

Predictive Model – Random Forest

I. Introduction

This dataset (Telco Customer Churn) contain several variables including:

\$ **customerID** : chr -> Indicating customer's ID
 \$ **gender** : chr -> Customer's gender
 \$ **SeniorCitizen** : int -> Whether the customer is a new citizen or not in the area

 \$ **Partner** : chr -> Whether the customer has a partner or not
 \$ **Dependents** : chr -> Whether the customer has a dependents or not
 \$ **tenure** : int -> For how long they've become the customer (in month)

 ...

 \$ **PaymentMethod** : chr -> Indicate the customer's payment methods
 \$ **MonthlyCharges** : num -> Indicate the customer's current monthly charge for their plan
 \$ **TotalCharges** : num -> Indicate the customer's total charges, calculated in the end of every quarter
 \$ **Churn** : chr -> Whether the customer still active or not

*The **Bold** variable is the variable that I will use for further exploration

II. Exploratory Data Analysis

Here's the data summary

Data Summary	
Number of rows	7043
Number of columns	21
Column type frequency:	
character	17
numeric	4
Group variables	
None	

There are 7043 data inside this dataset, and for the column type, there are 17 variables indicated as character variables, and 4 as numeric variables. And when running, `colSums(is.na())` function, I noticed that there are one variable with 11 missing values

customerID	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService
0	0	0	0	0	0	0
MultipleLines	InternetService	OnlineSecurity	OnlineBackup	DeviceProtection	TechSupport	StreamingTV
0	0	0	0	0	0	0
StreamingMovies	Contract	PaperlessBilling	PaymentMethod	MonthlyCharges	TotalCharges	Churn
0	0	0	0	0	11	0

Its time to clean the dataset!

I assign a new dataframe named “customer_clean” for the cleaned dataset using this command:

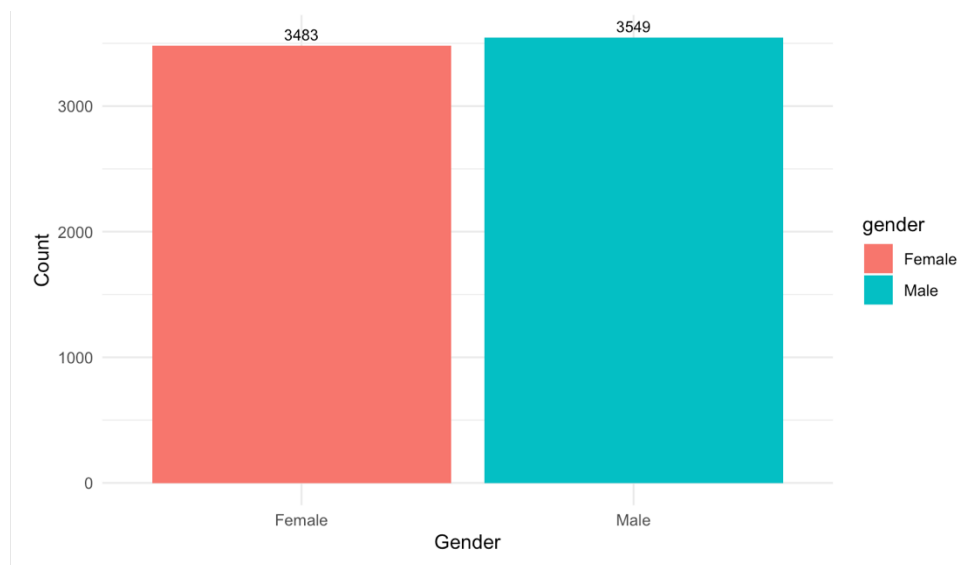
```
customer_clean <- na.omit(customer)  
colSums(is.na(customer_clean))
```

And we got the result a cleaned dataset!

III. Data Visualization

I want to see the gender distribution for the customers, hence im using this command below:

```
gender_counts <- customer_clean %>%  
  group_by(gender) %>%  
  summarize(count = n()) %>%  
  mutate(percentage = count/sum(count) * 100)  
  
gender_plot <- ggplot(gender_counts, aes(x = gender, y = count, fill = gender)) +  
  geom_bar(stat = "identity") +  
  geom_text(aes(label = count), vjust = -0.5, color = "black", size = 3) +  
  labs(x = "Gender", y = "Count", title = "Gender Distribution") +  
  theme_minimal()
```

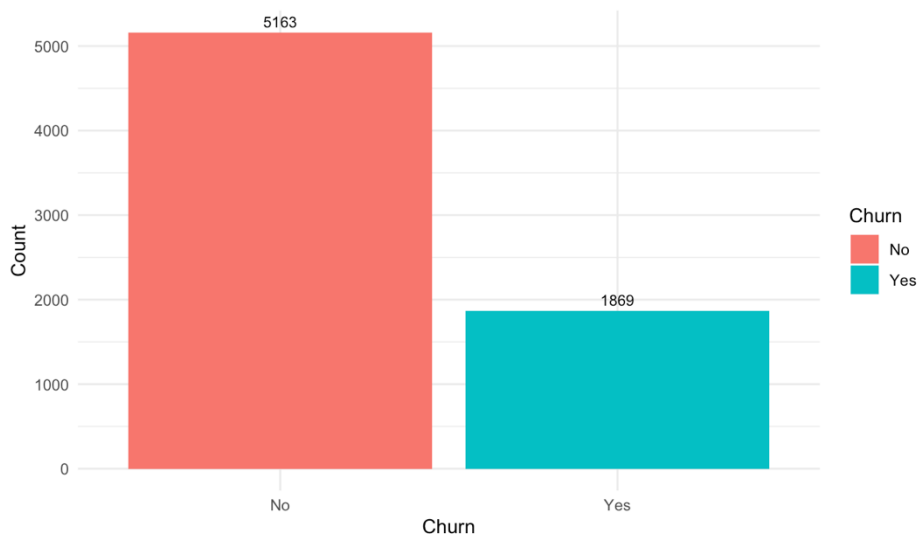


From this plot, now we can see that there are 3,549 Male customers and 3,483 female customers.

Now I wonder how my churn customers (customer who unsubscribe their plan), lets see the visualization for churn customers usingn this command below:

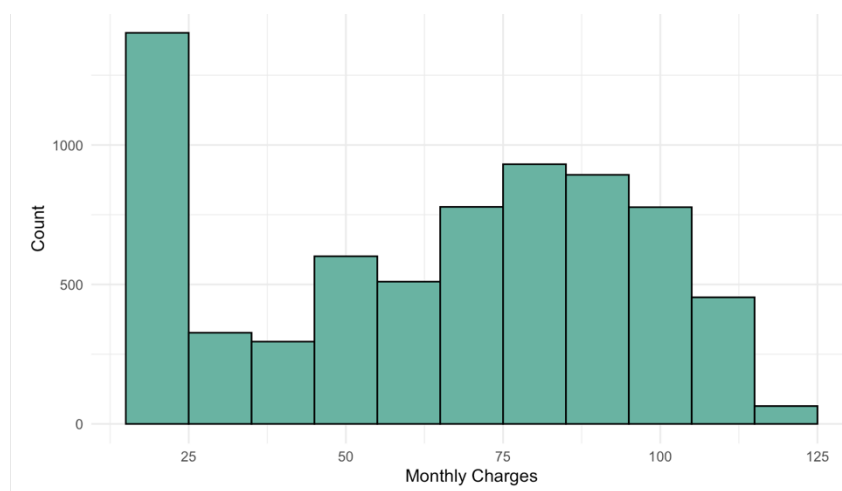
2501977172 – Andi Izzat Zaky Ashari
Data Mining & Visalization [LAB Assignment]

```
churn_counts <- customer_clean %>%  
  group_by(Churn) %>%  
  summarize(count = n()) %>%  
  mutate(percentage = count/sum(count) * 100)  
  
churn_plot <- ggplot(churn_counts, aes(x = Churn, y = count, fill = Churn)) +  
  geom_bar(stat = "identity") +  
  geom_text(aes(label = count), vjust = -0.5, color = "black", size = 3) +  
  labs(x = "Churn", y = "Count", title = "Churn Distribution") +  
  theme_minimal()
```



Good for the company that from 7,032 customers, the number of customer who unsubscribe their plan is just 1,869, which is the percentage of difference of 'churn' and 'no-churn' is 63.8%
I want to see monthly charge distribution fir the customers using this command:

```
monthly_charges_plot <- ggplot(customer_clean, aes(x = MonthlyCharges)) +  
  geom_histogram(binwidth = 10, fill = "#69b3a2", color = "black") +  
  labs(x = "Monthly Charges", y = "Count", title = "Monthly Charges Distribution") +  
  theme_minimal()
```



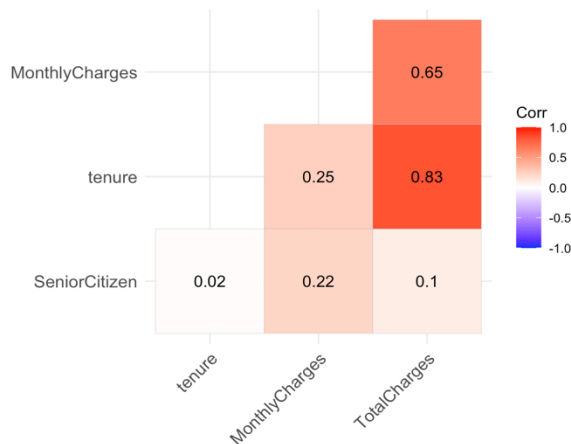
2501977172 – Andi Izzat Zaky Ashari

Data Mining & Visalization [LAB Assignment]

As we can see here, there are ~1500 customers who get charges 10-15USD monthly, and there are only small group of customers that have to pay 120-125USD monthly.

Now I want to see the correlations for several variables using Heatmap using this command:

```
correlation_matrix <- cor(customer_clean[, c("SeniorCitizen", "tenure", "MonthlyCharges", "TotalCharges")])
correlation_heatmap <- ggcorrplot(correlation_matrix, type = "lower", lab = TRUE)
```



Based on the Heatmap graph, we can see that the correlation between 'tenure' and 'Total Charge' has almost perfect positive correlation. It means that customers with longer tenure tend to have a higher Total Charge.

And the 'Senior Citizen' and 'Tenure' has almost-zero correlation, it means that if the citizen is a 'senior citizen' it doesn't mean that they are a 'senior customer' too.

IV. PREDICTIVE MODELLING – RANDOM FOREST

I've finished the exploratory data, now lets doing the predictive modelling to predict the churn for customers.

First, lets convert the churn variable into factor:

```
customer_clean$Churn <- as.factor(customer_clean$Churn)
```

By converting it to a factor, we can later use it as the target variable in a predictive model for customer churn. Factors provide a convenient way to represent and handle categorical data in R, allowing the model to understand and make predictions based on the different categories of the "Churn" variable.

Now we continue to data partitioning process to split the train and test set:

```
set.seed(123)
train_index <- createDataPartition(customer_clean$Churn, p = 0.7, list = FALSE)
train_data <- customer_clean[train_index, ]
test_data <- customer_clean[-train_index, ]
```

2501977172 – Andi Izzat Zaky Ashari

Data Mining & Visalization [LAB Assignment]

By setting the seed to '123' I want to make sure the random process wil produce the same result everytime the code is executed. And the I assign a train_index variable which contain an index from churn customer data that later will be splitted into train data and test data, the ratio is 70/30, which mean there will be 70% for training set and 30% for test set.

After splitting data, now assigning the predictor and target variable. This separation between predictors and the target variable allows us to clearly define the problem and train the model accordingly. It'll helps the model learn the relationship between the predictors and the target variable, enabling it to make accurate predictions on unseen data.

Creating the model:

```
model <- randomForest(formula = Churn ~ ., data = train_data[, c(predictors, target)])
```

I assign a 'model' variable and using randomForest function to set the values inside the this variable, in this case, I want to predict the Churn variable. And assign the prredictors and target to the data train.

Assign the prediction variable:

```
predictions <- predict(model, newdata = test_data[, predictors])
```

we use predictions variable to store the test data that contain predictors variable.
Now lets evaluate the performance using confussion matrix and see the accuracy value.

```
confusion_matrix <- table(predictions, test_data$Churn)
accuracy <- sum(diag(confusion_matrix)) / sum(confusion_matrix)
recall <- confusion_matrix["Yes", "Yes"] / sum(confusion_matrix["Yes", ])
```

I assign a confusion matrix to see the confussion matrix table, we can also get the value of the accuracy from using values from confusion matrnx as a couple variables to calculate the accuracy. I also assign a recall to measure how this model will correctly predicted the test set based on their actual value

```
print(confusion_matrix)
print(paste0("Accuracy: ", round(accuracy * 100, 2), "%"))
```

	Predicted Labels		
		NO	YES
	Actual Label		
	NO	1393	256
	YES	155	304

```
"Accuracy: 80.5%"
"Recall: 66.23%"
```

From the result we got;

- True Negative
Represent values that are correctly predicted as "NO" for the predicted and actual labels. So the model is correctly predicted that from the test data, there are 1393 customers that 'No-churn'.

2501977172 – Andi Izzat Zaky Ashari
Data Mining & Visualization [LAB Assignment]

- False Positive:
Represent values that are incorrectly predicted as 'YES' when the actual label is 'NO'. The model predicted there are 256 customers that churn (unsubscribe), but the actual case is No-churn.
- False Negative:
Represents values that are incorrectly predicted as "NO" churn when the actual label is "YES" churn, the model incorrectly predicted 155 customers as "NO" churn when the actual label was "YES" churn.
- True Positive:
Represents values that are correctly predicted as "YES" churn when the actual label is also "YES" churn. In the given result, the model correctly predicted 304 instances as "Yes" churn.

After receiving the confusion matrix table, I already get the Accuracy of 80.5%, it means this model can effectively predict the data with accuracy of corrected prediction is 80.5%.

And for recall I got 66.23% which means that the model correctly identified 66% of the churned customers in the test set. In other words, out of all the customers who actually churned, the model correctly predicted 66.23% of them.

EDA – Tableau Visualization

I. Data Understanding

We've given 3 dataset which include:

- US Covid-19 – Weather dataset
- US SocioHealth dataset
- US Geometry dataset

All those 3 dataset has a bunch of variables in it.

The target of this EDA & Visualization is to check does covid-19 really effect the citizen's Mental healthy and their economy.

Checking the Missing Value for each dataset:

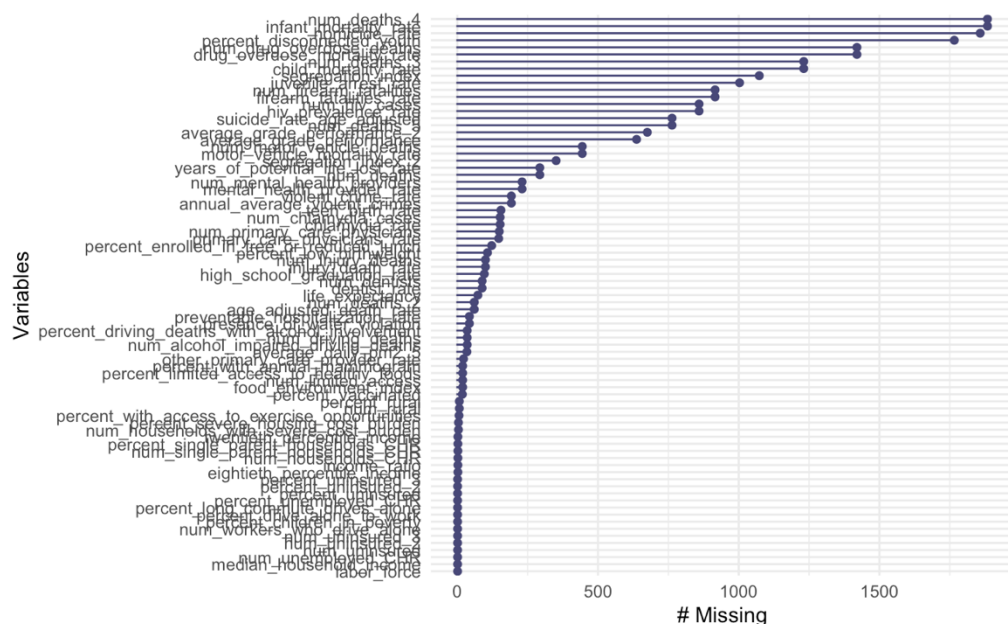
For checking missing values for all dataset, im using visualization to see all missing values, because all datasets has so many variables. Not that for visualize the missing value, im using Rstudio, not Tableau, I will use Tableau to visualize the report result.

- US SocioHealth
Let's see how much the missing values!

```
sum(is.na(SocioHealth))  
  
> 25871
```

There are 25,871 missing values in this dataset! Let's see the visualization

```
# Identify columns with missing values  
cols_with_missing <- colnames(SocioHealth)[apply(SocioHealth, 2, anyNA)]  
  
# Filter the data frame to include only columns with missing values  
SocioHealth_filtered <- SocioHealth[, cols_with_missing]  
  
# Visualize missing values  
gg_miss_var(SocioHealth_filtered)
```



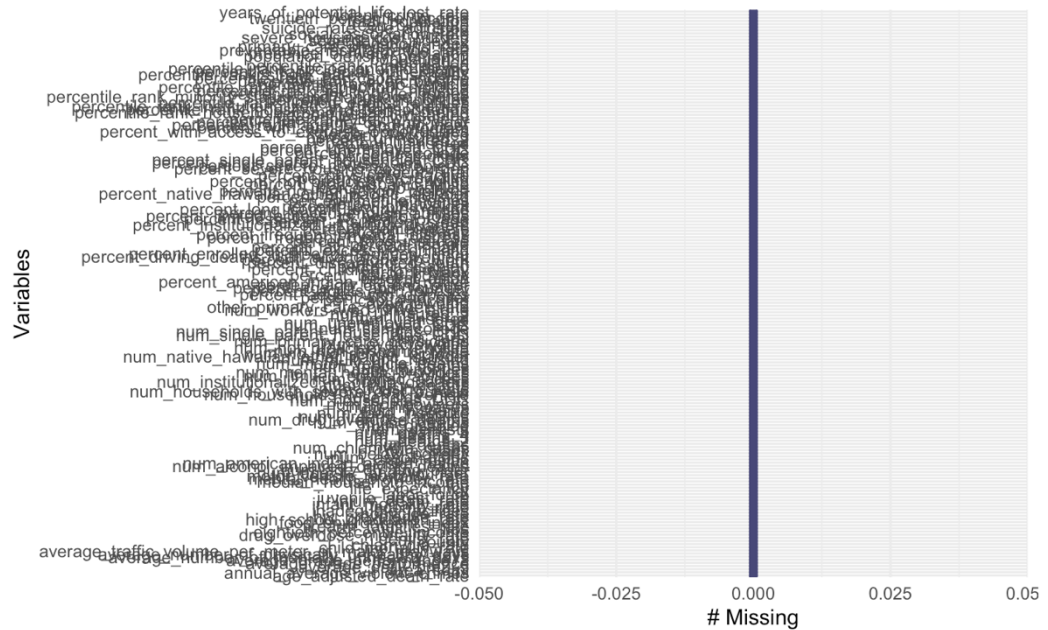
Even we can't see the exact variables that contain missing values, from the visualization, we can see that there's a lot of variables that has a missing values.

Now lets clean it!

```
SocioHealth <- na.omit(SocioHealth)
```

And visualize again

```
gg_miss_var(SocioHealth)
```



The dataset already free from missing values.

- US Covid-19 - Weather

I noticed that this dataset is the largest one, now lets see how much missing values from this dataset!

```
sum(is.na(covid))  
> 12225014
```

From this dataset only, there are 1.2+ million missing values!

Lets visualize it

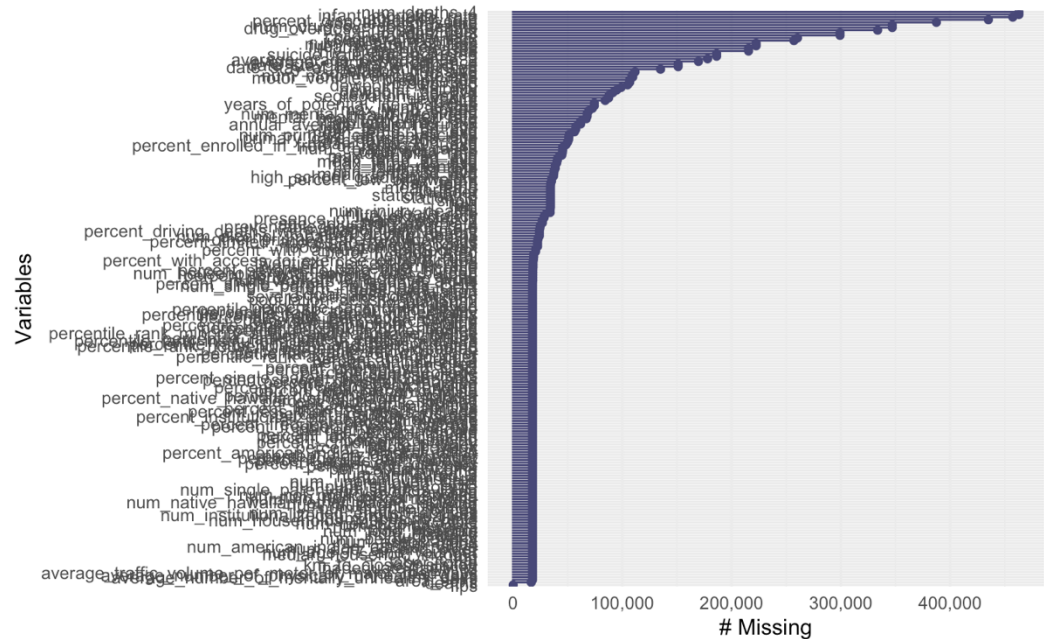
```
# Identify columns with missing values
cols_with_missingCovid <- colnames(covid)[apply(covid, 2, anyNA)]

# Filter the data frame to include only columns with missing values
covid_filtered <- covid[ , cols_with_missingCovid]

# Visualize missing values
```


2501977172 – Andi Izzat Zaky Ashari
Data Mining & Visalization [LAB Assignment]

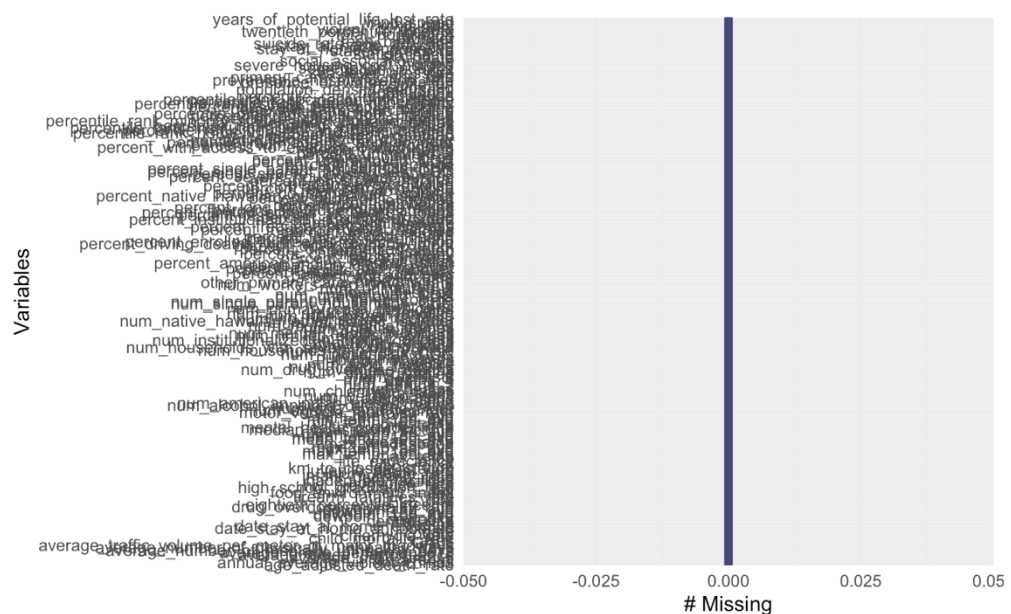
```
gg_miss_var(covid_filtered) + scale_y_continuous(labels = scales::number_format(scale = 1, accuracy = 1, big.mark = ",", decimal.mark = "."))
```



1.2 million is not a small number, as we can see here, there are a lot of missing values from a lot of variables, now lets clean it!

```
covid <- na.omit(covid)
> 0
```

And visualize it!



The dataset already free from missing values!

- US Geometry

This dataset is the smallest (in size) dataset.

Let's see if theres missing values in it!

```
sum(is.na(geometryUS))  
  
> 0
```

There is no missing values from this dataset, which means we don't need to visualize the missing values.

Now lets see the data distribution for variables that we want to visualize later using Tableau

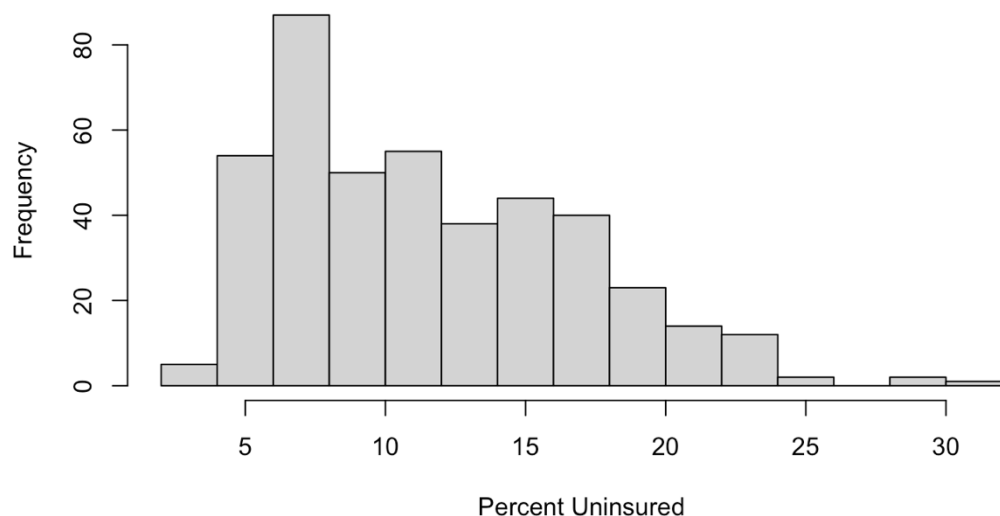
- SocioHealth

Percent Uninsured

Before see the distribution for percentage of uninsured citizen, lets see the summary data

```
summary(SocioHealth$percent_uninsured)  
  
>  
Min.    1st Qu.  Median    Mean   3rd Qu.    Max.  
3.334    6.941   10.555   11.540  15.423   31.208
```

From all US citizen in this dataset, the average percentage of uninsured citizen is 11.54%, which means there is 1 out of 10 people is uninsured. To make it more understandable, lets visualize it



From the histogtam, we can see that there are a small frequency of states that has 31.2% of citizen that uninsured.

Percent Unemployed

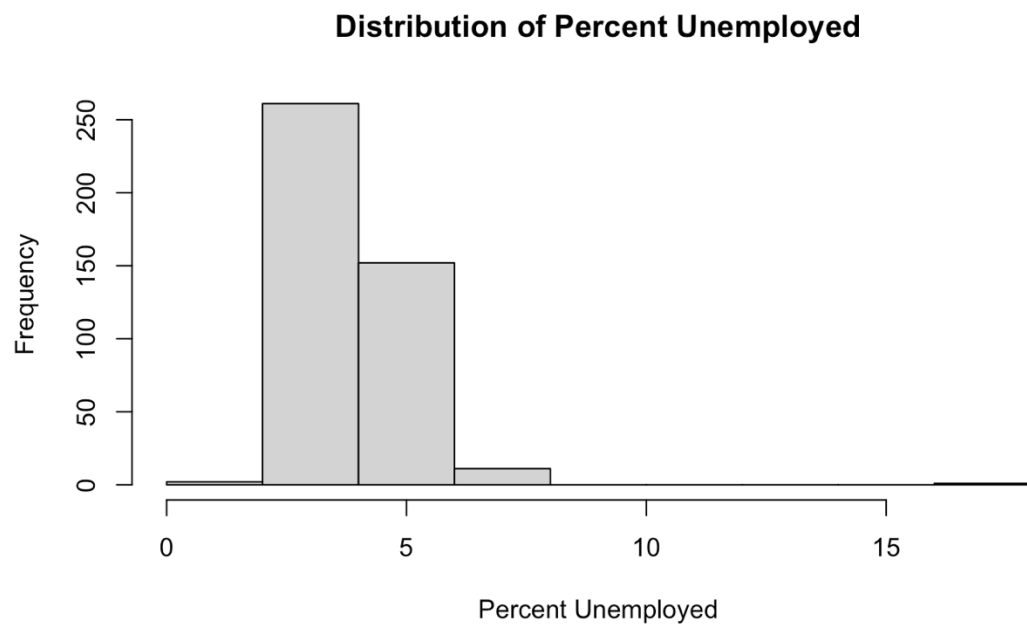
Before see the distribution for percentage of unemployed citizen, lets see the summary data

```
summary(SocioHealth$percent_unemployed_CHR)

>
Min.    1st Qu.  Median    Mean   3rd Qu.    Max.
1.919    3.182    3.687    3.888    4.391    17.042
```

From all US citizen in this dataset, the average percentage of unemployed citizen is 3.88%, which is good, and To make it more understandable, lets visualize it

```
hist(SocioHealth$percent_unemployed_CHR, xlab = "Percent Unemployed", main =
"Distribution of Percent Unemployed")
```



Based on the visualization, there are ~250 county with percentage og unemployed in average is 3.88%.

- Covid-19

Percent vaccinated

Lets see the percentage of vaccinated citizen in all across US

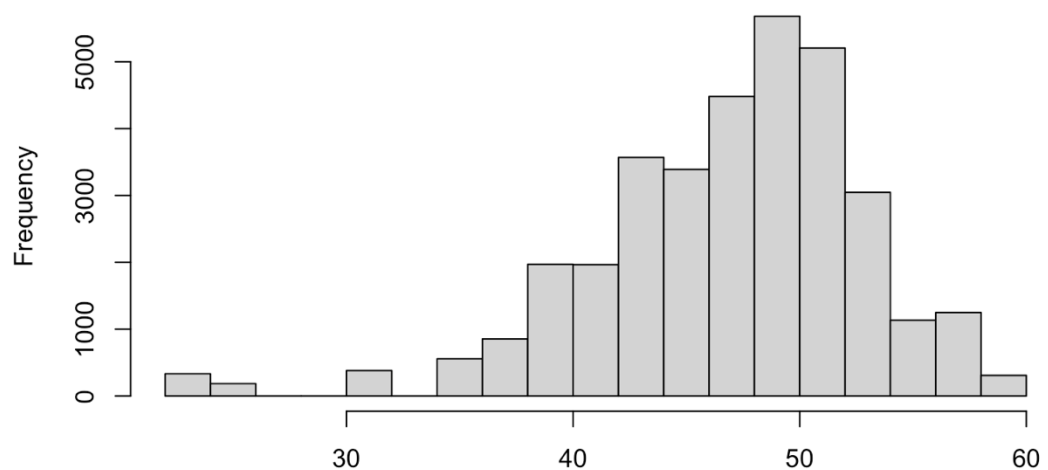
```
summary(covid$percent_vaccinated)
```

```
>  
Min.    1st Qu.  Median    Mean   3rd Qu.    Max.  
22.0    44.0    48.0    47.3    52.0    59.0
```

Based on the data, the average percentage of vaccinated citizen in all state is 47.3%, which is not good to anticipate the virus, and the max value per percentage vaccinated citizen is still below 70%.

```
hist(covid$percent_vaccinated, xlab = "Percent Vaccinated", main = "Distribution  
of Percent Vaccinated")
```

Distribution of Percent Vaccinated



Cases

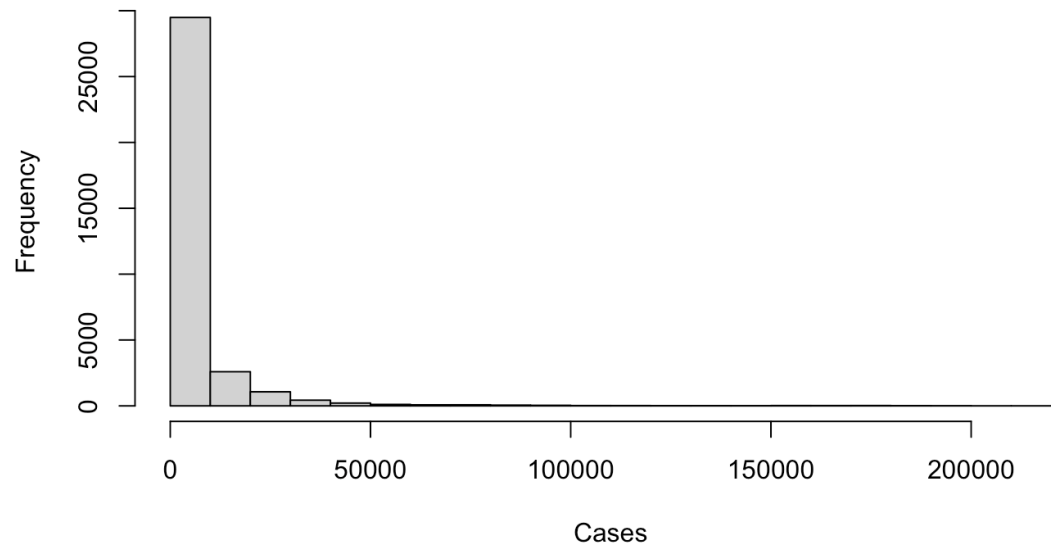
Lets see how many cases of covid-19 in US (2020 Data)

```
summary(covid$cases)
```

```
>  
Min.    1st Qu.  Median    Mean   3rd Qu.    Max.  
1      259      1528    5704    5212   216441
```

```
hist(covid$cases, xlab = "Cases", main = "Distribution of Cases")
```

Distribution of Cases



Average cases in US states is 5,704 cases, and the highest cases is 216,441 cases.

Deaths

After checking on the number of cases, now let's see the number of deaths due to COVID-19

```
summary(covid$deaths)
```

```
>
Min.    1st Qu.  Median    Mean   3rd Qu.    Max.
 0.0       6.0     37.0   140.5  120.0    3782.0
```

The minimum number of deaths is 0, which means there are counties that have 0 deaths due to COVID-19, and the highest death case is 3782 cases.

```
hist(covid$deaths, xlab = "Deaths", main = "Distribution of Deaths")
```

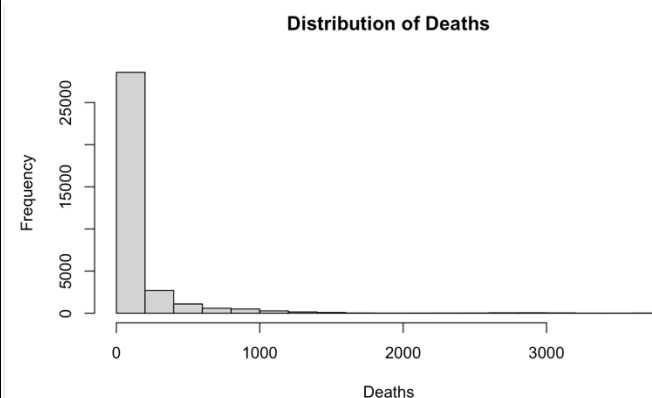
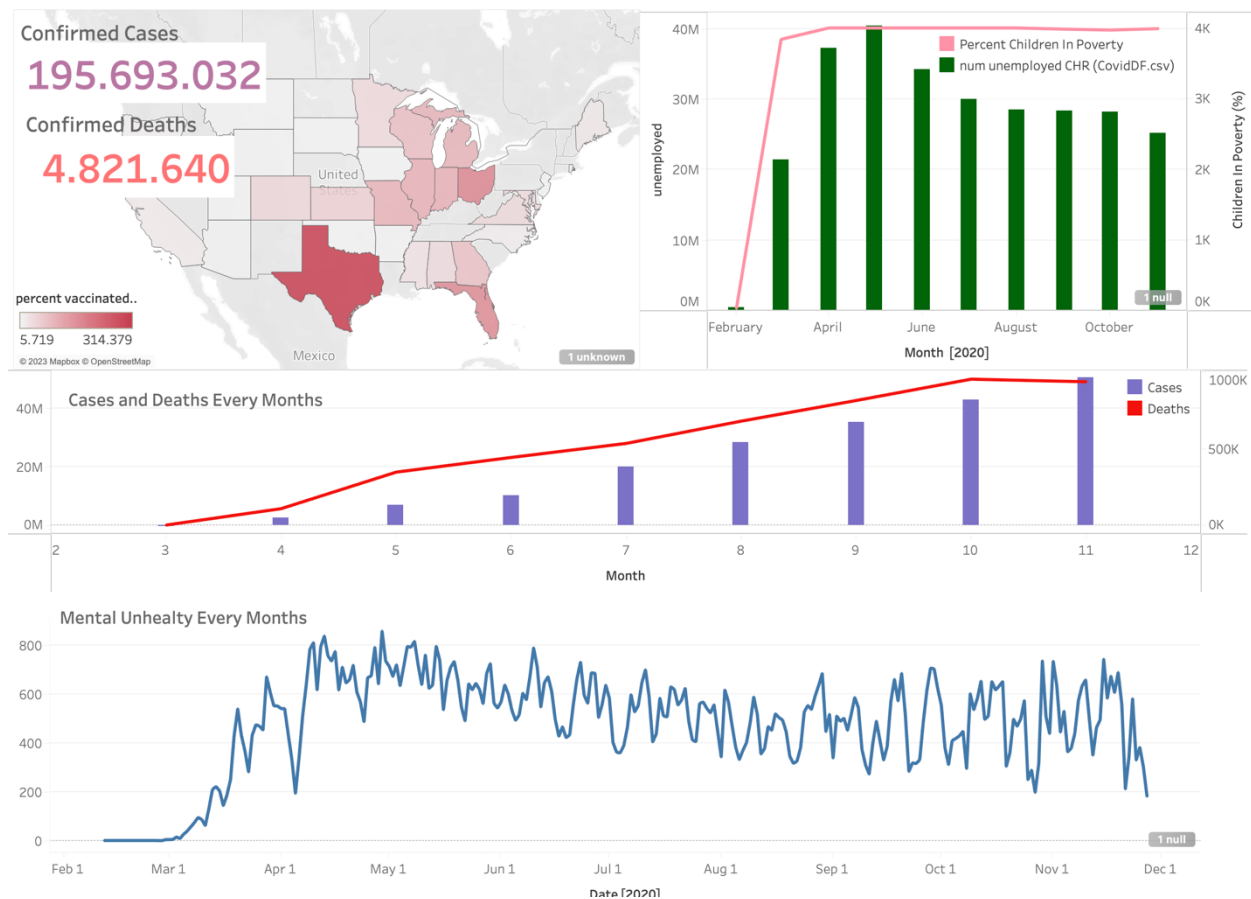


TABLEAU DASHBOARD



Based on this visualization, when covid is started to raise, the number of mental unhealthy, unemployed citizen, and childreenn in poverty is also rise following the covid-19 case. Based on data inn 2020, the confirmed cases is 195.6 million cases, and for death cases is 4.8 million.

Covid-19 really have a huge impact globally, from economic side to human mental health.