



CONTACT

- +33 6 03 65 92 88
+212 6 89 20 88 18
- alilemrini21@gmail.com
- Casablanca - Paris

SOFT SKILLS

- Analytical skills
- Organization and thoroughness
- Project management
- Adaptability

LANGUAGES

- English : Fluent (TOEIC 960)
- Spanish : Fluent
- French : Native language
- Arabic : Native language

HOBBIES & PASSION

- Volley-Ball : Member of the Junior National Moroccan Team, Captain of GEM's team and member of Bentley University's team
- Multi-sport: Morocco's representative at the "Jeux du Golfe" international tournament in Dubai in 2015
- E- Sports : Top 0.1% League of Legends players, 3rd best team in Africa in 2018 at the Africa Gaming Show

ALI LEMRINI

Looking for CDI as Junior Analyst
Immediately available

EDUCATION

Master in Finance « Programme Grandes Écoles »	2021- 2023
Grenoble Ecole de Management & Bentley University, Boston	
Bachelor in Economics	2020-2021
University Grenoble-Alpes	
French Preparatory Classes to Business Schools "Prépa" ECE	2018-2020
Lycée de Saint-Just, Lyon	
French High School Diploma in Economics	2018
Lycée Français International Louis Massignon, Casablanca	

WORK EXPERIENCES

ATTIJARI REIM MARCH-AUG 25

Fund Analyst - OPCI

- Prospecting and managing the existing customer portfolio (+10 accounts monitored)
- Managing the production process, ensuring compliance with deadlines and quality standards
- Supervision of a team of 6 operational staff (management of rotations, planning, sharing of objectives)
- Monitoring supplier relations (product selection, negotiation, scheduling)

CRÉDIT AGRICOLE CIB SEPT 22- SEPT 23

Alternance M&A Analyst, Paris

- Analysis of financial indicators (EBITDA, sales, net income) for the valuation of SMEs (sales of 1-50M€) as part of acquisition processes
- Management of 20 M&A opportunities in France, notably in the wine and metallurgy sectors, with 4 transactions completed in less than a year.
- Coordination of the e-RIS network (40 business engineers) throughout France, resulting in the completion of 28 small-cap deals (€1-7m) in less than a year.
- Organization of the annual conference of Crédit Agricole's small & mid-cap M&A departments (management of logistics, travel, catering)
- Preparation of data rooms and briefing notes for the presentation of divesting companies to potential buyers

THYSSENKRUPP ELEVATOR JUNE 21- AUG 21

LEADER IN MOBILITY PRODUCTS
Business Developer, Grenoble

- Identification and analysis of the competition in the Rhône-Alpes region
- Prospecting for project owners and contractors (+120 contacted, 20 met, 2 negotiations created)
- Monitoring ongoing construction projects and managing relationships with partners (architects, design offices and building professionals)
- Drafting and submitting responses to public and private calls for tender for construction projects
-

ALOHA (INTERNATIONAL ASSOCIATION) 2020-2021

Head of Partnerships in Aloha GEM, Grenoble

- Management of the Buddy program (Recruitment and onboarding of 200 students)
- Organization of the "Woodstock" event (+1100 students, €9000 budget)
- Prospecting for sponsors (25 contacted, 4 met, 2 signed)