

# Youssef BOULEHJOUR

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## WORK EXPERIENCE

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### Concorde Groupe Vendôme – Paris, France

March 2024 - Present

*Transaction services & Restructuring – Analyst II*

(+1.5 year)

- Served as lead analyst on key missions, driving initiatives in project organization, analytical priorities, team coordination, documentation, and client communication to ensure on-time delivery.
- Conducted buy-side and sell-side financial due diligences for small and mid-cap companies across various sectors
- Drafted Independent Business Review for court and out-of-court restructuring processes

#### Selected Operations:

- Advised a fund on due diligence for a €15m build-up in the architectural consulting sector (4 entities).
- Assisted a listed biotech company in securing a waiver of over €50m in tax and bank liabilities within an ad hoc procedure
- Developed a business plan for a French plastics manufacturer (€26m FY24 revenue) following the loss of a major client

### Banque Palatine – Paris, France

September 2023 – March 2024

*Leveraged Finance Front Office LBO – Intern*

(6 months)

- Drafted credit memos to support financing decisions for private equity transactions across various sectors
- Analysed relevant data about the LBO targets provided by the management presentation, IM, VDD, etc.
- Assisted in building financial models (management, flat, and crash cases) on potential LBO deals
- Involved in negotiations on the debt Term Sheet with M&A advisors, and other banks in the pool

#### Selected Transactions:

- 2024: Banking syndicate in the financing of the LBO of Ital Express (€140m FY23 revenue), a specialist in heavy truck spare parts distribution
- 2023: Arranged and underwrote 50% of a €40m SSRCF for a French group specialized in cybersecurity and network solutions based in France (€330m FY22 revenue)

### KPMG Advisory – Lyon, France

September 2022 – September 2023

*Financial Consultant - Apprentice*

(1 year)

- Conducted financial forecast studies to advise clients on the feasibility of their investment plan
- Advised on mergers of public organizations by preparing diagnostic sheets on each of the structures
- Implemented solutions to restore the budget balance of financially distressed collectivities

### Engie – Lyon, France

September 2021 – September 2022

*Project Finance - Apprentice*

(1 year)

- Designed and managed a top-down 20-year business plan for a €73m hydrogen project
- Modelized support for strategic decision-making: CAPEX/OPEX, sales ramp-up, FCF, shareholders IRR, etc.
- Assisted in CFO functions: accounting, banking relationship, application for national and European subsidies

## EDUCATION

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### Grenoble Ecole de Management – Programme grande école – Grenoble, France

September 2020 – Decembre 2023

- Major in finance: Advanced accounting, Company valuation, Capital investment, M&A
- Thesis Title: The Influence of Consulting Firms in Shaping Public Policies
- Bachelor's degree in economics completed during first year of Business School with Grenoble Alpes University

### Lycée René Descartes – Rabat, Morocco

September 2018 – June 2020

CPGE ECE – 2 years intensive studying for the contests of the top French business schools

### Lycée René Descartes – Rabat, Morocco

September 2017 – June 2018

French Baccalaureate with Honors – Economics Stream – Overall Baccalaureate Score: 16/20

## ABILITIES & INTERESTS

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**Languages:** French & Arabic (native); English (fluent)

**Technical Skills:** Pack Office (TOSA certification), UpSlide, Capital IQ, MergerMarket, Factset, Epsilon

**Hobbies:** Ex-Member of the GEM chess club (+1100 Elo), Athletics, Padel (Level 5)