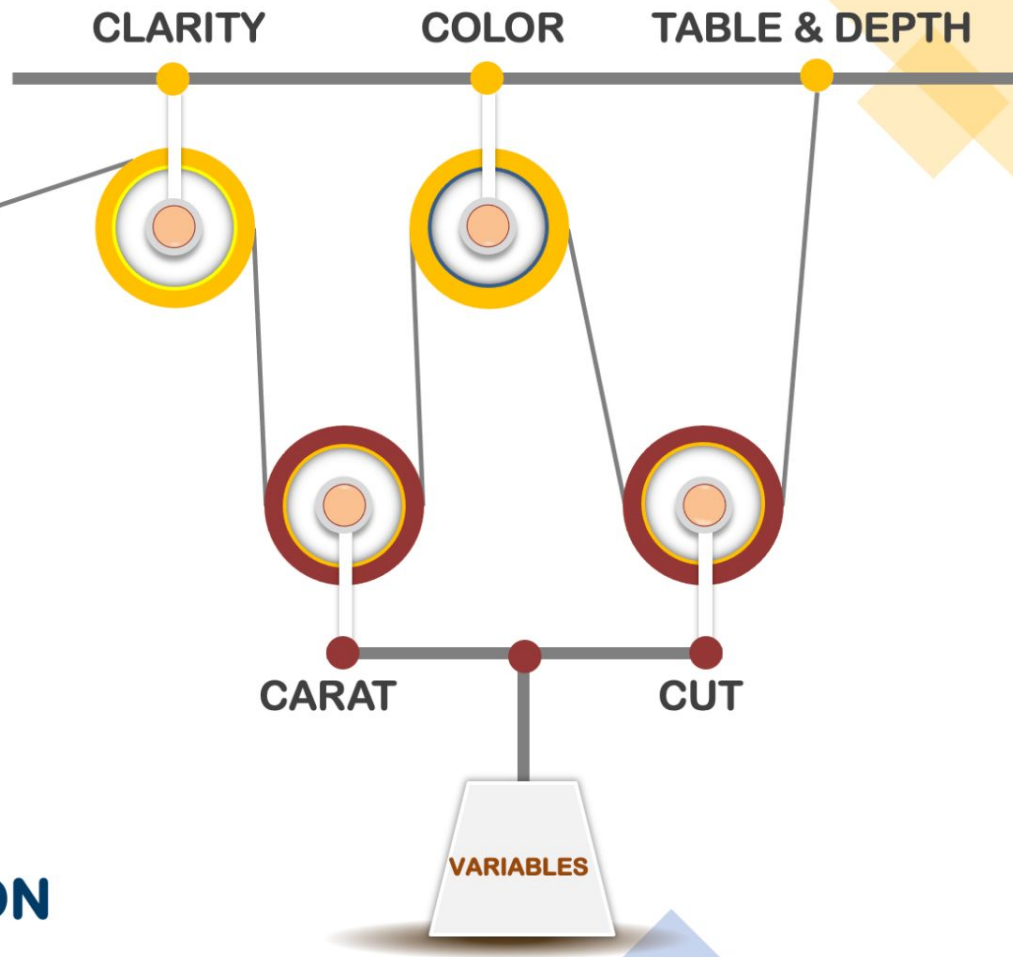


F Clarity



**VALUABLE
COST-EFFECTIVE**

DIAMOND SELECTION



Minor Variables: **DEPTH** and **TABLE**

Depth % Range for Round Cut Diamonds

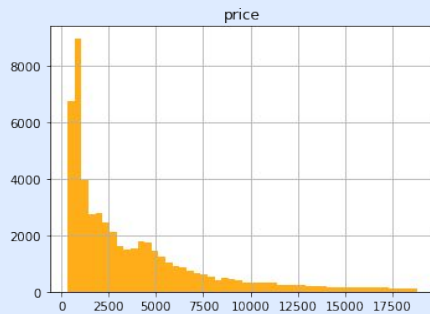
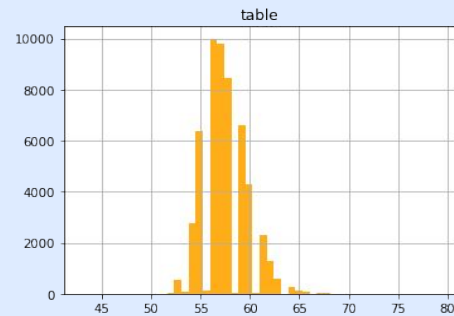
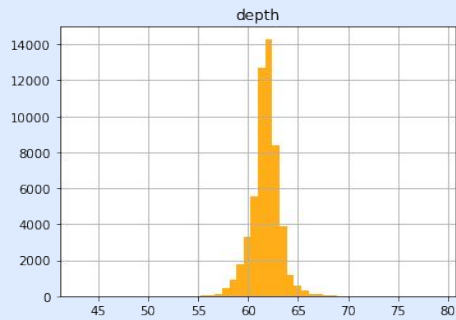
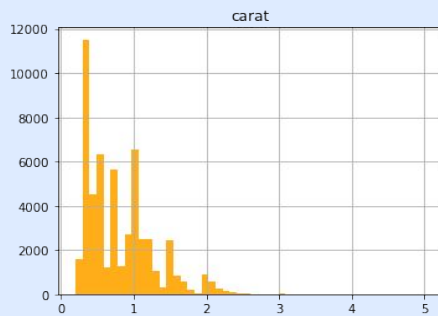


Ideal	Excellent	Very Good	Good
63-59.5	63.5-59	64-58	65-57.5

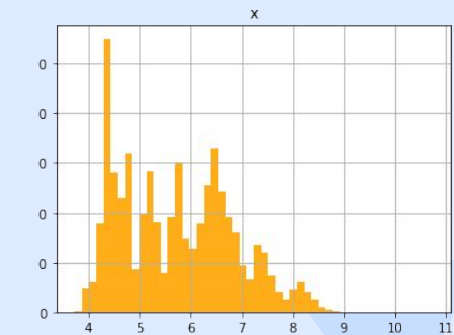
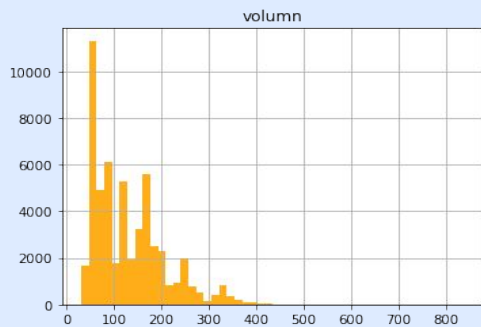
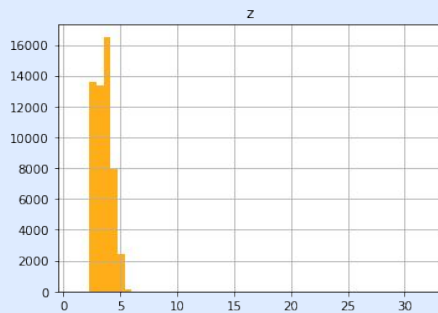
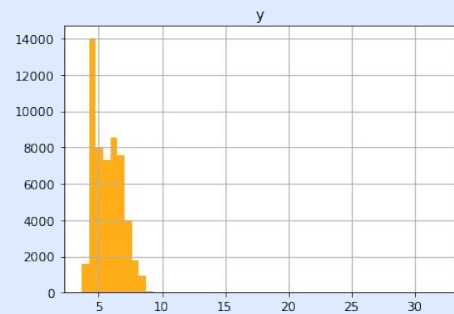
Table % Range for Round Cut Diamonds



Ideal	Excellent	Very Good	Good
59-54	60-53	61-52	63-52



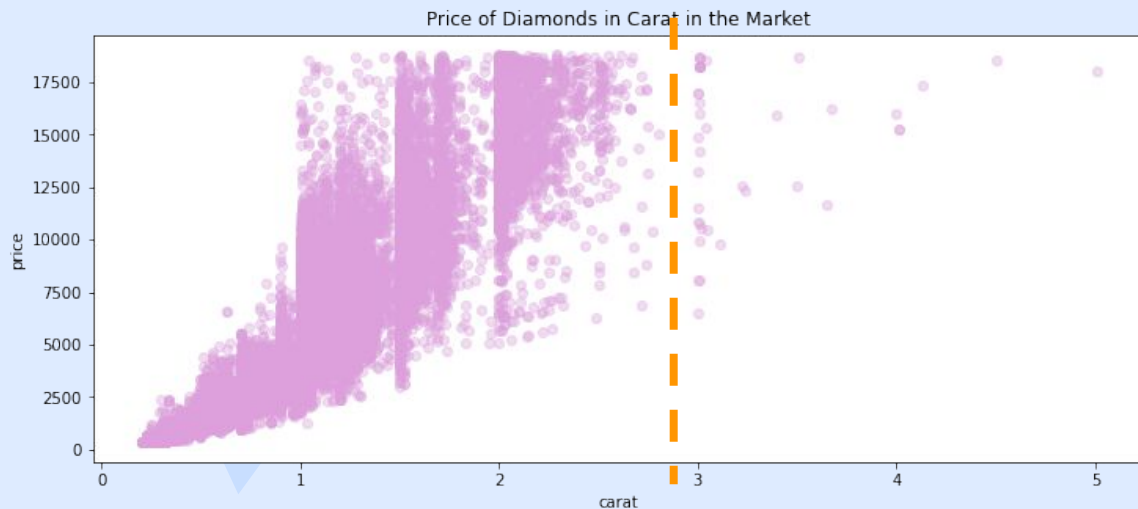
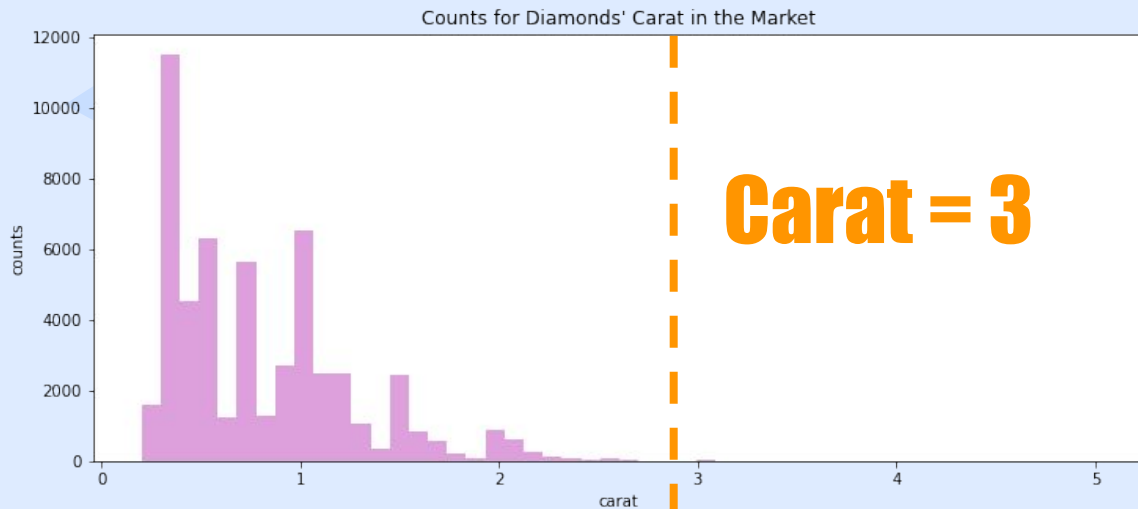
DISTRIBUTION



02

Market Analysis





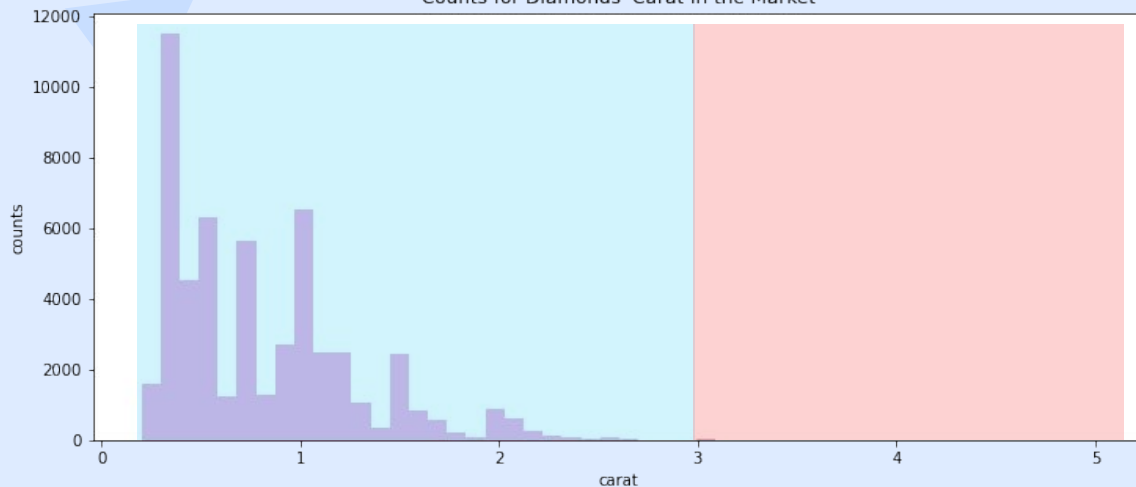
Distribution over “Carat”

**Market
Shares**

**General
Products**

“Price” over “Carat”

Counts for Diamonds' Carat in the Market

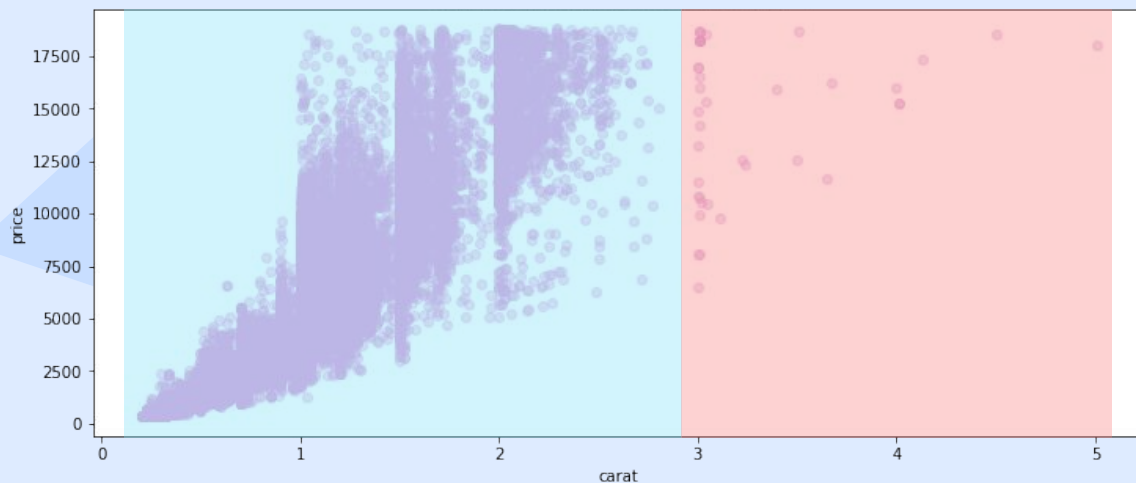


Fine Jewelry

**“Luxury”;
Less Choices;
“First Come, First Serve”;
Supply < Demand;**

Threshold: 3 Carat

Price of Diamonds in Carat in the Market



Jewelry

**“Economic”;
Plenty of Choices;
Trade-offs are needed;
Demand > Supply;**

Reminder on Color Plate

In the following visualizations

Lighter color represents higher quality for that feature

Darker color represents lower quality for that feature



frequency distribution for different cut

Classified by “Cut”

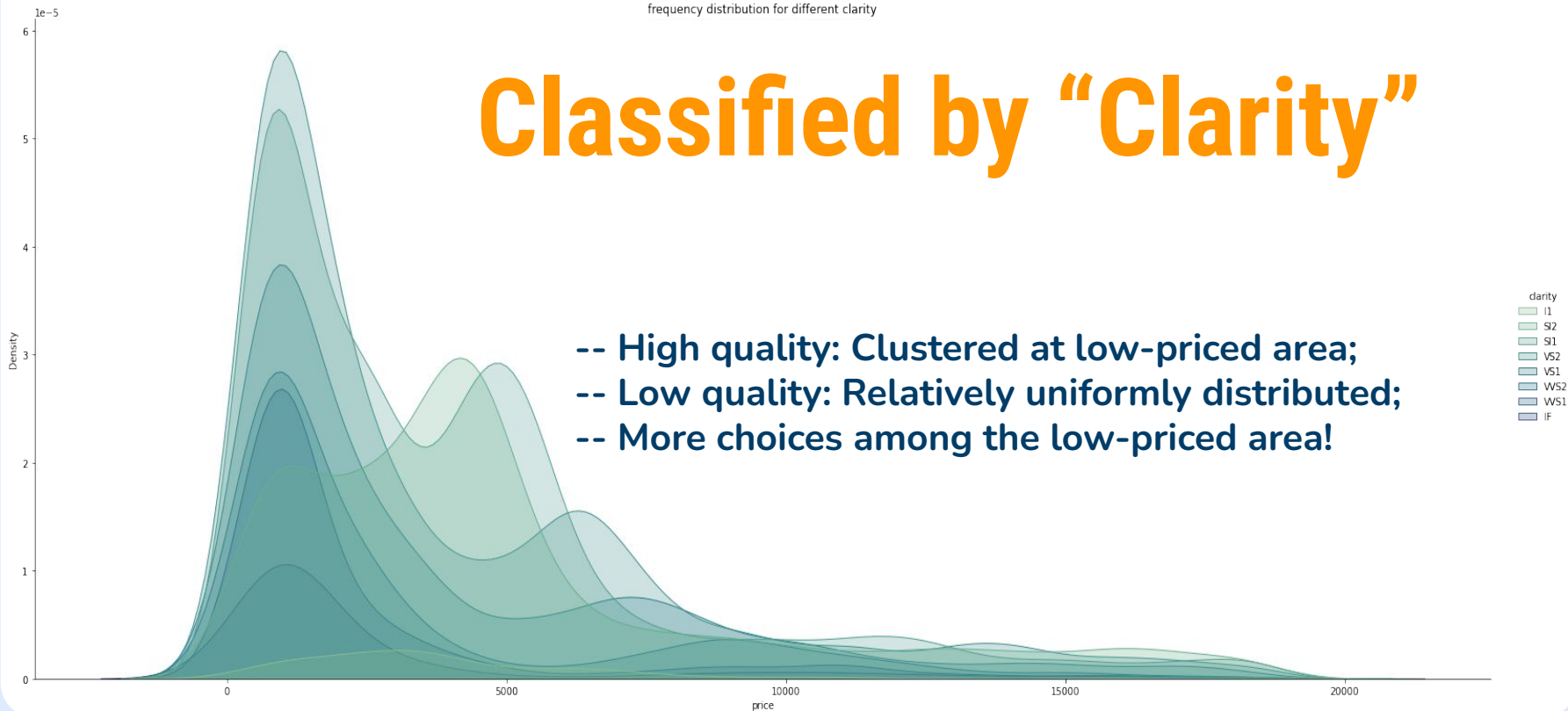
- Clustered at the “Low-price area”;
- Fewer Choices at the “Luxury market”;
- Higher-quality diamond among “Low-price market”.





frequency distribution for different clarity

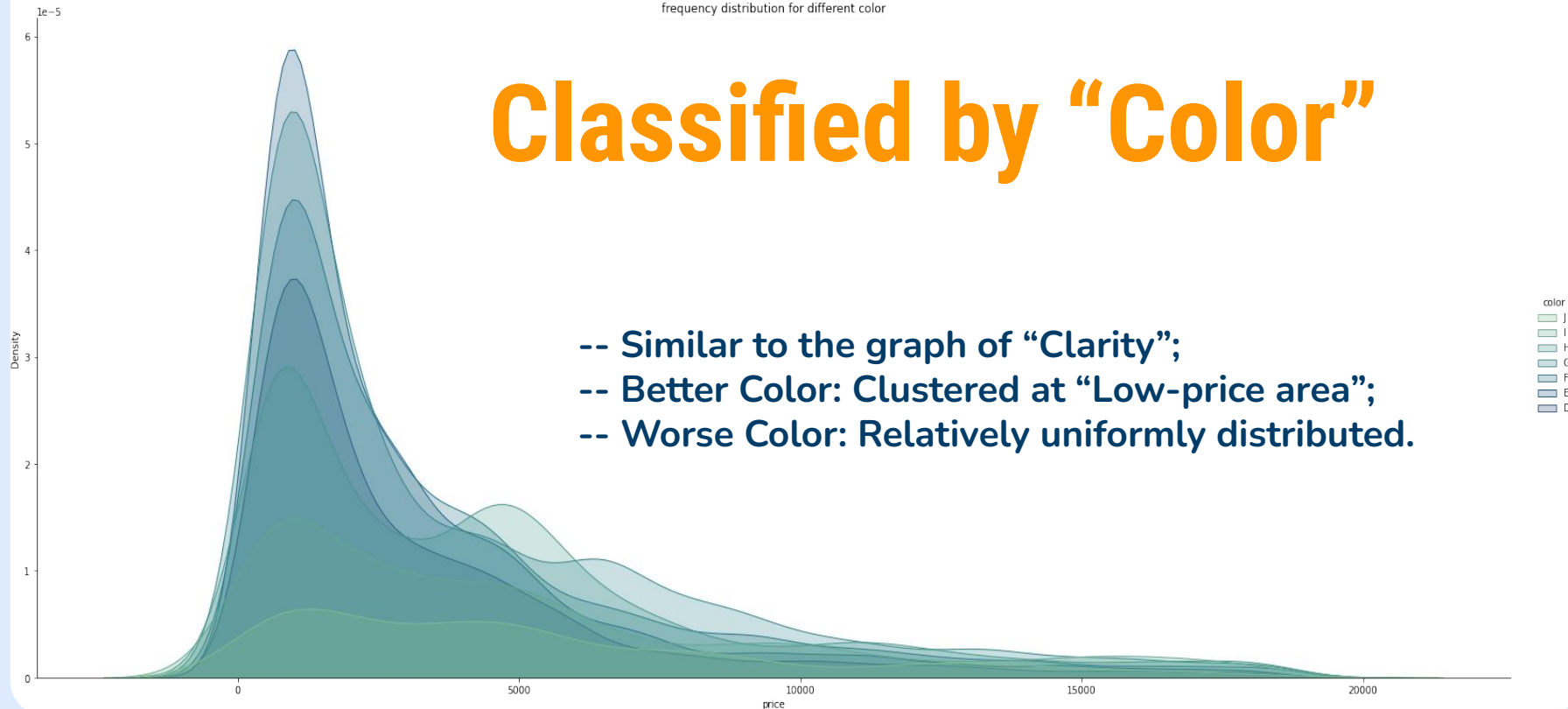
Classified by “Clarity”





frequency distribution for different color

Classified by “Color”



Luxury or Not ?

≥ 3
CARAT

**More rely on
resources**

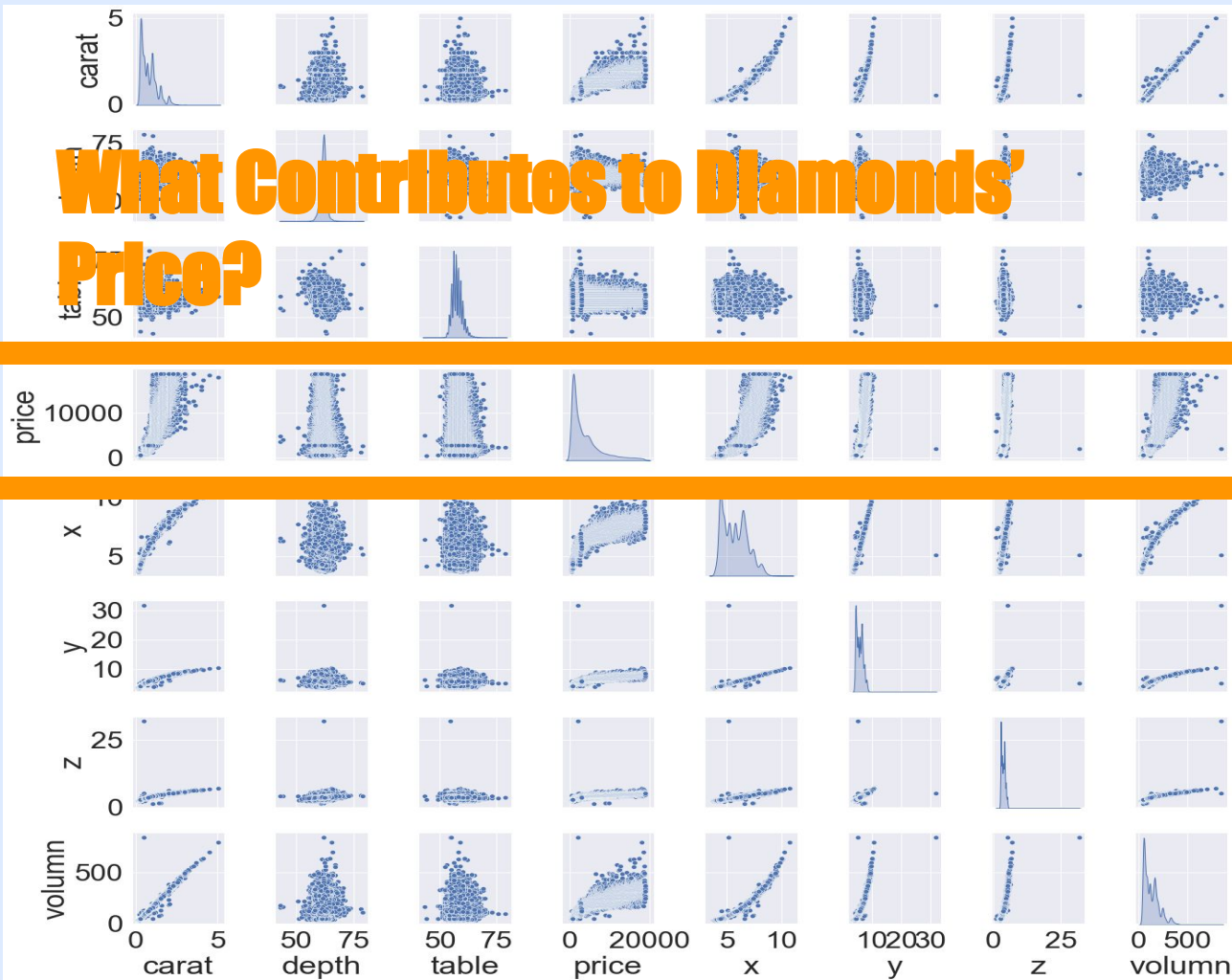


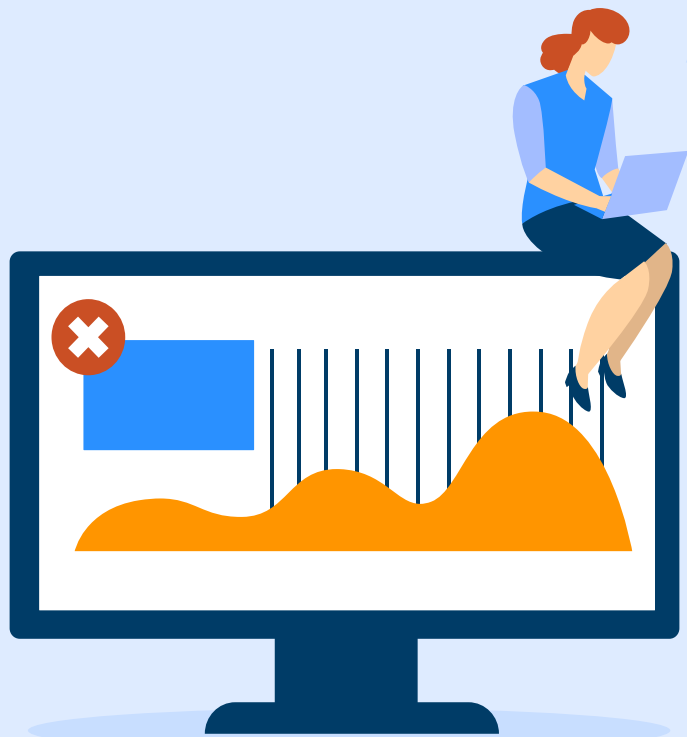
< 3
CARAT

**Too Many
Choices!**



What Contributes to Diamonds' Price?

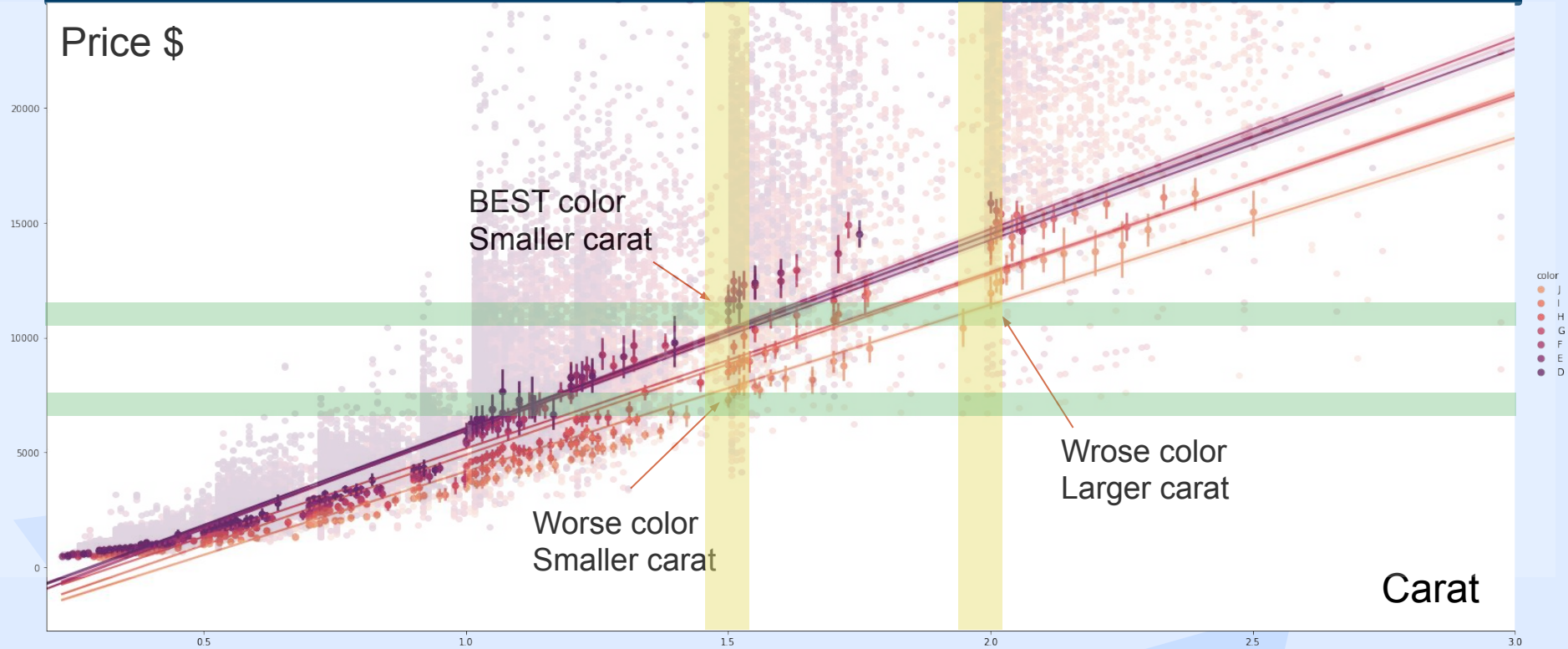




03

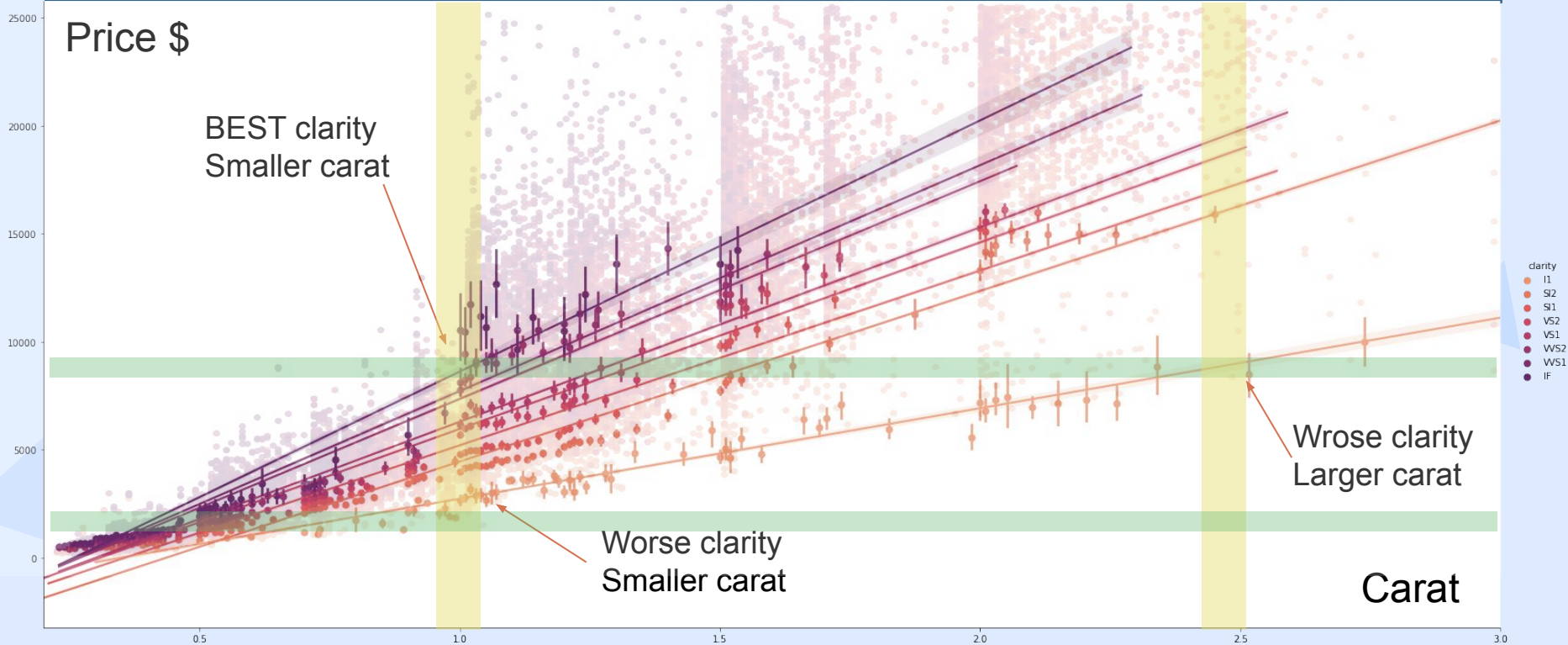
Detailed Analysis

Diamonds of different COLOR



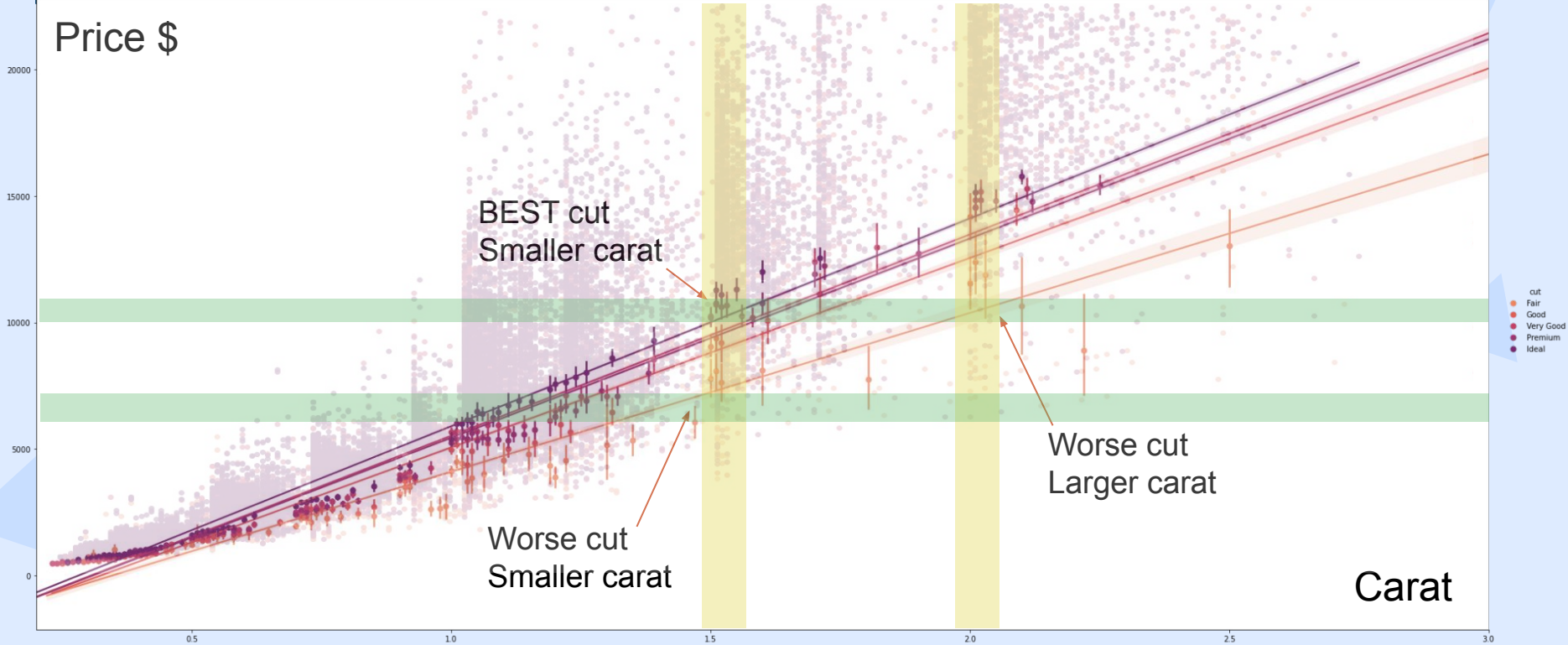
Color lines are close to each other, so trade-off here.
Spend a little bit more then you get the BEST color.

Diamonds of different CLARITY



Clarity lines are away from each other, so NO trade-off here.
You need to spend much more to get the better clarity.

Diamonds of Different CUT



Cut lines are also close to each other, so trade-off here.
Spend a little bit more then you get the BEST cut.

Price VS. Carat

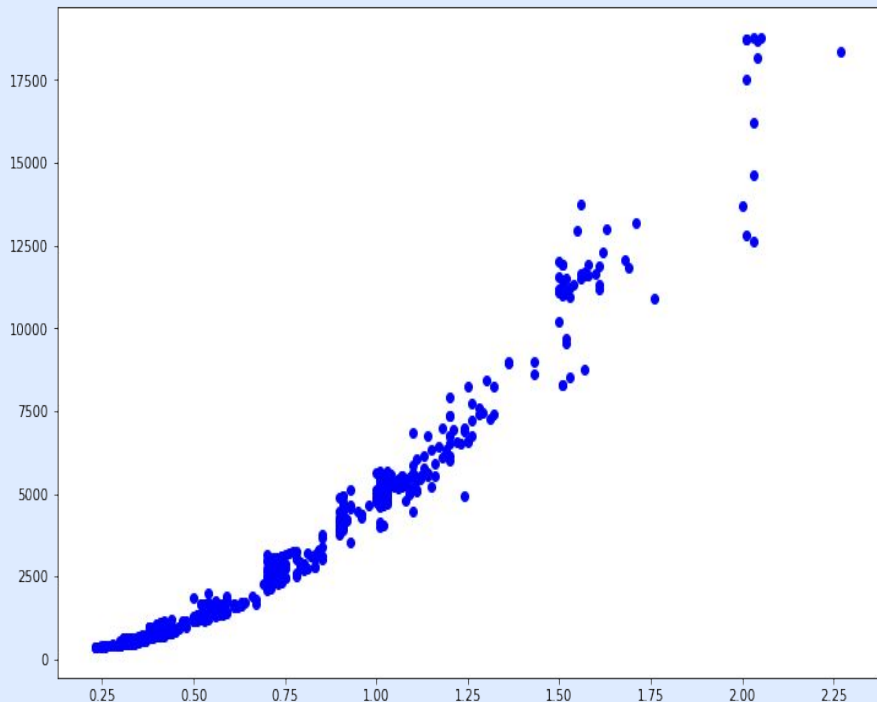


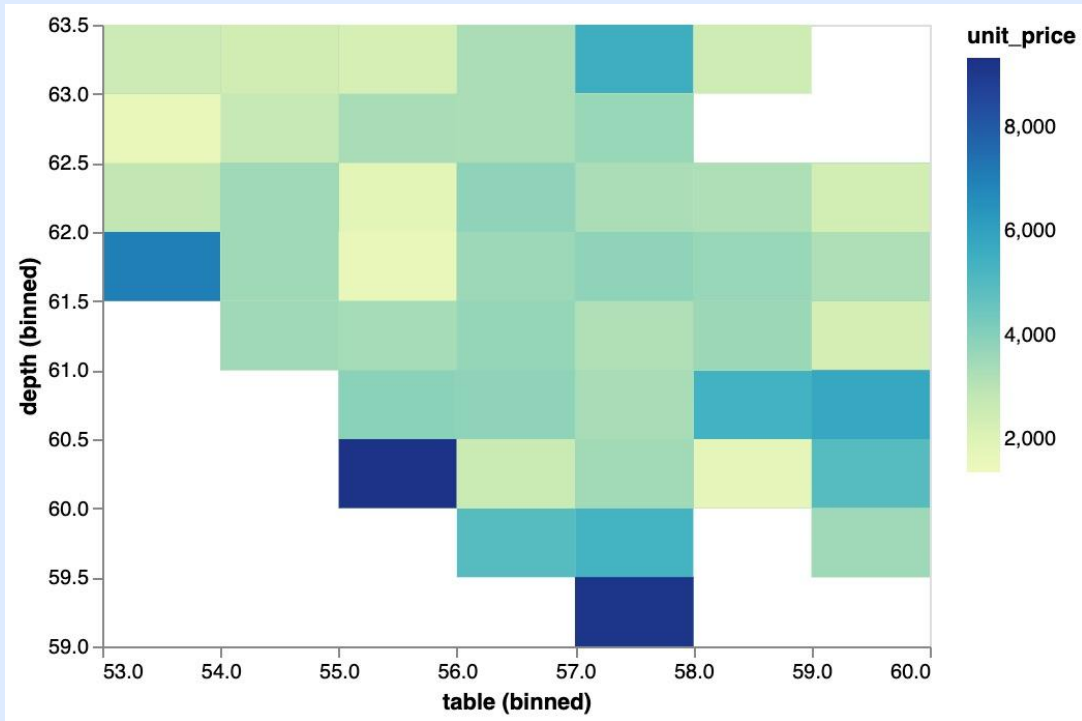
Table & Depth

Color -- G
Clarity -- SI1
Cut -- Ideal



660 Valid data points!

Price & Table & Depth



X – Table

Y – Depth

Color – Price per Carat

Observations:

-- Has a “peak”;

-- Not a Significant Element.

04

Conclusion



DECISION GUIDE

START

STEP 1:
Luxury?
(> 3 Carat?)



STEP 2:

Budget?
(\$0/\$5000/\$10000...)



STEP 3:

Trade-offs:
Carat > Cut > Color
> Clarity



STEP 4:

Final Check:
Table & Depth

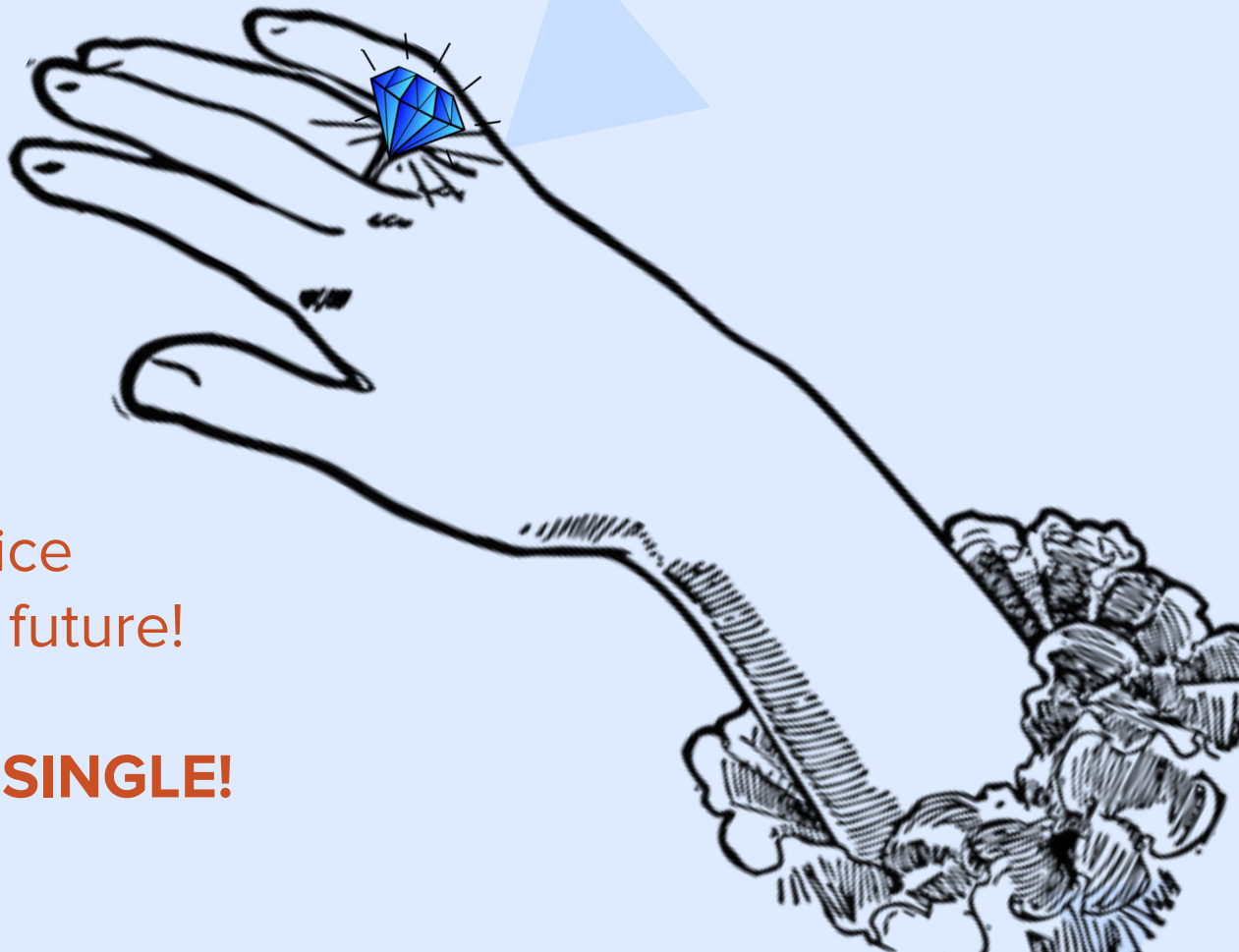


Vollà !

THANK YOU!

Hope you have a nice
engagement in the future!

ONLY IF YOU ARE SINGLE!



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