

# Morad HADRI

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## EDUCATION AND QUALIFICATIONS

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### 2022 – 2025: ESCP Business School – Master in Management (Programme Grande École) – Paris & Turin Campuses

- **Options studied:** Corporate Finance, Mergers & Acquisitions, Private Equity, Business Strategy
- **Ranking:** 4<sup>th</sup> Master in Management in the world; 4<sup>th</sup> European Business School (Financial Times 2023)

### 2<sup>nd</sup> semester 2024: Lund School of Economics and Management – MSc in Economics & Finance (Exchange Program)

- **Options studied:** Equity Financing, Strategic Investment Decisions, Public Policy
- **Ranking:** 2<sup>nd</sup> Swedish Business School (Financial Times 2023)

### 2021 – 2022: Toulouse Capitole University – Master in Finance

- **Options studied:** Financial Markets, Corporate Finance, Mathematics for Finance, Business Economics
- **Ranking:** 1<sup>st</sup> Master in Finance in the public sector in France (Financial Times 2024)

## WORK EXPERIENCE

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### Jul. 2025 – Dec. 2025: CMI Stratégies – Strategy Consultant

Paris, France

- Conducting strategic due diligence for a leading retail company specializing in horse saddles
- Defining the B2B pricing strategy for a French leading telecom operator
- Defining the strategic roadmap and operating model for a telecom company deploying a private network in a port

### Jan. 2024 – June 2024: BNP Paribas CIB – Strategy Analyst

Paris, France

- Defining the worldwide infrastructure project finance strategy (data collection, analysis, and presentation)
- Aligning strategic initiatives across business lines with the 2025 and 2030 CIB strategic plans
- Contributing to a potential joint venture between CIB and Wealth Management for family office clients

### July 2023 – Dec. 2023: Stellantis (Aramis Group) – M&A & Strategy Analyst

Paris, France

- Corporate Development: target screenings, strategic due diligence, synergies assessment, business plans analysis
- Strategy: developing the 2028 strategic plan, contributing to the expansion of store openings across 6 countries
- Competitive & business intelligence: monthly market & competition review for the countries & Group CEOs

### Oct. 2021 – Mar. 2022: CT Consultancy Accounting – Financial Analyst

Dubai, UAE

- Analyzed actual results and budgets and provided process improvements to cut and reduce costs
- Cash Flow analysis & forecast for a dozen companies from several sectors (tech, retail, events)
- Producing financial reports (P&L & Balance Sheet) according to IFRS Norms and French GAAP

## SKILLS

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**French:** Mother Tongue

**English:** Fluent, C1 (student at Modul University Dubai)

**Spanish:** Intermediary, B1

**Arabic:** Intermediary, B1

**IT:** MS Office (Excel and PowerPoint advanced), Thinkcell, Infralogic, Sphinx

## PERSONAL INTERESTS AND VOLUNTEERING

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**Football**    **ESCP football player**, participated in the « Derby des Parisiennes » tournament with **HEC & ESSEC students Player** (16 years), **Captain of the team** (3 years), **Vice-Champion** of the regional championship 2016  
**Sports Trainer** at **Elne Football Club** for 2 years including 8 months in Civic Service

**Associative Volunteer** at **Unicef** (Tutoring); **Child Educator** at **Étoile Illibérienne**