



WAEEL FACHATE

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WORK EXPERIENCE

Chartering Manager / Scomber Chartering GmbH & Co KG, Haren Germany

August 2024

- Chartering of dry bulk coaster vessels
- Fixing contracts and negotiating charter party clauses
- Follow-up of vessel operations : voyage preparation, vetting, bunker planning, loading and discharging operations
- Developing a client portfolio for the Mediterranean market

Offshore Shipbroker / GRS.Offshore Renewables GmbH, Hamburg

June 2023 - August 2024

- Specialized in chartering offshore vessels (tug, AHTS, survey vessel, SOV, PSV, Multicat...)
- Built and maintained a key clients portfolio
- Conducted cross-selling through consultancy agreements and vessel valuations
- Sales and Purchase of tugs,AHTS, barges and offshore construction equipments

Tanker broker / Berge Shipbrokers S.A, Madrid

Sept 2022 - June 2023

- Tanker chartering for the Spanish market negotiation of contract for coaster chemical vessel
- (CPP, FOSFA) for CEPSA and Respol
- Managed vetting documentation and follow up of the operations
- preparation of detailed market reports about small chemical vessels market

EDUCATION

Master's degree in Shipping & Trading, University of Nantes, France

Sept 2020 - Sept 2022

- Specialized in Commodity volatility, finance & freight derivative markets, risk management, international finance, tramping and international maritime law, shipping economics and finance

Bachelor's degree in Maritime & port logistics, University of Nantes, France

Sept 2017 - Sept 2020

- Focused on Maritime economics, financial mathematics, Maritime operation, charter party analysis and laytime calculation, initiation of ship brokerage, ship sales and purchases

ADDITIONAL INFORMATION

- Passionate about travelling and discovering new cultures. Fluent in French, English, Spanish
- Regularly practice boxing, running, and football
- Constant reading and learning about the offshore sector and shipping chartering, reading about geopolitical issues, financial, commodities markets and shipping trends