

Samir BENKIRANE

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Available from June 2026 for a 6-month end of studies internship or full-time position in Strategy and Operations Consulting

EDUCATION

ESSEC Business School, #3 Worldwide - QS Business Masters Ranking 2025 (Management) Master in Strategy & Management of International Business (SMIB), specialization in Global Business Management • Courses: Global Strategic Management, Corporate Strategy, Corporate Finance, Global Supply Chain, AI for Business	Cergy/France 2025 – 2026
ESSEC Business School, #1 BBA in France – Le Point & Challenges Rankings 2025 Global Bachelor of Business Administration (Global BBA), specialization in Strategic Management & Operations • Courses: Strategic Management, Supply Chain Management, Operations Management, Purchasing Management • King's College London (KCL), academic exchange program in the United Kingdom during the 2023 fall semester • ESSEC Asia-Pacific Campus (APAC), intercampus mobility program in Singapore during the 2022 spring semester	Cergy/France 2020 – 2024 London/UK Singapore

PROFESSIONAL EXPERIENCE

Logistics Performance Analyst Intern & Project Coordinator - Carrefour Supply Chain Group, Participated in strategic projects to optimize logistics and streamline supply chain operations across Europe • Analyzed 150+ warehouse performances and implemented 20+ levers to optimize global logistics operations • Evaluated delivery frequencies, identified inefficiencies, and collaborated with country teams to reduce costs • Coordinated major cross-functional Shipment-on-Demand project centralizing 7,000+ SKUs across six countries • Monitored weekly KPIs from logistics partners and implemented corrective actions to improve service levels	Paris/France 2025 (6 months)
Strategic Business Developer Apprentice - French Champions Program at GEODIS Group, Contributed to a global strategy to expand GEODIS' business with major French corporate clients worldwide • Conducted market analysis and data consolidation to identify growth opportunities and prioritize prospects • Built detailed client profiles and developed strategic recommendations to support international expansion • Coordinated global RFI & RFQ responses by synthesizing cross-departmental insights and streamlining proposals • Delivered key findings to C-suite executives and senior leaders, supporting decision-making and business planning	Paris/France 2023 – 2024 (24 months)

OTHER SIGNIFICANT EXPERIENCE

Co-Founder & VP External Affairs at ESSEC Capital Investments Club, Founded ESSEC's first student-run investment club to enhance financial literacy and practical investment skills • Structured the club's operations and strategy, defining objectives and key development areas for long-term growth • Managed external relations, liaising with institutional partners and ensuring smooth administrative compliance • Advised on organizational management and operational execution, supporting the club's launch and development	Cergy/France 2022 – 2024 (18 months)
General Secretary & Executive Board Member at ESSEC Global BBA Student Council, Elected to lead a €500K student association, overseeing strategy and operations for 2,500+ Global BBA students • Coordinated cross-functional teams and ensured legal and regulatory compliance across all ESSEC's campuses • Managed 100+ corporate partnerships and sponsorship activities to strengthen long-term business relationships • Led teams ranging from 35 to 70 members, optimizing task allocation and executing national large-scale events	Cergy/France 2021 – 2022 (12 months)

LANGUAGES AND OTHER SKILLS

- **Languages:** English: Bilingual | French: Bilingual | Arabic: Native | Spanish: Limited working proficiency
- **IT skills:** Microsoft Excel: Advanced | Microsoft PowerPoint: Advanced | Looker Studio: Proficient
- **Awards:** Recipient of ESSEC's Prestigious 'Outstanding Contribution Award' for exceptional impact on student life
- **Key skills:** Problem-Solving | Project & Stakeholder Management | Operations Strategy | Executive Communication

ACTIVITIES & INTERESTS

- **Student Leadership:** SMIB Master Student Representative | Global BBA Student Representative | Strategic Advisor & Student Council Campaign Mentor | Secretary & Residence Representative at ALEGESSEC Housing Association
- **Non-Profit & Social Impact:** Respect for Others Coordinator at ESSEC Global BBA Student Council | Head Events & Student Safety Coordinator at HeForShe ESSEC | Treasurer & Board Member at ScoolandCo ESSEC | Member at ESSEC Maroc
- **Sports & Personal:** Basketball (former club player) | Padel | Running | Cooking | Music (Jazz and R&B) | Greek Mythology