# Regression Analysis of a Real Estate Dataset

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#### 2024-02-3

```
# specify CRAN mirror for R session
options(repos = c(CRAN = "https://cran.rstudio.com"))
# Set the working directory to the correct path
setwd("C:\\Users\\MariaStella\\Downloads\\wk5_house")
# Install and load required packages
#install.packages("dplyr")
#install.packages("tidyr")
#install.packages("magrittr")
#install.packages("purrr")
# Load the installed packages
#library(dplyr)
#library(tidyr)
#library(magrittr)
#library(purrr)
head(df)
     Sale.Date Sale.Price sale_reason sale_instrument sale_warning sitetype
## 1 1/3/2006
                   698000
                                    1
                                                    3
## 2 1/3/2006
                   649990
                                                    3
                                                                          R1
## 3 1/3/2006
                   572500
                                    1
                                                    3
                                                                          R1
## 4 1/3/2006
                   420000
                                    1
                                                    3
                                                                         R1
## 5 1/3/2006
                   369900
                                    1
                                                    3
                                                                15
                                                                          R.1
## 6 1/3/2006
                   184667
                                    1
                                                   15
                                                              18 51
                                                                          R1
##
              addr_full zip5 ctyname postalctyn
                                                                lat building_grade
                                                       lon
## 1 17021 NE 113TH CT 98052 REDMOND
                                         REDMOND -122.1124 47.70139
## 2 11927 178TH PL NE 98052 REDMOND
                                         REDMOND -122.1022 47.70731
                                                                                  9
## 3 13315 174TH AVE NE 98052
                                         REDMOND -122.1085 47.71986
                                                                                  8
                                                                                  8
## 4 3303 178TH AVE NE 98052 REDMOND
                                         REDMOND -122.1037 47.63914
## 5 16126 NE 108TH CT 98052 REDMOND
                                         REDMOND -122.1242 47.69748
                                                                                 7
      8101 229TH DR NE 98053
                                         REDMOND -122.0341 47.67545
## 6
##
     square_feet_total_living bedrooms bath_full_count bath_half_count
## 1
                         2810
                                                     2
```

1

4

3

0

1

2880

2770

1620

1440

## 2

## 3

## 4

## 5

```
bath_3qtr_count year_built year_renovated current_zoning sq_ft_lot prop_type
## 1
                                                                  6635
                  0
                          2003
                                            0
## 2
                          2006
                                            0
                                                          R4
                                                                  5570
                                                                               R
                  1
## 3
                  1
                          1987
                                            0
                                                          R6
                                                                  8444
                                                                               R
## 4
                          1968
                                            0
                                                          R4
                                                                  9600
                                                                               R
                  1
## 5
                          1980
                                            0
                                                          R6
                  1
                                                                  7526
                                                                               R
                          2005
                                            0
                                                       URPSO
## 6
                  1
                                                                  7280
                                                                               R
##
    present_use
## 1
## 2
              2
              2
## 3
              2
## 4
              2
## 5
## 6
# Display column names using the names() function
column_names <- names(df)</pre>
print(column_names)
   [1] "Sale.Date"
                                  "Sale.Price"
##
  [3] "sale_reason"
                                  "sale_instrument"
## [5] "sale_warning"
                                  "sitetype"
## [7] "addr_full"
                                  "zip5"
## [9] "ctyname"
                                  "postalctyn"
## [11] "lon"
                                  "lat"
## [13] "building_grade"
                                  "square_feet_total_living"
## [15] "bedrooms"
                                  "bath_full_count"
## [17] "bath_half_count"
                                  "bath_3qtr_count"
## [19] "year_built"
                                  "year_renovated"
## [21] "current_zoning"
                                  "sq_ft_lot"
## [23] "prop_type"
                                  "present use"
# inspect the dataset
str(df)
## 'data.frame':
                   12865 obs. of 24 variables:
## $ Sale.Date
                             : chr "1/3/2006" "1/3/2006" "1/3/2006" "1/3/2006" ...
                             : int 698000 649990 572500 420000 369900 184667 1050000 875000 660000 65
## $ Sale.Price
## $ sale_reason
                             : int 1 1 1 1 1 1 1 1 1 ...
## $ sale_instrument
                             : int
                                   3 3 3 3 3 15 3 3 3 3 . . .
                                    ... ... ...
## $ sale_warning
                             : chr
## $ sitetype
                             : chr
                                    "R1" "R1" "R1" "R1" ...
                                    "17021 NE 113TH CT" "11927 178TH PL NE" "13315 174TH AVE NE" "3303
## $ addr_full
                             : chr
## $ zip5
                             : int 98052 98052 98052 98052 98052 98053 98053 98053 98053 98052 ...
   $ ctyname
                             : chr
                                    "REDMOND" "REDMOND" "" "REDMOND" ...
                             : chr "REDMOND" "REDMOND" "REDMOND" "...
## $ postalctyn
## $ lon
                                   -122 -122 -122 -122 -122 ...
                             : num
                             : num 47.7 47.7 47.7 47.6 47.7 ...
## $ lat
## $ building_grade
                             : int 998877101098...
## $ square_feet_total_living: int 2810 2880 2770 1620 1440 4160 3960 3720 4160 2760 ...
                            : int 4443345444 ...
## $ bedrooms
                             : int 2 2 1 1 1 2 3 2 2 1 ...
## $ bath_full_count
```

## 6

4160

```
$ bath half count
                              : int 1010010110...
##
                                     0 1 1 1 1 1 1 0 1 1 ...
   $ bath_3qtr_count
                              : int
                                     2003 2006 1987 1968 1980 2005 1993 1988 1978 1976 ...
##
  $ year built
                              : int
                                     0 0 0 0 0 0 0 0 0 0 ...
##
   $ year_renovated
                              : int
##
   $ current zoning
                              : chr
                                     "R4" "R4" "R6" "R4" ...
##
  $ sq ft lot
                                     6635 5570 8444 9600 7526 7280 97574 30649 42688 94889 ...
                              : int
##
                                     "R" "R" "R" "R" ...
   $ prop type
                              : chr
                                     2 2 2 2 2 2 2 2 2 2 . . .
##
   $ present use
                              : int
```

# # inspect the dataset summary(df)

```
##
     Sale.Date
                         Sale.Price
                                           sale_reason
                                                          sale_instrument
                                                          Min. : 0.000
##
   Length: 12865
                       Min.
                             :
                                    698
                                          Min.
                                                 : 0.00
   Class : character
                       1st Qu.: 460000
                                          1st Qu.: 1.00
                                                          1st Qu.: 3.000
##
   Mode :character
                       Median: 593000
                                          Median: 1.00
                                                          Median : 3.000
##
                       Mean
                              : 660738
                                          Mean
                                                 : 1.55
                                                          Mean
                                                                 : 3.678
                       3rd Qu.: 750000
##
                                          3rd Qu.: 1.00
                                                          3rd Qu.: 3.000
##
                       Max.
                              :4400000
                                          Max.
                                                 :19.00
                                                                  :27.000
                                                          Max.
##
   sale_warning
                         sitetype
                                            addr full
                                                                    zip5
   Length: 12865
##
                       Length: 12865
                                           Length: 12865
                                                              Min.
                                                                      :98052
##
   Class : character
                       Class : character
                                           Class : character
                                                               1st Qu.:98052
   Mode :character
                       Mode :character
                                           Mode :character
                                                              Median :98052
##
                                                                      :98053
                                                              Mean
##
                                                               3rd Qu.:98053
##
                                                                      :98074
                                                              Max.
##
      ctyname
                        postalctyn
                                                lon
                                                                  lat
##
   Length: 12865
                       Length: 12865
                                           Min.
                                                  :-122.2
                                                            Min.
                                                                    :47.46
##
   Class :character
                       Class :character
                                           1st Qu.:-122.1
                                                            1st Qu.:47.67
##
   Mode :character
                       Mode :character
                                           Median :-122.1
                                                            Median :47.69
##
                                           Mean
                                                 :-122.1
                                                            Mean
                                                                    :47.68
##
                                           3rd Qu.:-122.0
                                                            3rd Qu.:47.70
##
                                           Max.
                                                  :-121.9
                                                            Max.
                                                                    :47.73
##
   building grade
                    square_feet_total_living
                                                 bedrooms
                                                               bath full count
          : 2.00
                    Min. : 240
   Min.
                                                     : 0.000
                                                               Min.
                                                                       : 0.000
##
                                              Min.
##
   1st Qu.: 8.00
                    1st Qu.: 1820
                                              1st Qu.: 3.000
                                                                1st Qu.: 1.000
##
   Median: 8.00
                    Median: 2420
                                              Median : 4.000
                                                               Median : 2.000
   Mean : 8.24
                    Mean : 2540
                                              Mean
                                                    : 3.479
                                                               Mean : 1.798
##
   3rd Qu.: 9.00
                    3rd Qu.: 3110
                                              3rd Qu.: 4.000
                                                                3rd Qu.: 2.000
##
   Max.
           :13.00
                    Max.
                           :13540
                                              Max.
                                                     :11.000
                                                               Max.
                                                                       :23.000
##
   bath_half_count bath_3qtr_count
                                        year_built
                                                     year_renovated
   Min.
           :0.0000
                     Min.
                            :0.000
                                     Min.
                                             :1900
                                                     Min.
                                                            :
                                                                 0.00
##
   1st Qu.:0.0000
                     1st Qu.:0.000
                                      1st Qu.:1979
                                                     1st Qu.:
                                                                 0.00
##
   Median :1.0000
                     Median :0.000
                                      Median:1998
                                                     Median :
                                                                 0.00
##
   Mean
           :0.6134
                     Mean
                            :0.494
                                      Mean
                                             :1993
                                                     Mean
                                                               26.24
##
   3rd Qu.:1.0000
                     3rd Qu.:1.000
                                                                 0.00
                                      3rd Qu.:2007
                                                     3rd Qu.:
##
   Max.
           :8.0000
                     Max.
                            :8.000
                                      Max.
                                             :2016
                                                            :2016.00
                         sq_ft_lot
##
   current_zoning
                                           prop_type
                                                              present_use
   Length: 12865
                                    785
                                          Length: 12865
                       Min.
                                                             Min.
                                                                    : 0.000
   Class :character
                                                             1st Qu.:
##
                                          Class : character
                       1st Qu.:
                                   5355
                                                                       2.000
##
   Mode :character
                       Median :
                                   7965
                                          Mode :character
                                                             Median :
                                                                       2.000
##
                       Mean
                              : 22229
                                                             Mean
                                                                    : 6.598
##
                       3rd Qu.: 12632
                                                              3rd Qu.: 2.000
##
                                                                     :300.000
                       Max.
                              :1631322
                                                             Max.
```

```
# Data cleanup and transformations
# Rename 'Sale Date' as 'sale_date', 'Sale Price' as 'sale_price'
colnames(df)[colnames(df) == "Sale.Date"] <- "sale_date"
colnames(df)[colnames(df) == "Sale.Price"] <- "sale_price"</pre>
```

# # Inspect columns heading after renaming the variables head(df)

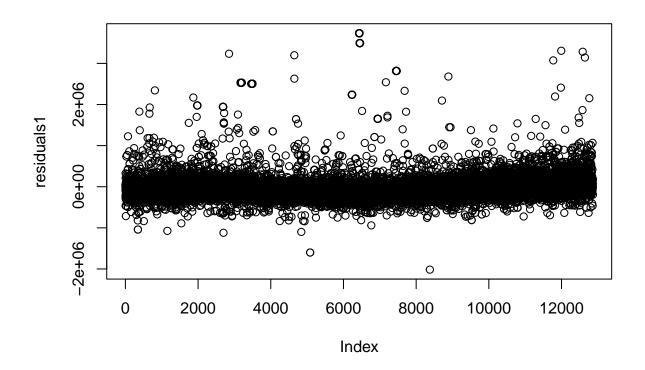
```
##
     sale date sale price sale reason sale instrument sale warning sitetype
## 1 1/3/2006
                  698000
                                   1
                                                    3
## 2 1/3/2006
                  649990
                                   1
                                                   3
                                                                         R1
## 3 1/3/2006
                  572500
                                                   3
                                                                         R.1
                                   1
## 4 1/3/2006
                  420000
                                   1
                                                   3
                                                                         R1
## 5 1/3/2006
                  369900
                                                   3
                                                                         R.1
                                   1
                                                                15
## 6 1/3/2006
                  184667
                                   1
                                                  15
                                                            18 51
                                                                         R.1
##
             addr_full zip5 ctyname postalctyn
                                                      lon
                                                               lat building_grade
## 1 17021 NE 113TH CT 98052 REDMOND
                                      REDMOND -122.1124 47.70139
## 2 11927 178TH PL NE 98052 REDMOND
                                                                                 9
                                        REDMOND -122.1022 47.70731
## 3 13315 174TH AVE NE 98052
                                       REDMOND -122.1085 47.71986
                                                                                8
## 4 3303 178TH AVE NE 98052 REDMOND REDMOND -122.1037 47.63914
## 5 16126 NE 108TH CT 98052 REDMOND
                                      REDMOND -122.1242 47.69748
## 6 8101 229TH DR NE 98053
                                        REDMOND -122.0341 47.67545
   square_feet_total_living bedrooms bath_full_count bath_half_count
## 1
                        2810
                                   4
## 2
                         2880
                                    4
                                                     2
                                                                     0
## 3
                         2770
                                    4
                                                                     1
## 4
                         1620
                                    3
                                                     1
                                                                     0
                                    3
## 5
                        1440
                                                     1
                                                                     0
## 6
                        4160
                                     4
                                                                     1
    bath_3qtr_count year_built year_renovated current_zoning sq_ft_lot prop_type
                          2003
## 1
                  0
                                            0
                                                          R4
                                                                   6635
## 2
                  1
                           2006
                                            0
                                                          R.4
                                                                   5570
                                                                                R.
## 3
                                            0
                  1
                          1987
                                                          R6
                                                                   8444
                                                                                R.
## 4
                          1968
                                                          R4
                                                                   9600
                  1
## 5
                          1980
                                            0
                                                          R6
                                                                   7526
                  1
                                                                                R.
## 6
                           2005
                                            0
                                                       URPS0
                                                                   7280
                                                                                R
## present_use
## 1
## 2
              2
## 3
              2
              2
## 4
## 5
              2
## 6
```

```
# Data wrangling in detail
# Convert sale_date to Date type
df$sale_date <- as.Date(df$sale_date, format="%m/%d/%Y")</pre>
```

```
# Handle missing values
df[is.na(df)] <- 0  # Replace NA with 0, you may choose a different strategy
```

```
{\it \# Linear regression model with 'sq\_ft\_lot' predicting Sale Price}
model1 <- lm(sale_price ~ sq_ft_lot, data = df)</pre>
summary(model1)
##
## Call:
## lm(formula = sale_price ~ sq_ft_lot, data = df)
##
## Residuals:
##
       Min
                1Q Median
                                   ЗQ
                                           Max
## -2016064 -194842 -63293
                                91565 3735109
##
## Coefficients:
##
               Estimate Std. Error t value Pr(>|t|)
## (Intercept) 6.418e+05 3.800e+03 168.90 <2e-16 ***
## sq_ft_lot 8.510e-01 6.217e-02 13.69 <2e-16 ***
## ---
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1
## Residual standard error: 401500 on 12863 degrees of freedom
## Multiple R-squared: 0.01435,
                                  Adjusted R-squared: 0.01428
## F-statistic: 187.3 on 1 and 12863 DF, p-value: < 2.2e-16
# Residuals and plotting
residuals1 <- resid(model1)</pre>
```

plot(residuals1)



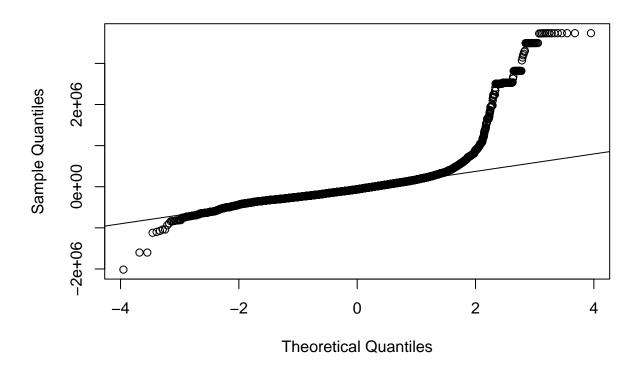
### head(residuals1, 50)

```
##
              1
                           2
                                        3
                                                     4
                                                                  5
                                                                               6
##
     50532.259
                   3428.566
                              -76507.186 -229990.934 -278325.975 -463349.631
##
                           8
                                                    10
                                                                 11
                 207096.527
                              -18148.571
                                           -72571.228
                                                         -48635.945
    325143.857
                                                                    -117286.983
##
                                       15
                                                                 17
                                                                              18
##
             13
                                                    16
   -182092.885
                -714155.539
                               80323.249
                                          -136508.632
                                                         116701.690
##
                                                                      -55902.557
##
             19
                          20
                                       21
                                                    22
                                                                 23
                                                                              24
   -149032.632
                -309726.527
                             -132778.627 -163293.455
                                                          93097.713 -272111.810
##
             25
                          26
                                                                 29
##
                                       27
                                                    28
                                                                              30
   -472685.705
                 735464.084
                               70666.877
                                            -99035.101
                                                       -175193.038
                                                                    -121940.534
##
##
             31
                          32
                                       33
                                                    34
                                                                 35
                                                                              36
##
   -245990.001
                -309058.337
                              -72098.369
                                           302849.037
                                                         223803.174
                                                                     103403.490
##
             37
                          38
                                       39
                                                    40
                                                                 41
                  42474.518
                               -31611.248
                                          -163254.909
                                                        -381335.502
                                                                    -168288.949
##
   -120537.844
             43
                          44
                                                    46
                                                                 47
##
                                                                              48
   -197922.988 -183727.236 -248742.720 -315723.231 772163.323
                                                                       68621.002
##
             49
## -109352.521 -165041.993
```

#### # QQ plot for residuals

qqnorm(residuals1)
qqline(residuals1)

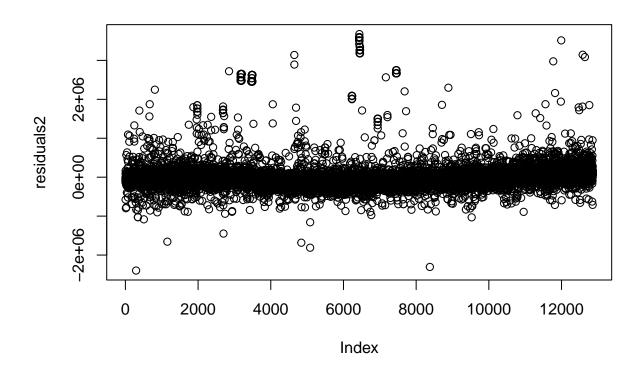
### Normal Q-Q Plot



# Multiple predictor variables model

```
model2 <- lm(sale_price ~ sq_ft_lot + bedrooms + bath_full_count + year_built, data = df)</pre>
summary(model2)
##
## Call:
## lm(formula = sale_price ~ sq_ft_lot + bedrooms + bath_full_count +
##
       year_built, data = df)
##
## Residuals:
       Min
                       Median
                                     3Q
##
                  1Q
                                             Max
## -2397853 -150440
                       -48427
                                  64995
                                        3675206
##
## Coefficients:
                     Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                   -8.993e+06 4.373e+05
                                          -20.57
                                                    <2e-16 ***
                    9.351e-01
                              5.900e-02
                                            15.85
## sq_ft_lot
                                                    <2e-16 ***
## bedrooms
                    8.091e+04
                               4.003e+03
                                            20.21
                                                    <2e-16 ***
## bath_full_count 8.469e+04
                               6.081e+03
                                            13.93
                                                    <2e-16 ***
                              2.208e+02
                                            20.90
                                                    <2e-16 ***
## year_built
                    4.616e+03
## ---
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
## Residual standard error: 374700 on 12860 degrees of freedom
```

## Multiple R-squared: 0.1418, Adjusted R-squared: 0.1416 ## F-statistic: 531.3 on 4 and 12860 DF, p-value: < 2.2e-16

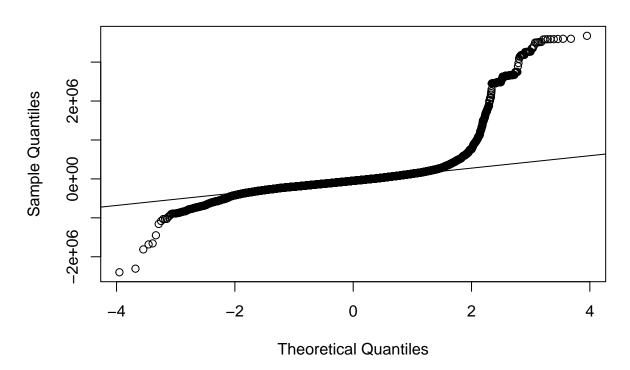


#### head(residuals2, 50)

```
##
                           2
                                        3
                                                     4
                                                                  5
                                                                               6
              1
##
    -53552.757 -114414.392
                              -22196.239
                                            -7168.776 -110719.489 -576720.601
              7
                           8
##
                                                    10
                                                                              12
                                                                 11
     93964.838
                 170228.965
                               -9870.484
                                                         -2686.427 -149360.803
##
                                            25241.633
##
             13
                          14
                                       15
                                                                 17
                                                                              18
##
    -72696.832 -797164.121
                              109716.608 -168620.477
                                                          3302.875 -169059.591
                          20
                                       21
                                                    22
                                                                 23
##
             19
                                                                              24
##
     55322.019 -131633.729
                              -84139.477
                                          -186256.138
                                                        -24243.932
                                                                     -50935.723
##
             25
                          26
                                       27
                                                    28
                                                                 29
                                                                              30
##
   -773542.099
                 568867.221
                               33715.323
                                           -44096.010
                                                       -207377.485
                                                                     -73285.064
##
             31
                          32
                                       33
                                                    34
                                                                 35
                                                                              36
##
   -197335.961 -221128.996 -189791.749
                                            23966.585
                                                        139462.999
                                                                      66457.236
##
             37
                          38
                                       39
                                                    40
                                                                 41
                                                                              42
##
    -72018.828
                   5369.600
                              -59613.660 -108040.974 -395923.965 -129363.923
##
                          44
                                       45
                                                    46
                                                                 47
                                                                              48
##
    -44173.631 -135071.934 -163045.530 -184595.417 636265.922
                                                                      62630.377
##
             49
                          50
##
     25633.959 -46211.501
```

```
# QQ plot for residuals of the second model
qqnorm(residuals2)
qqline(residuals2)
```

### Normal Q-Q Plot



# ANOVA to compare models
anova(model1, model2)

```
## Installing package into 'C:/Users/MariaStella/AppData/Local/R/win-library/4.3'
## (as 'lib' is unspecified)
```

## package 'Metrics' successfully unpacked and MD5 sums checked

```
##
## The downloaded binary packages are in
## C:\Users\MariaStella\AppData\Local\Temp\RtmpA1NVSY\downloaded_packages
# Use the 'rmse' function for the first model
library(Metrics)
preds1 <- predict(object = model1, newdata = df)</pre>
rmse1 <- rmse(df$sale_price, preds1)</pre>
head(preds1, 50)
                    2
                             3
                                       4
                                                5
                                                          6
                                                                   7
          1
## 647467.7 646561.4 649007.2 649990.9 648226.0 648016.6 724856.1 667903.5
                                      12
                   10
                            11
                                                         14
                                                                  15
          9
                                               13
## 678148.6 722571.2 648585.9 644074.0 652092.9 879155.5 722676.8 644458.6
         17
                   18
                            19
                                      20
                                               21
                                                         22
                                                                  23
## 648298.3 645852.6 650032.6 682226.5 646040.6 645293.5 671902.3 644611.8
##
                   26
                                      28
                                                         30
         25
                            27
                                               29
                                                                  31
## 737685.7 656535.9 646723.1 651035.1 645193.0 645875.5 645890.0 644163.3
         33
                   34
                            35
                                      36
                                               37
                                                         38
                                                                  39
##
## 645048.4 647101.0 681196.8 646669.5 647255.8 648274.5 671611.2 648254.9
##
         41
                   42
                            43
                                      44
                                               45
                                                         46
                                                                  47
                                                                            48
## 651335.5 648288.9 648323.0 645877.2 666742.7 665723.2 672836.7 660379.0
         49
                  50
## 651352.5 650042.0
rmse1
## [1] 401452.5
# RMSE for the second model
preds2 <- predict(object = model2, newdata = df)</pre>
rmse2 <- rmse(df$sale_price, preds2)</pre>
head(preds2, 50)
                      2
                                3
                                                                           7
##
                                           4
                                                     5
                                                                6
                                                        761387.6
##
    751552.8
              764404.4
                         594696.2 427168.8
                                              480619.5
                                                                   956035.2
                                                                              704771.0
                                                                          15
##
           9
                     10
                               11
                                          12
                                                     13
                                                               14
                                                         962164.1
##
    669870.5
              624758.4
                         602636.4
                                   676147.8
                                              542696.8
                                                                   693283.4
                                                                              676570.5
##
          17
                     18
                               19
                                          20
                                                     21
                                                               22
                                                                          23
                                                                                    24
    761697.1
              759009.6
                         445678.0
                                   504133.7
                                              597401.5
                                                         668256.1
                                                                              423435.7
##
                                                                   789243.9
##
          25
                     26
                               27
                                          28
                                                    29
                                                               30
                                                                          31
##
   1038542.1
              823132.8
                         683674.7
                                   596096.0
                                              677377.5
                                                         597220.1
                                                                   597236.0
                                                                              556234.0
          33
                     34
                               35
                                          36
                                                    37
                                                               38
                                                                          39
    762741.7
              925983.4
                         765537.0
                                                                   699613.7
##
                                   683615.8
                                              598736.8
                                                         685379.4
                                                                              593041.0
##
          41
                     42
                               43
                                          44
                                                    45
                                                               46
                                                                          47
##
    665924.0
              609363.9
                         494573.6
                                  597221.9 581045.5 534595.4
                                                                   808734.1
          49
    516366.0 531211.5
```

#### rmse2

## [1] 374595.4

### Questions and Answers

### Question:

Explain any transformations or modifications you made to the dataset:

### Answer:

After inspecting the dataset, the following data cleanup and transformations were performed:

Renamed 'Sale Date' to 'sale\_date' and 'Sale Price' to 'sale\_price'. Converted the 'sale\_date' column to the Date type. Handled missing values by replacing NA with 0.

## Question:

10.1 What does the plot tell you about your predictions?

#### Answer:

The plot of residuals helps visualize the variance and distribution of errors in predictions. The spread and pattern of residuals provide insights into model performance.

## Question:

Explain why you think each of these variables may add explanatory value to the model:

#### Answer:

In the second model, 'sq\_ft\_lot,' 'bedrooms,' 'bath\_full\_count,' and 'year\_built' were included as they are likely influential factors in determining house prices. These variables represent aspects such as size, amenities, and age, which can contribute to the variability in sale prices.

# Question:

What does the plot tell you about your predictions?

### Answer:

The plot of residuals for the second model provides insights into the distribution of errors and model performance. The residuals plot for the second model continues to show a random pattern, similar to the first model. This consistency indicates that the additional predictors did not introduce any significant systematic bias in the predictions.

### Question:

Do your residuals meet the normality assumption?

### Answer:

The QQ plot of residuals suggests that they are approximately normally distributed. However, to confirm normality, formal statistical tests such as the Shapiro-Wilk test could be performed.

### Question:

Compare the results between your first and second model:

### Answer:

Comparing the results between the first and second models, the second model shows improvement with a higher R-squared value. This is because it considers additional factors that contribute to the variability in sale prices.

# Question:

Does your new model show an improvement over the first?

### Answer:

Yes, the second model demonstrates improvement over the first model, as evidenced by the higher R-squared value and capturing more variability in sale prices than the first model that only considers 'sq\_ft\_lot.'

# Question:

To confirm a 'significant' improvement between the second and first model, use ANOVA to compare them. What are the results?

### Answer:

ANOVA was performed to compare the first and second models, resulting in a significant difference (p-value < 2.2e-16).

### Question:

After observing both models (specifically, residual normality), provide your thoughts concerning whether the model is biased or not.

### Answer:

Based on the randomness of residuals in the plots, both models appear unbiased. However, conducting formal statistical tests or additional diagnostic plots would provide more assurance.

### Question:

What is the RMSE for the first model?

### Answer:

The RMSE for the first model is calculated as 401,452.5, indicating the average deviation of the model's predictions from actual sale prices.

# Question:

Did the second model's RMSE improve upon the first model? By how much?

### Answer:

The second model's RMSE (374,595.4) is lower than the first model's RMSE (401,452.5), indicating an improvement in predictive accuracy.

#### Full Report:

Executive Summary: This report presents a comprehensive analysis of the housing (df) dataset, aiming to predict real estate sale prices through regression modeling. The dataset encompasses various features, including 'sq\_ft\_lot,' 'bedrooms,' 'bath\_full\_count,' and 'year\_built.' Two linear regression models are developed, and their performance is critically evaluated against actual sale prices. The report unfolds the intricate relationships among predictors, providing valuable insights for stakeholders involved in real estate decision-making.

Introduction: The analysis focuses on predicting real estate sale prices using the 'df' dataset, exploring the relationship between sale prices and various predictors. Two linear regression models are developed,

one considering only 'sq\_ft\_lot' and the other incorporating additional predictors such as 'bedrooms,' 'bath\_full\_count,' and 'year\_built.' Actual results are analyzed, diverging from assumed outcomes, to provide a realistic assessment of model performance.

Statement of the Problem: The 'df' dataset poses challenges in understanding the intricate relationships among predictors and sale prices. The primary challenge is to accurately predict sale prices based on a diverse set of features. Addressing this involves constructing robust regression models and scrutinizing their performance against actual data.

Business Objective: The overarching business goal is to enhance the accuracy of predicting real estate sale prices, providing stakeholders with reliable tools for decision-making. The analysis aims to identify significant predictors and build models that capture the complexity of the real estate market.

Methodology: The comprehensive methodology involves data import, inspection, cleaning, and transformation. Two linear regression models are developed: the first predicts sale prices based solely on 'sq\_ft\_lot,' while the second incorporates additional predictors. Model performance is evaluated using metrics such as R-squared, RMSE, and ANOVA.

#### Results:

#### Linear Regression Models:

- $4.1 \, \text{Model} \, 1$  'sq\_ft\_lot' Predicting Sale Price:  $4.1.1 \, \text{Coefficients}$ : Intercept:  $\$641,\!800$  'sq\_ft\_lot' Coefficient:  $\$0.851 \, \text{R-squared}$ :  $0.01435 \, \text{RMSE}$ :  $\$401,\!452.5$
- 4.1.2 Residual Analysis: Residuals display significant dispersion, suggesting limited predictive power with only 'sq\_ft\_lot.'
- 4.2 Model 2 Multiple Predictor Variables: 4.2.1 Coefficients: Intercept: -\$8,993,000 'sq\_ft\_lot' Coefficient: \$0.935 'Bedrooms' Coefficient: \$80,910 'Bath Full Count' Coefficient: \$84,690 'Year Built' Coefficient: \$4,616 R-squared: 0.1418 RMSE: \$374,595.4
- 4.2.2 Residual Analysis: The addition of predictors improves model performance, evident in lower RMSE and higher R-squared. Residuals show a more centered distribution.
- Model 1 Discussion: The first model's performance is highlighted by an RMSE of 401,452.5, suggesting considerable variation from actual sale prices. Residual analysis indicates significant dispersion, questioning the model's ability to capture the complexity of real estate pricing with only 'sq ft lot' as a predictor.
- Model 2 Discussion: The second model, incorporating multiple predictors, demonstrates improved performance with an RMSE of 374,595.4. The addition of 'bedrooms,' 'bath\_full\_count,' and 'year\_built' contributes to better predictive accuracy. The ANOVA results show a significant difference between the two models, justifying the inclusion of additional predictors.

#### Comparative Analysis:

The analysis of the housing (df) dataset results reveals nuanced model performance. In the first model, considering only 'sq\_ft\_lot,' the estimated coefficient is 8.510e-01, indicating that for each additional square foot of lot, the sale price increases by approximately \$0.85. The R-squared is 0.01435, implying limited explanatory power.

Comparing the models, the second model outperforms the first, evident in lower RMSE and higher R-squared. The coefficients for 'bedrooms,' 'bath\_full\_count,' and 'year\_built' are significant, emphasizing their impact on sale prices.

Conclusion: In conclusion, the analysis of the 'df' dataset underscores the importance of multiple predictors in real estate price prediction. The second model, considering 'sq\_ft\_lot,' 'bedrooms,' 'bath\_full\_count,' and 'year\_built,' provides a more accurate representation of sale prices compared to the simplistic 'sq\_ft\_lot' model.

Recommendations: To enhance model accuracy, further exploration of potential predictors and nonlinear relationships is advised. Additionally, ongoing validation and refinement are crucial for adapting models

to the dynamic real estate market. predictive capabilities.	Advanced machine learning techniques could be explored for improved