

Marouane Dermoumi

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MAIN PROFESSIONAL EXPERIENCE

Oct 24 – Apr 25	CRÉDIT AGRICOLE CIB – CONVERTIBLE BONDS SALES	Montrouge, France
	Coverage: AM (convertible funds) and Hedge Funds	
	<ul style="list-style-type: none">• Regularly sent prices to Hedge Funds and Asset Managers during the day• Wrote weekly/monthly newsletters covering European Convertible Bonds• Developed a VBA database with the interests of clients to better push trade ideas• Analyzed convertible bond's characteristics (delta, gamma, volatility, yield) and market activity (client requests and prices sent by brokers) in order to find new trade ideas	
Sep 22 – Sep 24	SOCIÉTÉ GÉNÉRALE CIB – CROSS ASSET SOLUTIONS SALES ANALYST	Paris, France
	Coverage: French Institutional Clients - Tier 1 & Tier 2 (Insurers, Regional Banks, AM)	
	<ul style="list-style-type: none">• Managed pricing and sale of a €12bn+ portfolio of fixed income products, including interest rate swaps, swaptions, cross currency swaps, inflation swaps, repos and forward bonds (dealing €500Mn+ tickets)• Priced and sold Cross Asset Solutions (Codeis Smart Cash, Daily Repo Hedge Rebalancing for Distribution SPVs).• Designed marketing materials for institutional clients to pitch alternative financial strategies and products• Assessed risks and costs on all deals (CVaR, CVA, ColVA, IM)• Handled the onboarding process of high-net-worth institutional clients (KYC, risk assessment, collecting and reviewing documents)	
Sep 21 - Feb 22	RICHELIEU Invest – RISK MANAGEMENT ANALYST	Paris, France
	<ul style="list-style-type: none">• Monitored mutual funds (€500Mn AUM) and mandates (€400Mn AUM) managed by Richelieu Gestion• Participated in investment committees and assisted in developing strategies for new funds• Analyzed and implemented performance scenarios to assist fund managers in their investment decisions• Monitored ESG ratings and criteria and, more generally, extra-financial risks (VigeoEiris/Moody's ESG Solutions)	

EDUCATION

Sep 20 – Jun 25	ESSEC BUSINESS SCHOOL <i>Master in Management, Grande Ecole Program – Finance and Applied Economics track</i>	Paris, France
	<ul style="list-style-type: none">• Relevant coursework: Principles of Finance, Financial Accounting, Microeconomics, Macroeconomics, Business Economics, Statistics, Energy and Commodity Markets, Labor Economics and Policy, Monetary Economics	
Jun 22 - Sep 22	ESSEC BUSINESS SCHOOL – Asia-Pacific <i>Exchange program – Finance Track</i>	Singapore
	<ul style="list-style-type: none">• Relevant coursework: Equity Markets, Fixed Income, Derivatives, International Finance	
Sep 18 - Jun 20	LYCÉE Notre Dame de Sainte-Croix - ECONOMICS AND BUSINESS PREPARATORY CLASS <i>Preparation Class for the Competitive Entrance Exams for French Business Schools</i>	Neuilly, France
	<ul style="list-style-type: none">• Relevant coursework: Mathematics (algebra, probability), Economics, Philosophy, French Literature	

VOLUNTARY WORK

Sep 20 - Dec 22	ESSEC CLUB OF ECONOMICS - HEAD OF SECTOR (TMT) – Founding Member Leading Economy Club at ESSEC BS – Equity Research and Economic Analysis	Cergy, France
Jan 21 - Jun 21	HOPITAL SAINT-JOSEPH - EXTERNAL JUNIOR CONSULTANT – Part Time ESSEC Consulting Project: Studied and proposed a therapeutic support project for people with chronic illnesses.	Paris, France

SKILLS & CERTIFICATIONS

- **Language abilities:** English (Fluent), French (Native), Classical Arabic (Native), Spanish (Basic)
- **Computer skills:** VBA, Bloomberg, TradeWeb, Markitwire, MS Office
- **Certifications:** French Financial Markets Authority certificate (AMF, December 2022)
Registered for CFA Level I exam (February 2026 session)

ACTIVITIES & INTERESTS

- **Entrepreneurship:** Established and operated a t-shirt sales business at high school
- **Sports:** Football Player (u15 and u16 regional championships), Tennis Player (participation in tournaments)
- **Clubs:** Member at Essec&Bab (Urban Culture)