

Stop running your business in

Firefighting Mode

Spot trouble early. Lead with confidence.

THE REAL COST

What Firefighting Is *Costing* You

Profit

Rework, delays and quick fixes quietly eat margin and cash.

People

Good people get tired or leave, taking knowledge with them.

Customer

Key customers lose confidence when problems repeat.

Growth

Always busy fighting fires, that strategy and growth are forgotten.

SERVICES

What We Do

We help you **move from reactive to proactive** by turning your management data into **early warning signals** — so you can **prevent problems** instead of constantly reacting to it.

01

Diagnose

We map your process from customer order to cash, pinpoint where 'fires' start, and agree immediate solutions and longer-term improvements.

02

Predict

We build your Risk Radar dashboard by reshaping your management data, so you can predict issues before they lead into a crisis.

03

Prevent

We stay involved, continuously refining how you predict and prevent risks as your business challenges evolve over time.

THE APPROACH

How We Do It

We build a 3-step practical system that fits seamlessly into any type of business.

THE TRANSFORMATION

Life Without *Firefighting*



Less Risks

Most problems get handled before they reach you.



Real Leadership

More time for strategy, customers, and big growth decisions.



Calmer Operations

Less last-minute scrambles — teams can plan and execute.



Stronger Resilience

Protect cash, customers, and your people without heroics.

#### SOUND FAMILIAR?

## Quick fit check... Is this right for *your business*?

- ☐ Your day is driven by urgent issues, not growing the business.
- ☐ Low productivity is common, and you rely on overtime to recover.
- ☐ Rework and scrap are increasing, driving costs up.
- ☐ You don't trust the reports, or it arrives too late to make critical decisions.
- ☐ Issues get passed between teams with no clear owner, decision, or action.

#### COMMON QUESTIONS

## FAQ

### *What do you do exactly?*

We help you spot risks early and prevent crisis before it hits your bottom line.

### *How quickly will we see results?*

You'll usually get clearer visibility within weeks, then measurable improvement as actions are implemented.

### *Do we need new software?*

Not always. We use what you have, and only add tools where automation or visibility is missing.

### *What problems does this solve?*

It cuts firefighting by giving you early warnings and clear ownership, so you can prevent productivity losses, rising costs, and cash strain before they escalate.

### *What do you need from us to start?*

Your key operational numbers (KPIs): ex. orders, delivery performance, labour/capacity, quality, stock/WIP, and basic finance.

### *How do you prove ROI?*

We constantly measure your key numbers — late orders, overtime, expediting, rework/scrap, stock/WIP, and cash collection — and convert the improvements into clear financial impact.



### Khalid Said

#### FOUNDER & DIRECTOR

Over 30 years delivering international Lean programmes, coaching, and organisational change — turning operational challenges into measurable performance gains.

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Email us for a 15-minute

## Risk Check Call

A quick call to confirm fit, review your main risks, and agree the next steps if Lean Vision can help.



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