

# ZACHARY G. BREIG

School of Economics  
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## CONTACT INFORMATION

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## DEPARTMENT ADDRESS

School of Economics  
The University of Queensland  
Level 6, Colin Clark Building (39)  
St Lucia  
Brisbane Qld 4072

## PROFESSIONAL EXPERIENCE

Senior Lecturer (with tenure), School of Economics, University of Queensland, 2024 - Present  
Lecturer (with tenure from 2020), School of Economics, University of Queensland, 2017 - 2023

## EDUCATION

Ph.D. Economics, University of California, San Diego, 2017  
M.A. Economics, University of California, San Diego, 2013  
B.A. Economics, Applied Mathematics, University of California, Berkeley, 2012

## RESEARCH INTERESTS

Primary Fields: Experimental Economics, Behavioral Economics, Economic Theory

## ECONOMICS PUBLICATIONS

Breig, Zachary, and Paul Feldman. "Revealed preference tests for linear probability-prize tradeoffs." *Theory and Decision* (2025): 1-23.  
Breig, Zachary, and Paul Feldman. "Revealing risky mistakes through revisions." *Journal of Risk and Uncertainty* 68, no. 3 (2024): 227-254.  
Breig, Zachary. "Repeated contracting without commitment." *Journal of Economic Theory* 204 (2022): 105514.  
Breig, Zachary and Downey, Mitch. "Agency Breadth and Political Influence." *Journal of Economic Behavior & Organization* 188 (2021): 253-268.  
Breig, Zachary. "Prediction and Model Selection in Experiments." *Economic Record* 96.313 (2020): 153-176.  
Breig, Zachary. "Endogenous and exogenous commitment." *Economics Letters* 183 (2019): 108577.

## OTHER PUBLICATIONS

Kenny, Danelle, Kim-Huong Nguyen, Zachary Breig, Lana Friesen, and Tracy Comans. "Decisions, Decisions: Observations of Resource Allocation Under Consumer-Directed Care." *Healthcare* 13, no. 5 (2025): 516.  
Kenny, Danelle, Kim-Huong Nguyen, Lana Friesen, Zachary Breig, and Tracy Comans. "Heuristics, Biases, and Decisions in Resource Allocation for Home Care Packages under Consumer Directed Care: A Systematic Review and Thematic Synthesis." *Health & Social Care in the Community* 31, no. 1 (2023): 4157055.

## **WORKING PAPERS**

“Competition between sellers in security-bid auctions: An experimental study” (with Allan Hernández-Chanto and Elliot Hiller) Accepted, *Experimental Economics*

“Experimental Auctions with Securities” (with Allan Hernández-Chanto & Declan Hunt) Revise & Resubmit, *The Economic Journal*

“The Missing ‘Loser’s Curse’: Experimental Evidence on Belief-based Models in Common-Value Auctions” (with Antonio Rosato)

“Why Do We Procrastinate: Present Bias and Optimism” (with Matthew Gibson and Jeffrey Shrader)

“Delegation with Continuation Values”

“Biased Contest Judges” (with Gregory Kubitz)

## **PRESENTATIONS**

2025: University of Sydney, Society for the Advancement of Economic Theory, Australia New Zealand Workshop in Experimental Economics

2024: UC San Diego, Loyola Marymount University, Australia New Zealand Workshop in Experimental Economics, North American Economic Science Association, UC Riverside

2023: University of Melbourne, Australia New Zealand Workshop in Experimental Economics, ARC Behavioural Market Design Workshop, Chapman University, Texas A&M University, North American Economic Science Association Meeting, Australian National University

2022: FGV EPGE, Queensland University of Technology, Australia New Zealand Workshop in Experimental Economics, UNSW - UQ Economic Theory Festival, Organisational Economics Workshop

2020: Australasian Economic Theory Workshop, Contests: Theory and Evidence, Economic Science Association Global Meetings, Organisational Economics Workshop

2019: Australasian Economic Theory Workshop, Econometric Society Australasian Meeting, Australia New Zealand Workshop in Experimental Economics, North American Economic Science Association Meeting

2018: Econometric Society Australasian Meeting, Monash University, University of Melbourne

2017: University of Arizona, University of Queensland, UC Davis, UNSW

## **GRANTS, FELLOWSHIPS, & AWARDS**

BEL Connect Grant (Co-CI, A\$18,487), 2025

Australian Research Council Discovery Project 2025 (with Antonio Rosato, A\$254,965)

Award for Excellence in Building Integrated Learning Environments, 2021

BEL Connect Grant (Co-I, A\$19,712), 2021

Hayek Fund for Scholars (\$2000), 2020

Certificate of Distinguished Teaching (ECON3060: Experimental Economics), 2019

Award for Excellence in Teaching (ECON3400: Industrial Economics), 2019

Certificate of Distinguished Teaching (ECON3060: Experimental Economics), 2018

UQ New Staff Research Start-Up Fund (A\$5000), 2017

Clive Granger Research Fellowship (\$3000), 2014-2015

Walter Heller Memorial Prize (Best 3rd Year Paper) Runner Up, 2014-2015

Humane Studies Fellowship, 2012-2013, 2014-2015

Regents' and Chancellor's Scholarship, 2008

## **SUPERVISION**

PhD: Efraín Boza Nunez (in progress), Hai Anh Pham (in progress), Danelle Kenny (2025), Yuqing Liu (2024), Junqian Li (2022)

Master in Economics: Yingjie Zhang (2025), Guanting Du (2022), Shuai Liu (2022), Timothy Gray (2021), Zihao Xu (2020), Weining Zhang (2019)

Honours in Economics: Kate Green (2022), Charlotte Newton (2022), Elliot Hiller (2022), Declan Hunt (2021)

## **PROFESSIONAL SERVICES**

**Refereeing:** *American Economic Review, Econometrica, Review of Economic Studies, Bulletin of Economic Research, Economic Inquiry, Economic Papers, Economica, Environmental and Resource Economics, European Economic Review, Experimental Economics, Games and Economic Behavior, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of Risk and Insurance, Journal of Risk and Uncertainty, New Zealand Economic Papers, The Economic Journal, Theory and Decision*