# RODRIGUE ZACHARIE DEGUENON

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### **PROFESSIONAL SUMMARY**

Digital Marketing Consultant and Data Analyst with experience driving growth through data-driven marketing strategies and improving client outcomes. Experience in digital marketing, data analytics, and software consultation. Passionate about utilizing insights to drive continuous growth and deliver measurable results.

#### **SKILLS**

- Data Analysis Tools: Excel, SQL, Tableau, R
- Digital Marketing Tools: SEO, CMS, PMS, Booking Engines, Channel Managers, Reputation Tools
- Languages: Fluent in English and French

### **PROJECTS**

# **Capstone Project - Bellabeat**

Jan. 2025

- Analyzed fitness and wellness data to recommend marketing strategies for Bellabeat's App using R to extract
  actionable insights and improve marketing strategies
- Cleaned and pre-processed data, removing irrelevant rows and handling missing values to ensure data accuracy.
- Conducted exploratory data analysis (EDA) to identify key user trends and behavior patterns using **R packages** such as **dplyr**, **ggplot2**, and **tidyverse**.
- Visualized insights to guide recommendations on how to optimize Bellabeat's marketing efforts and product performance.

### **WORK EXPERIENCE**

GINFORM Lomé, Togo

# **Digital Marketing Consultant**

Dec. 2023-Present

- Introduced Hotel Link's software to new accommodation providers, expanding the user base by 20%, increasing revenue and market share.
- Provided training and strategic advice to clients, optimizing digital strategies and boosting engagement.
- Utilized data-driven insights to refine marketing strategies and enhance client outcomes.
- Delivered training on software usage and strategy development, bolstering client engagement.

### ZENITH BANK GHANA LIMITED

Accra, Ghana

Marketer Nov. 2022-Sep. 2023

- Led a marketing campaign that increased new account openings by 15%.
- Enhanced customer engagement through targeted product promotions and exceptional service.

## **EDUCATION**

UNIVERSITY OF PROFESSIONAL STUDIES, ACCRA

**Bachelor of Business Administration** 

Aug 2022

GPA 3.39/4.0

### **CERTIFICATIONS**

- Google Data Analytics Professional Certificate Coursera
- Digital Marketing Consultant Certification Google Drive
- HubSpot Marketing Certification HubSpot Academy

## LEADERSHIP/ EXTRACURRICULAR ACTIVITIES

Volunteer, Awella Foundation

Contributed to awareness campaigns and outreach programs, enhancing the foundation's reach and impact.