

# Zach Cohen

## Business Analyst

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4+ years of experience translating business needs into actionable insights and solutions, optimizing processes, and driving data-informed decisions.

### Experience

#### Associate / Data analyst

Lemma Capital - *PE fund (late stage)*

📅 2024 Jan. — 2024 Aug.    📍 Remote

- Automated gathering of >1000 companies' data from multiple sources
- Developed a PE data to KG converter
- Participated in sourcing for 3 deals, and outreach

#### Strategy Analyst

Deep Foundation - *RDF database and middleware*

📅 2022 Oct. — 2023 Oct.    📍 Remote

- Created whitepapers and pitch decks
- Prepared market and product memos to steer the team
- Evaluated market hypotheses leading three MVP projects

#### Co-founder

Neuron - *Web3 yield-optimized vanilla options*

📅 2021 Apr. — 2023 Sep.    📍 Remote

- Launched Web3 options platform, achieving \$700K TVL on start
- Secured \$200k in pre-seed funding
- Led a team of 4 in data-driven product development, incl. math modeling and visualization
- Grew Twitter audience from 200 to 7,000 (3,400% increase) in two months

#### Business Analyst / Consultant

Teamidea - *Early career (Consulting & Research)*

📅 2017 Jan. — 2020 Jan.    📍 Moscow, Russia

- Mapped and optimized business processes across multiple client projects
- Prepared and presented 30+ business cases and pitch decks for client engagements
- Developed Python-based solutions for supply optimization and business process automation
- Supported the remote launch of a MARS manufacturing plant during COVID-19

### Technical Expertise

Python      
SQL      
PowerBI      
Tableau   

### Skills

• Business Analysis • Process Optimization • Process Mapping • Data Analysis • Data Visualization • Strategic Planning • SQL • Python • ETL • VC & Market Research

### Languages

English      
Russian      
Hebrew      
French   

### Education

#### NUST "MISIS"

MSc in Engineering (GPA: 3.94/4)

### Methodology

• Agile • Scrum • BPMN (Business Process Model and Notation) • Lean • Kanban • Strategic Planning • Design Thinking

### Additional

#### Volunteering

Team @ Maker Faire (Moscow, 2018-2019)

#### Hobbies

Popular science (blogging + 15x4 talks), Hiking, Biochemistry, Agtech, Climatech, Alt Protein

#### Open Source

LiteLLM, FFMemes, Inference pipelines (incl. 90% cold start optimization)