# Zach Cohen

## Business Analyst

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*Analytical Business Analyst with 4+ years of experience translating business needs into actionable insights and solutions, optimizing processes, and driving data-informed decisions.*

## Experience

### Associate / Data analyst
*Lemma Capital - PE fund (late stage)*

📅 2024 Jan. — 2024 Aug.                          📍 Remote

- Automated gathering of >1000 companies' data from multiple sources
- Developed a PE data to KG converter
- Participated in sourcing for 3 deals, and outreach

### Strategy Analyst
*Deep Foundation - RDF database and middleware*

📅 2022 Oct. — 2023 Oct.                          📍 Remote

- Created whitepapers and pitch decks
- Prepared market and product memos to steer the team
- Evaluated market hypotheses leading three MVP projects

### Co-founder
*Neuron - Web3 yield-optimized vanilla options*

📅 2021 Apr. — 2023 Sep.                          📍 Remote

- Launched Web3 options platform, achieving $700K TVL on start
- Secured $200k in pre-seed funding
- Led a team of 4 in data-driven product development, incl. math modeling and visualization
- Grew Twitter audience from 200 to 7,000 (3,400% increase) in two months

### Business Analyst / Consultant
*Teamidea - Early career (Consulting & Research)*

📅 2017 Jan. — 2020 Jan.                          📍 Moscow, Russia

- Mapped and optimized business processes across multiple client projects
- Prepared and presented 30+ business cases and pitch decks for client engagements
- Developed Python-based solutions for supply optimization and business process automation
- Supported the remote launch of a MARS manufacturing plant during COVID-19

## Technical Expertise

Python
SQL
PowerBI
Tableau

## Skills

• Business Analysis • Requirements Elicitation • Process Optimization • Process Mapping • Stakeholder Management • Data Analysis • Data Visualization • Strategic Planning • Financial Modeling • SQL • Python • ETL • VC & Market Research • Valuation • Due Diligence • Pitchbook

## Languages

English
Russian
Hebrew
French

## Education

**NUST "MISIS"**

MSc in Engineering (GPA: 3.94/4)

## Methodology

• Agile • Scrum • BPMN (Business Process Model and Notation) • Lean • Kanban • Strategic Planning • Design Thinking

## Additional

**Volunteering**
Team @ Maker Faire (Moscow, 2018-2019)

**Hobbies**
Popular science (blogging + 15x4 talks), Hiking, Biochemistry, Agtech, Climatech, Alt Protein

**Open Source**
LiteLLM, FFMemes, Inference pipelines (incl. 90% cold start optimization)