

SRP of Unit + Body + Aircon + Addt'l for White Color + Others = Total Unit Price

SRP of Unit					829,000.00
Body					145,840.00
Aircon					39,000.00
Addt'l for White Color					
Others					
Total Unit Price					1,013,840.00

Total Unit Price - Nominal Discount - Promo Discount = Amount to be Invoice

Total Unit Price					1,013,840.00
Amount to be Invoice					1,002,240.00
	%				
Amount Finance	80%				811,072.00
Down Payment	20%				202,768.00
Nominal Discount		5,600.00	32,000.00		
Promo Discount		6,000.00	50,000.00		
All in Discount					
Additional Discount					11,600.00
Net Down Payment					191,168.00

Total Unit Price * % = Amount Finance

Total Unit Price					1,013,840.00
Amount to be Invoice					1,002,240.00
	%				
Amount Finance	80%				811,072.00
Down Payment	20%				202,768.00

Total Unit Price * % = Down Payment

Total Unit Price					1,013,840.00
Amount to be Invoice					1,002,240.00
	%				
Amount Finance	80%				811,072.00
Down Payment	20%				202,768.00

Nominal Discount + Promo discount = Additional Discount

Nominal Discount	5,600.00	32,000.00	
Promo Discount	6,000.00	50,000.00	
All in Discount			
Additional Discount			11,600.00
Net Down Payment			191,168.00

Down Payment - Additional Discount = Net Down Payment

Down Payment	20%		202,768.00
Additional Discount			6,000.00
Net Down Payment			196,768.00

Insurance Premium + CPTL Premium + LTO Registration + Chattel Mortgage Fee + Chattel Income + 2 yrs Extended Warranty = Total Incidentals Applied

Plus:	C/O All In	FREE
Insurance Premium	34,000.00	
CTPL Premium		1,821.00
LTO Registration		11,500.00
Chattel Mortgage Fee		
Chattel Income		
2 Yrs Extended Warranty		
Total Incidentals Applied	34,000.00	

Insurance Premium + CPTL Premium + LTO Registration + Chattel Mortgage Fee + Chattel Income + 2 yrs Extended Warranty = Total Incidentals Applied

W/ OR or AR	
	1,680.00
	11,500.00
	13,180.00

Net Downpayment + W/OR Total Incidentals Applied - Reservation = Total Cash Outlay

	Net Down Payment			202,768.00
Plus:		C/O All In	FREE	W/ OR or AR
	Insurance Premium			
	CTPL Premium		1,821.00	1,680.00
	LTO Registration		11,500.00	11,500.00
	Chattel Mortgage Fee			
	Chattel Income			
	2 Yrs Extended Warranty			
	Total Incidentals Applied		-	13,180.00
	Reservation			
	Total Cash Outlay:			229,128.00

Gross Dealer's Incentives % * Amount Finance = Gross Dealer's Incentives Total

	Amount Finance	80%				811,072.00
	Down Payment	20%				202,768.00
	Nominal Discount			32,000.00		
	Promo Discount			50,000.00		
	All in Discount					
	Additional Discount					-
	Net Down Payment					202,768.00
Plus:			C/O All In	FREE		W/ OR or AR
	Insurance Premium			▼		-
	CTPL Premium			1,821.00 ▼		1,680.00
	LTO Registration			11,500.00 ▼		11,500.00
	Chattel Mortgage Fee					
	Chattel Income			▼		
	2 Yrs Extended Warranty			▼		-
	Total Incidentals Applied			-		13,180.00
	Reservation					
	Total Cash Outlay:					229,128.00
Includes:	TINT,MATTING, EWD,SEATCOVER,JACK & TOOLS					
	Gross Dealer's Incentives	1%				8,110.72

Gross Dealer's Incentives Total - SFM Retain =

