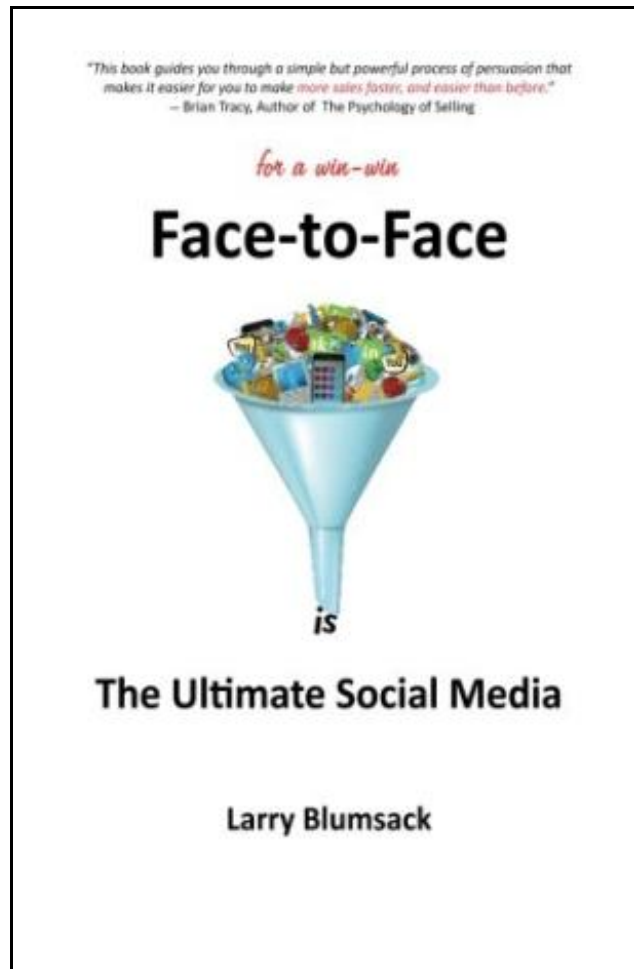


Face-to-Face is The Ultimate Social Media



Filesize: 8.88 MB

Reviews

Here is the best publication i have got go through until now. It is actually writter in simple phrases and never hard to understand. I realized this publication from my dad and i suggested this ebook to find out.

(Lorena White)

FACE-TO-FACE IS THE ULTIMATE SOCIAL MEDIA



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Zoka Institute, LLC. Paperback. Book Condition: New. Paperback. 104 pages. Dimensions: 8.3in. x 5.4in. x 0.2in. Build business relationships that count! Blumsack shows how to develop the Five Steps to enable you to build professional and personal relationships that count. Face-to-Face is The Ultimate Social Media is a quick read and a very timely next-step to The One Minute Manager. Using a breezy, storytelling style that will grab you and hold your attention the book provides five practical, provocative hands-on-tools and techniques for highly effective face-to-face communication. Blumsack shows how to develop the Five Steps to enable you to attract and hold the attention of a sales prospect, customer, coworker, friend, date-even your child. REVIEW Blumsacks book is a much-needed reminder of the original social medium -- face-to-face connections in real time, with real people. Face-to-Face is The Ultimate Social Media takes the reader on a quest to discover and develop the qualities needed to forge true connection in the workplace and beyond. -Daniel H. Pink, NY Times and WSJ bestselling author of A Whole New Mind and Drive. This book guides you through a simple but powerful process of persuasion that makes it easier for you to make more sales faster, and easier than ever before. - Brian Tracy, Author of The Psychology of Selling. Blumsack has done a masterful job uniquely illustrating how to put your best socialFACE on. -Jeff Taylor, Founder, monster.com A powerful guide for building business revenue by creating relationships that count! Larry Blumsack opens the door to attaining higher levels of success in business and life. - Ivan Misner, NY Times bestselling author and Founder of BNI and Referral Institute We encourage US entrepreneurs and small business owners to read this book! They stand to profit greatly from Larrys wisdom and advice. British Airways understands in person...



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