

Opportunity Count Overview

Partner Driven

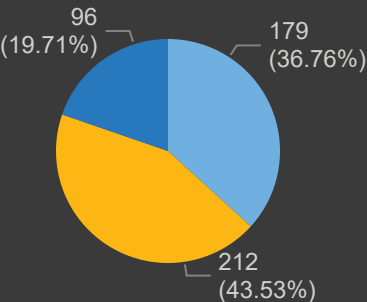
No

Yes

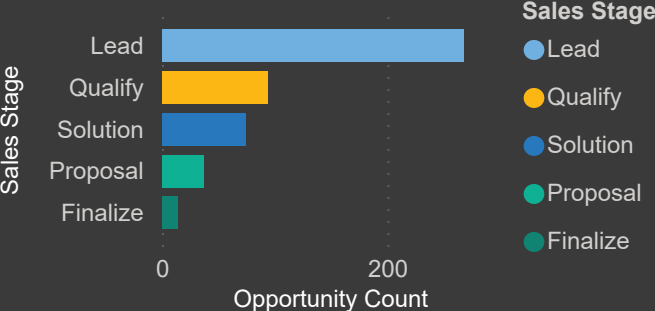
487

Opportunity Count

Opportunity Count by Region

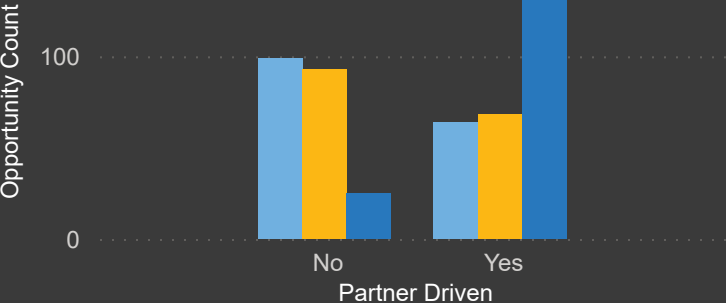


Opportunity Count by Sales Stage and Sales Stage

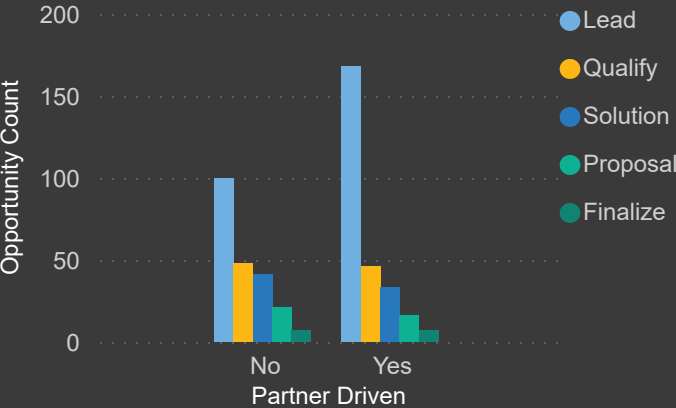


Opportunity Count by Partner Driven and Opportunity Size

Small Medium Large



Opportunity Count by Partner Driven and Sales Stage

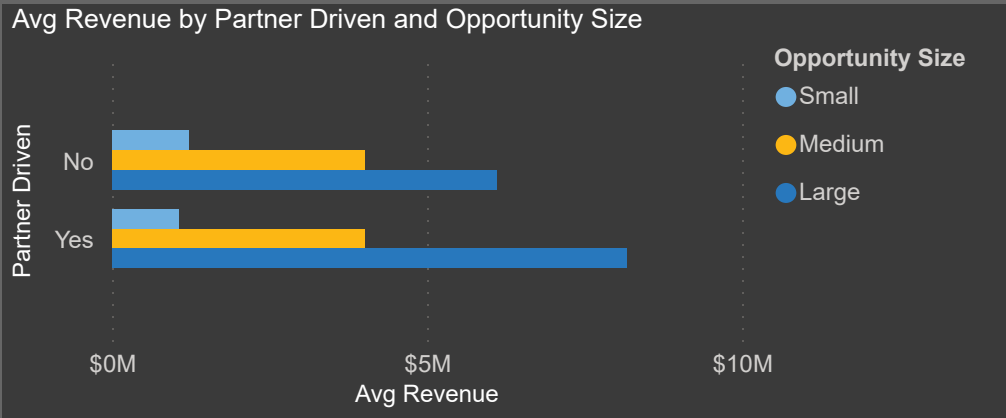
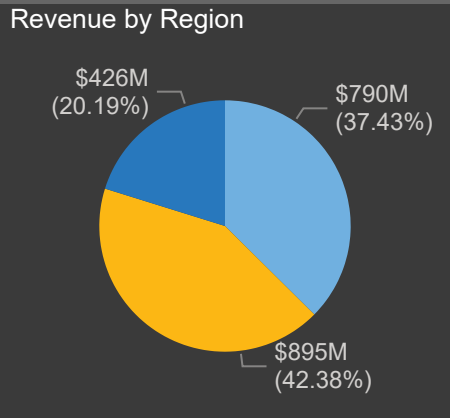
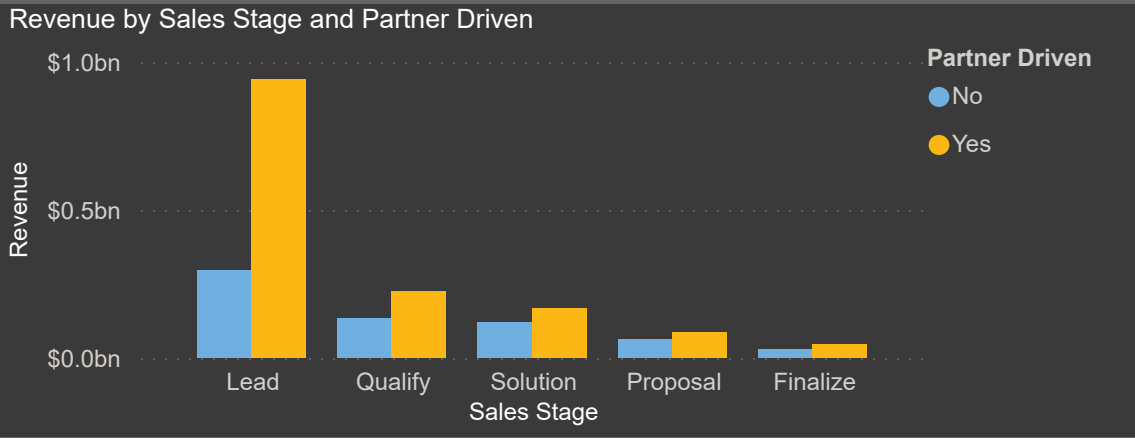


Revenue Analysis

\$2,110,905,127
Revenue

\$461,120,881
Factored Revenue

487
Opportunity Count



487

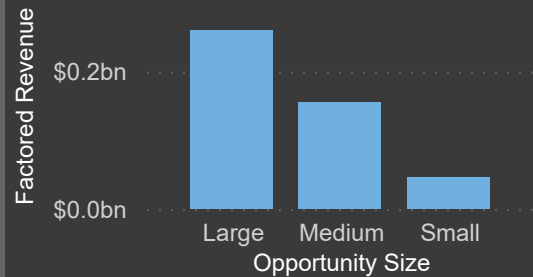
Opportunity Count

Upcoming Opportunities By Month

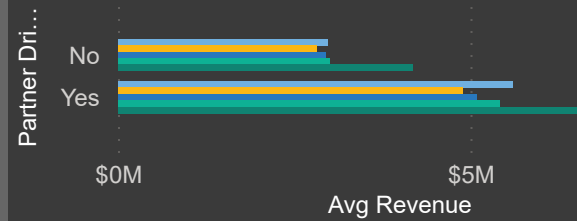
Month ▾

- ☐ Jan
- ☐ Feb
- ☐ Mar
- ☐ Apr
- ☐ May
- ☐ Jun
- ☐ Jul
- ☐ Aug
- ☐ Sep
- ☐ Oct
- ☐ Nov
- ☐ Dec

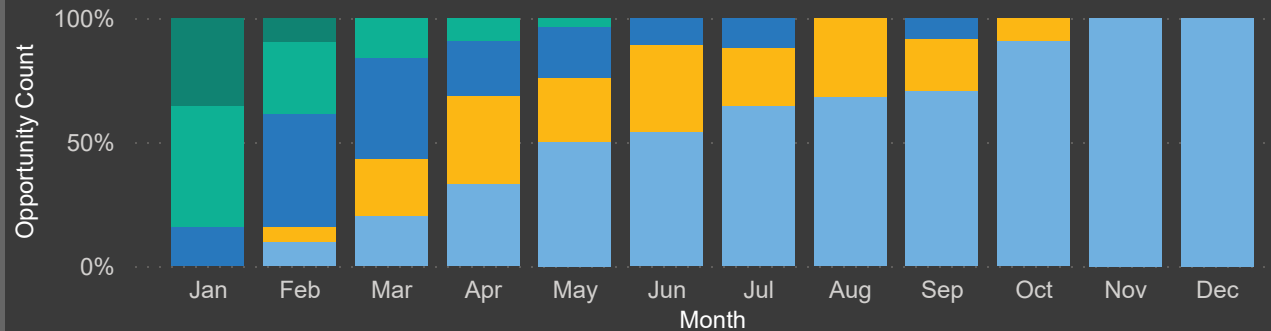
Factored Revenue by Opportunity Size



Avg Revenue by Partner Driven and Sales Stage

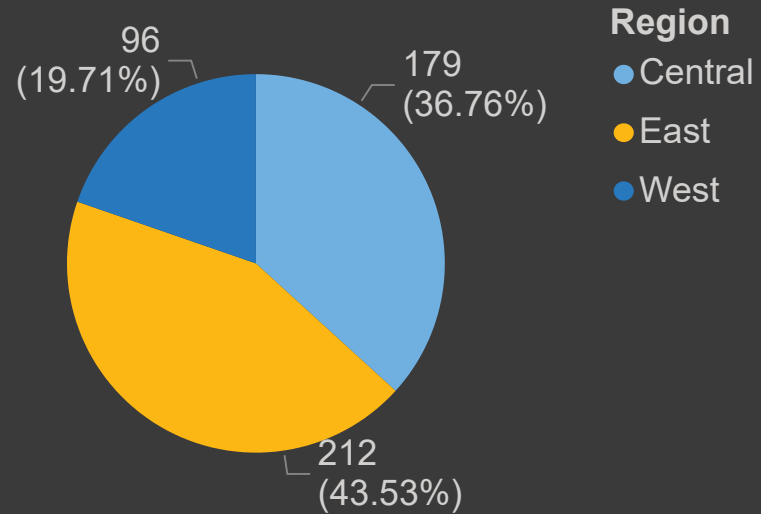
Sales Stage Lead Qualify Solution Proposal

Opportunity Count by Month and Sales Stage

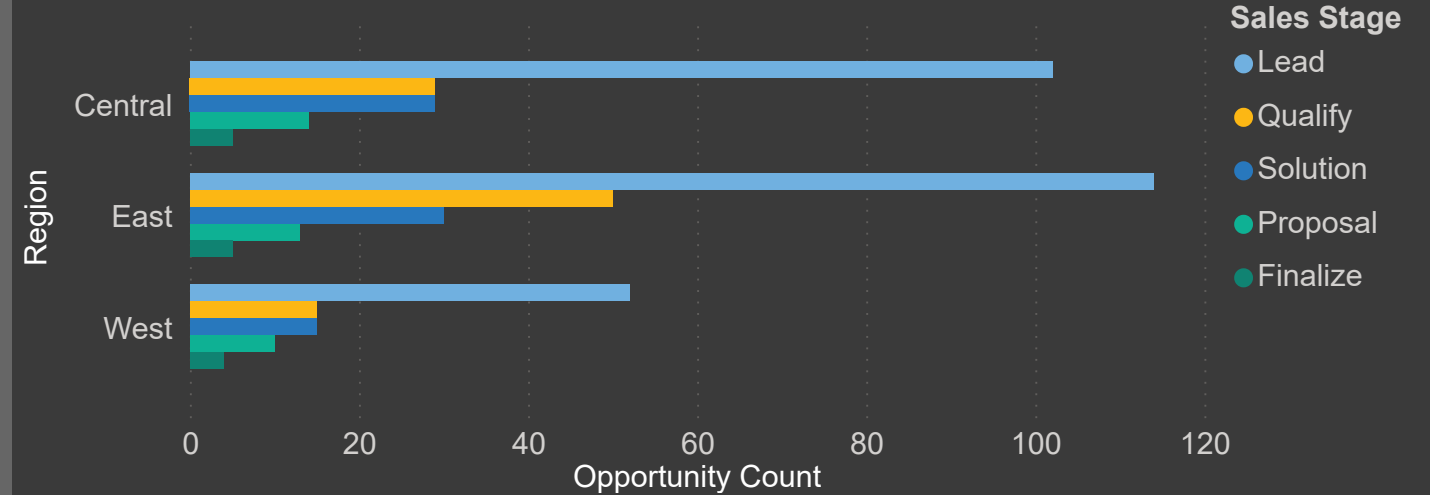
Sales Stage Lead Qualify Solution Proposal Finalize

Opportunity Count by Region and Stage

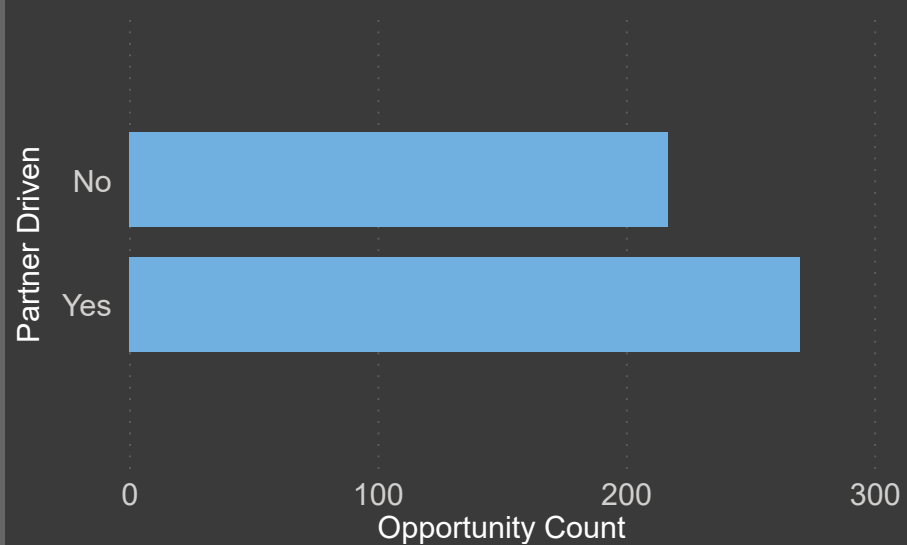
Opportunity Count by Region



Opportunity Count by Region and Sales Stage



Opportunity Count by Partner Driven



Opportunity Count by Region and Opportunity Size

