

UNA Foundation
Proposed Unrestricted Operating Budget
Budget Fiscal Years 2019 - 2020

	Budget Fiscal Year 2020	Budget Fiscal Year 2019	Change Year Over Year	% Change
Prior Years Budget Surplus *	143,150.00	121,250.00		
Unrestricted Income				
1% Fee on Endowed Funds	305,000.00	280,000.00	25,000.00	9%
2% Fee on Current Use Funds	66,000.00	66,000.00	-	0%
1830 Fund-Phonathon/Direct Appeals	200,000.00	220,000.00	(20,000.00)	(-9%)
Derby Day Income	105,000.00	121,000.00	(16,000.00)	(-13%)
Other Income	55,000.00	13,000.00	42,000.00	323%
Total Unrestricted Income	731,000.00	700,000.00	31,000.00	4%
Total Surplus and Unrestricted Income	874,150.00	821,250.00		
Unrestricted Expenses				
Fundraising/Cultivation				
Derby Day Expenses	35,000.00	35,000.00	-	0%
Donor Relations	10,000.00	10,000.00	-	0%
Donor Travel and Cultivation	47,500.00	46,000.00	1,500.00	3%
Dues, Memberships & Sponsorships	8,500.00	7,500.00	1,000.00	13%
Contracted Services	53,000.00	90,000.00	(37,000.00)	(-41%)
Donor Recognition Events	20,000.00	40,000.00	(20,000.00)	(-50%)
Marketing	62,000.00		62,000.00	100%
Staff Development Fees & Travel	30,000.00	26,700.00	3,300.00	12%
Other Travel	4,300.00	4,300.00	-	0%
Alumni Club Development	35,000.00	35,000.00	-	0%
			-	
Foundation Operating Expenses			-	
Supplies	20,000.00	20,000.00	-	0%
Postage, Printing & Copying	21,000.00	21,000.00	-	0%
Audit & Accounting	18,850.00	19,750.00	(900.00)	(-5%)
Computer & Software Services	90,000.00	50,000.00	40,000.00	80%
Insurance	12,000.00	14,000.00	(2,000.00)	(-14%)
Credit Card Fees	12,000.00	12,000.00	-	0%
			-	
Program/President Support			-	
President's Discretionary Fund	50,000.00	50,000.00	-	0%
General University Support	95,000.00	90,000.00	5,000.00	6%
University Priorities	250,000.00	250,000.00	-	0%
Total Unrestricted Expenses	874,150.00	821,250.00	52,900.00	6%
Net Surplus and Unrestricted Income	-	-		

** The UNA Foundation has experienced a surplus in each fiscal year since 2013. This has resulted in a cash position that allows the Foundation to budget for more expenses than income in Fiscal Year 2020.*