

DEVELOPMENT COMMITTEE

UNA FOUNDATION

Thursday, July 18, 2019; 10:30 – 11:30 a.m.

The Guillot University Center – University Events Conference Room

AGENDA

I.	WelcomeBrad Botes '83, Chair		
II.	Review of Prior Meeting MinutesBrad Botes		
III.	Derby Day Review/ Discuss Ideas for 2002Barbie Terry/ Brad Botes		
IV.	Update and Discussion on Target Analytics and Data Sources Barbie Terry/ Brad Botes		
V.	Update on Foundation Board of Directors Fiscal Year Giving (Confidential)Barbie Terry		
VI.	Development Committee Cultivation AssignmentsBarbie Terry		
<u>MEMBERS</u>			
	Brad Botes '83, Chair	Jim Page '01	Nancy Sanford '78
	Chester McKinney, Vice Chair	Uhland Redd	Jason Thomas '95
	Larry Bowser	Tom Ross '80	
Barbie Terry, Staff Liaison			

ARTICLE V, Section 5

The Development Committee shall assist the President of the University and Advancement staff as directed by the Chair in identifying and cultivating potential major donors.