



AZILI ZINEB
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Paris, 75017

Highly motivated ESCP graduate with 2 years of M&A experience.

Professional Experience

AYA Partners – Paris, France

September 2023 – Present

M&A Analyst 2

- Prepared Information Memorandums and pitch decks, directly contributing to deal progression and origination.
- Supported the team in managing end-to-end transaction processes from the NDA to closing and post-close follow up.
- Performed over 15 company valuations using DCF and comparable analysis.
- Contributed to diverse transactions, including but not limited to:
 - Capital increase for a healthcare training company as part of a distressed M&A process, enhancing financial stability (Deal Value: €4m).
 - Majority sale of a French school specializing in apprenticeship programs (Deal Value: €30m).
 - Refinancing of an acquisition debt for a company in the agri-food sector (Deal Value: €40m).
 - Minority equity investment in a company focused on energy transition (Deal Value: €5m).
 - Sell-side advisory in the beauty and cosmetics sector (Deal value: €9m).
 - Buy-side advisory in the beauty and cosmetics sector (Deal value: n.d).

AYA Partners – Paris, France

March 2022 – September 2022

M&A Analyst Intern

- Developed comprehensive merger and financial models, enabling accurate valuation and strategic decision-making for transactions.
- Conducted rigorous target screening and market analysis, identifying high-potential opportunities aligned with client objectives.
- Prepared Information Memorandum and supplementary documents for M&A transactions.

Ernst & Young – Paris, France

September 2021 – March 2022

Financial Consultant Intern

- Conducted an interim audit for Engie Global Markets, ensuring compliance and improving financial transparency.
- Executed an attestation engagement for Engie Global Markets, delivering actionable insights within tight deadlines (2 weeks).
- Contributed to a consulting project that transformed BNP Paribas Cardiff's financial function, improving operational efficiency over 4 months.

Education

ESCP – Paris, France

September 2019 – June 2024

Master in Management – “Grande Ecole Program”

- **Selected Specialties:** M&A, Advanced Corporate Finance, Private Equity, Strategy Business Consulting.

Saint Jean De Passy – Paris, France

September 2017 – May 2019

Post-Secondary Preparatory school - ECS

- **Top French Preparatory School.** Two years of intense training for the highly selective entrance to French business schools « Grandes écoles ».
- **Coursework:** Advanced Mathematics, Informatics, Geopolitics, Literature and Philosophy, Foreign Languages.

Language and Technical skills

Languages: French (native), English (fluent), Arabic (fluent), Spanish (intermediate).

Technical Skills: Bloomberg, FactSet, Python, Advanced Excel, Mergermarket, Arx.

Leadership and extra-curricular activities

Mediterr'allye 4L – Charity association whose goal is to finance educational infrastructures by participating to the 4L Trophy

President

- Established a charity association that successfully financed educational infrastructure projects through innovative campaigns.
- Secured €6k in funding through strategic partnerships, surpassing initial targets by 20% and financing the construction of educational facilities.
- Promoted the project through media campaigns, achieving national coverage via radio and print.