



University of
NORTH ALABAMA
FOUNDATION

DEVELOPMENT COMMITTEE

UNA FOUNDATION

Thursday, July 18, 2019; 10:30 – 11:30 a.m.

The Guillot University Center – Banquet Hall E

AGENDA

- I. Welcome.....Brad Botes '83, Chair
- II. Review of Prior Meeting Minutes.....Brad Botes
- III. Derby Day Review/ Discuss Ideas for 2002.....Barbie Terry/ Brad Botes
- IV. Update and Discussion on Target Analytics and Data Sources..... Barbie Terry/ Brad Botes
- V. Update on Foundation Board of Directors Fiscal Year Giving (Confidential).....Barbie Terry
- VI. Development Committee Cultivation AssignmentsBarbie Terry

MEMBERS

Brad Botes '83, Chair
Chester McKinney, Vice Chair
Larry Bowser

Jim Page '01
Uhland Redd
Tom Ross '80

Nancy Sanford '78
Jason Thomas '95

Barbie Terry, Staff Liaison

ARTICLE V, Section 5

The Development Committee shall assist the President of the University and Advancement staff as directed by the Chair in identifying and cultivating potential major donors.