# To Tweet or Become Extinct?: Why Surgeons Need to Understand Social



Networking aka #PS114



This is a CCC and CESTE Sponsored Panel for #ACSCC12

@amcollsurgeons and #ACS100

Philip L. Glick, MD MBA FACS (aka @glicklab)

Vice Chairman, Department of Surgery Professor of Surgery, Pediatrics, Obstetrics & Gynecology, SUNY @ Buffalo





# 2012 Clinical Congress Presenter Disclosure Slide

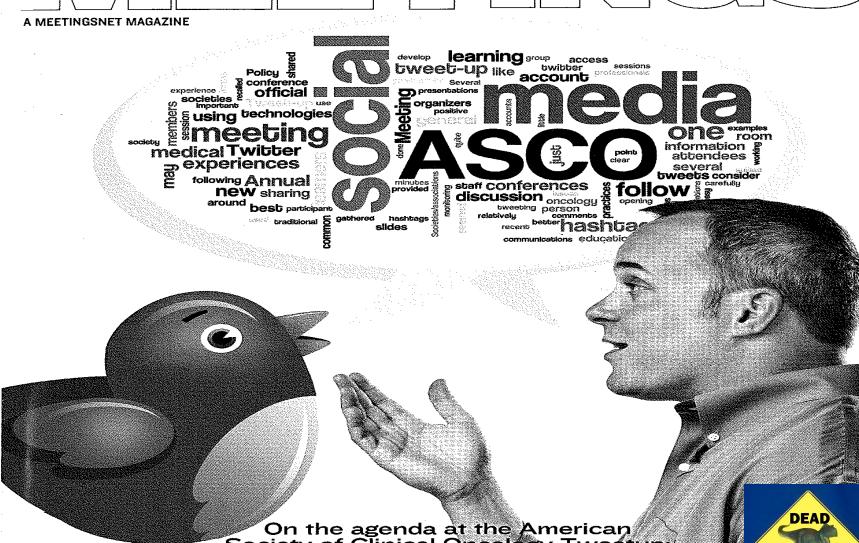
American College of Surgeons ♦ Division of Education

#### Philip L Glick, MD, MBA, FACS

**Nothing To Disclose** 







On the agenda at the American Society of Clinical Oncology Tweetup: How to use social media without committing Twittercide





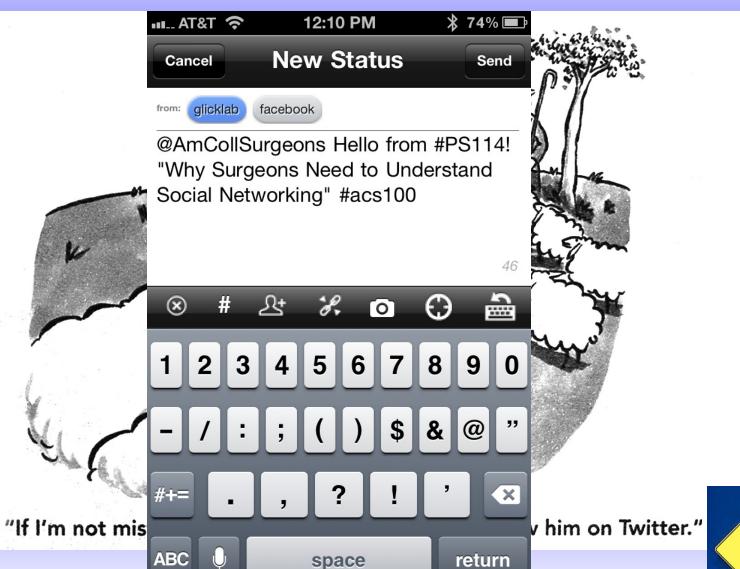
#### Panel's Agenda (#PS114)

- Introduction "To Tweet or Become Extinct?: Why Surgeons Need to Understand Social Networking and Social Media" (@glicklab)
- "To Twitter or Die: The ABC's of Safe Surgical Social Networking and the XYY's of Cyber Security" (@z1g1)
- "Can Tweeting Make You Smarter of "Dumber": Using Social Networking for Physian Education and Patient Care" (@sani2012)
- "Meaningful Use of Social Media by Surgeons" (@briansmcgowan)
- "Oper @ ting Safely on Social Networks: Legal Do's and Don'ts, 2.0" (@PhillyFader)
- Live/Online Panel Q & A and "Concluding Remarks" (@dscottlind)
- Our Live Twitter Audience Ombudsman (@bnwomeh)





#### Yes, Please! @glicklab, #PS114



DEAD



# Guidelines for a Live Twitter Comments and Q and A (The Back Channel) #PS114 and @bnwomeh

- Our Live Twitter Audience Ombudsman is @bnwomeh
- Please be courteous to our Front Channel Speakers, they can't see the Twitter Feeds or the Audience
- Real Time Comments are Encouraged
- Multitasking Obviously is Encouraged
- The Ombudsman May Interrupt the Speaker for Timely Comments or Questions or Save Them for the Q &A
- The Back Channel Activity Should be Constructive, Synergistic, & Value Added!
- Any Comments or Questions We Can't Get to During PS114 Will be Responded to shortly After the Session
- Fellows or others not able to attend PS114 are encourage to comment or ask questions (#PS114 and @bnwomeh )
- If You Have a Different Interest or Agenda than PS114 share it somewhere else, please!



#### ACS Weber Shandwick Survey\*

(ACS Newscope 9/18/2010)



consider several items for possible inclusion in its upcoming reports to Congress. The meeting began with a discussion of the overall context for Medicare policy and the effects of the Affordable Care Act (ACA) on the Medicare program. In addition, commissioners considered several issues pertaining to the ACA's creation of accountable care organizations (ACOs). Although the ACO program does not begin until 2012, the Centers for Medicare & Medicaid Services is expected to release proposed regulations for the program either later this year or in early 2011. Also discussed was the increased use of ancillary services—including imaging, physical therapy, and radiation therapy—in the physician office setting. The College is closely monitoring MedPAC's activities, and will take steps in the coming months to ensure that the commission considers the needs of the surgical patient in its deliberations. For more information, go to http://www.medpac.gov.

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WHAT DO YOU THINK ABOUT BLOGS, TWITTER, FACEBOOK, ETC?

As the social media world continues to evolve and affect industry and personal behavior, the American College of Surgeons is interested in learning about how our members use social media tools. Please take this **short**, **60-second survey** about social media usage and preferences at <a href="http://bit.ly/a7QKqe">http://bit.ly/a7QKqe</a>. Providing us with your feedback will help the College determine how to best connect with you with important updates and online information.

\*

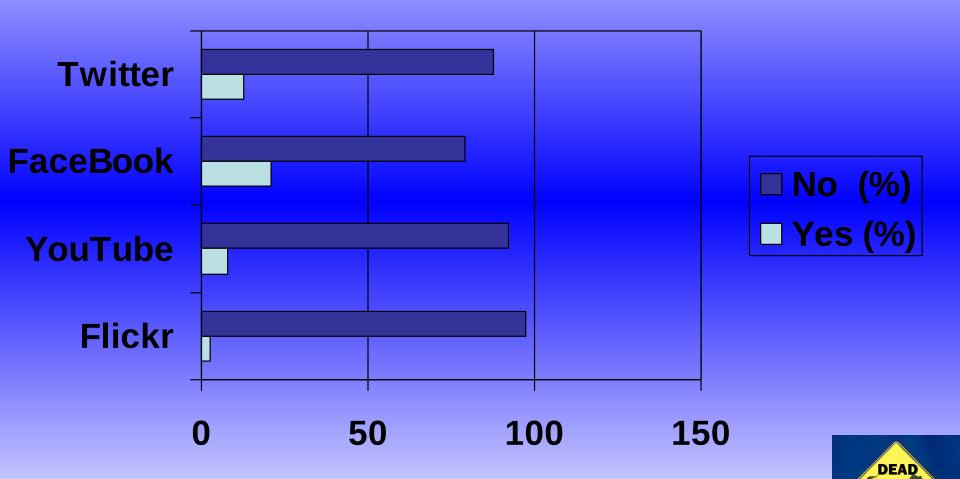




#### ACS Weber Shandwick Survey\*

(N=307-313, September 2010)

#### Did You Know ACS Has an On-Line Presence for:?

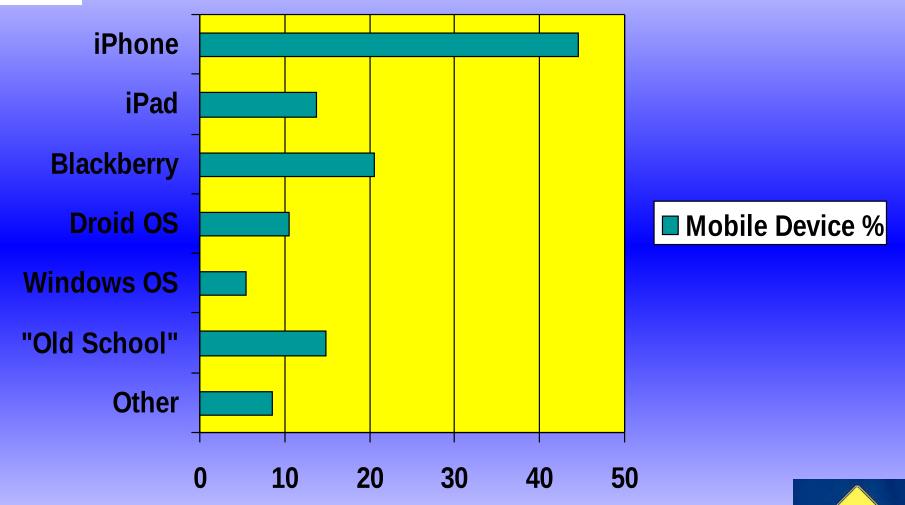


<sup>\*</sup> http://www.surveymonkey.com/sr.aspx?sm=K1FaI2kH861MhqHLl5WbVcuC2xCZAOz6PgpLBiB6hWA\_3d



#### ACS Weber Shandwick Survey\*

(N=256, September 2010)



\*\*\*\*US Population with Mobile "Apps" = 35% (v ACS ~ 70%)





(96: 7-15, 2011)



to enhance surgeon and patient education and communication

by

Sani Z. Yamout, MD; Zack A. Glick; D. Scott Lind, MD, FACS; Rebekah A. Z. Monson, JD; and Philip L. Glick, MD, FACS









(Volume 97, Number3, 2012)

# Survey shows social media usage increasing among ACS Fellows





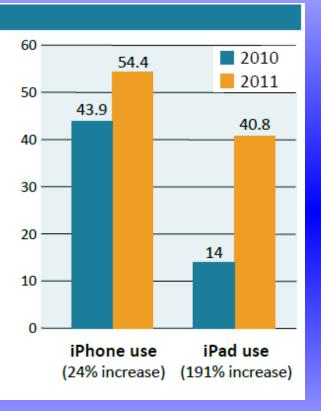
(Volume 97, Number3, 2012)

Figure 1. Key survey findings

	Survey responses	Survey response rate (45,000 potential respondents)
2010 survey	324	0.7%
2011 survey	2,070	4.6%

#### 2011 statistical highlights:

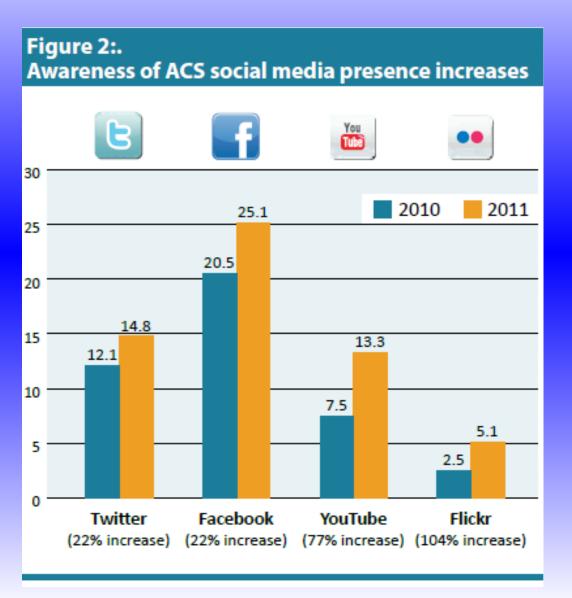
- 64% get their news online followed by broadcast outlets (55%) and newspapers (54%)
- 28.6% get news on their mobile device
- 54.2% receive medical news through online journals
- 47% of write-in responses noted meetings and medical conferences were how they stay informed







(Volume 97, Number3, 2012)







(Volume 97, Number3, 2012)

Twitter correspondents included the following:

- David Tom Cooke, MD, FCCP, FACS (@UCD\_ChestHealth)
- Philip Glick, MD, MBA, FACS (@glicklab)
- Niraj J. Gusani, MD, MS, FACS (@NirajGusani)
- Osama Hamed, MB, BS (@hamed\_os)
- Raphael Malikian, MD (@NavyBlueScrubs)
- Oluwatosin O. Thompson (@tosinthompson)

Figure 3.
Social media site engagement highlights post Clinical Congress 2010 and 2011

Social media site engagement ingmights post chinical congress 2010 and 2011			
Social media outlet	Post-Clinical Congress 2010 (October 12, 2010)	Post-Clinical Congress 2011 (October 28, 2011)	
twitter	<ul><li>907 followers</li><li>230 #ACSCC10 mentions</li></ul>	<ul><li>2,972 followers</li><li>1,111 #ACSCC11 mentions</li></ul>	
You Tube	<ul><li>11 videos</li><li>1,150 video views</li><li>727 channel views</li><li>7 subscribers</li></ul>	<ul><li>40 videos</li><li>45,809 video views</li><li>9,311 channel views</li><li>90 subscribers</li></ul>	





(Volume 97, Number3, 2012)

# Where is Social Networking **For Surgeons**?

#### Figure 4. American College of Surgeons social media sites

#### twitter

Twitter.com/AmCollSurgeons

#### What you'll find here:

- · News from the College
- Inspiring Quality initiative updates
- Latest JACS studies
- Surgical and health care industry news

### You Tube

YouTube.com/AmCollegeofSurgeons

#### What you'll find here:

- Inspiring Quality videos
- Surgeon stories
- Other videos from the College

#### facebook

Facebook.com/AmCollSurgeons

#### What you'll find here:

- News updates from the College
- Conversations with ACS members
- · Photos of recent events





#### What is Social Network(ing)?

- The interaction between a group(s) of people who share a common interest(s)
- The use of the Internet (sites/communities/media) to communicate between people sharing common interests, related skills, or geographical locations

Social networking – Wiktionary (http://en.wiktionary.org/wiki/social\_networking)
Social network Definition from PC Magazine Encyclopedia (
http://www.pcmag.com/encyclopedia\_term/0,2542,t=social+network&i
=55313,00.asp)



# What is Social Networking **For Surgeons**?

- The interaction between a group(s) of people (surgeons, healthcare teams, patients, families, etc) who share common interests (pt care, quality, GME, CME, advocacy, etc)\*
- \* "The American College of Surgeons (ACS) was established in 1913, at the initiative of Franklin Martin, MD, FACS, Chicago, IL, as a surgical society dedicated to promoting the highest standards of surgical care through education of, and advocacy, for its Fellows and their patients, and to safeguarding standards of care in an optimal and ethical practice environment."

(ACS Archives http://www.facs.org/archives/index.html) #ACS100



# What is Social Media / Social Network(ing)? <u>Six Common Sites 4 Surgeons</u>

- Twitter\* (friends, colleagues, & patients; all in format) http://www.twitter.com
- Facebook\* (friends, colleagues, & patients; opt in format) http://www.facebook.com
- Flickr \* (photo sharing) http://www.flickr.com/
- YouTube\* (a place to share video clips)
   http://www.youtube.com/
- LinkedIn (business & professional networking)
   http://www.linkedin.com
- \* See ACS Bookmark You Received at Registration





# Why Surgeons Need to Understand Social Networking and Social Media?

- Who's there: Your Colleagues, Your Trainees (at every level), Your Patients, Their Families, Your Potential New Patients, Your Payors, Your Hospitals, Your Universities, Your Professional Organizations, Your State Medical Licensing Boards, etc
- It is a Time Efficient, Low Cost, Geographically Borderless (Flat) Way to:
  - Share "Interesting cases" with Colleagues
  - Share knowledge for GME to greater numbers of trainees
  - Obtain CME
  - "Market" New Programs
  - "Recruit" New Patients
  - Provide Patient Education Materials
  - Put the World at Your Finger Tips
  - Prevent burnout or Rejuvenate the mid-career "Blues"
  - Provide "Second Career" Opportunities
  - •



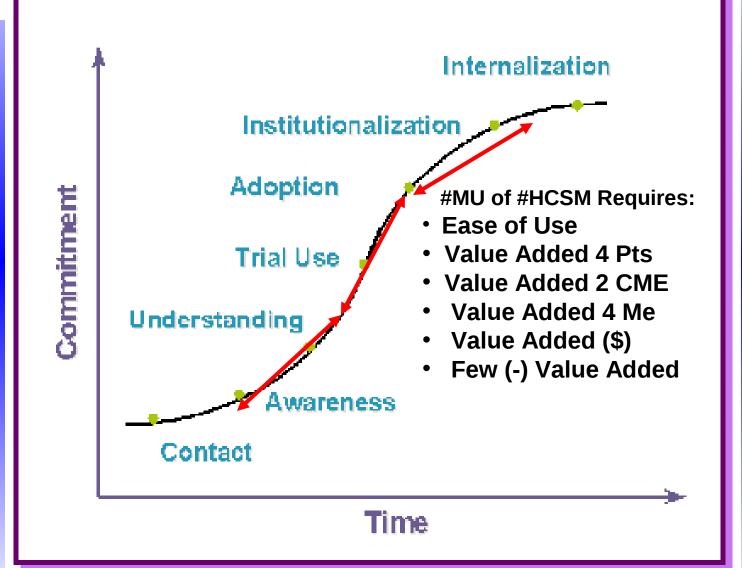
#### What is Social Media / Social Networking?

By @equalman http://www.youtube.com/watch?v=oalBUgzKaLw





#### **ACS Social Networking Adoption Curve**







## Crossing "The Chasm" Between "Visionaries" → "Pragmatists"

