

## ADS 506 Module 6 Exercises: Chapter 9

This assignment is due on Day 7 of the learning week. The assignment for this module is a mixture of programming and written work. Complete this entire assignment in R Markdown. You will need to include the question and number that you are answering within your submitted assignment. Once completed, you will knit your deliverable to a Word/PDF file.

## Chapter 9: Neural Networks (Page 201): #2 & 3

Forecasting Australian Wine Sales: Figure 6.26 shows time plots of monthly sales of six types of Australian wines (red, rose, sweet white, dry white, sparkling, and fortified) for 1980-1994. Data available in AustralianWines.csv. The units are thousands of liters. You are hired to obtain short-term forecasts (2-3 months ahead) for each of the six series, and this task will be repeated every month.

- 2. Use neural networks to forecast fortified wine sales, as follows:
  - Partition the data using the period until December 1993 as the training period.
  - Run a neural network using R's nnetar with 11 non-seasonal lags (i.e., p = 11). Leave all other arguments at their default.
    - a. Create a time plot for the actual and forecasted series over the training period. Create also a time plot of the forecast errors for the training period. Interpret what you see in the plots.
    - b. Use the neural network to forecast sales for each month in the validation period (January 1994 to December 1994).
- 3. Compare your neural network to an exponential smoothing model used to forecast fortified wine sales.
  - a. Use R's ets function to automatically select and fit an exponential smoothing model to the training period until December 1993. Which model did ets fit?
  - b. Use this exponential smoothing model to forecast sales for each month in 1994.
  - c. How does the neural network compare to the exponential smoothing model in terms of predictive performance in the training period? In the validation period?