

# Zach Cohen

VC Associate/Analyst

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VC analyst with 4+ years in data-driven decision-making and research, complemented by hands-on experience in venture capital and startup environments.

## Experience

### Associate / Data analyst

Lemma Capital - PE fund (late stage)

2024 Jan. — 2024 Aug.    Remote

- Automated gathering of >1000 companies' data from multiple sources
- Developed a PE data to KG converter
- Participated in sourcing for 3 deals, and outreach

### Strategy Analyst

Deep Foundation - RDF database and middleware

2022 Oct. — 2023 Oct.    Remote

- Created whitepapers and pitch decks
- Prepared market and product memos to steer the team
- Evaluated market hypotheses leading three MVP projects

### Co-founder

Neuron - Web3 yield-optimized vanilla options

2021 Apr. — 2023 Sep.    Remote

- Launched Web3 options platform, achieving \$700K TVL on start
- Secured \$200k in pre-seed funding
- Led a team of 4 in data-driven product development, incl. math modeling and visualization
- Grew Twitter audience from 200 to 7,000 (3,400% increase) in two months

### Business Analyst / Consultant

Teamidea - Early career (Consulting & Research)

2017 Jan. — 2020 Jan.    Moscow, Russia

- Supported the remote launch of a MARS plant during COVID
- Developed business cases and pitch materials for 10+ projects
- Developed face recognition, supply optimization (voice-based) systems in Python
- Prepared & presented 30+ business cases and pitch decks

## Technical Expertise

Data Pipelines   

Financial Modeling   

Market Research   

Investment Analysis   

## Skills

Strategic Planning • VC & Market Research • Data Analysis • Financial Modeling • Valuation • Due Diligence • Data Visualization • ETL • Deal Sourcing • Portfolio Management • Market Sizing • Competitive Analysis • Pitchbook

## Languages

English   

Russian   

Hebrew   

French   

## Education

### NUST "MISIS"

MSc in Engineering (GPA: 3.94/4)

## Methodology

• Strategic Planning • Lean • Design Thinking • Kanban

## Additional

### Volunteering

Team @ Maker Faire (Moscow, 2018-2019)

### Hobbies

Popular science (blogging + 15x4 talks), Hiking, Biochemistry, Agtech, Climatech, Alt Protein

### Open Source

LiteLLM, FFMemes, Inference pipelines (incl. 90% cold start optimization)