

# Sophia ESSOUFI

## Project Management / Risk Management Consultant

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### EXPERIENCES PROFESSIONELLES

**PM | Credit Risk Monitoring & Surveillance, NATIXIS GFS , 07.2024 - PRESENT**

- End to end project coordination, monitoring of action plans and support in change management.
  - Monitor the launch of a new internal rating tool, production and monitoring of project KPIs.
  - Business needs and functional specifications formalization and management of CRM evolutions.
  - Process automation/ Redesign of reporting / alignment with model recommendation and regulations.
  - Lead data quality controls and alerts management aligned with regulation and target review model recommendations.
- Project Manager | COE Risk Officer, BNP Paribas Personal Finance, 08.2021 – 06.2024**
- Management of a portfolio of IT remediation projects and management of the deployment of the risk management system at the customer.
  - Project qualification / drafting requirement and functional specifications of the required changes.
  - Collaborative monitoring with respect of roadmap, budget and action plans associated; contributing to the development of deliverables for the deployment.
  - Contribution on project evolution, working on new functionalities (requirements, scenario, tests and validation.
  - Ensure compliance with group and regulatory requirements, support teams to better respond to recommendations.
  - Digitalization of the risk function, optimization of processes and improvement of operational efficiency.
  - PO Referent: Functional support to users on risk management tools.
  - Support in change management, facilitation of committees, preparing workshops, and governance instances.
  - Consulting & Advisory: help teams in the treatment of project initiatives & objectives according to the defined roadmap.

**PM | MOA Risk Management Consultant, DELANE SI, 08.2021 – 06.2024**

Risk Management | Referent & Risk management tools trainer | Project Management

**Capital Market Surveillance Officer - UK Scope, 12.2020 – 02.2021 Société Générale CIB - African Technology Services**

- Management of the monitoring program in “Trade & communication” covering risks on market abuse with respect to directives, laws and regulations ex: MAR, MIFID, EMIR, FATCA
- Lead supervision, processing and analysis of alerts: Scope of coverage: Equity Derivatives.

**Project Risk & Performance reporting, 09.2019 – 09.2020, BNP Paribas Asset Management, Paris**

- Lead risk & performance analysis project, measure performance attribution & allocation of multi asset fund under our scope management (stock picking, allocation effects ...)
- Production of reports, factsheets and qualitative studies for managers and investment specialists.
- Analysis of assets under management and their relevant scenarios.
- Handling identified anomalies, carrying out evaluative work and supporting the customer to better respond to audit recommendations.
- Data Management and transversal support: contribution to the maintenance of production tools, analysis modules, operational management of index bases (using R, VBA)
- Project/ Realization of an empirical study: “Statistical arbitrage with a clustering model: Identification of similarly behaving stocks to capture pricing discrepancies” - Pair Trading strategy with Python.

**Project Manager Assistant Risk / Finance, 02.2018 - 05.2018 BMCE Capital Bourse, Casablanca**

- Gap analysis and regulatory benchmarking of the main regulation lines of the Casablanca stock exchange “BVC” and that of the UEMOA region “BRVM”
- Development of a predictive model under IBM SPSS on post IPO performance.
- Analysis of the undervaluation of IPOs in Morocco - Short Run performance
- Explanation of the abnormal profitability of IPOs, empirical study and quantitative analyses.

**Project Manager Assistant/Asset Management, 07.2017 - 08.2017 MADAEF, CDG Capital**

- Contribution to the definition of the project roadmap and follow-up of the team backlog.
- Performance analysis of assets under management and production of the necessary KPIs.
- Review of management contracts, operations and related monthly financial reports.

### EDUCATION

**2019 – 2020:**

M2 Portfolio Management | Financial Markets  
IAE Paris Est (Gustave Eiffel), Créteil

**2018 - 2019:**

M1 Financial Market Engineering  
Université de Lorraine, Nancy

**2017 - 2018:**

Master in Financial Management & Accounting  
Ecole Nationale de Commerce et de Gestion  
ENCG Tanger, Maroc

### CERTIFICATIONS

- Agile Project Management | Google
- Forex Trading around the word | Interactive Brokers
- Bloomberg Market Concepts | Bloomberg LP
- Financial Markets Authority | AMF
- Financial Markets | First Finance
- IBM SPSS Modeling

### LANGAGES

- **FRENCH:** Bilingual
- **ENGLISH:** Fluent
- **ARABIC :** Native
- **SPANISH :** Basic notions

### SKILLS

Project Management | Risk Management  
Data Management  
Regulatory Compliance  
Interpersonal Communication  
Problem resolution | Pragmatism  
Strategic Planning | Project Evolution  
Process Optimization  
Digitalization of risk function

### Projects & Regulation

NIST Framework, EBA Guidelines & ACPR texts,  
Third Party risk management, PRIIPS, MIFID, EMIR,  
IRB Approach, TRIM recommendations

### Tools

AURORA, RISK OP360, SNOW, CAST  
JIRA, ASANA,RTS  
MS Office | R | SPSS |SQL  
Datalytics / COGNOS, Power BI

### Interests

- Social Entrepreneurship
- Painting
- Hiking, Running