

ABIR BEN SEDDIK
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EDUCATION

ESSEC BUSINESS SCHOOL

Master in Management - Grand Ecole Program

Cergy, France

Sept. 2022 - June 2025

- Relevant coursework: Financial Accounting, Firm Valuation, Financial Statements Analysis
- Other courses: Business Economics, Law and Entrepreneurship, Market and Real Estate Products

AL AKHAWAYN UNIVERSITY

Bachelor in Business Administration - Finance and Marketing

Ifrane, Morocco

Sept. 2018 - June 2022

- Relevant coursework: Corporate Financial Management, International Finance, Financial Investments & Securities Analysis
- Academic Exchange: ESSEC Business School (Cergy, France)

PROFESSIONAL EXPERIENCE

Deloitte - Real Estate Debt & Capital Advisory

Internship

Paris, France

Sept. 2025 – March 2026

- Assisted in building financial models and conducting market research to evaluate real estate debt financing opportunities
- Prepared client presentations and information memoranda for lenders and investors
- Conducted market research and collected financial data on real estate assets and recent transactions

BNP Paribas CIB - Structured Finance - Real Estate Capital Market

Apprenticeship

Paris, France

Sept. 2023 – Sept. 2025

- Prepared 20+credit papers including business plans, financial statements analysis and market studies for originated deals
- Assisted in Portfolio Management for EMEA, covering various facilities (Term Loan, Unitranche, RCF, Mezzanine) for institutional clients (Private Equity, Asset Managers, REITs).
- Gained insight into real estate trends by analyzing market dynamics, and investment opportunities to support informed decision-making
- Contributed to deal follow-up and reporting using internal tools (MCA, CRF) to maintain accurate documentation for efficient portfolio management

B&C Consulting

Summer Internship

Meknes, Morocco

May 2022 – July 2022

- Supported the development of business plan for new company by conducting market research and helping with financial analysis
- Contributed to feasibility by analyzing local demand and competition to assess business viability
- Supported financial planning by helping identify funding options and assess their financial stability for future growth

KPMG

Audit Intern

Rabat, Morocco

Apr. 2021 – Aug. 2021

- Supported auditors in analyzing financial data, ensuring compliance with accounting standards and regulatory requirements
- Contributed to the preparation of audit reports, summarizing findings and providing recommendations for improvements in financial processes
- Participated in inventory counts and reconciliation processes, ensuring accuracy and compliance with accounting standards during client audits

ASSOCIATIVE EXPERIENCE

ESSEC TRANSACTION

Responsible of Communication

Paris, France

Sept. 2022 – Present

- Contributed to the organization of “Women in Finance Event”: Networking event empowering young women to pursue careers in finance through insights from industry leaders
- Managed marketing initiatives and enhanced the association's visibility on campus through effective communication campaigns

ACADEMIA

Tutor

Paris, France

Sep. 2022 – June 2023

- Offered math and French tutoring to 6 high school students and helped them to improve their academic performance through customized teaching approaches

Center of learning and excellence, AL AKHAWAYN UNIVERSITY

Certified Academic Tutor

Ifrane, Morocco

Jan. 2019 – May 2022

- Tutored business classes of 4 students, covering courses in Finance, Accounting and Marketing, focusing on practical knowledge and academic achievement

LANGUAGES, SKILLS & INTERESTS

Languages: Arabic (Native), French (Native), English (Fluent), Spanish (Intermediary)

Skills: Microsoft Office Suite; Collaborative; Initiative driven; Problem solving; Highly organized

Interests: Strength Training, Horse Riding, Hiking, Travelling, Charity and Social involvement through associations

Certification: GMAT: 720/800 (94th percentile), Quantitative: 47, Verbal: 42.

Honors and awards: Undergraduate merit-based scholarship, Dean's List for 5 semesters