

Idriss El Hassani
Renewable Energy | Business Development | Project Finance
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PROFESSIONAL SUMMARY

Investment professional with 8+ years of experience in infrastructure, renewable energy and power markets across Europe, Africa and North America. Proven expertise in transaction execution, financial modeling, due diligence, and structuring for large-scale energy and infrastructure assets. Strong track record in originating, negotiating, and closing transactions with industrial offtakers, utilities, and financial institutions. Skilled at cross-functional collaboration with legal, strategy, and finance teams to deliver bankable structures, optimize returns, and mitigate risks.

EXPERIENCE

Jan. 2024 - Now
Paris, France

CHINA GENERAL NUCLEAR - Business Development and Investment Manager

Originated and advanced 1GW+ utility-scale renewable projects (solar, wind, BESS, hydrogen) across Europe and Africa. Managed PPA origination, optimization and structuring for a 2.4 GW portfolio of wind and solar. Built and maintained financial models to support €1bn+ of investment and refinancing decisions. Screened and evaluated market entry opportunities, generating a pipeline of 1GW+ opportunities. Negotiated term sheets, JV agreements, and MOUs with international aggregators, energy developers and EPCs. Led due diligence and transaction structuring for acquisitions, divestments, and tender processes. Represented CGN at international forums, strengthening institutional visibility and expanding deal flow.

Jul. 2022 - Dec. 2023
Paris, France

SCHNEIDER ELECTRIC - Renewable Energy Senior Consultant - Investments and PPAs

Advised Fortune 500 and multinational clients on renewable investment strategies across Europe and North America. Originated and supported execution of 1GW+ of projects, representing €1bn+ in investments. Built financial models and investment cases to assess bankability and guide capital allocation. Conducted market and risk analyses, identifying high-impact opportunities aligned with net-zero targets. Led RFPs, developer selection, and contract negotiations, securing favorable terms and mitigating risks. Advised stakeholders on regulation, policy incentives, and market trends shaping renewable strategies. Presented investment recommendations to C-suite, driving data-backed decisions on clean energy portfolios.

May 2020 - Jun. 2022
Paris, France

BOUYGUES TELECOM - Energy transition Investment Manager - Data Centers

Managed €200m+ of energy transition investments across 100+ data centers in France. Executed solar PV, storage, energy monitoring, and EV charging programs, adding 150 MW+ capacity. Structured and negotiated renewable PPAs and GOs, optimizing electricity procurement. Built comprehensive financial models to drive capital allocation and ensure bankability. Delivered energy efficiency initiatives, cutting carbon emissions by 15%. Coordinated legal, financial, and technical teams to deliver compliant, investment-grade projects.

Mar. 2017 - Apr. 2020
Paris, France

EIFFAGE ENERGIE - Renewable Energy Project Manager

Delivered 200+ MW of solar PV projects across France (rooftop, carport, ground-mounted). Managed EPC execution: design review, procurement, construction, commissioning, and handover. Coordinated multidisciplinary teams and external stakeholders to ensure on-time, on-budget delivery. Oversaw technical and financial monitoring, optimizing CAPEX, schedules, and performance ratios. Directed contract management, including risk assessment, claims prevention, and regulatory compliance. Ensured quality, safety, and environmental standards, reporting to senior management and investors.

EDUCATION

2025 - 2026
2014 - 2017
2016 - 2017
2015 - 2016
2012 - 2014

Ecole Nationale des Ponts et Chaussées (ENPC), France - Executive Master in Infrastructure Project Finance
Ecole Nationale Supérieure d'Electricité et de Mécanique (ENSEM), France - Master's Degree in Energy Engineering
Institut d'Administration des Entreprises (IAE), France - Master's Degree in Management and Business Administration
Karlsruhe Institute of Technology (KIT), Germany - Exchange Semester in Energy Markets
Preparatory Classes for "Grandes Écoles d'Ingénieurs" national contest (Maths, Physics)

LANGUAGES, SKILLS AND INTERESTS

Languages: English (Fluent), French (Native), Arabic (Native), German (B2), Spanish (B1)
Certifications: CFA Level I Candidate (2026)
Financial modeling: DCF, LBO, P&L forecasting, scenario analysis
Transaction execution: Due diligence, valuation, structuring, negotiation
Technical knowledge: Power markets, PPAs, renewables, hydrogen, infra projects
Tools: Excel/VBA, Python, MS Office, Bloomberg
Interests: Fitness, tennis, guitar, traveling, and languages