Darie Dreptate

Entrepreneur | Senior Director, DevOps at MicroStrategy

Summary

I am a passionate tech entrepreneur. I possess a rich experience in technical and innovation leadership with focus on Lean Start-up and Agile methodologies, product ownership and software development. I blend first-class engineering and analytical skills with an entrepreneurial mindset. My international career exposed me to industries such as business and competitive intelligence, big data analytics, management consulting, process control and standardization. I have a proven record for diligently reducing time to market while delivering innovative, game changing SaaS software solutions. My mission is focused on maintaining high quality standards while building successful teams that have fun working together.

Experience

Sr. Director, Group Product Owner, DevOps at MicroStrategy
March 2016 - Present (11 months)

- Provide strategic leadership to ensure that the organization effectively adopts and utilizes state-of-art technology and agile methodologies to achieve best practices in continuous integration, data driven development, and continuous deployment and delivery.
- Lead, mentor and grow a world wide group of managers and directors in their mission of improving the productivity and agility of the whole Technology organization.
- Champion the transparency and visibility within the organization through automated collection of metrics and real-time update of tracking reports and dashboards as well as through breaking down the silos that result from hierarchical organizational structures.
- Defined a clear and compelling roadmap for Microstrategy's Global Development Operations across all R&D centers. Defined the resulting value proposition through clear KPIs around increased efficiency, product quality and quicker turns as well as an overall decrease in technical debt. Drove the execution of the roadmap so that each agile iteration has clear objectives that are achieved.

Director, Software Development at Cipher Systems LLC
November 2014 - March 2016 (1 year 5 months)

- Lead the strategic decisions about technology, definition, and implementation of Cipher's software products.
- Responsible for the successful lean/agile transformation of the organization.
- Brought Knowledge360 product from idea to market in 6 month utilizing Lean Start-up approach.
- Planed, directed, and coordinated activities of Cipher's IT and software development teams.
- Planed, directed, and coordinated all activities associated with creating software across multiple functional areas and products.

- Directed, motivated and developed managers and teams. Supported the culture and values of the organization and facilitated smooth workflow
- Hired, reviewed, and fired IT department staff as needed
- Described the trends and opportunities for the future and made business recommendations.
- Prioritized and allocated projects, products, and resources.
- Acted as the voice of the team in the business and the voice of the business in the team.
- Work with the team to ensure sufficient processes and tools are in place to meet the requirements of the business and customers

Co Founder at Partiee LLC

January 2012 - May 2015 (3 years 5 months)

Software development house for cutting edge start-up web sites. Zennity.com is one of our first entrepreneurial ventures.

Responsibilities:
- Lean Startup evangelist
- Minimum Viable Product definition (zennity.com)
- Product validation and market research
- Private sector seed-stage financing negotiations
- Quality assurance
- Full development stack interaction

Product Manager, Technical Specifications at FieldComm Group

September 2013 - October 2014 (1 year 2 months)

- Manage Fieldbus Foundation technical working group activities.
- Manage Technical Specifications product releases.
- Report all specification team activities to Technical Steering Committee
- Coordinate technical specifications life-cycles with development and test tool life-cycles.
- Gather, analyze and develop corrective actions for interoperability and usability issues with the implementation of the Foundation Fieldbus technical specifications and automates test systems.
- Carry out the Foundation's duties related to Vendor Dispute Resolution Process.
- Manage the Foundation's Action Request Resolution Process.
- Ensure products and services are developed in accordance with approved policies and procedures.
- Travel up to 25 % of the time domestically and internationally.

Product Marketing and Engineering Team Lead at FieldComm Group

May 2008 - September 2013 (5 years 5 months)

- Ensuring the organization's products and services meet the needs of the marketplace.
- Support other activities of the organization to further the promotion and adoption of Foundation Fieldbus technology including participation in trade shows, field demonstrations, beta tests, and technical committees.

- Work with management and developers to generate test plans, test requirements, and test cases to validate development tools and technical specifications
- Gather, analyze, and develop corrective actions for interoperability and usability issues with the implementation of the organization's technical specifications and automated test systems.
- Carry out the organization's duties related to the Vendor Dispute Resolution Process. Manage the organization's Action Request Resolution Process.
- Ensure products and services are developed in accordance with approved policies and procedures.
- Travel up to 25 % of the time domestically and internationally.

Senior Software Developer at   Global Consulting Group
January 2007 - May 2008 (1 year 5 months)

Software Engineering Consultant at Stellar Financial Inc.

Design and create (ASP.NET using C#) a powerful layered transactional system framework used for multiple e-payment applications or other financial operations management platforms.
Create a master application in for all existing client databases in order to manage and access from a single entry point more than 100 different databases. Create a fast and reliable data replication mechanism that keeps more than 100 client databases in sync with the master system. The replication mechanism is moving information from different database platforms (Sybase to/from MSSQL 2005).

Senior Software Engineer at   Softing
April 2005 - January 2007 (1 year 10 months)

Create a protocol analyzer and diagnostic tool in .NET (C#) for industrial communication protocols (mainly for Profibus DP/PA). Requirements were strict regarding speed (real-time frame decoding) and interoperability with lower layers (ANSI C library drivers). Application uses plug-in system in order to be able to analyze different protocols at run-time.

Software Developer at   MIND CTI
January 2004 - March 2005 (1 year 3 months)

Member of the development team for PhonEX ONE an advanced billing, accounting and call management system.

Education
Universitatea Tehnic# „Gh. Asachi" din Ia#i
Master of Science (M.Sc.), Computer Engineering, 2000 - 2005

Languages
English   (Native or bilingual proficiency)
Romanian   (Native or bilingual proficiency)

French

Interests

startups, technology, entrepreneurship, psychology, travel, biking, dog training, holistic wellness

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6 people have recommended Darie

"I had the pleasure of working with Darie at MicroStrategy. From day 1, I was very impressed at Darie's ability to build a strong DevOps team from the ground up, define deployment SOPs, and drastically improve the planning of test and deployment operations. It is clear that Darie has pushed well beyond his defined areas of competence, and has become an expert at seeing a holistic view of technical environments. He proved to be exceptional DevOps Director, manager, agilest, entrepreneur, and all-around good guy. I can honestly say the Darie was the most effective leader, strategist, and technical resource in the entire Technology department. Not only does Darie have the ability to use a wide variety of open source technologies and tools, but he has a keen focus on business outcomes while emphasizing collaboration and cross-team communication. I would be grateful for the opportunity to work with Darie again in the future."

— **Shawn Kessler**, *Sr. Director of Technical Communications, MicroStrategy*, worked directly with Darie at MicroStrategy

"Darie is an all-star and perhaps one of the most intelligent people I have worked with over the years! He is a leader, a thinker, and innovator. He was a key member of the Cipher leadership team - driving product development, training staff, building core development teams, enhancing and optimizing core processes, and mentoring staff to succeed in key leadership roles. I was blown away by his ability to quickly build, train, and develop a top-notch development team, working to create and enhance new software products in a fast-paced Agile environment. Darie's ability to build and foster relationships and develop his team is second-to-none. He is also great utility player as well, not afraid to lend his expertise on marketing decisions, developing client relationships, and even sales! Any organization would benefit from Darie's leadership and I look forward to continuing to work with him in the future! "

— **Beau Oliver**, *Director, Cipher Systems LLC*, worked directly with Darie at Cipher Systems LLC

"I had the great pleasure of working under Darie at Cipher Systems. Upon first joining the organization, Darie's impact on our team was immediate. He brought with him an entrepreneurial spirit, a great mind for people and processes, and an infectious passion for building awesome products. During our time together at Cipher, Darie applied his knowledge and creativity to help us grow our team, shape our processes and innovate in our products. His ability to motivate, to bring out the best in his team and to create a fun and exciting work environment makes him as good a manager as there is."

— **Daniel Edlow**, *Software Architect, Cipher Systems, Inc.*, reported to Darie at Cipher Systems LLC

"Darie's thirst for knowledge, whether it be a book on Kanban to a conference on small business strategies, is quite admirable. Darie has worked diligently to create an innovative and fun working culture which is the key reason why I accepted the position."

— **Jason Smigovsky**, *Senior Software Engineer, Cipher Systems, LLC*, reported to Darie at Cipher Systems LLC

"Darie is a very open-minded software engineer and is easy to manage. His team-oriented mentality meshed well with the rest of our team which made it easy for him to contribute immediately to several projects that were on tight deadlines. His abilities have undoubtedly made him an asset in his current position."

— **Michael Sumerano**, managed Darie at Global Consulting Group

"Hard honest and responsible worker"

— **Lulu Asencio**, worked with Darie at Global Consulting Group

Contact Darie on LinkedIn