

# **Youssef BOULEHJOUR**

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## **WORK EXPERIENCE**

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| <b>Concorde Groupe Vendôme – Paris, France</b><br><i>Transaction services &amp; Restructuring – Analyst II</i>                                                                                                                                                                                                                                                                                                                                                                             | March 2024 - Present<br>(+1.5 year)         |
| <ul style="list-style-type: none"><li>Served as lead analyst on key missions, driving initiatives in project organization, analytical priorities, team coordination, documentation, and client communication to ensure on-time delivery.</li><li>Conducted buy-side and sell-side financial due diligences for small and mid-cap companies across various sectors</li><li>Drafted Independent Business Review for court and out-of-court restructuring processes</li></ul>                 |                                             |
| <b>Selected Operations:</b> <ul style="list-style-type: none"><li>Advised a fund on due diligence for a €15m build-up in the architectural consulting sector (4 entities).</li><li>Assisted a listed biotech company in securing a waiver of over €50m in tax and bank liabilities within an ad hoc procedure</li><li>Developed a business plan for a French plastics manufacturer (€26m FY24 revenue) following the loss of a major client</li></ul>                                      |                                             |
| <b>Banque Palatine – Paris, France</b><br><i>Leveraged Finance Front Office LBO – Intern</i>                                                                                                                                                                                                                                                                                                                                                                                               | September 2023 – March 2024<br>(6 months)   |
| <ul style="list-style-type: none"><li>Drafted credit memos to support financing decisions for private equity transactions across various sectors</li><li>Analysed relevant data about the LBO targets provided by the management presentation, IM, VDD, etc.</li><li>Assisted in building financial models (management, flat, and crash cases) on potential LBO deals</li><li>Involved in negotiations on the debt Term Sheet with M&amp;A advisors, and other banks in the pool</li></ul> |                                             |
| <b>Selected Transactions:</b> <ul style="list-style-type: none"><li>2024: Banking syndicate in the financing of the LBO of Ital Express (€140m FY23 revenue), a specialist in heavy truck spare parts distribution</li><li>2023: Arranged and underwrote 50% of a €40m SSRCF for a French group specialized in cybersecurity and network solutions based in France (€330m FY22 revenue)</li></ul>                                                                                          |                                             |
| <b>KPMG Advisory – Lyon, France</b><br><i>Financial Consultant - Apprentice</i>                                                                                                                                                                                                                                                                                                                                                                                                            | September 2022 – September 2023<br>(1 year) |
| <ul style="list-style-type: none"><li>Conducted financial forecast studies to advise clients on the feasibility of their investment plan</li><li>Advised on mergers of public organizations by preparing diagnostic sheets on each of the structures</li><li>Implemented solutions to restore the budget balance of financially distressed collectivities</li></ul>                                                                                                                        |                                             |
| <b>Engie – Lyon, France</b><br><i>Project Finance - Apprentice</i>                                                                                                                                                                                                                                                                                                                                                                                                                         | September 2021 – September 2022<br>(1 year) |
| <ul style="list-style-type: none"><li>Designed and managed a top-down 20-year business plan for a €73m hydrogen project</li><li>Modelized support for strategic decision-making: CAPEX/OPEX, sales ramp-up, FCF, shareholders IRR, etc.</li><li>Assisted in CFO functions: accounting, banking relationship, application for national and European subsidies</li></ul>                                                                                                                     |                                             |

## **EDUCATION**

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| <b>Grenoble Ecole de Management – Programme grande école – Grenoble, France</b>                                                                                                                                                                                                                                                               | September 2020 – Decembre 2023 |
| <ul style="list-style-type: none"><li>Major in finance: Advanced accounting, Company valuation, Capital investment, M&amp;A</li><li>Thesis Title: The Influence of Consulting Firms in Shaping Public Policies</li><li>Bachelor's degree in economics completed during first year of Business School with Grenoble Alpes University</li></ul> |                                |
| <b>Lycée René Descartes – Rabat, Morocco</b><br>CPGE ECE – 2 years intensive studying for the contests of the top French business schools                                                                                                                                                                                                     | September 2018 – June 2020     |
| <b>Lycée René Descartes – Rabat, Morocco</b><br>French Baccalaureate with Honors – Economics Stream – Overall Baccalaureate Score: 16/20                                                                                                                                                                                                      | September 2017 – June 2018     |

## **ABILITIES & INTERESTS**

**Languages:** French & Arabic (native); English (fluent)

**Technical Skills:** Pack Office (TOSA certification), UpSlide, Capital IQ, MergerMarket, Factset, Epsilon

**Hobbies:** Ex-Member of the GEM chess club (+1100 Elo), Athletics, Padel (Level 5)