

# El Mehdi BOUSSIF

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Finance professional with 5+ years of experience in M&A, Debt financing and Strategy & transformation projects for top tier-firms like EY and BNP Paribas. Trilingual with expertise in post-merger integrations.



## EXPERIENCE

2025-Current	<b>Alpha FMC – Manager</b> <i>Leading Global Strategy &amp; Operations firm specializing in Asset &amp; Wealth Management</i> Advised Amundi on its strategy to broaden its client base and extend ALTO's implementation to the insurance sector <ul style="list-style-type: none"><li>Orchestrated cross-functional project coordination, managing milestones and deliverables across teams and client stakeholders, ensuring on-time delivery of project phases within agreed roadmap</li><li>Served as primary client liaison, led governance and executive updates (project and steering committees), and implemented risk mitigation plans</li><li>Ensured alignment across stakeholders on the SLA negotiation, defining clear back-office performance levels supporting ALTO ESR's full BPO operating model</li><li>Involved in shaping the ALTO ESR roadmap to improve onboarding processes and address clients' needs</li></ul>	Paris, France
2023-2025	<b>EY Advisory – FSO Strategy &amp; Transformation, Senior</b> <i>Leading Big Four</i> Advised Mutuelle Générale de l'Éducation Nationale (French mutual health insurance, subsidiary of Groupe VYV) on the regionalization of its healthcare operations <ul style="list-style-type: none"><li>Performed financial modeling to assess the economic impact of the intra-group transaction on the stakeholders resulting in a +€50m investment in strategy, development and economic support</li><li>Contributed to the definition of a new real estate property management strategy involving rationalization of assets and rent modeling aligned with the economic sustainability of the transferred facilities</li><li>Drafted the transaction's Term Sheet outlining the key terms and conditions enabling stakeholders to agree on the viability of the program, ratified during Boards, Strategic and Steering Committees</li></ul>	Paris, France
2021-2023	<b>SAGALINK, Senior</b> <i>Strategy &amp; Operations firm specializing in Asset Management &amp; Private Banking</i> Participated in 3 c-level engagements. Selected engagement: Malakoff Humanis' (French social protection group) disposal of its asset management branch to Sienna IM <ul style="list-style-type: none"><li>Led the AMF (French capital markets authority) regulatory approval process authorizing Sienna IM to acquire a majority stake in MHGA involving the review and adjustment of the program of operations</li><li>Performed business plan modeling and stress tests on the AuM and management fees assessing the impact of the transaction on the asset manager's P&amp;L resulting in an accretive outcome on AuM and profits</li><li>Coordinated due-diligence (data room and Q&amp;A) and led PMI on the IT, legal, compliance and HR streams</li></ul>	Paris, France
2019-2020	<b>BNP Paribas, Leveraged &amp; Acquisition Finance Apprentice</b> Selected engagements: Involved in the €860m High yield refinancing of Kiloutou (equipment rental) and Oénéo (cooperage and closures) Public to Private transaction: <ul style="list-style-type: none"><li>Performed in-depth financial modeling to evaluate the debt financing impact of acquisition transactions</li><li>Drafted pitches, internal credit notes and financing proposals for Credit Committees, clients and prospects</li></ul>	Paris, France
2019	<b>Omnes Capital, Private Debt Intern</b> Involved in mezzanine financings such as CESACAP (electrical engineering) and its build-up on Softair (heating and ventilation engineering), Biosyl (wood pellets), and Nalys (IT consulting): <ul style="list-style-type: none"><li>Modeled multiple LBO scenarios for mezzanine and unitranche financing</li><li>Prepared investment notes for Investment Committee reviews and fund performance presentations for LPs</li></ul>	Paris, France
2018	<b>Oaklins Aelios, M&amp;A Intern</b> <ul style="list-style-type: none"><li>Prepared teasers, pitch books, information memorandums and valuations</li><li>Researched &amp; analyzed sectorial information to support members of Oaklins' worldwide network</li></ul>	Paris, France
2017	<b>Valyans, M&amp;A Intern</b> <ul style="list-style-type: none"><li>Assisted in company valuations (trading and transaction multiples, DCF) and pitch preparation</li><li>Mapped the Moroccan food-processing industry: focus on a leading north African agribusiness group</li></ul>	Rabat, Morocco
2016	<b>CDG Capital Infrastructures, Project Finance Intern</b> <i>Project Finance and sole advisor to InfraMed in Morocco (Inframarc) targeting transport, energy and utilities</i> <ul style="list-style-type: none"><li>Assisted in the preparation of credit notes for the Investment Committee</li><li>Contributed to financial modeling, data mining and research</li></ul>	Casablanca, Morocco
2015	<b>Bank Al-Maghrib (Central Bank of Morocco), Analyst Intern</b> <ul style="list-style-type: none"><li>Took part in the implementation of the monetary policy</li><li>Examined Forex trading, Dirham quotation, exchange reserves management and treasury bills tendering</li></ul>	Rabat, Morocco

## EDUCATION

2017-2020	<b>Grenoble Ecole de Management, Master in Management, Grande Ecole Program</b> <ul style="list-style-type: none"><li>Relevant coursework - Corporate valuation, M&amp;A and LBO, Corporate Finance</li></ul>	Grenoble, France
2012-2017	<b>ENCG Group, Master in Financial Accounting</b> <ul style="list-style-type: none"><li>Relevant coursework - Accounts Consolidation, Portfolio Management, Financial Strategy</li></ul>	Kenitra, Morocco
2012	<b>Lycée Descartes, French High School</b> <ul style="list-style-type: none"><li>French Baccalauréat in Physics &amp; Chemistry obtained with High Honours ("Mention Bien")</li></ul>	Rabat, Morocco

## ADDITIONAL INFORMATION

**Technical Skills** – MS Office | S&P Capital IQ | Moody's | Debt Explained | Capital Structure | eFront | Arx CF

**Languages** - **French** (Native) | **Arabic** (Native) | **English** (Fluent, IELTS - 7.5/9 & TOEIC - 970/990)

**Interests** - Sartorial arts | Watchmaking | Event planning of Mawazine (top ten worldwide festival) and Rabat Blitz Marathon