

Zahra Hejrati

Stanford Technology Ventures Program
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Research Interests

Entrepreneurial Venture Formation, Entrepreneurial Team Formation, Entrepreneurial Ideation, Minority Entrepreneurship

Education

PhD. Stanford Technology Ventures Program , Stanford University	2025 (Expected)
<i>Dissertation: The Impact of Digital Technologies on Entrepreneurial Venture Formation</i>	
<i>Committee: Charles Eesley (Chair), Kathleen Eisenhardt (Co-Chair), Riitta Katila</i>	
M.Sc. Management Science and Engineering , Stanford University	2018
B.Sc. Physics , Sharif University of Technology, Iran	2016
B.Sc. Economics (Minor) , Sharif University of Technology, Iran	2016

Awards and Honors

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|--|-------------------|
| • King Center on Global Development Graduate Student Research Funding
Stanford University | 2020, 2022 & 2024 |
| • Mackenzie Family Fellowship
Stanford University | 2022 & 2023 |
| • Heitz Fellowship
Stanford University | 2021 |
| • PhD Fellowship - Department of Management Science and Engineering
Stanford University | 2018 – 2019 |

Working Papers

- Initial Public Offerings (IPOs): A Stakeholder Approach**
Willow Wu, Zahra Hejrati, Tyler Whittle, and Charles Eesley
2nd round R&R at Academy of Management Journal
- Founding Team Formation Pathways: Assessing the Joint Evolution of Founding Team and Business Types**
Zahra Hejrati, David Clough, Charles Eesley, and Bala Vissa
Preparing the Manuscript for Submission to Academy of Management Journal
 - Presented at the Symposium on Leveraging Human Capital in Inventions and New Venture Formation, Academy of Management 2022
- Young Firms' Alliance Strategy During the Global Financial Crisis: Exploratory vs. Exploitative Alliance Formation Across Domains**
JungYun Han, Zahra Hejrati, and Charles Eesley
Preparing the Manuscript for Submission to Academy of Management Journal

4. **Refugee Entrepreneurs Network Disruption & Opportunity Recognition: Evidence from a Randomized Field Experiment in Uganda**

Zahra Hejrati, Medhanie Gaim, and Charles Eesley

Preparing the Manuscript for Submission to Organization Science

- Accepted for Presentation at EGOS 2023, EURAM 2023, SMS 2024 & AOM 2024 (Best Paper Proceeding)
- Received \$28,000 funding from Stanford King Center for Global Development

5. **Becoming Better Entrepreneurs: Inclusive Entrepreneurship through Online Interventions**

Zahra Hejrati, Chiara Spina, Ana Goicoechea, Hannah Uckat

Data Collection in Jordan, Iraq, and Lebanon (in collaboration with the World Bank)

Professional Services

- Organizer of Methodological Frontiers in Organizations & Strategy Research
Academy of Management Showcase Symposium Aug. 2022
- Mentor of MS&E DE&I Committee Research Assistant 2020 – present

Teaching Experience

- Stanford University
 - *Strategy in Technology-Based Firms*, Fall 2022 & Winter 2022 & Fall 2020.
 - *Mayfield Fellows Program*, Spring 2021-Fall 2021.
 - *Entrepreneurship without Borders*, Spring 2020.
 - *Technology Entrepreneurship*, Winter 2018 & Winter 2020.
 - *Entrepreneurial Management and Finance*, Spring 2019 & Spring 2018.
- Sharif University of Technology
 - *Macroeconomics*, Spring 2016.
 - *Principles of Economics*, Spring 2016.
 - *Mathematical Physics 1*, Fall 2013 & Fall 2015.
 - *Modern Physics Laboratory*, Summer 2013.

Employment

- **Stanford University** Sep. 2017 – present
Graduate Research Assistant
- **World Bank** Apr. 2023 – present
Part-time Consultant
- **MaktabKhooneh - Largest Persian MOOC**, Tehran, Iran Sep. 2012 – Mar. 2016
Co-founder & Operation Manager

Community Service

- Ombudsperson of Stanford Persian Student Association 2022 – 2023
- President of Stanford Persian Student Association 2021 – 2022
- Panelist at SERGE – Stanford Exposure to Research and Graduate Education Oct. 2020
- Management Science & Engineering Department Admit Day Student Volunteer 2019 & 2022