🏢 **TenderFlow**   Analytics & Performance Dashboard

📊 Analytics Dashboard

| Last 30 Days ⌄ | 📈 Export Report | ⚙️ Customize |

💰

$3.2M

Total Revenue Won

↑ 18.5% vs last period

🎯

56%

Win Conversion Rate

↑ 4.2% vs last period
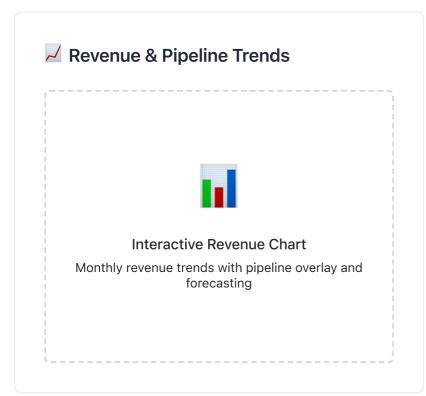

📈

$8.7M
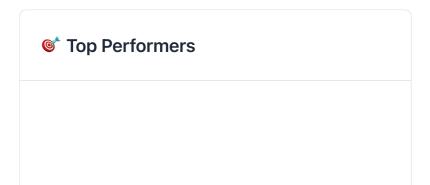
Active Pipeline Value

↑ 12.3% vs last period

⚡

23

Avg. Days to Decision

↓ 2.1 days improvement

📈 Revenue & Pipeline Trends

📊

Interactive Revenue Chart

Monthly revenue trends with pipeline overlay and forecasting

🏆 Win Rate by Quarter

Q1 2024	**67%**
Q4 2023	**52%**
Q3 2023	**48%**
Q2 2023	**41%**

🎯 Top Performers

🏭 Performance by Sector

| Government | 67% | $2.1M |

Team Member	Proposals	Win Rate	Revenue
Sarah Chen	12	75%	$1.2M
John Doe	15	67%	$980K
Mike Johnson	8	62%	$750K
Emma Wilson	10	50%	$520K

Healthcare	58%	$890K
Financial Services	71%	$1.5M
Transportation	31%	$280K
Education	54%	$450K

🔮 Revenue Forecasting

Based on current pipeline and historical performance

Next Quarter (Q2 2024)	Next Half Year	Full Year 2024
$1.8M	**$4.2M**	**$7.5M**
87% confidence	78% confidence	65% confidence

🎯 Key Performance Indicators

Current Quarter ⌄

53	23	18	12	$145K	21
Total Bids	Wins	Losses	Pending	Avg Proposal	Days Avg Cycle