Contents lists available at ScienceDirect

Technological Forecasting & Social Change

How Elon Musk's Twitter activity moves cryptocurrency markets

Lennart Ante

Blockchain Research Lab, Weidestraße 120b, 22083 Hamburg, Germany

ABSTRACT

Elon Musk, one of the richest individuals in the world, is considered a technological visionary and has a social network of over 110 million followers on social media platform Twitter. He regularly uses his social media presence to communicate on various topics, one of which is cryptocurrency, such as Bitcoin or Dogecoin. Using an event study approach, we analyze to what extent Musk's Twitter activity affects short-term cryptocurrency returns and volume. In other words, we investigate whether cryptocurrency markets exhibit a "Musk Effect". Based on a sample of 47 cryptocurrency-related Twitter events, we identify significant positive abnormal returns and trading volume following such events. However, we discover that on average, price effects are only significant for Dogecoin-related Tweets but not for Bitcoin. This is because regarding the latter, the significant price effects of positive and negative news cancel each other out. Considered in isolation, non-negative tweets from Musk lead to significantly positive abnormal Bitcoin returns. Individual tweets do raise the price of Bitcoin by 16.9 % or reduce it by almost 11.8 %. Our study shows the significant impact that the social media activity of influential individuals can have on cryptocurrencies. This suggests a conflict between morals, risks of market manipulation and investor protection.

1. Introduction

On January 29, 2021, *Elon Musk*, at that time the richest person in the world (Klebnikov, 2021), unexpectedly changed the bio[1] of his Twitter account to #bitcoin. The price of *Bitcoin* rose from about $32,000 to over $38,000 in a matter of hours, increasing the asset's market capitalization by $111 billion. The relevance of Musk's tweets for financial markets has already become apparent in other contexts. His tweet "considering taking Tesla private at $420" (Musk, 2018) resulted in a fraud charge and a penalty of $40 million (U.S. Securities and Exchange Commission, 2018). Musk's endorsement of the encrypted messaging service *Signal* (Musk, 2021a) led to investors purchasing the unrelated *Signal Advance* stock, increasing the latter's market valuation from $55 million to over $3 billion (DeCambre, 2021). These events clearly show the impact that leadership in social networks can have on financial markets and the decision-making behavior of (individual) investors.

While the market may interpret Musk's tweets about Tesla as "accurate news", his tweets about cryptocurrency at least to some degree represent moods or personal sentiment—which have been shown to predict financial market pricing (Bollen et al., 2011; Gabrovšek et al., 2017; Schumaker and Chen, 2009). In a talk on social media platform *Clubhouse*, Musk stated that Bitcoin is "on the verge of getting broad

acceptance" and disclosed that he is "late to the party but [...] a supporter of Bitcoin" (Krishnan et al., 2021). This is in line with his May 2020 tweet in which he said he "only own[ed] 0.25 Bitcoins" (Musk, 2020)—which, of course, no longer had to be valid at the time of the talk. In the talk, he also claimed that his tweets about the cryptocurrency *Dogecoin* are only jokes (Krishnan et al., 2021). However, it has become public knowledge that Tesla invested $1.5 billion in Bitcoin between January and March 2021 (U.S. Securities and Exchange Commission, 2021), suggesting that those Bitcoin-related tweets may have been more than "only jokes". Regardless of whether they are meant in jest or in earnest, Musk's tweets seem to affect the cryptocurrency market, which is our motivation to investigate the phenomenon in more detail and to discuss its implications. While Musk is by no means the only public figure to speak out about cryptocurrency or financial markets on social media, he is arguable among the most influential ones. In principle, it is not a new phenomenon that a single person has a significant influence on financial markets. Prominent examples include the impact of then-president of the United States Donald Trump's negative or positive Tweets on the returns of stock listed companies (e.g., Brans and Scholtens, 2020; Ge et al., 2019) or ECB president Mario Draghi's "whatever it takes" speech that resulting in the turnaround of the European debt crisis in 2012 (e.g., Fiordelisi and Ricci, 2016). However, this speech had

---

E-mail address: ante@blockchainresearchlab.org.

[1] The Twitter bio is a prominent area on a Twitter account page where users can describe themselves in 160 characters.

direct policy implications and was officially planned (unlike what may have been the case with Trump or Musk)., which is why a corresponding influence on the financial market is no surprise.

Social media play a significant role in strategic interactions of influential individuals such as managers, journalists or financial analysts with stakeholder groups (Heavey et al., 2020; Pfarrer et al., 2010). These individuals can use their social networks to shape their own reputation and identity or that of a related company (Deephouse, 2000; Zavyalova et al., 2012) by communicating directly with customers (Alghawi et al., 2014), controlling the timing of disclosure (Jung et al., 2017), or building trust with investors or communities (Elliott et al., 2018; Grant et al., 2018). However, the social media behavior of strategic leaders can also create much ambiguity. For example, it may be unclear whether a message reflects a mere mood or specific company-related information. Additionally, stakeholders may be flooded with extraneous information that distracts them from the core issues (Huang and Yeo, 2018). Critical behavior can accordingly damage the reputation of an individual or an affiliated company. Due to the fast-paced nature of social media, any such damage can occur instantaneously (Wang et al., 2019).

Various studies have analyzed the connection between cryptocurrency markets and social media activity—specifically Twitter, since it represents a major channel of communication in cryptocurrency ecosystems (Park and Lee, 2019). Regarding the pricing of cryptocurrency, it has been identified that, e.g., web traffic and social network attributes (Kristoufek, 2013; Park and Park, 2020) or social signals (Garcia et al., 2014) can explain or correlate with cryptocurrency returns. An increase in the number of Bitcoin-related tweets raises short-term Bitcoin liquidity (Choi, 2020), the number of Bitcoin-related tweets can explain Bitcoin trading volume and returns (Philippas et al., 2019; Shen et al., 2019), and Twitter sentiment can predict cryptocurrency returns (Kraaijeveld and De Smedt, 2020; Naeem et al., 2020; Steinert and Herff, 2018). Mai et al. (2018) show that social media users with lower previous cryptocurrency-related activity drive effects on cryptocurrencies, which makes sense: their actions are unusual or unexpected. If Elon Musk were to tweet about cryptocurrency several times a day, the market would likely come to regard this as noise. While several studies have investigated the impact of individual tweets on stock market returns (Brans and Scholtens, 2020; Ge et al., 2019), to our knowledge, no studies—apart from those that cite the working paper version of the present article—have analyzed the impact of individual tweets on the returns and trading volume of cryptocurrency.

Understandably, it represents an incalculable risk for market participants when a single tweet from Elon Musk can have a significant short-term impact on the price of Bitcoin or other cryptocurrencies. If cryptocurrency returns are driven by external information from the Twitter account of the richest person in the world, market participants should monitor Musk's account to react to news and it could pose the risk of market manipulation. As a result, there is a great need to quantify and understand the phenomenon. Accordingly, the aim of this article is to identify how the social media activity of one of the world's most influential individuals affects cryptocurrency markets. To this end, we apply event study methodology, a common method to empirically test semi-strong market efficiency in terms of pricing or trading volume. We extract cryptocurrency-related tweets by Elon Musk and classify them as unforeseen events. By comparing historical cryptocurrency market data to data around these events, it is possible to quantify the size of any effect that Musk's tweets had on the market.

The study addresses the broader topic of how leadership, interaction and information in social media, specifically Twitter, affect investor attention and behavior in cryptocurrency markets. Elon Musk is of course but an extreme example, which is why our approach could almost be considered a case study. Ideally, the findings and implications can be transferred to other individuals and markets so that we may better understand the likelihood of social media personalities influencing cryptocurrency markets and whether, if so, this poses a problem.

This study contributes to the literature in multiple ways. It presents empirical evidence on the extent to which a single influential person can influence the price of cryptocurrencies through a social media network and quantifies this effect. Further, effects are analyzed on the basis of individual cryptocurrencies (i.e., Bitcoin and Dogecoin). This contributes to the literature on leadership, signaling and the influence of individuals on financial markets in the context of social media on the one hand, and offers a contribution to the literature of market efficiency of cryptocurrencies on the other. The results offer a contribution to research on the (ir)rationality of (individual) investors in financial markets and provide differentiated insights regarding positive or negative influence on them. Accordingly, the study can contribute to the extent to which financial markets or cryptocurrency markets could potentially be manipulated or influenced in the short term.

The article is structured as follows: Section 2 describes the conceptual background and research questions. Section 3 lays out the data collection and estimation approach. Section 4 consists of descriptive results (Section 4.1), general event study results (Section 4.2), and more detailed event study results on Bitcoin-related events (Section 4.3). In Section 5, we reflect on the results and provide an overview of limitations and future research avenues. Section 5 concludes.

2. Conceptual background and research questions

2.1. Information and consumer decision-making

Consumers and individual investors in financial markets face information overload. Even if they are not overwhelmed by the inflow of information, they face the difficulty of allocating their limited time and attention across the multitude of information sources (Lee and Cho, 2005). The overabundance of information makes it difficult for individuals to properly process it, resulting for example in psychological problems, shorter attention spans or poor decision marking (Agnew and Szykman, 2005; Hu and Krishen, 2019; Jacoby, 1984). One solution for processing excessive information is to use external information intermediaries (Rose, 1999) such as online search engines, financial advisors, social media influencers or other parties whose statements and opinions facilitate the consumers' information management (Lee and Cho, 2005).

Influencers are individuals who enjoy great admiration, credibility and/or expertise with consumers. Scheer and Stern's (1992) *influence framework* describes the dynamics of the influencers' effect on consumer behavior. It states that an influential person can use his power resources, which include *information*, *expertise*, *prestige*, *service* and *attractiveness* (Dwyer et al., 1987; Gaski and Nevin, 1985), to exert influence over his network. For Elon Musk, the most relevant power resources are likely to be expertise (being a technology visionary) and prestige (being successful and rich). While Musk fully controls his messages on Twitter, the relevance and effect of his statements depend on the interpretation of his followers. A statement's power appeal is successful when the addressees respond with *satisfaction* and *trust*. The consumers then decide whether to comply with the influencer's statement or suggestion (Scheer and Stern, 1992). The desire to comply is greater if there are good reasons for the consumer to behave accordingly (Ruvio et al., 2013). For example, a statement that Dogecoin may be "The future currency of Earth" (Musk, 2021b) could motivate especially those people to buy Dogecoin who fundamentally believe in cryptocurrency or who regard Musk as a role model and expect similar (financial) success from following his views and lifestyle.

The social psychology phenomenon of *transference* means that effects of past relationships are transferred to future relationships. People use existing information and emotions to evaluate new information (Andersen and Baum, 1994). Studies on advertising and marketing have shown that characteristics and attitudes associated with influential people, such as trustworthiness or expertise, are transferred to the advertised products (Debevec and Iyer, 1986; Langmeyer and Walker, 1991; Ohanian, 1991). If Elon Musk is perceived as a successful

entrepreneur who communicates via Twitter about technological innovations in the automotive industry or space travel, Twitter users may take the cryptocurrencies he tweets about to be equally *innovative* or *successful* (in terms of financial returns). This could be explained by cognitive balance theory (Heider, 2013). Musk's followers want to achieve a balance of their attitudes towards Musk and his statements or beliefs. If Musk "promotes" cryptocurrencies like Bitcoin or Dogecoin, the followers' trust in Elon Musk spills over to the cryptocurrencies.

2.2. Information and financial markets

The *efficient market hypothesis (EMH)* posits that "prices fully reflect all available information" (Fama, 1970). The price of an asset reflects a supply and a demand curve, whose intersection marks an equilibrium that satisfies consumers (e.g., Bitcoin investors) and producers (e.g., Bitcoin miners). The curves shift as new relevant information emerges. A tweet from Elon Musk may constitute such new information, which—if deemed relevant—is priced accordingly. However, much doubt has been cast on the validity of the EMH, as it is mainly based on the preferences and behavior of market participants. The *adaptive markets hypothesis (AMH)*, an extension of the EMH, holds that the degree to which information is reflected in prices depends on environmental conditions and the number and characteristics of the market participants (Lo, 2004), which makes market efficiency context-dependent. If few market participants have the same demand for scarce goods, this market will be much more efficient than a market with fewer market participants who demand more easily available goods. Applied to the cryptocurrency market, this would mean that the relevance of Musk's tweets (besides the actual informative quality of the tweet) also depends on external conditions such as historical volatility, environmental attention or regulatory uncertainty.

The mass of data that are available on the internet and especially via social media poses a challenge for financial models, systems and theories. Market participants must learn to correctly identify, process and interpret information. Research on financial markets, such as stocks (Bollen et al., 2011) and cryptocurrencies (Steinert and Herff, 2018), has already addressed this topic. While most research focuses on overall sentiment or mood, some articles have also identified the relevance of influential individuals and their social media communication on stocks (Brans and Scholtens, 2020; Ge et al., 2019) and cryptocurrencies (Cary, 2021; Huynh, 2021). More specifically, using an event study approach, Brans and Scholtens (2020) examine a sample of 100 tweets from Donald Trump (at that time President of the United States) on stocks and identify that, while these did not show significant effects on average, they did show a strong negative market reaction. However, taking into account tweet sentiment, the authors find that strongly negative tweets result in a strongly negative market reaction. The study by Ge et al. (2019) also uses the event study methodology to examine the intraday impact of Donald Trump's positive as well as negative tweets on stock prices and other metrics. Among other things, they identify abnormal returns and trading volume prior to the respective tweets, which is likely related to the fact that Trump's tweets were commentary on events that the market had already priced in at the time of the tweet. The study of Huynh (2021) uses textual analysis of Tweets from Donald Trump to identify correlations to the price and volume of Bitcoin, identifying negative sentiment as a predictive factor for Bitcoin pricing.

The market efficiency of cryptocurrencies has been examined by a variety of different studies and represents one of the major research streams on cryptocurrency (see, e.g., Ante, 2020a for an overview). Urquhart (2016) suggests that Bitcoin is becoming more efficiency with time, while Cheah and Fry (2015) argue that the leading cryptocurrency has a fundamental value of zero and its markets are susceptible to bubbles. Various other studies suggest increasing market efficiency of Bitcoin over time (Bariviera, 2017; Nadarajah and Chu, 2017; Tiwari et al., 2018). For cryptocurrencies in general, Brauneis and Mestel (2018) conclude that higher liquidity leads to lower efficiency, a finding

confirmed by Wei (2018) using the metric of market capitalization. Cryptocurrencies differ based on their properties such as volatility, distributions, leverage effects, or market risk (Gkillas and Katsiampa, 2018; Phillip et al., 2018).

In the context of event studies as a methodology to investigate weak-form market efficiency in cryptocurrency markets, there is also a selection of different research results. These are investigations of the impact of news announcements (Hashemi Joo et al., 2020; Yue et al., 2021), large or special blockchain transactions (Ante, 2020b; Ante and Fiedler, 2021; Diaconaşu et al., 2022), so-called 51 %-attacks (Shanaev et al., 2019) stablecoin issuances and transfers (Ante et al., 2021a, 2021b) or fan tokens of football clubs (Demir et al., 2022). All of these studies identify significant effects of unanticipated information on cryptocurrency markets, suggesting that event study method is an appropriate methodology to answer the research questions.

A fundamental aspect of the impact of individuals on financial markets is the quality of the information provided. *Signaling theory* holds that an agent can use quality signals to reduce information uncertainty in a market (Spence, 1973). While such signals are mostly used in an agent's own interest, for example individuals applying for a job (Spence, 1973) or entrepreneurial financing (Ante et al., 2018), it seems possible that, even without an ulterior motive or even unintentionally, a tweet from a very influential or reputable person is interpreted by a considerable number of market participants as a signal of the quality of the object of the tweet. Every tweet springs from some motivation, and be it only a fleeting mood. In this context, trust in the signal and its quality is of essential importance. To be trustworthy or credible, a signal must usually be associated with direct or indirect costs (Connelly et al., 2011). In the case of Elon Musk's tweets, the costs are of an indirect nature, and they consist in the potential damage to his reputation as a technological visionary and successful entrepreneur (i.e., his influencer status) or the reputation of the firms he is associated with (Wang et al., 2019). In addition, there is a risk of counter-signaling, i.e., of other agents sending opposing or critical signals (Feltovich et al., 2002). If, for example, the market were to learn that Musk's tweets are not quality signals but noise, it should discard the information as irrelevant.

2.3. Research questions

Since Elon Musk and other influential individuals are likely to continue to publicly comment on cryptocurrency for the foreseeable future, we raise the following research questions to add to the literature on the informational efficiency of cryptocurrency markets and the attention their participants devote to influencers:

RQ1: What effect do Elon Musk's cryptocurrency-related tweets have on the pricing and trading volume of cryptocurrency?

The answer to this question can indicate the extent to which tweets can generally be considered quality signals or whether the observed market effects were merely coincidental. Secondly, the AMH suggests that a less efficient or liquid cryptocurrency will experience a stronger impact of Musk's tweets, as suggested by findings of, e.g., Brauneis and Mestel (2018) or Wei (2018). We will therefore differentiate the effects by the type of crypto assets (Dogecoin versus Bitcoin):

RQ2: Do the effects of Musk's cryptocurrency-related tweets differ by cryptocurrency?

Answering these two research questions will allow us to quantify and better understand the effect that social media influencers can have on cryptocurrency markets and to draw some conclusions regarding the interpretation of future events. That way, market participants can better assess the relevance of Musk's tweets and possibly other (social media) influencers. In addition, the results may contribute to the wider research on the role of social media leaders in influencing investor behavior, on

assessing influencer content quality in the context of signaling theory, and on understanding influencer relevance for the efficiency of financial markets.

3. Data and methods

3.1. Data collection and processing

The basis of the analysis is the tweets that Elon Musk posted between April 2019 and July 2021 (twitter.com/elonmusk). We collected all tweets from Elon Musk via the Twitter API. The relevant cryptocurrency-related events were identified by multiple steps. First, we included only Musk's original tweets but not his answers to other Twitter users' activity because otherwise it would be unclear whose followers are being addressed and when Musk's followers might see the response. Furthermore, the Twitter users whom Musk responds to might themselves have some influence on cryptocurrency markets, which would compromise the event study methodology (MacKinlay, 1997).

We systematically searched all of Musk's tweets for terms such as *Bitcoin, BTC, Doge, Ether, ETH, Crypto,* and the names and tickers of other major cryptocurrencies (which, however, yielded no results). This search produced an initial sample of 42 tweets. In the next step, we manually screened Musk's tweets for cryptocurrency-related content, which yielded another 19 tweets. Finally, we validated our approach by studying media reports and articles on Musk's Twitter behavior in the context of cryptocurrency, as a result of which we identified six additional tweets. Accordingly, our sample includes 67 events of cryptocurrency-related tweets by Elon Musk. The tweets and their meta data are presented in Appendix A.

For each tweet, we ascertain whether it refers specifically to Dogecoin (66 %), Bitcoin (30 %) and/or Ethereum (1.5 %), or to cryptocurrencies in general (2.5 %). We then identify and cluster successive tweets on the same topic (i.e., the cryptocurrency mentioned) in order to exclude any confounding effects in the event study. Whenever more than 6 h elapsed between two subsequent tweets, this marks the beginning of a new cluster (event). This time interval ensures that the estimation periods for the quantitative analysis do not overlap (see below). With fourteen episodes of tightly-spaced tweets, we are left with a sample of 50 events. We exclude tweets that mention cryptocurrency in general from the analysis, as they lack a comparable specific financial time series. Finally, for the period of the very first event (comprising two tweets), we were unable to obtain sufficiently high-resolution price and volume data for Dogecoin, so this event had to be excluded. Accordingly, the statistical analysis covers 47 events.

We retrieve minute-by-minute close prices, trading volume (in USDT) and the number of trades for DOGE/USDT, BTC/USDT and ETH/USDT from the API of the cryptocurrency exchange Binance for 361 min before until 120 min after each event. The reference asset USDT is *Tether dollar,* a blockchain-based stablecoin whose value is pegged to the US Dollar.

3.2. Event study methodology

Event study methodology is used to calculate the share of the identified returns and trading volume that is attributable to Elon Musk's Twitter activity. The expected return is calculated over an estimation period before an unexpected event and is compared to the observed return around the event. The difference between the expected and the observed return is the abnormal return that can be attributed to the event (Brown and Warner, 1985). We use the Constant Mean Return Model (Brown and Warner, 1985) to derive the expected returns and calculate log returns as $\log(p_t / p_{t-1})$. It calculates the expected return (ER_{it}) as the average log return over the estimation period: $ER_{it} = \overline{R_{it}} + e_{it}$, where i identifies a specific event and t denotes the minute within the estimation period. R_{it} is the absolute return of the cryptocurrency over

minute t for transaction i, and e_{it} is the error term. The bar over R_{it} indicates the mean across the estimation window. The abnormal return (AR) can then be calculated by subtracting the observed from the expected return: $AR_{it} = R_{it} - ER_{it}$. Across multiple events of the same type, e.g., tweets, ARs can be aggregated into the average abnormal return $AAR_{it} = \frac{1}{N} \sum_{i=1}^{N} AR_{it}$ or as a cumulative abnormal return: $CAR(t_1, t_2) = \sum_{t=t_1}^{t_2} AR_{it}$. The choice of the Constant Mean Return Model reflects the fact that Bitcoin lacks a reference market in the cryptocurrency sphere, cryptocurrency pricing models are still under development and event studies with comparable designs have also adopted this approach (e.g., Ante et al., 2021a; Diaconaşu et al., 2022).

We use a 5-hour period before the event (t = −360 to −60 min) as the estimation window—long enough to make the results robust (Armitage, 1995). We exclude the window from −59 to −1 min to provide follow-up studies with an option to assess pre-tweet abnormal returns, while the results remain comparable to those presented in this study. However, it should be noted that for robustness purposes we also tested estimation windows of −360 to −1 and of −300 to −1 min and identified very similar results to those presented below. Abnormal trading volumes are calculated in the same way as abnormal returns. To ensure comparability between Bitcoin and Dogecoin we measure trading volumes in USDT. As suggested in the literature on abnormal trading volumes in other financial markets (Ajinkya and Jain, 1989; Cready and Ramanan, 1991), we use logged volumes, specifically a $\log(x + 1)$ transformation to account for periods with no trading (Ante, 2020b; Campbell and Wasley, 1996; Chae, 2005).

To assess the significance of the abnormal returns and trading volumes, we calculate parametric *t*-tests and the non-parametric Wilcoxon sign rank test (Wilcoxon, 1945), since such financial data is non-normally distributed (Brown and Warner, 1985). Only if both tests indicate significance do we consider a result valid.

4. Results

4.1. Descriptive statistics

Fig. 1 shows cumulative log returns from 360 min before to 120 min after a cryptocurrency-related tweet by Elon Musk. The group "all" includes returns of Bitcoin, Ether and Dogecoin, while the other two graphs only for Dogecoin or Bitcoin. Ethereum (N = 1) is omitted. Across all 47 events, a price jump of about 3 % occurs following the dissemination of the information. Prices continue to rise over the next hour or so before declining again. Prior to the events, the average returns fluctuate but begin to rise in the last hour before the tweet.

Distinguishing between events related to Dogecoin versus Bitcoin provides further insight into the composition of these effects. Tweets about Bitcoin tend to be posted during times of falling Bitcoin prices (about −2 % in the 6 h before a tweet), while tweets about Dogecoin occur when the cryptocurrency has gained about 2 % in the last 6 h. This may indicate that Musk's Dogecoin-related tweets are a reaction to
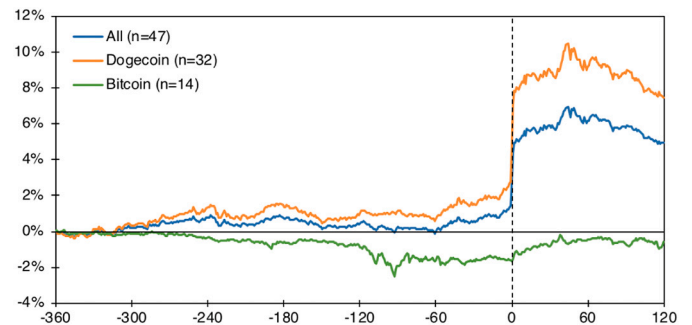

Fig. 1. Cumulative log returns per minute around a cryptocurrency-related tweet.

increases in the cryptocurrency's value, while Bitcoin-related tweets are more likely to be a reaction to falling prices. An analysis of the mood or sentiment of the individual tweets may offer better conclusions in this respect (see Section 4.3 below).

While the prices of both Bitcoin and Dogecoin react positively to the events, the reactions differ significantly. Bitcoin exhibits a small, short price spike followed by a gradual increase for about 45 min. After that, the returns level off. Dogecoin shows an instant and very large price spike, followed by another 45 min of price increase. After that, the returns revert back to the level of the initial price spike. Overall, the events have a positive price effect which persists for at least 2 h.

Fig. 2 shows the log-transformed trading volume both jointly and separately for Dogecoin and Bitcoin around a cryptocurrency-related tweet by Elon Musk. The trading volumes are relatively stable before the posting of a tweet and increase sharply at the time of publication, indicating the presence of overshooting. As with the returns, the relative effect is significantly larger for Dogecoin than for Bitcoin. Over the 2 h after the tweet and associated spike, the trading volume of Bitcoin declines somewhat. The drop is more pronounced for Dogecoin, yet the volume remains well above the pre-tweet level. For both returns and trading volume, the sudden increase in response to the tweet takes only about 2 to 3 min (see below).

4.2. Event study results

Table 1 shows event study results for cryptocurrency log returns for the entire sample, Dogecoin-related events, and Bitcoin-related events. Abnormal returns are shown for the minute of the event, for each of the following 10 min, and aggregated over seven different intervals. That way, we can determine both short-term effects and cumulative effects. The consideration of 10 min is to some extent subjectively chosen. Basically, it takes a while for a tweet to gain the appropriate reach by being retweeted and appearing in the respective twitter feeds of the users. In addition, users are not omnipresent online. While professional traders may be able to react to a tweet within seconds, this is not the case for less professional traders and furthermore the information still has to be processed. In addition to the abnormal returns, we present a parametric (*t*-test) and a non-parametric (*z*-test) significance test, as well as the proportion of the events that exhibit positive abnormal returns (*pos*). Table 2 contains analogous information for cryptocurrency trading volumes.

Looking at the abnormal returns of all events, we find highly significant positive effects in the minute of the event and the next 2 min. The effect in the event minute is 1.46 %, with 83 % of the events exhibiting positive returns. In minute t + 1, the effect is 1.50 % (77 % positive), and in t + 2, the effect levels off at 0.62 % (64 % positive). Thereafter, the abnormal returns are generally much lower and no longer significant. Surprisingly, however, we find another positive significant abnormal effect in t + 10. Overall, we can conclude that the market reacts quickly and significantly to Musk's tweets, but just as

Fig. 2. Log-transformed trading volume per minute around a cryptocurrency-related tweet.

quickly reverts back into its normal state. This is also evident from the CARs, which are significantly positive for all periods considered, varying only slightly in absolute value (3.5 to 4.8 % in all periods beyond two days). 91 % of the events resulted in a positive abnormal return over the [0, 5] period. The other periods also feature significantly more positive than negative results, with a lowest value of 72 % positive events in [0, 60].

Significant effects also abound with respect to the Dogecoin sub-sample. The very minute Musk posts a Dogecoin-related tweet, the market reacts with an abnormal return of 2.16 %, followed by another 2.16 % in the next minute. After minute three (0.79 %), the effects are no longer significant. The CARs are positive and significant in all periods considered, with a maximum of 6.33 % in [0, 60], or about 0.1 % per minute. Over a period of 2 h, the CARs decline again, although at 4.43 % they are still significantly positive. 84 to 97 % of the events result in positive abnormal returns.

By contrast, for the 14 Bitcoin events, no significant effects can be identified. While the proportion of positive results exceeds 50 % in all but one instance and the aggregate results are consistently positive, none of them achieve statistical significance. This stark difference between Dogecoin and Bitcoin could be due to the fact that Musk's Dogecoin-related tweets are almost exclusively positive, while his Bitcoin-related tweets are of mixed tone (cf. Appendix A), so any effects may cancel each other out. This suggests that Bitcoin tweets should be further subdivided to generate more accurate insights.

The results on abnormal trading volumes displayed in Table 2 feature significant positive effects throughout – across all individual minutes, all intervals, and all events, as well as Dogecoin and Bitcoin. In the first 10 min after the event, on average 81 to 91 % of the events lead to positive abnormal trading volumes. The cumulative average trading volume increases continuously with longer periods, which indicates that the trading volume remains consistently elevated over the 2 h after an event. However, the rate of increase declines slightly over time, as can be seen, for example, by comparing the periods [0;60] (96.919) and [0;120] (153.404), where the abnormal volume of the second hour amounts to only about 58 % of that of the first hour.

The results are even stronger for Dogecoin. Over 90 % of the events (except minute 0, at 88 %) lead to significant positive abnormal trading volume in all minutes and intervals. This highlights the significant instantaneous effect of Musk's tweets on Dogecoin's trading volume that lasts for at least 2 h. For Bitcoin, the significant abnormal trading volume increases from minute 0 (0.389) to its peak in minute 2 (1.148) and slowly decreases again thereafter. The effects are less pronounced than for Dogecoin, which is to be expected since Bitcoin is the significantly larger and more liquid asset. On average, between 79 and 93 % of the events in the aggregated results are associated with positive CATVs.

Fig. 3 shows abnormal returns (ARs), cumulative abnormal returns (CARs), abnormal trading volume (ATV) and cumulative abnormal trading volume (CATV) around Elon Musk's cryptocurrency-related Twitter events. The figure visualizes and complements the previous tables, e.g., by offering more minute-level observations, and facilitates a faster and clearer interpretation of the results. The positive ARs for the full sample and Dogecoin over the first 3 min are evident. In the second row of panels, the CARs are clearly significantly positive for the full sample and for Dogecoin and positive but insignificant for Bitcoin. In terms of trading volume, we see that the minute-by-minute effects of the full sample and Dogecoin are consistently significantly positive in each minute but decline in magnitude over time. For Bitcoin, the effects are insignificant at times (around 10 to 15 min) but then increase again. In the case of CATV, the monotonous increase in all three samples implies that the effects are consistently significantly positive throughout the 30 min after an event.

The results we have obtained so far already allow us to answer the research questions: Musk's tweets have a positive effect on the returns and trading volume of cryptocurrency over the intervals considered. The effects on returns differ significantly for Bitcoin versus Dogecoin. While
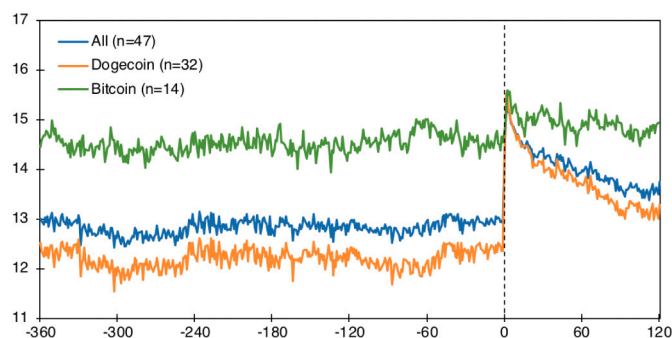
Table 1
Event study results for cryptocurrency log returns. Abnormal returns (AR) and mean cumulative abnormal returns (CAR) of both cryptocurrencies, as well as Dogecoin and Bitcoin separately, around cryptocurrency-specific tweets by Elon Musk. 'z-test' refers to the non-parametric Wilcoxon sign rank test. 'pos' is the share of observations with positive abnormal returns.

Minute	(1) All events (n = 47)				(2) Dogecoin events (n = 32)				(3) Bitcoin events (n = 14)			
	AR	t-test	z-test	pos	AR	t-test	z-test	pos	AR	t-test	z-test	pos
[0]	1.4564 %	5.23***	5.00***	83 %	2.1586 %	6.27***	4.88***	94 %	−0.0537 %	−0.89	−0.28	57 %
[1]	1.5036 %	4.55***	4.37***	77 %	2.1552 %	4.94***	4.08***	88 %	0.1267 %	0.85	1.10	57 %
[2]	0.6235 %	3.45***	2.86***	64 %	0.7919 %	3.26***	2.64***	66 %	0.2833 %	1.27	1.35	64 %
[3]	−0.0323 %	−0.14	0.38	62 %	−0.1101 %	−0.34	0.08	63 %	0.1373 %	0.72	0.09	57 %
[4]	0.2275 %	1.19	1.01	55 %	0.3105 %	1.12	0.97	53 %	0.0582 %	0.51	0.79	64 %
[5]	−0.1606 %	−1.05	−0.56	49 %	−0.1546 %	−0.71	−0.30	47 %	−0.1875 %	−1.39	−0.91	50 %
[6]	0.1223 %	1.13	0.77	55 %	0.1739 %	1.13	1.10	56 %	0.0094 %	0.11	−0.66	50 %
[7]	0.1074 %	0.82	0.74	51 %	0.1516 %	0.79	0.84	50 %	0.0171 %	0.27	0.60	57 %
[8]	0.1028 %	0.90	0.98	57 %	0.0819 %	0.50	0.37	53 %	0.1537 %	1.59	1.41	64 %
[9]	−0.0211 %	−0.12	−0.85	47 %	−0.0378 %	−0.15	−1.10	41 %	0.0064 %	0.11	0.72	57 %
[10]	0.2896 %	2.57**	2.21**	64 %	0.4106 %	2.67**	2.49**	72 %	−0.0011 %	−0.02	−0.72	43 %

Window	(1) All events (n = 47)				(2) Dogecoin events (n = 32)				(3) Bitcoin events (n = 14)			
	CAR	t-test	z-test	pos	CAR	t-test	z-test	pos	CAR	t-test	z-test	pos
[0, 1]	2.9600 %	5.83***	4.98***	83 %	4.3138 %	7.07***	4.56***	94 %	0.0730 %	0.52	0.85	57 %
[0, 2]	3.5835 %	6.03***	5.23***	87 %	5.1057 %	7.13***	4.73***	94 %	0.3562 %	1.03	1.54	71 %
[0, 5]	3.6182 %	6.41***	5.24***	91 %	5.1515 %	7.96***	4.81***	97 %	0.3643 %	0.80	1.48	79 %
[0, 10]	4.2101 %	6.26***	5.34***	89 %	5.9316 %	7.45***	4.88***	97 %	0.5499 %	1.04	1.54	71 %
[0, 30]	4.4952 %	4.66***	4.94***	87 %	6.1676 %	4.83***	4.73***	94 %	0.9468 %	1.16	1.29	71 %
[0, 60]	4.7851 %	5.07***	4.62***	72 %	6.3322 %	5.31***	4.54***	84 %	1.5039 %	1.23	0.47	43 %
[0, 120]	3.5424 %	3.83***	3.89***	79 %	4.4325 %	4.15***	3.68***	84 %	1.6587 %	0.89	0.91	64 %

** and *** indicate significance at the 5 % and 1 % level.

Table 2
Event study results for cryptocurrency trading volume. Abnormal trading volumes (ATV) and mean cumulative abnormal trading volumes (CATV) of both cryptocurrencies, as well as Dogecoin and Bitcoin separately, around cryptocurrency-specific tweets by Elon Musk. 'z-test' refers to the non-parametric Wilcoxon sign rank test. 'pos' is the share of observations with positive abnormal trading volume.

Minute	(1) All events (n = 47)				(2) Dogecoin events (n = 32)				(3) Bitcoin events (n = 14)			
	ATV	t-test	z-test	pos	ATV	t-test	z-test	pos	ATV	t-test	z-test	pos
[0]	1.829	6.64***	4.94***	81 %	2.542	7.73***	4.60***	88 %	0.389	2.45**	2.10**	71 %
[1]	2.501	8.38***	5.46***	89 %	3.379	10.43***	4.84***	94 %	0.726	3.27***	2.54**	86 %
[2]	2.569	8.70***	5.51***	89 %	3.330	10.30***	4.86***	94 %	1.148	3.65***	2.86***	86 %
[3]	2.377	8.68***	5.56***	87 %	3.078	9.94***	4.86***	100 %	1.035	3.84***	2.73***	79 %
[4]	2.360	9.06***	5.73***	89 %	2.983	9.59***	4.84***	94 %	1.125	4.88***	3.11***	86 %
[5]	2.175	8.03***	5.51***	89 %	2.841	8.90***	4.79***	94 %	0.859	3.56***	2.73***	86 %
[6]	2.126	8.13***	5.63***	89 %	2.772	8.85***	4.82***	94 %	0.666	3.31***	2.54***	79 %
[7]	2.101	8.09***	5.58***	91 %	2.695	8.40***	4.77***	94 %	0.783	3.76***	2.86***	86 %
[8]	1.977	7.38***	5.43***	87 %	2.557	7.70***	4.71***	94 %	0.859	3.93***	2.79***	79 %
[9]	1.891	7.40***	5.34***	85 %	2.452	7.95***	4.75***	94 %	0.700	2.40**	1.92*	64 %
[10]	1.930	7.73***	5.58***	89 %	2.536	8.85***	4.86***	97 %	0.667	2.88**	2.35**	71 %

Window	(1) All events (n = 47)				(2) Dogecoin events (n = 32)				(3) Bitcoin events (n = 14)			
	CATV	t-test	z-test	pos	CATV	t-test	z-test	pos	CATV	t-test	z-test	pos
[0, 1]	4.331	7.82***	5.43***	89 %	5.921	9.48***	4.79***	94 %	1.115	3.75***	2.79***	86 %
[0, 2]	6.900	8.26***	5.55***	89 %	9.251	9.87***	4.84***	94 %	2.263	4.16***	2.92***	86 %
[0, 5]	13.812	8.54***	5.61***	91 %	18.153	9.83***	4.88***	94 %	5.283	4.40***	3.05***	93 %
[0, 10]	23.837	8.37***	5.58***	89 %	31.164	9.29***	4.81***	94 %	8.958	4.09***	2.86***	86 %
[0, 30]	56.782	7.70***	5.59***	89 %	74.270	8.19***	4.79***	94 %	20.202	3.80***	2.86***	79 %
[0, 60]	96.919	7.26***	5.58***	89 %	126.388	7.46***	4.77***	94 %	33.657	3.87***	2.73***	79 %
[0, 120]	153.404	6.34***	5.43***	91 %	197.858	6.17***	4.58***	94 %	57.720	3.64***	2.79***	86 %

*, **, *** indicate significance at the 10 %, 5 % and 1 % level.

Dogecoin-related events have significant positive effects on Dogecoin returns, an analogous effect does not exist for Bitcoin returns. As mentioned above, this may be because Musk refers to Bitcoin both in a positive and a negative sense. This possibility will be examined in more detail in the next section.
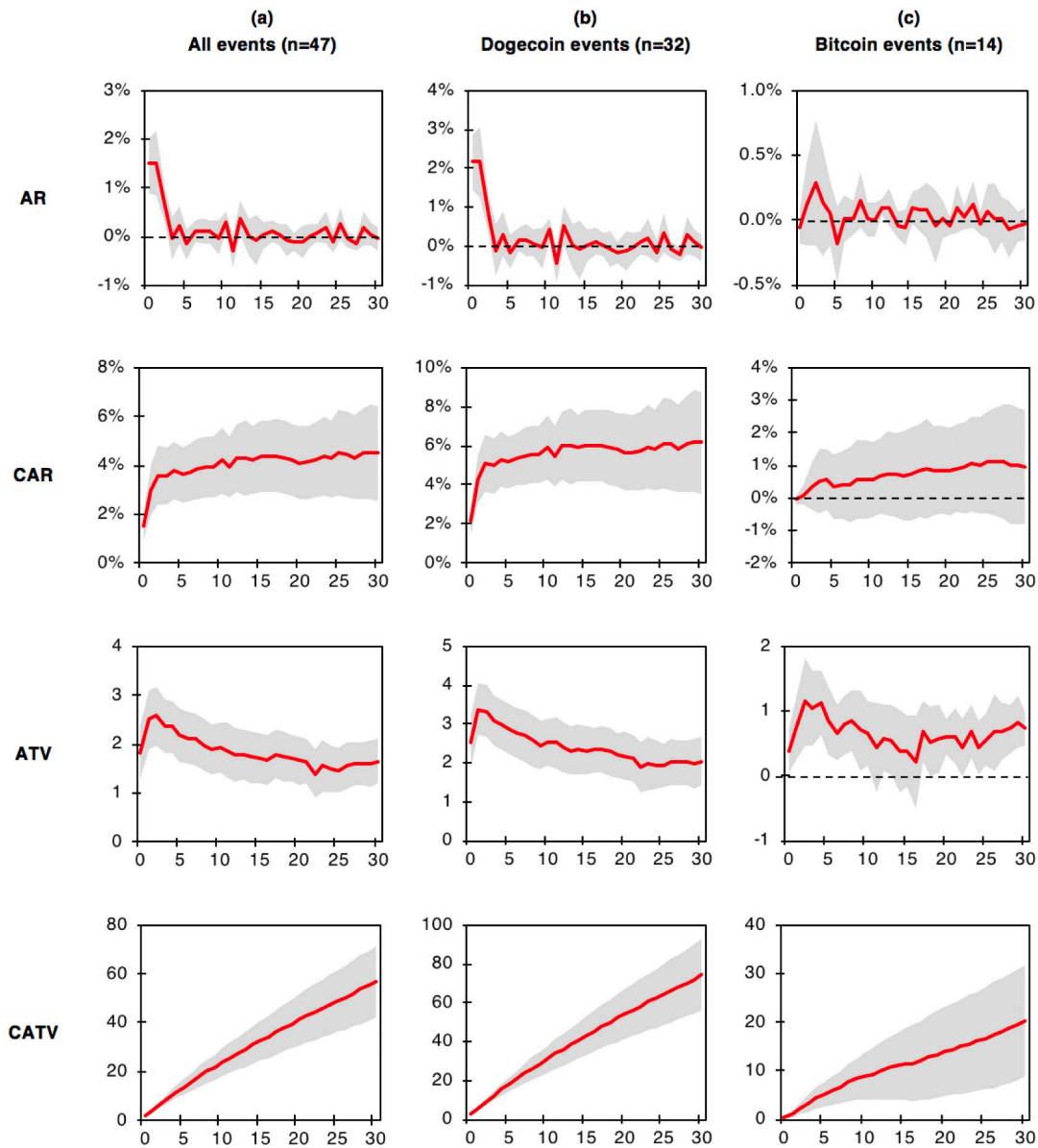
Fig. 3. Mean cumulative abnormal returns and trading volume around cryptocurrency-related Twitter events of Elon Musk. Cumulative abnormal cryptocurrency log returns and trading volumes in the first 30 min following a cryptocurrency-related tweet by Elon Musk. The rows contain panels on *abnormal return (AR)* per minute, *cumulative abnormal return (CAR)* from 0 to 30 min, *abnormal trading volume (ATV)* per minute, and *cumulative abnormal trading volume (CATV)* from 0 to 30 min. Column (a) includes *DOGE/USDT, BTC/USDT* and *ETH/USDT* data, while the other columns refer to metrics on *DOGE/USDT* (b) and *BTC/USDT* (c). The grey areas mark 95 %-confidence bands.

4.3. In-depth analysis of Musk's tweets on Bitcoin

The 14 Bitcoin-related tweets (cf. Appendix A) variously refer to neutral, positive or negative opinions or facts. Since some of them contain non-text elements, it is not possible to classify the tweets objectively using methods such as sentiment scoring or natural language processing. For a rough classification, we distinguish between a) non-negative (positive or neutral) and b) negative tweets. For this purpose, we asked three cryptocurrency experts to rate each tweet as either positive, negative, or unclear/neutral. It turned out that for each tweet, at least two of the experts agreed on the rating. On that basis, we classified 10 tweets as 'positive or neutral' and the remaining four as 'negative'. This subjective judgement and somewhat arbitrary classification naturally constrains the general validity of all derived results, which is why the data are presented so transparently that readers can devise alternative classifications.
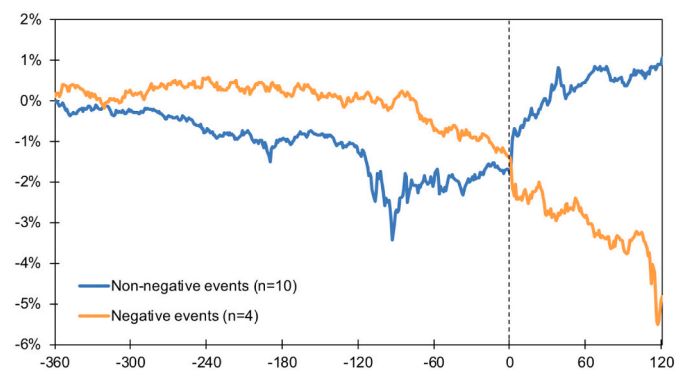
Fig. 4. Cumulative log returns around non-negative vs negative Bitcoin-related tweets.

Fig. 4 shows cumulative log returns from 360 min before to 120 min after a Bitcoin-related tweet. The non-negative tweets clearly entail positive Bitcoin returns, while negative events appear to trigger a negative market reaction.

Table 3 shows event study results for negative versus non-negative events. Individual CARs for each event are also presented to allow readers to evaluate individual events and to devise their own classification. For the ten non-negative events, we find that, except for the two-minute period after the event, all periods considered are associated with significant positive abnormal returns. They amount to around 1 % in the first 5 and 10 min, increase to 2.6 % over 1 h, and reach 3.7 % after 2 h. Thus, contrary to our earlier results, here we find that Musk's tweets do have a significant impact on Bitcoin returns. Note, however, that the effects vary substantially, depending on the contents of the tweets. In particular, the tweets on the Twitter bio change (13.645 % after 1 h and 14.258 % after 2 h) and on Tesla having diamond hands (9.328 % and 16.927 %) triggered especially large effects.

In the sample of negative events, we fail to identify any significant abnormal effect for the full group, which may be due to the low number of observations. However, the abnormal returns are consistently negative. The tweet *Tesla & Bitcoin* (Tesla suspending Bitcoin for vehicle purchases) has the largest individual effects, with a significant negative abnormal return of 11.865 % over a two-hour period. In sum, we conclude that the evaluation of tweets is a significant and important characteristic for the understanding or identification of short-term price and volume effects and that the effects of negative and non-negative events cancel each other out across the set of Bitcoin tweets.

5. Discussion

This article has aimed to identify the extent to which cryptocurrency-related tweets by Elon Musk directly affect the pricing and trading volume of cryptocurrencies. Being one of the richest and most influential people in the world, Musk regularly comments on cryptocurrencies, creating much resonance and discussion. Therefore, it is reasonable to assume that his statements influence investor behavior and consequently have a market impact. At the same time, his motives often remain unclear or become apparent only incidentally (e.g., Tesla buying Bitcoin). The extent of Musk's influence can be valuable information for the decision-making of (individual) investors or the regulatory process. For these reasons, we have sought to assess (1) the effect of Musk's cryptocurrency-related Tweets on the pricing and trading volume of cryptocurrencies and (2) whether the effects differ by cryptocurrency. Answering these questions can improve our understanding of the role of information, social networks, leadership and influencers on cryptocurrency markets. The results provide a way to determine the impact of unanticipated tweets on the informational efficiency of cryptocurrencies and provide insights into the perceived quality of influencer content in the context of signaling theory.

Musk's tweets on cryptocurrency allow us to test semi-strong market efficiency using event study methodology. The results clearly show that Musk's tweets have significant impact on cryptocurrency markets in terms of pricing and trading volume, confirming our first research question. On average, a cryptocurrency-related tweet leads to significant abnormal returns of 1.46 % already within the minute of posting, followed by another 1.50 % and 0.62 % in the next 2 min. Over a period of 30 min, the significant cumulative abnormal return amounts to about 4.5 %. The effects on trading volume are even stronger. We identify highly significant increases in trading volume in every single minute and all aggregate time intervals following a tweet. This result is in line with existing studies on the significance of individual tweets by influential people for both stock markets (Brans and Scholtens, 2020; Ge et al., 2019) and cryptocurrency markets (Huynh, 2021).

The fact that the most significant abnormal price effects occur

Table 3

Event study results for Bitcoin log returns. Mean cumulative abnormal return (CAR) of Bitcoin around Bitcoin-specific tweets by Elon Musk for non-negative and negative events.

Class	Event	Tweet	[0, 1]		[0, 5]		[0, 10]		[0, 60]		[0, 120]	
			CAR	t-Stat.	CAR	t-Stat.	CAR	t-Stat.	CAR	t-Stat.	CAR	t-Stat.
Non-negative events	2	Bitcoin is *not* my safe word	0.302 %	0.37	0.025 %	0.19	0.034 %	0.25	−0.381 %	−0.88	−0.477 %	−0.78
	4	Bitcoin is my safe word	−0.035 %	−0.11	0.048 %	0.18	0.220 %	0.72	−0.253 %	−0.46	−0.101 %	−1.18
	8	In retrospect, it was inevitable [*Twitter bio change*]	−0.029 %	−0.66	0.075 %	0.20	0.331 %	0.56	13.645 %	1.94*	14.258 %	1.76
	13	This is true power haha	0.080 %	10.44***	0.110 %	0.18	−0.016 %	−0.02	−0.548 %	−0.51	0.494 %	0.36
	17	Cryptocurrency explained	0.189 %	18.19***	0.743 %	1.82*	1.087 %	1.80*	1.743 %	1.62	2.909 %	2.16*
	23	BTC (Bitcoin) is an anagram of TBC	−0.004 %	−0.01	−0.261 %	−0.44	−0.108 %	−0.18	−0.945 %	−0.95	−1.606 %	−1.18
	25	You can now buy a Tesla with Bitcoin	0.800 %	0.99	0.989 %	0.90	0.112 %	1.00	1.630 %	1.17	2.829 %	1.63
	37	Tesla has 💎🙌	−0.084 %	−0.07	3.259 %	1.05	4.933 %	1.52	9.328 %	1.83*	16.927 %	2.69**
	39	Spoke with North American Bitcoin miners	1.236 %	1.15	3.307 %	1.22	3.771 %	1.37	2.428 %	0.74	1.538 %	0.42
	43	How many Bitcoin maxis does it take	−0.170 %	−9.73***	0.887 %	1.37	0.065 %	0.07	−0.213 %	−0.21	0.398 %	0.28
		Full sample (n = 10)	0.258 %	1.41	1.049 %	2.23*	1.043 %	2.05*	2.643 %	1.79*	3.717 %	1.81*
Negative evennts	21	Scammers & crypto should get a room	0.024 %	0.08	0.374 %	0.62	0.425 %	0.68	0.450 %	0.43	0.915 %	0.56
	34	Tesla & Bitcoin	−1.200 %	−0.86	−3.861 %	−1.73	−2.858 %	−1.02	−3.174 %	−0.91	−11.865 %	−1.84*
	35	Energy usage trend over past few months	0.112 %	0.14	0.177 %	0.19	0.916 %	0.95	−0.244 %	−0.12	1.250 %	0.46
	42	#Bitcoin [*picture of a couple's conversation*]	0.076 %	0.27	−0.750 %	−1.44	−2.183 %	−2.77***	−2.144 %	−1.50	−2.882 %	−1.58
		Full sample (n = 4)	−0.246 %	−0.78	−1.015 %	−1.04	−0.925 %	−0.99	−1.279 %	−1.53	−3.145 %	−1.03

*, **, *** indicate significance at the 10 %, 5 % and 1 % level.

especially in the first 2 min can be seen as an indication that certain market participants react extremely fast to the information, probably by means of automated trading bots. However, if professional investors drive prices very quickly and individual investors—who in all likelihood need much longer to receive and process the information at all—buy later, it is likely that professional traders will use the liquidity of the later buying retailers to sell their positions again. Accordingly, at first glance Musk's tweets may seem like very lucrative options to generate quick returns. However, it turns out that this depends to a large extent on how fast investors are. Nevertheless, retailers see the price jumps and may be drawn into losing trades. In principle, of course, further research is needed to confirm the assumption made here and to derive actual implications for investor protection.

We also find that the effects differ by cryptocurrency, affirming our second research question. Tweets that concern Dogecoin consistently drive significant positive returns and elevated trading volume of that currency, while the analogous relationship only holds for Bitcoin-related tweets regarding trading volume. We speculate that this is because Musk's tweets about Dogecoin are almost all positive, while the Bitcoin-related tweets are of varying tone, so positive and negative effects may cancel each other out. To investigate this conjecture, we divide the Bitcoin-related tweets into a non-negative and a negative sample. Indeed, tweets with a non-negative undertone are associated with significant positive abnormal returns. This result illustrates that Musk's tweets cannot be universally interpreted as a positive signal for cryptocurrency; instead, their content, framing or sentiment matters. This is no surprise, as the framing of information is a major determinant of its interpretation (framing effects, Tversky and Kahneman, 1981). Elon Musk's cryptocurrency-related tweets create attention—which is always positive for trading volume but ambivalent for pricing.

The results suggest that—in line with the concept of transference (Andersen and Baum, 1994)—Musk's followers lean on his reputation for success when evaluating new information about Bitcoin or Dogecoin, resulting in abnormal price and volume effects. As predicted by cognitive balance theory (Heider, 2013), followers try to strike a balance between Musk's statements and their image of him as a person. A positive assessment of Elon Musk entails a corresponding perception of the tweet on cryptocurrency, so the attitude towards the person is transferred onto the "product" (Ohanian, 1991). Mechanisms such as these underlie the power that influential people have in social networks. Does such power represent a problem? Signaling theory (Spence, 1973) would consider Musk's tweets to be quality signals to the market, which are immediately priced. Musk does not incur any signaling costs in the conventional sense but rather puts his reputation on the line and risks counter-signaling, e.g., by other opinion leaders (Feltovich et al., 2002; Wang et al., 2019). The market will only react as long as the signal (i.e., the tweet) has added value. If the market participants lose faith in the quality of the signal, they will simply ignore it. According to this view of the "Musk Effect", it is an uncritical aspect of financial market efficiency. The semi-strong form of the market efficiency hypothesis states that markets reflect all available information (Fama, 1970), so only relevant information can have an effect. Yet the question of market efficiency is a purely theoretical one that ignores all moral aspects regarding the welfare of investors, especially given Musk's potential conflicts of interest, arising for example from Tesla's investment in Bitcoin.

As Bitcoin, Dogecoin or Ethereum do not pay dividends or otherwise share profits, their return hinges solely on increasing prices. Whoever buys at or near the highest price is bound to lose money. If, e.g., a well-known person influences (retail) investors to buy cryptocurrency, this raises the probability that they end up paying the highest price—be it due to a cascade effect or, to use a popular term in the cryptocurrency market, FOMO (fear of missing out). Such influence over investors could be exploited in fraudulent 'pump and dump' schemes, where the price of an asset is pumped up quickly before dumping it on stragglers (Hamrick et al., 2018). While we do not mean to imply that this was Elon Musk's intention, the sort of influence he wields clearly raises complex moral

questions. On the one hand, we aspire a free and open market, but on the other hand, uninformed investors must be protected from risks of market manipulation. Elon Musk plausibly claims that his tweets about Dogecoin were meant as a joke (Krishnan et al., 2021). Regarding Bitcoin, however, his motives appear less likely to be pure, considering that Tesla has acquired large holdings in that currency (U.S. Securities and Exchange Commission, 2021). A strategic campaign to influence investors could have a significant impact on society and the economy: If the richest person in the world alone can raise the price of Bitcoin by 16.9 % or depress it by 11.8 % through a simple social network message (cf. Table 3), it does not bear thinking about what a concerted effort by a group of rich people could do for their own wealth at the detriment of others. Furthermore, such a scheme could extend not just to cryptocurrencies but also to the more heavily regulated securities sector (cf. Brans and Scholtens, 2020; Ge et al., 2019). Clearly, this raises concerns for investor protection.

To put these grave implications into perspective, however, we must note that this study is subject to several limitations, of which we can only list the most substantial ones. First, the tweet data were ultimately collected manually; we may well have missed relevant events (for example, tweets that merely allude to cryptocurrency). The list of all events in Appendix A is intended to permit verification of our sampling. Second, it is important to keep in mind that our events may consist of several consecutive tweets. Of course, a second tweet within the same event can either strengthen or weaken any effect of the first tweet. While our analysis does not account for such compound effects, for the sake of transparency, Appendix A shows the grouping of tweets into events. Finally, for lack of a better way, we classified Bitcoin-related tweets in a somewhat subjective manner. To minimize subjectivity, we had several experts rate the tweets, and we presented the rating and individual results transparently so that readers can easily explore alternative approaches.

Besides fixing these limitations, several other avenues for further research present themselves. While Elon Musk is clearly an extreme example in terms of social media influence, many less influential individuals, groups and companies also communicate their opinions on cryptocurrency via social media. A systematic classification of influencers in terms of their short-term impact on cryptocurrencies could be worthwhile, especially considering the risk of coordinated manipulation via 'pump and dump' schemes, as discussed above (Mirtaheri et al., 2019; Pacheco et al., 2020). Additionally, informed trading could be investigated by looking at trading volume before specific social media events (Ante, 2020b; Feng et al., 2018) or by analyzing the transparent on-chain flow of cryptocurrencies and stablecoins (Ante et al., 2021b). While the cryptocurrency-related Twitter activity of Elon Musk continues to warrant monitoring in the future, similar announcements worth investigating include those by *Michael Saylor*, CEO of Nasdaq-listed *MicroStrategy Inc.*, announcing the corporate acquisition of Bitcoins (Saylor, 2020), and El Salvador's president *Nayib Bukele*, announcing the acquisition of Bitcoin for his country (Bukele, 2021).

6. Conclusion

We investigate the impact of 47 Twitter events by Elon Musk on the returns and trading volume of the cryptocurrencies he comments on. Across all events, the event study reveals significant increases in trading volume. Within 2 min after a tweet, there is a significant abnormal return of 3.58 % and a highly significant increase in the trading volume of the cryptocurrencies mentioned in the tweets. Within the first hour after a tweet, the abnormal return even increases to 4.79 %. More in-depth analysis shows that the significant return effects accrue exclusively to Dogecoin (5.11 % over 2 min and 6.33 % over 1 h) but not to Bitcoin. Individual events regarding Dogecoin yield abnormal returns of up to 12.5 % over 2 min and 26.5 % over 1 h. A more in-depth analysis of the Bitcoin tweets shows that the reason for the lack of significant results regarding this currency is likely an offsetting of negative and positive

news. Considered in isolation, non-negative tweets from Musk lead to significantly positive abnormal Bitcoin returns. Individual tweets do raise the price of Bitcoin by 16.9 % or reduce it by almost 11.8 %. We thus conclude that Elon Musk's tweets do influence the cryptocurrency market. However, the identified "Musk Effect" of course need not persist in the future.

Our results beg the question under what conditions people of public interest should (be allowed to) comment on specific cryptocurrencies. A single tweet can cause a major movement in the price and trading volume of a cryptocurrency, which raises concerns about investor protection. With cryptocurrency markets still being largely unregulated, much analytical and regulatory work remains to be done here compared to, for example, stock markets, where similar challenges exist (Ge et al., 2019). Future legal research may want to look into options to adjust existing and create new legal frameworks regarding consumer protection and risks of market manipulation. Additionally, (influential) individuals or entities who publicly comment on individual cryptocurrencies may potentially be required to disclose any amounts of those currencies held by themselves or by entities under their control. Of course, any such initiative raises numerous challenges of implementation, such as how to define an influential individual or entity.

This study contributes to the research on information aggregation on the internet, especially in social networks by so-called influencers. It also provides a basis to gauge the impact of opinions expressed by highly influential people on the subject of cryptocurrency and financial markets. The results provide market participants with a better basis for deciding on the significance of specific tweets. Investors could develop an alternative investment strategy based on this information, regulators could analyze the need for market intervention and the influencers themselves can better judge the implications of their behavior on Twitter.

Funding

Declaration of competing interest

None.

Data availability

Tweet / event data is provided in the appendix.

Appendix A

Table A.1
Cryptocurrency-related tweets of Elon Musk.

No	Event	Date	Time	Tweet	Coin	Link	Picture	Video	Link
1		02.04.19	22:16:00	Dogecoin rulz [*picture of a doge with the caption "*draws cigarette* Doge? I haven't heard that name in years"*]	DOGE	No	Yes	No	https://twitter.com/elonmusk/status/1113173498384441344
2		02.04.19	22:38:00	Dogecoin value may vary [*link to an article entitled "Bitcoin Plunge Reveals Possible Vulnerabilities In Crazy Imaginary Internet Money"*]	DOGE	Yes	No	No	https://twitter.com/elonmusk/status/1113178951403180032
3	1	30.04.19	03:15:00	Ethereum	ETH	No	No	No	https://twitter.com/elonmusk/status/1123033196642201600
4	2	10.01.20	07:53:00	Bitcoin is *not* my safe word	BTC	No	No	No	https://twitter.com/elonmusk/status/1215526980449255424
5	3	18.07.20	01:58:00	It's inevitable [*picture of a "dogecoin standard" flooding the "global financial system"*]	DOGE	No	Yes	No	https://twitter.com/elonmusk/status/1284291528328790016
6	4	20.12.20	09:21:00	Bitcoin is my safe word	BTC	No	No	No	https://twitter.com/elonmusk/status/1340573003579617280
7		20.12.20	09:24:00	Bitcoin is almost as bs as fiat money	BTC	No	No	No	https://twitter.com/elonmusk/status/1340588909974200321
8	5	20.12.20	10:30:00	One word: Doge	DOGE	No	No	No	https://twitter.com/elonmusk/status/1340590280848908288
9	6	25.12.20	17:47:00	Merry Christmas & happy holidays! 🎁 [*picture of doge underwear*]	DOGE	No	Yes	No	https://twitter.com/elonmusk/status/1342512194383007745
10	7	28.01.21	23:47:00	[*Picture of a "Dogue" magazine cover (as in Vogue)*]	DOGE	No	Yes	No	https://twitter.com/elonmusk/status/1354924057825837060
11	8	29.01.21	09:22:00	In retrospect, it was inevitable [*Twitter bio change to #bitcoin*]	BTC	No	No	No	https://twitter.com/elonmusk/status/1355068728128516101
12	9	04.02.21	08:35:00	Doge	DOGE	No	No	No	https://twitter.com/elonmusk/status/1357231313376456708
13		04.02.21	08:57:00	Ur welcome [*edited photo from Disney's Lion King where Musk holds a "baby Simba" doge*]	DOGE	No	Yes	No	https://twitter.com/elonmusk/status/1357236825589432322
14		04.02.21	09:15:00	Dogecoin is the people's crypto	DOGE	No	No	No	https://twitter.com/elonmusk/status/1357241340313141249

Table A.1 (*continued*)

No	Event	Date	Time	Tweet	Coin	Link	Picture	Video	Link
15		04.02.21	09:27:00	No highs, no lows, only Doge	DOGE	No	No	No	https://twitter.com/elonmusk/status/1357244295091208193
16	10	06.02.21	05:02:00	Much wow!	DOGE	No	No	No	https://twitter.com/elonmusk/status/1357902434580918274
17		06.02.21	05:51:00	The future currency of Earth [*Twitter poll with "Dogecoin to the Moooonn" and "All other crypto combined" as choices*]	DOGE	No	No	No	https://twitter.com/elonmusk/status/1357914696645414913
18	11	07.02.21	08:41:00	So … it's finally come to this … [*even more edited photo from Disney's Lion King where Musk holds Gene Simmons, who holds Snoop Dogg, who holds a "baby Simba" doge*]	DOGE	No	Yes	No	https://twitter.com/elonmusk/status/1358319935978496001
19	12	07.02.21	23:25:00	🎵 Who let the Doge out 🎵	DOGE	No	No	No	https://twitter.com/elonmusk/status/1358542364948668418
20		08.02.21	02:13:00	Ð is for Ðogecoin! Instructional video. [*link to a YouTube video about Dogecoin*]	DOGE	No	No	Yes	https://twitter.com/elonmusk/status/1358584801003884544
21	13	10.02.21	08:18:00	This is true power haha [*picture of Chuck Norris stating "Chuck Norris can withdraw Bitcoins from Mt. Gox"*]	BTC	No	Yes	No	https://twitter.com/elonmusk/status/1359401265017610247
22	14	10.02.21	16:08:00	Bought some Dogecoin for lil X, so he can be a toddler hodler	DOGE	No	No	No	https://twitter.com/elonmusk/status/1359519541219500033
23	15	11.02.21	10:08:00	Frodo was the underdoge, All thought he would fail, Himself most of all. [*picture with pricing of different altcoin/BTC pairs that underperform against BTC; large ring with the Bitcoin logo and the phrase "One coin to rule them all"*]	DOGE	No	Yes	No	https://twitter.com/elonmusk/status/1359791422711492608
24	16	15.02.21	00:25:00	If major Dogecoin holders sell most of their coins, it will get my full support. Too much concentration is the only real issue imo.	DOGE	No	No	No	https://twitter.com/elonmusk/status/1361094185412100096
25	17	21.02.21	00:42:00	Cryptocurrency explained [*link to a humorous YouTube video about Bitcoin*]	BTC	No	No	Yes	https://twitter.com/elonmusk/status/1363272961684201472
26	18	21.02.21	22:27:00	Dojo 4 Doge	DOGE	No	No	No	https://twitter.com/elonmusk/status/1363601164344823810
27	19	24.02.21	14:00:00	Literally [*picture of a doge holding a doge flag on the moon*]	DOGE	No	Yes	No	https://twitter.com/elonmusk/status/1364560733472579591
28		24.02.21	14:10:00	On the actual moon	DOGE	No	No	No	https://twitter.com/elonmusk/status/1364563280522453005
29	20	01.03.21	20:57:00	Doge meme shield (legendary item) [*picture showing a man in camouflage shielding Dogecoin. The picture features the words "Dogecoin vaule dropping", "memes" and "Dogecoin".*]	DOGE	No	Yes	No	https://twitter.com/elonmusk/status/1366477626429169666
30	21	02.03.21	18:50:00	Scammers & crypto should get a room	BTC	No	No	No	https://twitter.com/elonmusk/status/1366808202701012995
31	22	06.03.21	05:40:00	Doge spelled backwards is Egod	DOGE	No	No	No	https://twitter.com/elonmusk/status/1368058884837928970
32	23	12.03.21	19:58:00	BTC (Bitcoin) is an anagram of TBC (The Boring Company) What a coincidence!	BTC	No	No	No	https://twitter.com/elonmusk/status/1370449101402353669
33		12.03.21	20:00:00	Both do mining & use blocks & chains		No	No	No	https://twitter.com/elonmusk/status/1370449655855788044
34	24	14.03.21	00:40:00	Doge day afternoon	DOGE	No	No	No	https://twitter.com/elonmusk/status/1370882536101056523
35		14.03.21	00:46:00	Origin of Doge Day Afternoon: The ancient Romans sacrificed a Dogecoin at the beginning of the Doge Days to appease the rage of Sirius, believing that the star was the cause of the hot, sultry weather.	DOGE	No	No	No	https://twitter.com/elonmusk/status/1370883943143251968
36		14.03.21	01:51:00	Why are you so dogematic, they ask	DOGE	No	No	No	https://twitter.com/elonmusk/status/1370885153262817283
37		14.03.21	04:54:00	I'm getting a Shiba Inu #resistanceisfutile	DOGE	No	No	No	https://twitter.com/elonmusk/status/1370946514974031872
38	25	24.03.21	08:02:00	You can now buy a Tesla with Bitcoin	BTC	No	No	No	

Table A.1 (*continued*)

No	Event	Date	Time	Tweet	Coin	Link	Picture	Video	Link
39		24.03.21	08:09:00	Tesla is using only internal & open source software & operates Bitcoin nodes directly. Bitcoin paid to Tesla will be retained as Bitcoin, not converted to fiat currency.	BTC	No	No	No	https://twitter.com/ elonmusk/status/13 74617643446063105 https://twitter.com/ elonmusk/status/1374619 379929772034
40		24.03.21	08:10:00	Pay by Bitcoin capability available outside US later this year	BTC	No	No	No	https://twitter.com/ elonmusk/status/ 1374619672973221892
41	26	01.04.21	12:25:00	SpaceX is going to put a literal Dogecoin on the literal moon	DOGE	No	No	No	https://twitter.com/ elonmusk/status/ 1377567762919292938
42	27	09.04.21	09:32:00	[*picture comparing bacteria in nature to bacteria in the lab using two doges for illustration*]	DOGE	Yes	No	No	https://twitter.com/ elonmusk/status/138 0423408542904326
43	28	15.04.21	06:33:00	Doge Barking at the Moon [*picture of a dog barking at the moon*]	DOGE	Yes	No	No	https://twitter.com/ elonmusk/status/ 1382552587099062272
44	29	16.04.21	19:01:00	*Eyes emoji* [*referencing his own tweet from July 2020 with a picture of a "dogecoin standard" flooding the "global financial system"*]	DOGE	No	No	No	https://twitter.com/ elonmusk/status/ 1383103246470811652
45	30	28.04.21	08:20:00	The Dogefather SNL May 8	DOGE	No	No	No	https://twitter.com/ elonmusk/status/138729 0679794089986
46	31	07.05.21	18:24:00	Cryptocurrency is promising, but please invest with caution! [*link to a video entitled "Elon Musk Says Dogecoin Could Be the Future of Cryptocurrency	TMZ" - an interview in which he comments on the future of cryptocurrency, speculation and risks for investors*]	DOGE	No	No	Yes	https://twitter.com/ elonmusk/status/ 1390522866979033092
47	32	10.05.21	00:41:00	SpaceX launching satellite Doge-1 to the moon next year – Mission paid for in Doge – 1st crypto in space – 1st meme in space To the mooooonnn!! [*link to a video entitled "Dogecoin Song - To the Moon"*]	DOGE	No	No	Yes	https://twitter.com/ elonmusk/status/ 1391523807148527620
48	33	11.05.21	10:13:00	Do you want Tesla to accept Doge? [*Twitter poll with "Yes" and "No" as choices*]	DOGE	No	No	No	https://twitter.com/ elonmusk/status/ 1392030108274159619
49	34	13.05.21	00:06:00	Tesla & Bitcoin [*picture with the caption: "Tesla has suspended vehicle purchases using Bitcoin. We are concerned about rapidly increasing use of fossil fuels for Bitcoin mining and transactions, especially coal, which has the worst emissions of any fuel. Cryptocurrency is a good idea on many levels and we believe it has a promising future, but this cannot come at great cost to the environment. Tesla will not be selling any Bitcoin and we intend to use it for transactions as soon as mining transitions to more sustainable energy. We are also looking at other cryptocurrencies that use < 1 % of Bitcoin's energy/transaction."*]	BTC	No	Yes	No	https://twitter.com/ elonmusk/status/1 392602041025843203
50	35	13.05.21	11:54:00	Energy usage trend over past few months is insane cbeci.org [*picture showing Bitcoin's estimated energy consumption over time*]	BTC	Yes	Yes	No	https://twitter.com/ elonmusk/status/ 1392780304138473473
51	36	14.05.21	00:45:00	Working with Doge devs to improve system transaction efficiency. Potentially promising.	DOGE	No	No	No	https://twitter.com/ elonmusk/status/1 392974251011895300
52	37	19.05.21	16:42:00	Tesla has 💎 🙌	BTC	No	No	No	https://twitter.com/ elonmusk/status/1395027 147161489412
53		19.05.21	17:41:00	Credit to our Master of Coin	BTC	No	No	No	https://twitter.com/ elonmusk/status/139 5041849438519296
54	38	20.05.21	12:41:00	How much is that Doge in the window? [*picture showing the word "Cyberviking" and a dollar bill with a doge logo on a laptop*]	DOGE	No	Yes	No	https://twitter.com/ elonmusk/status/ 1395328697436033032
55	39	24.05.21	21:42:00	Spoke with North American Bitcoin miners. They committed to publish current & planned renewable usage & to ask miners WW to do so. Potentially promising.	BTC	No	No	No	https://twitter.com/ elonmusk/status/ 1396914548167233537
56	40	24.05.21	21:49:00	If you'd like to help develop Doge, please submit ideas on GitHub & http://reddit.com/r/dogecoin/ @dogecoin_devs	DOGE	Yes	No	No	https://twitter.com/ elonmusk/status/ 1396916392629137409
57		24.05.21	22:29:00	Someone suggested changing Dogecoin fees based on phases of the moon, which is pretty awesome haha	DOGE	No	No	No	https://twitter.com/ elonmusk/status/ 1396926365996261382
58	41	02.06.21	09:05:00	Found this pic of me as a child [*picture of a doge in front of a computer stating "1980: I have to keep my passen hidden from the public or I'll be socially ostracized".*]	DOGE	No	Yes	No	https://twitter.com/ elonmusk/status/13999 85389725753346
59	42	04.06.21	03:07:00	#Bitcoin ❤️	BTC	No	Yes	No	https://twitter.com/ elonmusk/status/1400 620080090730501

x

Garcia, D., Tessone, C.J., Mavrodiev, P., Perony, N., 2014. The digital traces of bubbles: feedback cycles between socio-economic signals in the Bitcoin economy. J. R. Soc. Interface 11. https://doi.org/10.1098/rsif.2014.0623.

Gaski, J.F., Nevin, J.R., 1985. The differential effects of exercised and unexercised power sources in a marketing channel. J. Mark. Res. 22, 130–142. https://doi.org/10.1177/002224378502200203.

Ge, Q., Kurov, A., Wolfe, M.H., 2019. Do investors care about presidential company-specific tweets? J. Financ. Res. 42, 213–242. https://doi.org/10.1111/jfir.12177.

Gkillas, K., Katsiampa, P., 2018. An application of extreme value theory to cryptocurrencies. Econ. Lett. 164, 109–111. https://doi.org/10.1016/j.econlet.2018.01.020.

Grant, S.M., Hodge, F.D., Sinha, R.K., 2018. How disclosure medium affects investor reactions to CEO bragging, modesty, and humblebragging. Acc. Organ. Soc. 68–69, 118–134. https://doi.org/10.1016/j.aos.2018.03.006.

Hamrick, J.T., Rouhi, F., Mukherjee, A., Feder, A., Moore, T., Vasek, M., 2018. In: The Economics of Cryptocurrency Pump and Dump Schemes. CEPR Discussion Papers No. 13404, pp. 1–19.

Hashemi Joo, M., Nishikawa, Y., Dandapani, K., 2020. Announcement effects in the cryptocurrency market. Appl. Econ. 52, 4794–4808. https://doi.org/10.1080/00036846.2020.1745747.

Heavey, C., Simsek, Z., Kyprianou, C., Risius, M., 2020. How do strategic leaders engage with social media? A theoretical framework for research and practice. Strateg. Manag. J. 41, 1490–1527. https://doi.org/10.1002/smj.3156.

Heider, F., 2013. The Psychology of Interpersonal Relations. Psychology Press.

Hu, H., Krishen, A.S., 2019. When is enough, enough? Investigating product reviews and information overload from a consumer empowerment perspective. J. Bus. Res. 100, 27–37. https://doi.org/10.1016/j.jbusres.2019.03.011.

Huang, L.V., Yeo, T.E.D., 2018. Tweeting #Leaders: social media communication and retweetability of Fortune 1000 chief executive officers on twitter. Internet Res. 28, 123–142. https://doi.org/10.1108/IntR-08-2016-0248.

Huynh, T.L.D., 2021. Does Bitcoin react to Trump's tweets? J. Behav. Exp. Financ. 31, 100546 https://doi.org/10.1016/j.jbef.2021.100546.

Jacoby, J., 1984. Perspectives on information overload. J. Consum. Res. 10, 432–435.

Jung, M.J., Naughton, J.P., Tahoun, A., Wang, C., 2017. Do firms strategically disseminate? Evidence from corporate use of social media. Account. Rev. 93, 225–252. https://doi.org/10.2308/accr-51906.

Klebnikov, S., 2021. Elon Musk is the richest person in the world—again [WWW Document]. URL. Forbes (accessed 1.31.21). https://www.forbes.com/sites/sergeiklebnikov/2021/01/14/elon-musk-is-the-richest-person-in-the-world-again/.

Kraaijeveld, O., De Smedt, J., 2020. The predictive power of public twitter sentiment for forecasting cryptocurrency prices. J. Int. Financ. Mark. Inst. Money 65, 101188. https://doi.org/10.1016/j.intfin.2020.101188.

Krishnan, S., Andreessen, M., Sinofsky, S., Ramamurthy, A., Musk, E., Tan, G., 2021. Elon Musk on Good Time [WWW Document]. URL. Clubhouse - Good Time (accessed 1.31.21). https://www.joinclubhouse.com/event/PQ488GWn.

Kristoufek, L., 2013. BitCoin meets Google Trends and Wikipedia: quantifying the relationship between phenomena of the internet era. Sci. Rep. 3, 1–7. https://doi.org/10.1038/srep03415.

Langmeyer, L., Walker, M., 1991. A first step to identify the meaning in celebrity endorsers. Adv. Consum. Res. 18, 364–371.

Lee, J., Cho, J., 2005. Consumers' use of information intermediaries and the impact on their information search behavior in the financial market. J. Consum. Aff. 39, 95–120.

Lo, A.W., 2004. The adaptive markets hypothesis. J.Portfolio Manag. 30, 15–29. https://doi.org/10.3905/jpm.2004.442611.

MacKinlay, A.C., 1997. Event studies in economics and finance. J. Econ. Lit. 35, 13–39.

Mai, F., Shan, Z., Bai, Q., Wang, X.(Shane), Chiang, R.H.L., 2018. How does social media impact Bitcoin value? A test of the silent majority hypothesis. J.Manag.Inf.Syst. 35, 19–52. https://doi.org/10.1080/07421222.2018.1440774.

Mirtaheri, M., Abu-El-Haija, S., Morstatter, F., Steeg, G.Ver, Galstyan, A., 2019. Identifying and analyzing cryptocurrency manipulations in social media. https://doi.org/10.31219/osf.io/dqz89.

Musk, E., 2021. Tweet 07 Jan 2021: use signal [WWW Document]. URL. https://twitter.com/elonmusk/status/1347165127036977153 (accessed 1.30.21).

Musk, E., 2021b. The future currency of Earth [WWW Document]. https://twitter.com/elonmusk/status/1357914696645414913.

Musk, E., 2020. Tweet 16th May 2020: I still only own 0.25 Bitcoins btw [WWW Document]. URL. https://twitter.com/elonmusk/status/1261429085999296512 (accessed 1.31.21).

Musk, E., 2018. Tweet 07 Aug 2018: Am considering taking Tesla private at $420. Funding secured [WWW Document]. URL. https://twitter.com/elonmusk/status/1026872652290379776 (accessed 1.29.21).

Nadarajah, S., Chu, J., 2017. On the inefficiency of Bitcoin. Econ. Lett. 150, 6–9. https://doi.org/10.1016/j.econlet.2016.10.033.

Naeem, M.A., Mbarki, I., Suleman, M.T., Vo, X.V., Shahzad, S.J.H., 2020. Does Twitter Happiness Sentiment predict cryptocurrency? Int. Rev. Finance. https://doi.org/10.1111/irfi.12339 n/a.

Ohanian, R., 1991. The impact of celebrity spokespersons' perceived image on consumers' intention to purchase. J. Advert. Res. 31, 46–54.

Pacheco, D., Hui, P.M., Torres-Lugo, C., Truong, B.T., Flammini, A., Menczer, F., 2020. Uncovering coordinated networks on social media, arXiv.

Park, H.W., Lee, Y., 2019. How are twitter activities related to top cryptocurrencies' performance? Evidence from social media network and sentiment analysis. Drustvena Istrazivanja 28, 435–460. https://doi.org/10.5559/di.28.3.04.

Park, S., Park, H.W., 2020. Diffusion of cryptocurrencies: web traffic and social network attributes as indicators of cryptocurrency performance. Qual. Quant. 54, 297–314. https://doi.org/10.1007/s11135-019-00840-6.

Pfarrer, M.D., Pollock, T.G., Rindova, V.P., 2010. A tale of two assets: the effects of firm reputation and celebrity on earnings surprises and investors' reactions. Acad. Manag. J. 53, 1131–1152. https://doi.org/10.5465/amj.2010.54533222.

Philippas, D., Rjiba, H., Guesmi, K., Goutte, S., 2019. Media attention and bitcoin prices. Financ. Res. Lett. 30, 37–43. https://doi.org/10.1016/j.frl.2019.03.031.

Phillip, A., Chan, J., Peiris, S., 2018. A new look at Cryptocurrencies. Econ. Lett. 163, 6–9. https://doi.org/10.1016/j.econlet.2017.11.020.

Rose, F., 1999. The Economics, Concept, And Design of Information Intermediaries: A Theoretic Approach. Physica-Verlag Heidelberg. https://doi.org/10.1007/978-3-642-99805-8.

Ruvio, A., Gavish, Y., Shoham, A., 2013. Consumer's doppelganger: a role model perspective on intentional consumer mimicry. J. Consum. Behav. 12, 60–69. https://doi.org/10.1002/cb.1415.

Saylor, M., 2020. Tweet 15 Sep 2020: On September 14, 2020, MicroStrategy completed its acquisition of 16,796 additional bitcoins at an aggregate purchase price of $175 million. To date, we have purchased a total of 38,250 bitcoins at an aggregate purchase price of $425 mi [WWW Document]. URL. https://twitter.com/michael_saylor/status/1305850568531947520 (accessed 2.2.21).

Scheer, L.K., Stern, L.W., 1992. The effect of influence type and performance outcomes on attitude toward the influencer. J. Mark. Res. 29, 128–142. https://doi.org/10.1177/002224379202900111.

Schumaker, R.P., Chen, H., 2009. Textual analysis of stock market prediction using breaking financial news: the AZFin text system. ACM Trans. Inf. Syst. 27 https://doi.org/10.1145/1462198.1462204.

Shanaev, S., Shuraeva, A., Vasenin, M., Kuznetsov, M., 2019. Cryptocurrency value and 51% attacks: evidence from event studies. J. Altern. Invest. 22, 65. https://doi.org/10.3905/jai.2019.1.081.

Shen, D., Urquhart, A., Wang, P., 2019. Does Twitter predict Bitcoin? Econ. Lett. 174, 118–122. https://doi.org/10.1016/j.econlet.2018.11.007.

Spence, M., 1973. Job market signaling. Q. J. Econ. 87, 355–374. https://doi.org/10.1055/s-2004-820924.

Steinert, L., Herff, C., 2018. Predicting altcoin returns using social media. PLOS ONE 13, e0208119. https://doi.org/10.1371/journal.pone.0208119.

Tiwari, A.K., Jana, R.K., Das, D., Roubaud, D., 2018. Informational efficiency of Bitcoin – an extension. Econ. Lett. 163, 106–109. https://doi.org/10.1016/j.econlet.2017.12.006.

Tversky, A., Kahneman, D., 1981. The framing of decisions and the psychology of choice. Science 1979 (211), 453–458. https://doi.org/10.1126/science.7455683.

Urquhart, A., 2016. The inefficiency of Bitcoin. Econ. Lett. 148, 80–82.

U.S. Securities and Exchange Commission, 2021. TESLA, INC. FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 2021.

U.S. Securities and Exchange Commission, 2018. Elon Musk settles SEC fraud charges; Tesla charged with and resolves securities law charge [WWW Document]. URL. https://www.sec.gov/news/press-release/2018-226 (accessed 1.31.21).

Wang, X., Reger, R.K., Pfarrer, M.D., 2019. Faster, hotter, and more linked. URL. In: Managing Social Disapproval in the Social Media Era Academy of Management Review, 46, pp. 275–298. https://doi.org/10.5465/amr.2017.0375 (accessed 1.31.21).

Wei, W.C., 2018. Liquidity and market efficiency in cryptocurrencies. Econ. Lett. 168, 21–24. https://doi.org/10.1016/j.econlet.2018.04.003.

Wilcoxon, F., 1945. Individual comparisons by ranking methods. Biom. Bull. 1, 80–83.

Yue, W., Zhang, S., Zhang, Q., 2021. Asymmetric news effects on cryptocurrency liquidity: an event study perspective. Financ. Res. Lett. 41, 101799 https://doi.org/10.1016/j.frl.2020.101799.

Zavyalova, A., Pfarrer, M.D., Reger, R.K., Shapiro, D.L., 2012. Managing the message: the effects of firm actions and industry spillovers on media coverage following wrongdoing. Acad. Manag. J. 55, 1079–1101. https://doi.org/10.5465/amj.2010.0608.

Lennart Ante is CEO and co-founder at the non-profit research institute Blockchain Research Lab in Hamburg, Germany. He studied business administration at the University of Cologne, TU Clausthal and Universität Hamburg and obtained his PhD in Finance from the University of Hamburg. He is evaluating the use of blockchain technology across various sectors and is studying the implications and characteristics of cryptocurrencies and their respective markets.