

Badreddine EL FAKHOURI

4 years of experience in Energy Derivatives Trading across major energy players and trading desks.

badreddine.elfakhouri@skema.edu • +33 6 58 38 75 10

EDUCATION

SKEMA Business School – Sophia Antipolis Campus

Nice, France

Double Diploma – MSc Financial Markets and Investments - Master's in Management

2018 – 2021

Lectures: Asset pricing, Fixed Income, Structured Products, Commodity Trading, Equity Research, Greeks, Stochastic calculus.

Relevant work: Design of VBA and Python Options and Structured Products pricing tools, Options Portfolio Management.

Master thesis: Sundowning of oil Investments: when will oil stocks, funds and derivative markets die?

Fundação Dom Cabral – FDC Business School

Exchange semester in the Business segment of FDC

Belo Horizonte, Brazil

Lectures: Investment in Equities, Corporate Strategy, Mgt. of IS, Int. Negotiation, Ethics & Governance.

Spring 2020

INSEEC Business School – Paris Campus

Paris, France

Bachelor's in International Finance

2015 – 2018

Florida International University – ELI Institute

Miami FL, USA

Exchange semester in the International Management segment of FIU

Fall 2015

WORK EXPERIENCE

Mitsui Bussan Commodities / Mitsui Bussan Gas & Power Solutions

Paris, France

Energy Derivatives Originator – Associate

Dec 2023 – Present

- Traded financial and physical OTC products (Swaps, Forwards, Options) across Oil, Gas, Power, Coal & Emission markets for a diversified client base, including utilities, industrials, airlines, shipping companies, and refineries.
- Developed and expanded a pan-European client portfolio, addressing bespoke hedging needs while overseeing the full onboarding process (Credit, Legal, and KYC).
- Produced regular market reports (daily, weekly, monthly), providing actionable insights on energy markets to internal stakeholders and clients.
- Led the development and deployment of automation tools and AI-driven bots to optimize trading desk workflows, leveraging programming tools for process efficiency.

TotalEnergies – Energy Management (EM)

Paris, France

Energy Derivatives Sales Trader

May 2022 – Dec 2023

- Priced and traded physical and financial OTC Forwards and Swaps, actively managing market hedging strategies across Natural Gas and Power balancing points.
- Delivered daily market analysis, newsletters, and quarterly webinars tailored to the needs of industrial clients.
- Managed a trading book and recommended adjustments to pricing, hedging, and optimization strategies to enhance performance.
- Products : Forwards, Futures, and Swaps on Natural Gas and Power.

Natixis

Paris, France

Cross-Asset Structured Products Trader Assistant

Jan – Apr 2022

- Priced, booked and monitored trades on secondary market desk & optimized trading inventories.
- Provided and explained valuations of structured products using Greeks sensibilities.
- Assisted Traders on delta hedging & produced reporting and statistics using automatization tools in VBA.
- Products: Structured Products on Stocks, Indexes, Funds & Commodities, Options, EMTN, Swaps, Warrants.

Engie Global Markets – Global Energy Management (GEM)

Paris, France

Energy Derivatives Sales Trader Assistant

June – Nov 2021

- Quoted financial and physical energy products for industrial clients and monitored order execution in real time.
- Maintained active client communication through market updates, follow-up calls, and daily economic reports.
- Contributed to the development of physical and financial hedging strategies by incorporating market insights and technical analysis.
- Products: Forwards, Swaps, Options, Time and Location Spreads on Natural Gas, Power, Emissions, Oil, CEE, GoO, and Green Certificates.

SKILLS

LANGUAGES

French – Native

Arabic – Native

English – Full Proficiency (C2)

Spanish – Intermediate

INFORMATICS

Excel - VBA - Bloomberg - R - Python - MySQL – PowerPoint

CERTIFICATIONS

AMF - Bloomberg - Thomson Reuters - IFP training (Power Markets)

INTERESTS

- Sports: Karting, MMA (2 years), Judo (shi-kyu), Yoga, Motorcycle trail riding.
- Volunteer in Lalla Hasna Children's Home (Casablanca, Morocco): Commitment to a service for orphaned children and infants.
- World Energy Council - FEL Program Member.