UNA FOUNDATION

Unrestricted Funds Operating Budget vs. Actual (unaudited) October 1, 2022 - June 30, 2023

| · | Actual Fiscal YTD | Annual Budget | Over (Under) Budget |
|--------------------------------------|----------------------|------------------|------------------------|
| Restricted for University Priorities | - Fiscal FFB | Duuget | Duuget |
| Income | | | |
| 1830 Fund | 129,655.92 | 120,000.00 | 9,655.92 |
| | | | |
| Expenses | | | |
| University Priorities | | 210,000.00 | (210,000.00 |
| President's Discretionary Fund | 74,971.64 | 50,000.00 | 24,971.64 |
| | 74,971.64 | 260,000.00 | (185,028.36 |
| Net Income for University Priorities | 54,684.28 | (140,000.00) | 194,684.28 |
| Income | | | |
| Fee on Endowed Funds | 428,105.79 | 600,000.00 | (171,894.21 |
| Fee on Current Use Funds | 108,874.83 | 125,000.00 | (16,125.17 |
| Interest Income | 15,387.41 | 12,000.00 | 3,387.41 |
| Homecoming Ticket Revenue | 841.80 | | 841.80 |
| | 553,209.83 | 737,000.00 | (183,790.17 |
| Expenses | | | |
| Fundraising/Cultivation Activities | 289,174.29 | 330,000.00 | (40,825.71 |
| Foundation Operating Expenses | 165,722.43 | 192,000.00 | (26,277.57 |
| General Program Support | 49,789.00 | 75,000.00 | (25,211.00 |
| | 504,685.72 | 597,000.00 | (92,314.28 |
| Net Unrestricted Income | 48,524.11 | 140,000.00 | (91,475.89 |
| | | | |
| | | | |

University of North Alabama Foundation Statement of Financial Position (Unaudited) June 30, 2023

Assets

| Current Ass | ets | | |
|------------------|--|-----------------|---------------|
| | Cash and Cash Equivalents | \$ 2,210,390.49 | |
| | SEI Short Term Investment Account | | 6,713,045.96 |
| | Pledges Receivable | | 1,723,226.29 |
| | Interest Receivable | | 11,870.64 |
| | Construction in Progress | | 891,786.89 |
| | Total Current Assets | | 11,550,320.27 |
| Long-Term | nvestments | | |
| | Restricted Assets for Long-Term Investment | | 511,042.47 |
| | Investments | | 43,481,024.76 |
| | Total Long-Term Investments | | 43,992,067.23 |
| Fixed Assets | s, Net | | 98,650.00 |
| Other Asset | S | | |
| | Cash Surrender Value Life Insurance | | 185,289.59 |
| | Pledges Receivable - Non-Current | - | 20,287,118.49 |
| | | | 20,472,408.08 |
| Total Assets | | \$ | 76,113,445.58 |
| Liabilities and | Net Assets | | |
| Liabilities | | | |
| | Accounts Payable | \$ | 419,498.87 |
| | Annuity Obligations | | 179,975.59 |
| | Total Liabilities | | 599,474.46 |
| Net Assets | | | 75,513,971.12 |
| Total Liabilitie | s and Net Assets | \$ | 76,113,445.58 |

UNA Foundation

Statement of Activities

Fiscal Year to Date June 30, 2023 (Unaudited)

| | Unrestricted | Restricted | Fiscal YTD 6/30/2023 |
|------------------------------------|---------------|---------------|-------------------------|
| Support and Revenue | Offrestricted | Restricted | 0/30/2023 |
| Support | | | |
| Contributions | 129,655.92 | 22,944,997.04 | 23,074,652.96 |
| In-Kind Contributions | • | 7,001.20 | 7,001.20 |
| Other Income | 10,426.50 | 45,872.22 | 56,298.72 |
| Interest Income | 15,387.41 | 20,766.57 | 36,153.98 |
| Transfers - Net | 515,734.76 | (515,734.76) | · - |
| Total Support | 671,204.59 | 22,502,902.27 | 23,174,106.86 |
| Investment Revenue | | | |
| Interest & Dividend Revenue | | 2,551,037.72 | 2,551,037.72 |
| Capital Gains (Losses) | | (503,932.93) | (503,932.93) |
| Unrealized Gains (Losses) | | 4,044,247.88 | 4,044,247.88 |
| Investment Fees | | (147,093.04) | (147,093.04) |
| Total Investment Revenue | | 5,944,259.63 | 5,944,259.63 |
| Total Support and Revenue | 671,204.59 | 28,447,161.90 | 29,118,366.49 |
| Expenses | | | |
| Salaries and Wages | | 12,873.93 | 12,873.93 |
| Supplies | 5,276.07 | 224,399.92 | 229,675.99 |
| Postage, Printing & Copying | 9,304.58 | 9,070.37 | 18,374.95 |
| Marketing Expenses | 113,717.79 | | 113,717.79 |
| Audit & Accounting | 19,450.00 | 925.00 | 20,375.00 |
| Advertising | 3,075.98 | 7,271.89 | 10,347.87 |
| Dues, Memberships & Donations | 5,724.99 | 17,437.28 | 23,162.27 |
| Contracted Services | 4,696.37 | 220,186.29 | 224,882.66 |
| Rent | | 10,500.00 | 10,500.00 |
| Repairs and Maintenance | | 10,219.27 | 10,219.27 |
| Fees | 19,331.44 | 1,548.09 | 20,879.53 |
| Insurance | 9,260.00 | 4,957.49 | 14,217.49 |
| Travel | 28,502.27 | 208,780.82 | 237,283.09 |
| Staff/Faculty Development & Travel | 17,393.01 | 6,798.26 | 24,191.27 |
| Meetings and Events | 73,946.20 | 90,701.80 | 164,648.00 |
| Donor Relations | 20,622.30 | 10,716.26 | 31,338.56 |
| Scholarships | | 1,232,265.45 | 1,232,265.45 |
| Facilities Support | | 448,031.95 | 448,031.95 |
| Student Support | | 31,173.19 | 31,173.19 |
| Program Support | 109,810.64 | 469,397.73 | 579,208.37 |
| Awards and Stipends | | 92,056.53 | 92,056.53 |
| Alumni Club Development/NAA Events | 22,282.38 | | 22,282.38 |
| Software & Computer Expense | 103,602.18 | 8,512.00 | 112,114.18 |
| In-Kind Expense | | 7,001.20 | 7,001.20 |
| Pledge Write-Offs | 2,000.00 | 64,993.63 | 66,993.63 |
| Total Expenses | 567,996.20 | 3,189,818.35 | 3,757,814.55 |
| Beginning Net Assets | 646,392.14 | 49,507,027.04 | 50,153,419.18 |
| Net Income (Deficit) | 103,208.39 | 25,257,343.55 | 25,360,551.94 |
| Ending Net Assets | 749,600.53 | 74,764,370.59 | 75,513,971.12 |