

Name _____ Class _____ Date _____

JOB ATTRIBUTES CHECKLIST

Directions: Using the Job Attributes Checklist below, place a check mark next to those statements that apply to you. Based on your responses, answer the questions that follow.

JOB ATTRIBUTES CHECKLIST

- ☐ 1. I enjoy working with numbers.
- ☐ 2. I enjoy working outdoors.
- ☐ 3. I enjoy working with my hands.
- ☐ 4. I enjoy selling.
- ☐ 5. I like working with people.
- ☐ 6. I prefer to work alone.
- ☐ 7. I like supervising other people.
- ☐ 8. I like knowing exactly what I am supposed to do.

1. Choose a business idea that interests you. Based on your checklist, are your interests a good match for your business idea? Why or why not?

2. Based on your checklist, identify another type of business that would be a good choice for you and explain why.

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APTITUDE TEST

Directions: Read each of the following situations. Then circle the answer that best suits your personality. Use your responses to find out if you are suited for entrepreneurship.

Situation	Column A	Column B	Column C
<i>Getting Along with Others</i> A friend from another school invites you to a party. You won't know many people there.	If there's a party, there I am! I enjoy being around all types of people.	A party with new people. I don't think so. I've got enough friends.	No parties for me. I'm a loner.
<i>Leadership</i> The student council is electing officers. They are looking for a candidate for president.	I'm the one for the job. I've got some great ideas on how to improve things around the school. I'll work well with the administration, the faculty, and the students.	I am good at carrying out others' ideas and suggestions, but I'm not sure I want to be in charge.	Yeah! I'll be the president. My campaign promises will be no classes, off-campus lunches, and five study halls a day.
<i>Risk Taking</i> A friend approaches you about investing in a new idea. You may lose your money, but you could triple it.	Risk? Who cares if there's a chance I can come out on top? I'm not afraid of taking risks!	Risk? I don't know. I prefer a sure thing, but it sounds exciting!	Risk? Me, take a risk? Find yourself someone else!
<i>Independence</i> Your parents are going to move to another state. You are trying to decide whether to move with them or stay in your hometown alone.	I've been looking out for myself as long as I can remember! I don't need anybody to help me.	I like to do it on my own, but sometimes it would be nice to know they were there if I needed them.	Move out and cross the street by myself? No way! I need someone to hold my hand.
<i>Self-confidence</i> You are asked to take a new job. You know very little about the job and what is required.	I can do anything; I can be anything.	I'm pretty sure I can do it, but I hope I do it right!	I don't think I can do it. I've never been any good at doing new things.

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APTITUDE TEST (continued)

<i>Determination and Patience</i> A project you are working on is getting very difficult.	I'm like the little engine that could—gotta make it, gotta make it!	I'll do my best, but if it's too hard or takes too long, I don't know if I'll finish!	When the going gets tough, I get going! See ya!
<i>Goal Setting</i> You are preparing for an interview, and you may be asked about your goals.	I know where I want to be next year, in five years, in ten years, for the rest of my life!	Goals are a good thing, but I don't always stick with them.	Why waste your time setting goals? If it's meant to be, it will be!
<i>Need to Achieve</i> At your going-away party, what would people say about your contributions to the company?	Don't know what we'll do without you. You gave so much to the company.	A good, loyal worker. Always did what others asked.	You worked here for how long, and you did what?
<i>Creativity</i> Your teacher is looking for someone to suggest a new fundraiser for an organization.	I'm an idea machine! I've got a ton of ideas I've been waiting to share.	I can add to the ideas of others, but I don't usually think up original ideas.	Me? Creative? I haven't had an original thought in this decade.
<i>Decision Making</i> Some major changes need to be made in your organization. Decisions need to be made quickly.	I can size up the situation and decide what's best on the spot.	I like to think about things for a little while before I make a decision. I hate to decide before I know all the details.	Decisions? I'm not the one to ask. I change my mind more often than most people change clothes.

Determining the Results:

For each answer in Column A, give yourself 10 points.

For each answer in Column B, give yourself 5 points.

For each answer in Column C, give yourself 0 points.

Scoring:

90–100 What are you waiting for? Get started today!

75–85 You will do fine. It might be a little scary for you at times, but you will be okay!

50–70 You might want to start out working for someone else!

Below 50 Take a good look at your work ethics and work to improve them.

What do your test results indicate? _____
