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Nationality: French & Moroccan

# Yassine SAGRILI

Paris / Nantes, France · +33 6 50 66 58 97 · yassine.sagrili.pro@gmail.com · Driver's license

## PROFESSIONAL EXPERIENCES

Sept 2024 -      **Investment Specialist - Portzamparc Gestion BNP Paribas - Apprenticeship**      Nantes, France  
2025

Context: Asset management company specialized in European small & mid-caps. Integrated into the investment and marketing team within an SFDR-regulated environment.

- Oversaw and coordinated the commercialization of an Article 9 SFDR fund, acting as a liaison between portfolio management, marketing, compliance, and distribution teams to ensure strategic alignment and regulatory adherence.
- Leveraged deep expertise in the European small and mid-cap equity market to identify targeted investment opportunities and provide actionable insights to fund managers and institutional clients.
- Developed and executed ESG-focused marketing strategies, collaborating with product and sales teams to align offerings with investor expectations.
- Organized and facilitated investor meetings, serving as an intermediary between portfolio managers and clients to present fund features, address inquiries, and integrate client feedback into strategic decisions.
- Contributed to ESG-compliant asset allocation and impact reporting, consolidating and structuring performance and sustainability data for internal and regulatory requirements.
- Worked closely with regulatory and compliance teams to ensure full SFDR compliance and prepare documentation for audits and investor transparency.
- Supervised the commercialization of 4 SRI funds, 1 bond, and discretionary mandates (GSM), ensuring smooth communication across stakeholders and timely delivery of project milestones.

Technologies : Bloomberg, Excel, Microsoft Office Suite, Adobe Suite, HTML, Brevo.

Sept 2023 -      **Business analyst market & trading data - NATIXIS CIB - Apprenticeship**      Paris, France  
2024

Context: Support for multi-asset trading floors (equities, FX, commodities ...) within CIB division.

- Assisted traders by producing performance dashboards to identify areas for adjustment and optimization
- Analyzed trading data (orders, RFQs, trades) and provided actionable insights to improve decision-making
- Collaborated in multi-asset trading rooms (equity, forex, commodities) to support real-time trading operations
- Drafted detailed specifications and test plans for data-related projects and ensured successful deployment
- Actively participated in Agile ceremonies and maintained high-quality reporting (power BI)

Technologies : Power BI, SQL, C#, Jira, Json, Excel VBA, Python, Bloomberg Terminal, Agile environnement.

Sept 2022 - 2023	<b>Management Controller - BNP Paribas F&amp;S - Apprenticeship</b>	Paris, France
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Context: *Budget monitoring for support functions (Legal, Communication, Risk) within the F&S entity.*

- Monitored budgets for Legal, Communication, and CSR departments, optimizing operational expenses
- Prepared monthly provisions (RAPs and ODs) and assisted CFO with financial planning
- Created procedural guidelines to standardize reporting across multiple departments

Technologies: *SAP, Advanced Excel, PowerPoint, Power BI, internal BNP tools.*

Sept 2020 - 2022	<b>Accounting and financial controller - BNP Paribas RISK - Apprenticeship</b>	Paris, France
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Context: *Risk Management department of BNP Paribas, managing financial and administrative processes for external consultants.*

- Managed consultant expenses and analyzed invoicing issues, reducing discrepancies
- Supervised access to accounting software and ensured compliance with financial regulations
- Coordinated expense reports and resolved complex billing conflicts

Technologies: *SAP, Excel, internal BNP tools.*

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## Training

2023 – 2025 **MBA in Trading - Financial Markets (Equivalent to Master's degree)**

ESLSCA Business School Paris (75)  
Specialized in Financial Markets, VBA, Derivatives, Python, International Finance, and Risk Management

2022 – 2023 **bachelor's in finance (Equivalent to Bachelor's degree)**

Financia Business School Paris (75)  
Focus on Financial Analysis, Credit Risk, and Market Finance

2020 – 2022 **DUT BUSINESS MANAGEMENT AND ADMINISTRATION - ACCOUNTING AND FINANCIAL MANAGEMENT, (Equivalent to BTEC Higher National Diploma)**

IUT Sorbonne Paris 13 Paris (75)  
Advanced Accounting, Management Control, Financial Mathematics

2018 – 2020 **TECHNOLOGICAL BACCALAUREATE - SCIENCE AND TECHNOLOGY of industry and sustainable development, (Equivalent to BTEC National Diploma Advanced (NVQ Level 3))**

Clément Ader High School Tournan-en-Brie (77)

Sustainable Development, Programming, Architecture, Applied Mathematics

Certification: AMF Certification, CFA Level 1 candidate, IF Certification

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## Key Skills

French: Fluent (C2), English: Fluent (C1), Arabic: Fluent (C1), Spanish: Intermediate (B1)

Computer Skills: Microsoft office suite, SAP, Power BI, Python, Bloomberg, VBA, Adobe suite, HTML, C#, C++, Trading Software's, Brevo, Jira , Json

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## INTERESTS

- Volunteering and Social Impact Project
- Traveling and Cross-Cultural Exchange
- Entrepreneurship and Business Development
- Combat Sports (Kickboxing, MMA)