

Pricing Specialist

Job Description

With a focus on Mobility, Operational Excellence, Value to our Customers and the Electrification of vehicles, you can expect to be part of something exciting. From the sleek design of our vehicles to the unique opportunities we offer around the globe, Nissan exemplifies ingenuity in everything we do. Our people are what drive the business forward.

We're currently looking for a **Pricing Specialist** to join our team in **Mississauga, Ontario**.

This role will be responsible for Canadian market competitive analysis based on a number of key metrics, as well as the development and management of carline residual values.

**POSITION FUNCTIONS**

The following position function statements describe the general nature and level of work being performed. The position function statements reflect expectations of the fully trained, proficient incumbent who meets all performance criteria.

- Lead the pricing reporting process by tracking key metrics such as MSRP, equipment, C&I spend for Nissan, Infiniti and key competitor makes - providing pricing and retail incentive recommendations based on actively analyzing trends.
- Actively monitor and track all relevant metrics on a regular basis using data from external vendors including Autoplanner, PIN and Unhaggle.
- Prepare and produce monthly pricing reports to be shared with executives throughout Nissan and Infiniti.
- Manage and coordinate corporate requirements on residual values and prepare for the residual review(s) across Chief Marketing teams.
- Assist in special projects as required i.e. data mining mainframe and data warehouse for creation of special reports, liaising with third party data providers, and preparation of executive presentation material.
- Provide ad hoc reporting (and presentation) and analysis support as required to management.
- Lead and coordinate with the contractor in the same team from time to time to ensure work is done timely and accurately.
- establishing/communicating plans and programs to sales team, management and external contacts

**MINIMUM QUALIFICATIONS**

The following qualification factors reflect the minimum skills and abilities required of the qualified applicant

- University degree in Engineering, Statistics, Mathematics, Finance or equivalent.
- A minimum of 1-3 years of related experience at a professional level required. Reporting and analytics experience is preferred.
- A high level of proficiency in Microsoft Excel is required. Tableau experience is an asset. MS

Office Suite and PowerPoint skills with previous experience analyzing data and reporting.

Ability to present ideas and analysis in an effective manner

- Detailed-oriented, time-management, diplomacy, effective listening, organized, negotiation and presentation skills are required.

Welcome to an open lane of possibility. Drive your career forward and join the company leading the technology and business evolution of the automotive industry by applying today.

All of us at Nissan – regardless of functional area or expertise – share a passion to design, manufacture, and sell high-performance vehicles. It is Nissan's policy to provide Equal Employment Opportunity (EEO) to all persons regardless of race, gender, disability, or any other status protected by law. Candidates for this position must be legally authorized to work in Canada and will be required to provide proof of employment eligibility at the time of hire. \*\*Visa sponsorship for this position is not available at this time.\*\*

Comp Grade:

CAN Grade 09

Applied on 2020-11-09

Internal: Pricing Specialist

#### Job Details

<b>Job Requisition ID</b>	R00069642
<b>Location</b>	NCI Head Office - Mississauga
<b>Posting Date</b>	2020-10-29 - 1 year ago
<b>Job Family</b>	Marketing
<b>Time Type</b>	Full time
<b>Job Type</b>	a - Regular (no fixed end date)
<b>Supervisory Organization</b>	MCAP Pricing & Competitive Intel (Rob Kahro (Inherited))