# ZACHARY G. BREIG

School of Economics University of Queensland

#### CONTACT INFORMATION

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#### DEPARTMENT ADDRESS

School of Economics The University of Queensland Level 6, Colin Clark Building (39) St Lucia Brisbane Qld 4072

### PROFESSIONAL EXPERIENCE

Senior Lecturer (with tenure), School of Economics, University of Queensland, 2024 - Present Lecturer (with tenure from 2020), School of Economics, University of Queensland, 2017 - 2023

## **EDUCATION**

Ph.D. Economics, University of California, San Diego, 2017

M.A. Economics, University of California, San Diego, 2013

B.A. Economics, Applied Mathematics, University of California, Berkeley, 2012

### RESEARCH INTERESTS

Primary Fields: Economic Theory, Behavioral Economics, Experimental Economics

### **ECONOMICS PUBLICATIONS**

Breig, Zachary, and Paul Feldman. "Revealed preference tests for linear probability-prize tradeoffs." *Theory and Decision* (2025): 1-23.

Breig, Zachary, and Paul Feldman. "Revealing risky mistakes through revisions." *Journal of Risk and Uncertainty* 68, no. 3 (2024): 227-254.

Breig, Zachary. "Repeated contracting without commitment." *Journal of Economic Theory* 204 (2022): 105514.

Breig, Zachary and Downey, Mitch. "Agency Breadth and Political Influence." *Journal of Economic Behavior & Organization* 188 (2021): 253-268.

Breig, Zachary. "Prediction and Model Selection in Experiments." Economic Record 96.313 (2020): 153-176.

Breig, Zachary. "Endogenous and exogenous commitment." Economics Letters 183 (2019): 108577.

### OTHER PUBLICATIONS

Kenny, Danelle, Kim-Huong Nguyen, Zachary Breig, Lana Friesen, and Tracy Comans. "Decisions: Observations of Resource Allocation Under Consumer-Directed Care." *Healthcare* 13, no. 5 (2025): 516.

Kenny, Danelle, Kim-Huong Nguyen, Lana Friesen, Zachary Breig, and Tracy Comans. "Heuristics, Biases, and Decisions in Resource Allocation for Home Care Packages under Consumer Directed Care: A Systematic Review and Thematic Synthesis." *Health & Social Care in the Community* 31, no. 1 (2023): 4157055.

# WORKING PAPERS

"Competition between sellers in security-bid auctions: An experimental study" (with Allan Hernández-Chanto and Elliot Hiller) Accepted, Experimental Economics

"Experimental Auctions with Securities" (with Allan Hernández-Chanto & Declan Hunt) Revise & Resubmit, The Economic Journal

"The Missing 'Loser's Curse': Experimental Evidence on Belief-based Models in Common-Value Auctions" (with Antonio Rosato)

"Why Do We Procrastinate: Present Bias and Optimism" (with Matthew Gibson and Jeffrey Shrader)

"Delegation with Continuation Values"

"Biased Contest Judges" (with Gregory Kubitz)

# **PRESENTATIONS**

2024: UC San Diego, Loyola Marymount University, Australia New Zealand Workshop in Experimental Economics, North American Economic Science Association, UC Riverside

2023: University of Melbourne, Australia New Zealand Workshop in Experimental Economics, ARC Behavioural Market Design Workshop, Chapman University, Texas A&M University, North American Economic Science Association Meeting, Australian National University

2022: FGV EPGE, Queensland University of Technology, Australia New Zealand Workshop in Experimental Economics, UNSW - UQ Economic Theory Festival, Organisational Economics Workshop

2020: Australasian Economic Theory Workshop, Contests: Theory and Evidence, Economic Science Association Global Meetings, Organisational Economics Workshop

2019: Australasian Economic Theory Workshop, Econometric Society Australasian Meeting, Australia New Zealand Workshop in Experimental Economics, North American Economic Science Association Meeting

2018: Econometric Society Australasian Meeting, Monash University, University of Melbourne

2017: University of Arizona, University of Queensland, UC Davis, UNSW

# GRANTS, FELLOWSHIPS, & AWARDS

Australian Research Council Discovery Project 2025 (with Antonio Rosato, A\$254,965)

Award for Excellence in Building Integrated Learning Environments, 2021

BEL Connect Grant (Co-I, A\$19,712), 2021

Hayek Fund for Scholars (\$2000), 2020

Certificate of Distinguished Teaching (ECON3060: Experimental Economics), 2019

Award for Excellence in Teaching (ECON3400: Industrial Economics), 2019

Certificate of Distinguished Teaching (ECON3060: Experimental Economics), 2018

UQ New Staff Research Start-Up Fund (A\$5000), 2017

Clive Granger Research Fellowship (\$3000), 2014-2015

Walter Heller Memorial Prize (Best 3rd Year Paper) Runner Up, 2014-2015

Humane Studies Fellowship, 2012-2013, 2014-2015

## **SUPERVISION**

- 2025: Danelle Kenny (PhD, University of Queensland) [in progress]
- 2025: Yingjie Zhang (Master in Economics, University of Queensland) [in progress]
- 2025: Hai Anh Pham (PhD, University of Queensland) [in progress]
- 2024: Yuqing Liu (PhD, University of Queensland) [completed]
- 2022: Kate Green (Honours in Economics, University of Queensland) [completed]
- 2022: Charlotte Newton (Honours in Economics, University of Queensland) [completed]
- 2022: Elliot Hiller (Honours in Economics, University of Queensland) [completed]
- 2022: Guanting Du (Master in Economics, University of Queensland) [completed]
- 2022: Shuai Liu (Master in Economics, University of Queensland) [completed]
- 2022: Junqian Li (PhD, University of Queensland) [completed]
- 2021: Declan Hunt (Honours in Economics, University of Queensland) [completed]
- 2021: Timothy Gray (Master in Economics, University of Queensland) [completed]
- 2020: Zihao Xu (Master in Economics, University of Queensland) [completed]
- 2019: Weining Zhang (Master in Economics, University of Queensland) [completed]

# PROFESSIONAL SERVICES

**Refereeing:** American Economic Review (x4), Econometrica (x4), Review of Economic Studies (x2), Economic Inquiry, Economica, Experimental Economics (x2), Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, New Zealand Economic Papers, The Economic Journal, Theory and Decision