

ElMehdi BOUSSIF

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Finance professional with 5+ years of experience in M&A, Debt financing and Strategy & transformation projects for top tier-firms like EY and BNP Paribas. Trilingual with expertise in post-merger integrations.



EXPERIENCE

2025-Current	Alpha FMC – Manager <i>Leading Global Strategy & Operations firm specializing in Asset & Wealth Management</i> Advised Amundi on its strategy to broaden its client base and extend ALTO's implementation to the insurance sector <ul style="list-style-type: none">Orchestrated cross-functional project coordination, managing milestones and deliverables across teams and client stakeholders, ensuring on-time delivery of project phases within agreed roadmapServed as primary client liaison, led governance and executive updates (project and steering committees), and implemented risk mitigation plansEnsured alignment across stakeholders on the SLA negotiation, defining clear back-office performance levels supporting ALTO ESR's full BPO operating modelInvolved in shaping the ALTO ESR roadmap to improve onboarding processes and address clients' needs	Paris, France
2023-2025	EY Advisory – FSO Strategy & Transformation, Senior <i>Leading Big Four</i> Advised Mutuelle Générale de l'Éducation Nationale (French mutual health insurance, subsidiary of Groupe VYV) on the regionalization of its healthcare operations <ul style="list-style-type: none">Performed financial modeling to assess the economic impact of the intra-group transaction on the stakeholders resulting in a +€50m investment in strategy, development and economic supportContributed to the definition of a new real estate property management strategy involving rationalization of assets and rent modeling aligned with the economic sustainability of the transferred facilitiesDrafted the transaction's Term Sheet outlining the key terms and conditions enabling stakeholders to agree on the viability of the program, ratified during Boards, Strategic and Steering Committees	Paris, France
2021-2023	SAGALINK, Senior <i>Strategy & Operations firm specializing in Asset Management & Private Banking</i> Participated in 3 c-level engagements. Selected engagement: Malakoff Humanis' (French social protection group) disposal of its asset management branch to Sienna IM <ul style="list-style-type: none">Led the AMF (French capital markets authority) regulatory approval process authorizing Sienna IM to acquire a majority stake in MHGA involving the review and adjustment of the program of operationsPerformed business plan modeling and stress tests on the AuM and management fees assessing the impact of the transaction on the asset manager's P&L resulting in an accretive outcome on AuM and profitsCoordinated due-diligence (data room and Q&A) and led PMI on the IT, legal, compliance and HR streams	Paris, France
2019-2020	BNP Paribas, Leveraged & Acquisition Finance Apprentice Selected engagements: Involved in the €860m High yield refinancing of Kiloutou (equipment rental) and Oénéo (cooperage and closures) Public to Private transaction: <ul style="list-style-type: none">Performed in-depth financial modeling to evaluate the debt financing impact of acquisition transactionsDrafted pitches, internal credit notes and financing proposals for Credit Committees, clients and prospects	Paris, France
2019	Omnes Capital, Private Debt Intern Involved in mezzanine financings such as CESACAP (electrical engineering) and its build-up on Softair (heating and ventilation engineering), Biosyl (wood pellets), and Nalys (IT consulting): <ul style="list-style-type: none">Modeled multiple LBO scenarios for mezzanine and unitranche financingPrepared investment notes for Investment Committee reviews and fund performance presentations for LPs	Paris, France
2018	Oaklins Aelios, M&A Intern <ul style="list-style-type: none">Prepared teasers, pitch books, information memorandums and valuationsResearched & analyzed sectorial information to support members of Oaklins' worldwide network	Paris, France
2017	Valyans, M&A Intern <ul style="list-style-type: none">Assisted in company valuations (trading and transaction multiples, DCF) and pitch preparationMapped the Moroccan food-processing industry: focus on a leading north African agribusiness group	Rabat, Morocco
2016	CDG Capital Infrastructures, Project Finance Intern <i>Project Finance and sole advisor to Inframed in Morocco (Inframarcoc) targeting transport, energy and utilities</i> <ul style="list-style-type: none">Assisted in the preparation of credit notes for the Investment CommitteeContributed to financial modeling, data mining and research	Casablanca, Morocco
2015	Bank Al-Maghrib (Central Bank of Morocco), Analyst Intern <ul style="list-style-type: none">Took part in the implementation of the monetary policyExamined Forex trading, Dirham quotation, exchange reserves management and treasury bills tendering	Rabat, Morocco

EDUCATION

2017-2020	Grenoble Ecole de Management, Master in Management, Grande Ecole Program <ul style="list-style-type: none">Relevant coursework - Corporate valuation, M&A and LBO, Corporate Finance	Grenoble, France
2012-2017	ENCG Group, Master in Financial Accounting <ul style="list-style-type: none">Relevant coursework - Accounts Consolidation, Portfolio Management, Financial Strategy	Kenitra, Morocco
2012	Lycée Descartes, French High School <ul style="list-style-type: none">French Baccalauréat in Physics & Chemistry obtained with High Honours ("Mention Bien")	Rabat, Morocco

ADDITIONAL INFORMATION

Technical Skills – MS Office | S&P Capital IQ | Moody's | Debt Explained | Capital Structure | eFront | Arx CF

Languages - **French** (Native) | **Arabic** (Native) | **English** (Fluent, IELTS - 7.5/9 & TOEIC - 970/990)

Interests - Sartorial arts | Watchmaking | Event planning of Mawazine (top ten worldwide festival) and Rabat Blitz Marathon