

ALI LEMRINI

Looking for CDI as Junior Analyst

Immediately available



CONTACT

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- 📍 Casablanca - Paris

SOFT SKILLS

- Analytical skills
- Organization and thoroughness
- Project management
- Adaptability

LANGUAGES

- English : Fluent (TOEIC 960)
- Spanish : Fluent
- French : Native language
- Arabic : Native language

HOBBIES & PASSION

- **Volley-Ball** : Member of the Junior National Moroccan Team, Captain of GEM's team and member of Bentley University's team
- **Multi-sport**: Morocco's representative at the "Jeux du Golfe" international tournament in Dubai in 2015
- **E-Sports** : Top 0.1% League of Legends players, 3rd best team in Africa in 2018 at the Africa Gaming Show

EDUCATION

Master in Finance « Programme Grandes Écoles »	2021-2023
Grenoble Ecole de Management & Bentley University, Boston	
Bachelor in Economics	2020-2021
University Grenoble-Alpes	
French Preparatory Classes to Business Schools "Prépa" ECE	2018-2020
Lycée de Saint-Just, Lyon	
French High School Diploma in Economics	2018
Lycée Français International Louis Massignon, Casablanca	

WORK EXPERIENCES

ATTIJARI REIM	MARCH-AUG 25
Fund Analyst - OPCI	
<ul style="list-style-type: none">• Prospecting and managing the existing customer portfolio (+10 accounts monitored)• Managing the production process, ensuring compliance with deadlines and quality standards• Supervision of a team of 6 operational staff (management of rotations, planning, sharing of objectives)• Monitoring supplier relations (product selection, negotiation, scheduling)	
CRÉDIT AGRICOLE CIB	SEPT 22- SEPT 23
Alternance M&A Analyst, Paris	
<ul style="list-style-type: none">• Analysis of financial indicators (EBITDA, sales, net income) for the valuation of SMEs (sales of 1-50M€) as part of acquisition processes• Management of 20 M&A opportunities in France, notably in the wine and metallurgy sectors, with 4 transactions completed in less than a year.• Coordination of the e-RIS network (40 business engineers) throughout France, resulting in the completion of 28 small-cap deals (€1-7m) in less than a year.• Organization of the annual conference of Crédit Agricole's small & mid-cap M&A departments (management of logistics, travel, catering)• Preparation of data rooms and briefing notes for the presentation of divesting companies to potential buyers	
THYSSENKRUPP ELEVATOR LEADER IN MOBILITY PRODUCTS	JUNE 21- AUG 21
Business Developer, Grenoble	
<ul style="list-style-type: none">• Identification and analysis of the competition in the Rhône-Alpes region• Prospecting for project owners and contractors (+120 contacted, 20 met, 2 negotiations created)• Monitoring ongoing construction projects and managing relationships with partners (architects, design offices and building professionals)• Drafting and submitting responses to public and private calls for tender for construction projects• 	
ALOHA (INTERNATIONAL ASSOCIATION)	2020-2021
Head of Partnerships in Aloha GEM, Grenoble	
<ul style="list-style-type: none">• Management of the Buddy program (Recruitment and onboarding of 200 students)• Organization of the "Woodstock" event (+1100 students, €9000 budget)• Prospecting for sponsors (25 contacted, 4 met, 2 signed)	