



**AZILI ZINEB**  
[zineb.zili@edu.escp.eu](mailto:zineb.zili@edu.escp.eu)  
Paris, 75017

**Highly motivated ESCP graduate with 2 years of M&A experience.**

## **Professional Experience**

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**AYA Partners** – Paris, France

September 2023 – Present

### **M&A Analyst 2**

- Prepared Information Memorandums and pitch decks, directly contributing to deal progression and origination.
- Supported the team in managing end-to-end transaction processes from the NDA to closing and post-close follow up.
- Performed over 15 company valuations using DCF and comparable analysis.
- Contributed to diverse transactions, including but not limited to:
  - Capital increase for a healthcare training company as part of a distressed M&A process, enhancing financial stability (Deal Value: €4m).
  - Majority sale of a French school specializing in apprenticeship programs (Deal Value: €30m).
  - Refinancing of an acquisition debt for a company in the agri-food sector (Deal Value: €40m).
  - Minority equity investment in a company focused on energy transition (Deal Value: €5m).
  - Sell-side advisory in the beauty and cosmetics sector (Deal value: €9m).
  - Buy-side advisory in the beauty and cosmetics sector (Deal value: n.d).

**AYA Partners** – Paris, France

March 2022 – September 2022

### **M&A Analyst Intern**

- Developed comprehensive merger and financial models, enabling accurate valuation and strategic decision-making for transactions.
- Conducted rigorous target screening and market analysis, identifying high-potential opportunities aligned with client objectives.
- Prepared Information Memorandum and supplementary documents for M&A transactions.

**Ernst & Young** – Paris, France

September 2021 – March 2022

### **Financial Consultant Intern**

- Conducted an interim audit for Engie Global Markets, ensuring compliance and improving financial transparency.
- Executed an attestation engagement for Engie Global Markets, delivering actionable insights within tight deadlines (2 weeks).
- Contributed to a consulting project that transformed BNP Paribas Cardif's financial function, improving operational efficiency over 4 months.

## **Education**

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**ESCP** – Paris, France

September 2019 – June 2024

### **Master in Management – “Grande Ecole Program”**

- Selected Specialties: M&A, Advanced Corporate Finance, Private Equity, Strategy Business Consulting.

**Saint Jean De Passy** – Paris, France

September 2017 – May 2019

### **Post-Secondary Preparatory school - ECS**

- Top French Preparatory School. Two years of intense training for the highly selective entrance to French business schools « Grandes écoles ».
- Coursework: Advanced Mathematics, Informatics, Geopolitics, Literature and Philosophy, Foreign Languages.

## **Language and Technical skills**

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**Languages:** French (native), English (fluent), Arabic (fluent), Spanish (intermediate).

**Technical Skills:** Bloomberg, FactSet, Python, Advanced Excel, Mergermarket, Arx.

## **Leadership and extra-curricular activities**

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**Mediter'rallye 4L** – Charity association whose goal is to finance educational infrastructures by participating to the 4L Trophy

### **President**

- Established a charity association that successfully financed educational infrastructure projects through innovative campaigns.
- Secured €6k in funding through strategic partnerships, surpassing initial targets by 20% and financing the construction of educational facilities.
- Promoted the project through media campaigns, achieving national coverage via radio and print.