# **Sales and Budget Analysis**

Sales

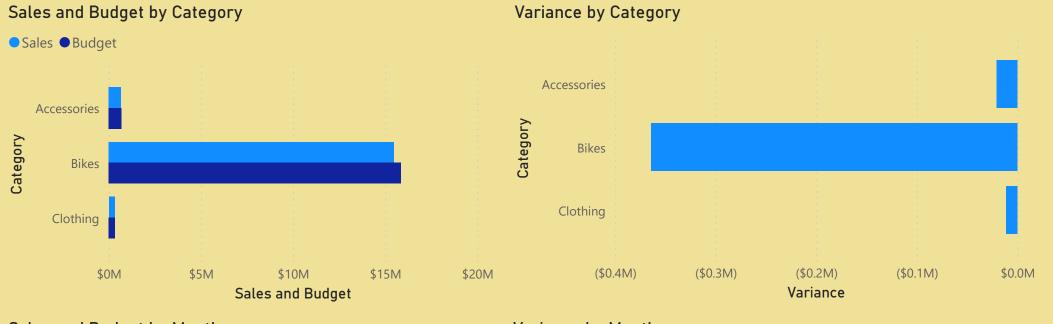
Budget

\$16,473,618 \$16,869,574 (\$395,955.95)

Variance

-2.3%

Variance%



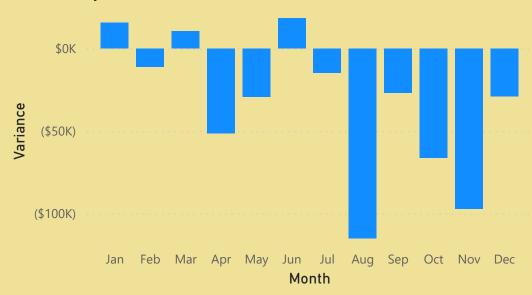
## **Top Products**

ProductName	Sales
Mountain-200 Black, 38	\$954,716
Mountain-200 Black, 42	\$979,961
Mountain-200 Black, 46	\$961,601
Mountain-200 Silver, 38	\$979,036
Mountain-200 Silver, 42	\$909,436
Mountain-200 Silver, 46	\$930,316
Road-350-W Yellow, 40	\$418,444
Road-350-W Yellow, 42	\$399,733
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## Sales and Budget by Month



### Variance by Month



### **Top Customers**

FullName	Sales ▼
Turner, Jordan	\$11,484
Shan, Maurice	\$10,861
Munoz, Janet	\$10,418
Nara, Nichole	\$9,717
Henderson, Kaitlyn	\$9,716
He, Margaret	\$9,691
Dominguez, Randall	\$9,688
Gonzalez, Adriana	\$9,664
Hii Rosa	<b>\$</b> 9 637