

# Badreddine EL FAKHOURI

4 years of experience in Energy Derivatives Trading across major energy players and trading desks.

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## EDUCATION

<b>SKEMA Business School – Sophia Antipolis Campus</b>	Nice, France
<i>Double Diploma – MSc Financial Markets and Investments - Master's in Management</i>	2018 – 2021
Lectures: Asset pricing, Fixed Income, Structured Products, Commodity Trading, Equity Research, Greeks, Stochastic calculus.	
Relevant work: Design of VBA and Python Options and Structured Products pricing tools, Options Portfolio Management.	
Master thesis: Sundowning of oil Investments: when will oil stocks, funds and derivative markets die?	
<b>Fundação Dom Cabral – FDC Business School</b>	Belo Horizonte, Brazil
<i>Exchange semester in the Business segment of FDC</i>	Spring 2020
Lectures: Investment in Equities, Corporate Strategy, Mgt. of IS, Int. Negotiation, Ethics & Governance.	
<b>INSEEC Business School – Paris Campus</b>	Paris, France
<i>Bachelor's in International Finance</i>	2015 – 2018
<b>Florida International University – ELI Institute</b>	Miami FL, USA
<i>Exchange semester in the International Management segment of FIU</i>	Fall 2015

## WORK EXPERIENCE

<b>Mitsui Bussan Commodities / Mitsui Bussan Gas &amp; Power Solutions</b>	Paris, France
<i>Energy Derivatives Originator – Associate</i>	Dec 2023 – Present
• Traded financial and physical OTC products (Swaps, Forwards, Options) across Oil, Gas, Power, Coal & Emission markets for a diversified client base, including utilities, industrials, airlines, shipping companies, and refineries.	
• Developed and expanded a pan-European client portfolio, addressing bespoke hedging needs while overseeing the full onboarding process (Credit, Legal, and KYC).	
• Produced regular market reports (daily, weekly, monthly), providing actionable insights on energy markets to internal stakeholders and clients.	
• Led the development and deployment of automation tools and AI-driven bots to optimize trading desk workflows, leveraging programming tools for process efficiency.	
<b>TotalEnergies – Energy Management (EM)</b>	Paris, France
<i>Energy Derivatives Sales Trader</i>	May 2022 – Dec 2023
• Priced and traded physical and financial OTC Forwards and Swaps, actively managing market hedging strategies across Natural Gas and Power balancing points.	
• Delivered daily market analysis, newsletters, and quarterly webinars tailored to the needs of industrial clients.	
• Managed a trading book and recommended adjustments to pricing, hedging, and optimization strategies to enhance performance.	
• Products : Forwards, Futures, and Swaps on Natural Gas and Power.	
<b>Natixis</b>	Paris, France
<i>Cross-Asset Structured Products Trader Assistant</i>	Jan – Apr 2022
• Priced, booked and monitored trades on secondary market desk & optimized trading inventories.	
• Provided and explained valuations of structured products using Greeks sensibilities.	
• Assisted Traders on delta hedging & produced reporting and statistics using automatization tools in VBA.	
• Products: Structured Products on Stocks, Indexes, Funds & Commodities, Options, EMTN, Swaps, Warrants.	
<b>Engie Global Markets – Global Energy Management (GEM)</b>	Paris, France
<i>Energy Derivatives Sales Trader Assistant</i>	June – Nov 2021
• Quoted financial and physical energy products for industrial clients and monitored order execution in real time.	
• Maintained active client communication through market updates, follow-up calls, and daily economic reports.	
• Contributed to the development of physical and financial hedging strategies by incorporating market insights and technical analysis.	
• Products: Forwards, Swaps, Options, Time and Location Spreads on Natural Gas, Power, Emissions, Oil, CEE, GoO, and Green Certificates.	

## SKILLS

<b>LANGUAGES</b>	<b>French</b> – Native	<b>Arabic</b> – Native
	<b>English</b> – Full Proficiency (C2)	<b>Spanish</b> – Intermediate
<b>INFORMATICS</b>	Excel - VBA - Bloomberg - R - Python - MySQL – PowerPoint	
<b>CERTIFICATIONS</b>	AMF - Bloomberg - Thomson Reuters - IFP training (Power Markets)	

## INTERESTS

- Sports: Karting, MMA (2 years), Judo (shi-kyu), Yoga, Motorcycle trail riding.
- Volunteer in Lalla Hasna Children's Home (Casablanca, Morocco): Commitment to a service for orphaned children and infants.
- World Energy Council - FEL Program Member.