

EDUCATION:

COLUMBIA UNIVERSITY, New York, NY, USA

School of Professional Studies

Graduation: May 2018***Masters of Science, Negotiation and Conflict Resolution***

INTERDISCIPLINARY CENTER, Herzliya, Israel

Lauder School of Government Diplomacy and Strategy,

Graduated: May 2009***Bachelor of Arts Government, Diplomacy and Conflict Resolution***

EXPERIENCE:

GOVERNMENT OF ISRAEL, MINISTRY OF DEFENSE, New York, NY, USA 2015 – 2018

Procurement Lead for the Israel Defense Forces Intelligence Corps

- Managed and onboarded 6 Affiliate Procurement Analysts for strategic intelligence
- Formulated and Negotiated multi-million dollar contracts for the procurement of software, cyber, communication systems, satellites and surveillance systems
- Awarded *Head of Mission* by the Government of Israel Ministry of Defense for the Year of 2018

GOVERNMENT OF ISRAEL, MINISTRY OF DEFENSE, New York, NY, USA 2013 – 2015

Buyer for the Israel Defense Forces Intelligence Corps

- Ensured compliance with the State Department of Defense (DoD) Procurement standards by the Guidelines Foreign Military Financing Commercial Contracts
- Establishing sources of supply while negotiating prices and managing delivery dates and other commitments
- Respond to critical and urgent parts supply inquiries associated with vendor within the United States and Canadian territories
- Award for *Outstanding Performance* by the *Minister of Defense* Government of Israel Ministry of Defense for the Year of 2014

PROCTER & GAMBLE (P&G), Tel Aviv, Israel

2011 - 2013

Key Account Sales Manager

- Managed Key Account Sales in Tel Aviv and the Metropolitan Area markets
- Manage and maintain existing relationships with large distribution partners (affiliates) sales market volume in 30M annually
- Manage the entirety of the business development cycle (sourcing, networking, and closing) large partnerships that align with the group's strategic objectives. **2010-2011**
- **Regional sales manager** for central and south I

AZIMUTH TECHNOLOGIES, Israel

2006 - 2008

Quality Assurance Team Lead

- Evaluating pre-operational observation and navigation systems, Surveillance and target attainment systems and battlefield management systems

Israel Defense Forces

2001 - 2006

Military Commander / Captain, Field Intelligence Unit

LANGUAGES:

- Hebrew – Read, Write and Speak fluently
- English – Read, Write and Speak fluently
- Spanish – Conversational

SKILLS

- SAP Certified, Microsoft Office, MS Project, SQL, Java
- Salesforce Cloud Platform Technology