# James Smith by Zak Elguindi

age: 18

residence: Columbia, SC

education: High School Diploma

occupation: Student marital status: Single



## "I'm a student that enjoys working out"

My day consists of studying, hanging out with friends, and exercising frequently. I have other hobbies for sure, but these are the three things that are most important to me.

### **Comfort With Technology**

**INTERNET** 

**SOFTWARE** 

**MOBILE APPS** 

**SOCIAL NETWORK** 

#### **Criteria For Success:**

My view of success is a good balance between academics, exercise, and a fun social life.

#### **Needs**

 I need friends, my studies, and my gym to be consistently happy. Everything else is nice but not necessary.

#### **Values**

• I value efficiency and balance

#### **Wants**

- My wants include simplicity (I don't like when things are unnecessarily complicated)
- I enjoy things that make my life a little bit easier

#### **Fears**

• I have a fear of failure and rejection

