

#### **TOPIC 2: DEMAND AND SUPPLY**

#### 1. Demand

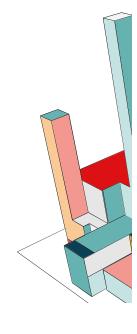
- 1.1 Relationship between demand and price
- 1.2 The demand curve
- 1.3 Other determinants of demand

#### 2. Supply

- 2.1 Relationship between supply and price
- 2.2 The supply curve
- 2.3 Other determinants of supply

#### 3. Equilibrium price and output

3.1 Movement to new equilibrium



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#### Syllabus objectives

- 1. Describe the law of demand
- 2. Describe factors that influence the market demand and supply and how market equilibrium quantity and price are achieved.

**DEMAND AND SUPPLY** 

3. Discuss how markets react to changes in demand and supply.

### 1.1 RELATIONSHIP BETWEEN DEMAND AND PRICE

#### Law of demand

"When the price of a good rises, the quantity demanded\* will fall" of a good that a consumer is willing and able to buy at a given price over a period of time.

\*Quantity demanded is the amount

Why?

Buying the new Phone times the salary

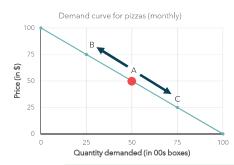
Income effect
People will feel poorer
(not be able to buy
considering their income).

Substitution effect People will switch to alternative or 'substitute goods\*\*.



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#### 1.2 THE DEMAND CURVE



The demand curve shows the relationship between the **price** and the **quantity** of the good **demanded** over a given period of time.

The law of demand suggests it slopes downwards.

**Example:** Consider the following function for the number of pizzas demanded monthly (QD) at a series of prices (P) where price is measured in \$ and the quantity is measured in hundred boxes:

QD = 100 - P

The curve shows the demand function (D).

Change in quantity demanded is a *movement* along the demand curve, which occurs when **price change** 

#### 1.3 OTHER DETERMINANTS OF DEMAND

Consumer taste



VS

Paracetamol
Copiets

Occupients

■ The number and price of substitute goods

Substitute goods = alternative goods that could be used for the same purpose

Demand for coffee will depend on the price of tea





\$4.5 per 50m

■ The number and price of complementary goods

Complementary goods = goods that consume together

Demand for EV cars will depend on electricity prices





#### 1.3 OTHER DETERMINANTS OF DEMAND

Consumer incomes

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Normal goods = goods whose demand rises as incomes rise

Inferior goods = goods whose demand falls as income rise

Expectations of future price changes

■ The distribution of income

As income rises, the demand for *normal goods* will rise, though the demand for *inferior goods* will fall.











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If the rich get richer, demand for luxury goods will rise.







If people think the price will rise, they will buy more.



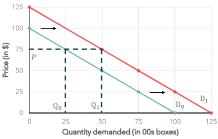






#### 1.3 OTHER DETERMINANTS OF DEMAND

Increase in demand for pizzas as income rises

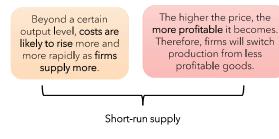


**Change in demand** is a *shift* in demand curve, which occurs when a determinant of demand other than price change

Note: do not confuse this with change in quantity demanded

#### 2 RELATIONSHIP BETWEEN SUPPLY AND PRICE

Typically, when the price of a good rises, the quantity supplied will also rise. Because:



Given time, if the price of a good remains high, new firms will set up production - so total market supply increases. Long-run supply

# 2.2 OTHER DETERMINANTS OF SUPPLY

· Costs of production

• The profitability of substitutes in supply

Substitutes in supply = Two goods where an increased production of one means diverting resources away from producing the other

• The profitability of goods in joint supply

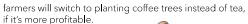
Goods in joint supply = Two goods where the production of one leads to the production of more of the other.

• Nature, random shocks, and unpredictable events

input prices and distribution costs









milk and butter are produced by the same process. If the demand of milk rise, the supply of butter will also increase.







extreme weather: earthquakes, flood, storm



#### 2.1 THE SUPPLY CURVE



The supply shows the relationship between the price and the quantity of the good supplied over a given period of time.

It typically slopes upwards.

The number of pizzas supplied each month (QS) at a series of prices measured in \$ (P) might be given by the following function:

QS = P - 25

This is the supply function (S).



Change in quantity supplied is a movement along the supply curve, which occurs when price change

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## 2.2 OTHER DETERMINANTS OF SUPPLY

· Aims of producers

maximizing sales rather than profits

We would like to sell as

• Expectations of future price changes

The number of suppliers

if price is expected to rise, producers may build up their stocks and sell them when the price rises. They may also plan to produce more.



Price of pizzas will rise, let's install a dough kneading machine!

new firms enter the market, e.g. new pizzeria in the area

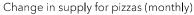


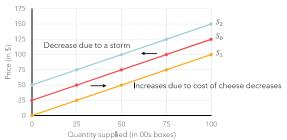






### 2.2 OTHER DETERMINANTS OF SUPPLY



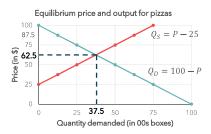


Change in supply is a *shift* in supply curve, which occurs when a determinant of supply other than price change

Note: do not confuse this with change in quantity supplied

### **3** EQUILIBRIUM PRICE AND OUTPUT

The market *clears* when **supply matches demand** leaving no shortage or surplus. The price and quantity at which demand equals supply are the **equilibrium price** and **equilibrium quantity**.



Using the pizzeria example, equating the demand and supply equation gives:

$$100 - P = P - 25$$

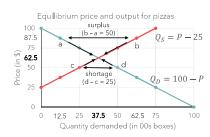
$$P = $62.50$$

Which gives a quantity supplied and quantity demanded of 3,750 boxes per month.

Equilibrium occurs where the demand and supply curves intersect.

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### **3** EQUILIBRIUM PRICE AND OUTPUT



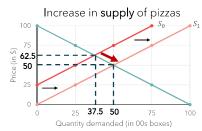
At any price **above** the equilibrium price, a **surplus** of supply over demand will arise.

To restore the equilibrium, a price will drop, which will increase the quantity demanded and reduce the quantity supplied.

At any price **below** the equilibrium price, a **shortage** will arise.

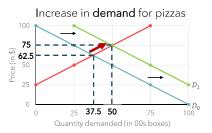
To restore the equilibrium, a price will rise, which will decrease the quantity demanded and increase the quantity supplied.

### 3.1 MOVEMENT TO A NEW EQUILIBRIUM



The increase in supply reduces the equilibrium price and increases the equilibrium quantity that is traded.

Notice that the increase in supply causes a movement along the demand curve.



An increase in demand increases both the equilibrium price and the equilibrium quantity traded.

Notice that the increase in demand causes an upward movement along the supply curve.

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