

# Zack Valavanis

Chicago, IL | 847-730-7612 | zackvalavanis@gmail.com | <https://www.linkedin.com/in/zack-valavanis/>

## Client Associate / Analytics Analyst

### Dynamic Leader with 4 Years of Expertise in Business Systems, Operations, & Data-driven Analysis

Results-driven professional with over 4 years of experience in financial analysis and client portfolio management, currently transitioning into full-stack software engineering. Proficient in leveraging technologies like React, Ruby on Rails, JavaScript, and Python to solve complex business problems and improve operational efficiency. Proven track record of managing multi-million-dollar portfolios and delivering data-driven insights that enhance decision-making. Passionate about utilizing technical expertise to develop innovative solutions that drive success in both finance and technology sectors.

## CORE COMPETENCIES

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|----------------------|--------------------------|-------------------------------|
| ◆ Business Systems   | ◆ Performance Management | ◆ Operational Processes       |
| ◆ Cost Optimization  | ◆ Data & Analytics       | ◆ Cross-functional Leadership |
| ◆ Risk Mitigation    | ◆ Software Engineering   | ◆ Efficiency Improvements     |
| ◆ Project Management | ◆ Full Stack Engineering | ◆ Stakeholder Management      |

## PROFESSIONAL EXPERIENCE

*Actualize Coding Bootcamp, Remote*  
**Junior Software Engineer**

**2024 – Present**

*Neuberger Berman*

**2023 – Present**

### Analytics Analyst (2023-Present)

- ▶ Managed a \$2.7B diversified portfolio across several clients and asset classes, driving growth and consistently generating over 1% alpha relative to market benchmarks.
- ▶ Designed and executed tax-efficient investment strategies for diverse client portfolios, achieving up to 10% reductions in capital gains taxes and significantly lowering clients' overall tax burdens.
- ▶ Developed and implemented a VBA automation solution that saves 12 hours annually, with strong potential for scaling and improving efficiency across the organization.
- ▶ Implemented data-driven strategies that contributed to an increase of approximately \$100M in the book over the course of the year, enhancing client trust and engagement.

*Accenture*

**2022 – 2023**

### Real Estate Data Analyst (2022-2023)

- ▶ Oversaw the management of a \$1.1B portfolio of 37 large commercial office spaces, accommodating thousands of employees, while improving tenant satisfaction scores by 20% and improving operational efficiency.
- ▶ Streamlined vendor operations and implemented process improvements, resulting in a cost savings of \$200,000, equivalent to a 5% reduction to operating expenses.
- ▶ Orchestrated a seamless transition of 12 properties by streamlining vendor management and rent processes, resulting in a 5% reduction in costs due to improved operational efficiency.

# Zack Valavanis

- ▶ Conducted regular audits of operational processes, identifying areas for improvement that led to a 25% decrease in maintenance response times.

## *Advantage Futures*

**2020 – 2022**

### **Risk Analyst (2020-2022)**

- ▶ Streamlined quarterly reporting by implementing VBA macros to automate data compilation, reducing reporting time by over 50% and boosting overall efficiency, allowing for increased focus on client portfolios.
- ▶ Managed the analysis of volume and open interest in emerging exchange-traded products, including Bitcoin and Ethereum futures, leading to a 15% improvement in portfolio performance tracking.
- ▶ Conducted data analysis on margin usage, providing insights that reduced risk exposure by 20% and identified optimization opportunities for capital allocation.
- ▶ Conducted P&L and volume analysis with risk assessments, providing insights that enhanced decision-making and led to a 10% reduction in operational risk and associated costs.

## *OnShore Security*

**2019 – 2020**

### **Assistant to the CFO (2019-2020)**

- ▶ Collaborated with the CFO to extract financial data from QuickBooks & seamlessly integrate it into a front-end database, enabling effective KPI visualization and increasing operational efficiency by 30% and reducing reporting time by 20%.
- ▶ Managed the creation of comprehensive profit and loss statements for the past 3 years, providing a clearer and more precise financial picture that improved decision-making accuracy by 20% and enabled better forecasting.
- ▶ Developed and implemented standardized reporting templates that streamlined financial analysis processes, resulting in a 25% increase in reporting accuracy and significantly enhancing strategic planning capabilities.

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## TECHNICAL SKILLS

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**Languages / Frameworks:** Ruby, Rails, HTML5/CSS, JavaScript, React.js, REST, Python, Flask, Vue.js

**Data:** PostgreSQL,

**Applications:** Salesforce, Tableau, Office 365, Heroku, Vercel

**Systems:** Windows, macOS

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## EDUCATION & CERTIFICATIONS

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**Bachelor of Science** – University of Colorado, University of Westminster - London

**Tableau For Data Science** – Tableau

**Series 3, Series 7, Series 63, Series 65- Finra**

**Google Project Management Certificate** - Google