

Bernard E Zandonda

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Saint Augustine's University

Bachelor of Science: Computer Information Systems

Cumulative GPA: 4.0/4.0

All In Program 2021 (GitHub)

Data Trade Gateway Program (Lenovo)

Global Leadership Institute (Saint Augustine's University)

Raleigh, NC

Graduation: May 2023

A highly driven and passionate tech-savvy with an aptitude to analyze and comprehend complex problems to draw meaningful business focused solutions. Producing tangible and or visual solutions to problems excite me, and I am highly motivated by the idea of facing a challenge head-on and producing solutions that sends a buzz across the world. I am looking to impart positive outcomes as a Technology Analyst in a Financial Institution.

Credit Suisse

Technology Summer Analyst

June 2022-Aug 2022

Lenovo

Commercial Workstation and Tablet Business Manager Intern(LASR Program)

May 2021-July 2021

- **Brainstormed an incubator project** idea that our intern group voted to pursue for the company-wide intern incubator project showcase
- Researched product information from the company database to provide customer managers the resources they needed to best sell the products
- Designed and wrote vertical solutions playbooks equipping sellers with the technical knowledge that **enhanced the company's competitive edge**
- **Visualized, analyzed, and interpreted** weekly product pipeline data and sales figures using **QLIK** to draw meaningful conclusions about its impact to the business
- Managed a spreadsheet with a 1000 plus placed orders to query out unfulfilled orders every 2 weeks
- Reduced pipeline backlog thus Increasing productivity by **10%**

Dude Solutions

Client Success Intern

Sept. 2020 – Dec 2020

- Managed customer data and contacted clients through **Salesforce/Salesloft** systems to draw valid conclusions
- Followed up with clients to understand their needs and identify new business opportunities
- Completed all projects assigned prior to the deadline and engaged in extra projects/assignments
- Boosted annual revenue by \$50,000
- Retained **60+** clients who brought in **\$300,000+ annual** revenue into the company

Tutoring and Peer-Mentoring

Math and Microcomputer Software Applications Tutor

Aug. 2019- Present

- Enhanced other students' Math and technical skills by setting aside 4hrs/per week for peer-tutoring

Peer-Mentor

- Served as both a social and academic role-model for new students
- Contributed to a significant increase in the school's retention rate

Projects

- **Scalable Websites-** Designed and deployed websites on **GitHub** containing graphics, hyperlinks, multiple pages, and motion using **HTML5, Git, Jekyll, and CSS**
- **Login and Currency Convertor System-** Built a functional application using **C++** to login and register users making use of **C++** functionalities like **Fstream, Switch, Linear Search Algorithm**

Honors & Awards: Presidential Scholarship, **President's List** (All semesters), Cisco Connected Black Professionals Scholarship, Honor's College, Mister STEM Club, Titan Protective Services Academic Scholarship

Relevant Coursework: Statistics, **Advanced Excel**, Intro to Data Structures, CSS, HTML5 , C++, **Data Communication, Containers and Kubernetes, Markdown, Pseudocode Writing**