CONFIDENTIAL

GROUP RESULTS MAY 2024

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Group Results for May 2024

Amount in RO '000 Financial Highlights Group Level

		Мо	nth I	May 2024					
Description	Flash	Budget	vs	Budget	Variance % vs Budget	Last Year (LY)		vs LY	Variance % vs LY
Sales	20,105	22,552	•	(2,447)	(10.9)%	22,463	•	(2,358)	(10.5)%
Commission Income	68	69	•	(1)	(1.4)%	76	▼	(8)	(10.5)%
Other Income	156	81		75	92.6%	157	▼	(1)	(0.6)%
Total Revenue	20,329	22,702	•	(2,373)	(10.5)%	22,696	•	(2,367)	(10.4)%
PBT-Operations	360	584	•	(224)	(38.4)%	603	•	(243)	(40.3)%
PBT % on Total Revenue	1.8%	2.6%	•	(0.8)%		2.7%	▼	(0.9)%	
Add: Investment Income	142	(9)		151	>(1000%)	1,241	•	(1,099)	(88.6)%
PBT-Company	502	575	•	(73)	(12.7)%	1,844	•	(1,342)	(72.8)%
Cash PBT - Operations	824	1,075	•	(251)	(23.3)%	1,158	•	(334)	(28.8)%
Cash PBT % on Total Revenue	4.1%	4.7%	•	(0.7)%		5.1%	•	(1.0)%	
Cash PBT - Company	966	1,066	•	(100)	(9.4)%	2,399	•	(1,433)	(59.7)%

		YT	D Ma	ay 2024					
Description	Flash	Budget	vs	Budget	Variance % vs Budget	Last Year (LY)		vs LY	Variance % vs LY
Sales	108,552	121,792	•	(13,240)	(10.9)%	119,903	•	(11,351)	(9.5)%
Commission Income	282	352	•	(70)	(19.9)%	366	▼	(84)	(23.0)%
Other Income	975	694		281	40.5%	1,022	▼	(47)	(4.6)%
Total Revenue	109,809	122,838	•	(13,029)	(10.6)%	121,291	•	(11,482)	(9.5)%
PBT-Operations	2,735	3,796	•	(1,061)	(28.0)%	4,241	•	(1,506)	(35.5)%
PBT % on Total Revenue	2.5%	3.1%	•	(0.6)%		3.5%	▼	(1.0)%	
Add: Investment Income	3,744	4,953	•	(1,209)	(24.4)%	6,388	▼	(2,644)	(41.4)%
PBT-Company	6,479	8,749	•	(2,270)	(25.9)%	10,629	•	(4,150)	(39.0)%
Cash PBT - Operations	5,353	6,536	•	(1,183)	(18.1)%	7,017	•	(1,664)	(23.7)%
Cash PBT % on Total Revenue	4.9%	5.3%	•	(0.4)%		5.8%	•	(0.9)%	
Cash PBT - Company	9,097	11,489	•	(2,392)	(20.8)%	13,405	•	(4,308)	(32.1)%

	Summ	ary for the 5	years YTD			
Description	Flash YTD May 2024	Budget YTD May 2024	Actuals YTD May 2023	YTD YTD		Actuals YTD May 2020
Sales	108,552	121,792	119,903	124,900	104,928	104,476
Commission Income	282	352	366	410	2,573	1,295
Other Income	975	694	1,022	924	1,102	2,439
Total Revenue	109,809	122,838	121,291	126,234	108,603	108,210
PBT From Operation	2,735	3,796	4,241	2,474	3,791	1,914
PBT % on Total Revenue	2.5%	3.1%	3.5%	2.0%	3.5%	1.8%
Add Net Investment Income	3,744	4,953	6,388	4,561	1,825	7,998
PBT-Company	6,479	8,749	10,629	7,035	5,616	9,912
Cash PBT - Operations	5,353	6,536	7,017	5,365	6,927	5,274
Cash PBT % on Total Revenue	4.9%	5.3%	5.8%	4.3%	6.4%	4.9%
Cash PBT - Company	9,097	11,489	13,405	9,926	8,752	13,272

Amount in RO '000

Revenue by Company

		Month May	2024				YTD May 2	024	
S.No.	Flash	Last Year (LY)	vs L	Y	Company	Flash	Last Year (LY)		vs LY
1	8,600	8,866	▼	(266)	AVOD	49,963	54,092	•	(4,129)
2	2,448	3,435	▼	(987)	ZTC	15,738	16,972	•	(1,234)
3	1,166	1,760	▼	(594)	AMIANTIT OMAN	6,449	7,933	•	(1,484)
4	1,136	1,384	▼	(248)	WALEED PHARMACY	5,219	7,103	•	(1,884)
5	1,054	868	A	186	REEM BATTERIES	4,581	4,584	•	(3)
6	917	674	A	243	AL MADINA LOGISTIC	4,145	3,388	A	757
7	733	987	▼		AKZO	3,533	4,196	•	(663)
8	552	973	▼	(421)	RES	3,373	4,084	•	(711)
9	585	740	▼	(155)	BISHARA ESTABLISHMENT	3,049	3,266	•	(217)
10	581	507	A	74	OMAN MECHANICAL	2,363	2,752	•	(389)
11	384	254	A	130	NTS	2,050	1,753	A	297
12	420	399	A	21	IMOS	1,748	1,596	A	152
13	201	186	^	15	WALEED ASSOCIATES	1,043	1,168	•	(125)
14	174	200	▼	(26)	AMIANTIT OMAN CONCRETE	991	1,187	•	(196)
15	218	285	•	(67)	MEZOON INTERNATIONAL	780	1,035	•	(255)
16	200	168	A	32	ZBD	758	887	•	(129)
17	166	265	▼	(99)	OFFICE SUPPLIES	701	1,021	•	(320)
18	171	33	A	138	JYOTI SOHAR	645	260	A	385
19	187	257	▼	(70)	NHI	631	1,393	•	(762)
20	69	95	▼	(26)	WALEED COMMUNICATIONS	442	411	A	31
21	99	61	A	38	ОТМ	393	505	•	(112)
22	82	74	A	8	MSS	310	337	•	(27)
23	57	59	▼	(2)	PRE-OWNERS	285	297	V	(12)
24	43	34	A	9	RITE	176	182	•	(6)
25	22	27	▼	(5)	RCS	111	143	•	(32)
26	20	20	*		MCC	95	130	V	(35)
27	5	3	A	2	ADVERTISING INTERNATIONAL	70	50	A	20
28	11		A	11	NATIONAL OILFIELD	60	14	_	46
29	7	11	▼	(4)	WALJAT MODERN PROJECTS	35	71	V	(36)
30	13	17	▼		GET	23	97	•	(74)
31	5	8	▼		IOTS	21	32	V	(11)
32	3	3	4	. ,	AL AMAL	15	15		. ,
33		5	▼	(5)	MEZOON TRAVEL	7	136	•	(129)
34		3	▼		AL WARDHA	6		•	(8)
35			4	ι-7	PRE-AREEJ ESTATE		-	4	(7)
36		32	▼	(32)	oco		161	V	(161)
37			4	<u> </u>	WALJAT COLLEGES			4	· ,
38			4		OID			4	
39			4		AL KHUWAIR DEVELOPMENT			4	
40			4		AREEJ BUSINESS SYSTEMS			4	
41			4		PPI			4	
42			4		MCS			4	
43		3	▼	(3)	OMAN SERVICES SUPPLY		26	▼	(26)
44			4	(-)	WILAYAT INVESTMENTS			◆ ▶	()
45			4		PERSONAL INVESTMENT			4	
	20,329	22,696		2,367)	Total	109,809	121,291		(11,482)
		,	ι-	,,,,,,,	. • •••		,		(,

^{*}Revenue includes Sales, Commission and Other Income. 100% of the Financial Results of the above companies is included.

Amount in RO '000

PBT-Operations by Company (excl. Investment Income)

		Month May	2024				YTD May 20	24	
S.No.	Flash	Last Year (LY)	vs	LY	Company	Flash	Last Year (LY)	V	s LY
					Section A				
1	160	176	▼	(16)	AVOD	1,946	2,241	▼	(295)
2	177	165			IMOS	702	564		138
3	59	93			AL MADINA LOGISTIC	395	518	▼	(123)
4	65	108			AKZO	265	212	A	53
5	65	71	▼		AMIANTIT OMAN	258	384	V	(126)
6	34	23			NTS	147	153	V	(6)
7	29	2	<u> </u>		JYOTI SOHAR	105	20		85
8	1	3			REEM BATTERIES	(28)	98		(126)
9	(20)	(25)	<u> </u>		AMIANTIT OMAN CONCRETE	(54)	(8)		(46)
10	(124)	61		(185)		(251)	269		(520)
11	(62)	(87)	<u> </u>		OTM	(328)	(396)		68
	384	590	▼	(206)		3,157	4,055	V	(898)
4			_	/401	Section B	46-		_	15:
1	26	45			BISHARA ESTABLISHMENT	135	138		(3)
2	20	22		(2)	PRE-OWNERS	100	112		(12)
3	16	16		0.5	OMAN MECHANICAL	80	161		(81)
4	31	6			ZBD	73	67	_	(40)
5	2	3	*		RES	68	80		(12)
6	6	21	*	. ,	OFFICE SUPPLIES	39	86	<u> </u>	(47)
7	3	4 11	*		WALEED COMMUNICATIONS	19	9	_	10
8	5		V	, ,	WALEED PHARMACY	16	44	<u> </u>	(28)
9 10	1	<u>4</u> 5	-		RCS MSS	3	15 14		(7)
11		(5)	<u> </u>		ADVERTISING INTERNATIONAL	2		$\overline{}$	(11) 10
12	(3) 1	(5)	—		IOTS	2	(8) 4	-	(2)
13			4	(1)	WALJAT COLLEGES		4	4	(2)
14			*		OID			**	
15			*		PERSONAL INVESTMENT			***	
16			<u> </u>		PRE-AREEJ ESTATE			1	
17	(1)	(1)			PPI	(4)	(4)	**	
18	(1)	(2)		1	AREEJ BUSINESS SYSTEMS	(6)		<u> </u>	5
19	(2)	(1)			WILAYAT INVESTMENTS	(8)	(7)		(1)
20	2	(5)	<u> </u>		NATIONAL OILFIELD	(8)	(16)		8
21	(2)	(3)	—		OMAN SERVICES SUPPLY	(10)	(3)	-	(7)
22	(2)	(2)	•	(-)	MCS	(10)	(15)	<u> </u>	5
23	(3)	(2)	▼	(1)	AL KHUWAIR DEVELOPMENT	(10)	(10)	<u>-</u>	
24	3	(6)	A		GET	(14)	(28)	_	14
25	(2)	1	V		WALJAT MODERN PROJECTS	(15)	1	V	(16)
26	(3)	(3)	4	,	AL AMAL	(15)	(13)	V	(2)
27	(9)	(4)	▼	(5)	AL WARDHA	(36)	(28)	V	(8)
28	(2)	(9)	A	7	RITE	(46)	(27)	▼	(19)
29	(12)	(11)	V	(1)	MEZOON TRAVEL	(47)	(37)	▼	(10)
30	(2)	5	V	(7)	MEZOON INTERNATIONAL	(49)	17	▼	(66)
31	(17)	(16)	V	(1)	MCC	(78)	(47)	▼	(31)
32	(11)	(7)	V	(4)	WALEED ASSOCIATES	(155)	(22)	V	(133)
33	(17)	(12)	▼		NHI	(181)	(77)	•	(104)
34	(52)	(46)	▼	(6)	OCO	(275)	(209)	V	(66)
	(24)	13	V	(37)	Total - Section B	(422)	186	▼	(608)
		603		(243)	Sum Total Section A + B	2,735	4,241		(1,506)

100% of the Financial Results of the above companies is included.

Amount in RO '000

Cash PBT-Operations by Company (excl. Investment Income)

S.No. Fla	ash	Last Year		• • • • • •				
-		(LY)	vs LY	Company	Flash	Last Year (LY)	V	s LY
	370	388	` '	AVOD	2,944	3,306	▼	(362)
	196	183		IMOS	795	656	A	139
3	59	164	` '	AL MADINA LOGISTIC	758	864	▼	(106)
4	97	101	v (4)	AMIANTIT OMAN	403	537	▼	(134)
5	82	125	` '	AKZO	347	298	A	49
6	44	46	` '	PRE-OWNERS	220	232	V	(12)
7	42	61	, ,	BISHARA ESTABLISHMENT	215	217	•	(2)
8	35	25		NTS	153	160	▼	(7)
9	35	39		REEM BATTERIES	141	277	▼	(136)
10	22	22	*	OMAN MECHANICAL	108	191	▼	(83)
11	29	2		JYOTI SOHAR	107	22	A	85
12	18	26	` '	WALEED PHARMACY	84	118	▼	(34)
13	32	6		ZBD	78	69	A	9
14	3	5		RES	74	88	▼	(14)
15	10	25	, ,	OFFICE SUPPLIES	59	105	•	(46)
16	3	5	v (2)	WALEED COMMUNICATIONS	20	12	A	8
17	(10)	(14)	4	AMIANTIT OMAN CONCRETE	10	58	•	(48)
18	1	4	v (3)	RCS	8	16	•	(8)
19	1	6	v (5)	MSS	5	17	•	(12)
20	1	2	v (1)	IOTS	2	4	•	(2)
21	(3)	(5)	<u>^</u> 2	ADVERTISING INTERNATIONAL	2	(8)	A	10
22			4	OID			4	
23			4	PERSONAL INVESTMENT			4	
24			4	WALJAT COLLEGES			4	
25			4	PRE-AREEJ ESTATE			4	
26	(1)	(1)	*	PPI	(4)	(4)	4	
27	(1)	(2)	<u> </u>	AREEJ BUSINESS SYSTEMS	(6)	(11)	_	5
28	(2)	(1)	v (1)	WILAYAT INVESTMENTS	(8)	(7)	•	(1)
29	2	(5)	<u> </u>	NATIONAL OILFIELD	(8)	(16)	A	8
30	(3)	(2)	v (1)	AL KHUWAIR DEVELOPMENT	(10)	(10)	4	
31	(2)	(2)	♦	MCS	(10)	(15)	A	5
32	(2)		v (2)	OMAN SERVICES SUPPLY	(10)	(3)	V	(7)
33	(1)	2	v (3)	WALJAT MODERN PROJECTS	(12)	7	V	(19)
34	3	(6)	<u> </u>	GET	(14)	(28)	A	14
35	(3)	(3)	♦	AL AMAL	(15)	(13)	▼	(2)
36	(78)	117	v (195)	ZTC	(22)	547	▼	(569)
37	(9)	(4)	V (5)	AL WARDHA	(36)	(28)	V	(8)
38	(1)	(9)	` '	RITE	(43)	(27)	▼	(16)
39	(12)	(10)		MEZOON TRAVEL	(47)	(32)	▼	(15)
40	(2)	6	, ,	MEZOON INTERNATIONAL	(48)	22	▼	(70)
41	(17)	(16)	, ,	MCC	(77)	(45)	▼	(32)
42	(7)	(4)	` '	WALEED ASSOCIATES	(143)	(9)	▼	(134)
43	(11)	(5)	,	NHI	(152)	(43)	V	(109)
44	(45)	(70)		ОТМ	(245)	(311)	A	66
45	(51)	(43)		oco	(270)	(196)	V	(74)
	824	1,158	V (334)		5,353	7,017	V	(1,664)

100% of the Financial Results of the above companies is included.

		Mon	th M	ay 2024	i				
Description	Flash	Budget	vs E	Budget	Variance % vs Budget	Last Year (LY)	V	s LY	Variance % vs LY
Sales	12,622	13,522	•	(900)	(6.7)%	13,454	•	(832)	(6.2)%
Commission Income			♦				♦		
Other Income	35	26		9	34.6%	28		7	25.0%
Total Revenue	12,657	13,548	•	(891)	(6.6)%	13,482	•	(825)	(6.1)%
PBT-Operations	382	446	•	(64)	(14.3)%	386	•	(4)	(1.0)%
PBT % on Total Revenue	3.0%	3.3%	\blacksquare	(0.3)%		2.9%		0.2%	
Add: Investment Income			4				4		
PBT-Company	382	446	\blacksquare	(64)	(14.3)%	386	•	(4)	(1.0)%
Cash PBT - Operations	729	805	•	(76)	(9.4)%	735	•	(6)	(0.8)%
Cash PBT % on Total Revenue	5.8%	5.9%	•	(0.2)%		5.5%		0.3%	
Cash PBT - Company	729	805	•	(76)	(9.4)%	735	\blacksquare	(6)	(0.8)%

Trading Sector and Contracting Sector

	Month May 2024												
Description	Flash	Budget	vs	Budget	Variance % vs Budget	% vs Last Year vs LY		vs LY	Variance % vs LY				
Sales	5,329	6,452	•	(1,123)	(17.4)%	6,642	•	(1,313)	(19.8)%				
Commission Income	27	25		2	8.0%	44	▼	(17)	(38.6)%				
Other Income	113	47	•	66	140.4%	96		17	17.7%				
Total Revenue	5,469	6,524	•	(1,055)	(16.2)%	6,782	•	(1,313)	(19.4)%				
PBT-Operations	(34)	103	•	(137)	(133.0)%	178	•	(212)	(119.1)%				
PBT % on Total Revenue	(0.6)%	1.6%	•	(2.2)%		2.6%	▼	(3.2)%					
Add: Investment Income	41	13		28	215.4%	46	•	(5)	(10.9)%				
PBT-Company	7	116	•	(109)	(94.0)%	224	•	(217)	(96.9)%				
Cash PBT - Operations	52	203	•	(151)	(74.4)%	279	•	(227)	(81.4)%				
Cash PBT % on Total Revenue	1.0%	3.1%	•	(2.2)%		4.1%	•	(3.2)%					
Cash PBT - Company	93	216	•	(123)	(56.9)%	325	•	(232)	(71.4)%				

Service and Investment Sector

		Mo	nth I	May 202	24				
Description	Flash	Budget	vs E	Budget	Variance % vs Budget	Last Year (LY)	Vely		Variance % vs LY
Sales	2,154	2,578	•	(424)	(16.4)%	2,367	•	(213)	(9.0)%
Commission Income	41	44	•	(3)	(6.8)%	32		9	28.1%
Other Income	8	8	•			33	▼	(25)	(75.8)%
Total Revenue	2,203	2,630	•	(427)	(16.2)%	2,432	•	(229)	(9.4)%
PBT-Operations	12	35	•	(23)	(65.7)%	39	•	(27)	(69.2)%
PBT % on Total Revenue	0.5%	1.3%	•	(0.8)%		1.6%	•	(1.1)%	
Add: Investment Income	101	(22)		123	(559.1)%	1,195	•	(1,094)	(91.5)%
PBT-Company	113	13		100	769.2%	1,234	•	(1,121)	(90.8)%
Cash PBT - Operations	43	67	•	(24)	(35.8)%	144	•	(101)	(70.1)%
Cash PBT % on Total Revenue	2.0%	2.5%	•	(0.6)%		5.9%	•	(4.0)%	
Cash PBT - Company	144	45		99	220.0%	1,339	▼	(1,195)	(89.2)%

		ΥT	D M	ay 2024					
Description	Flash	Budget	vs l	Budget	Variance % vs Budget	Last Year (LY)	,	vs LY	Variance % vs LY
Sales	69,014	74,883	•	(5,869)	(7.8)%	75,829	•	(6,815)	(9.0)%
Commission Income			◆ ▶				♦		
Other Income	152	129		23	17.8%	199	•	(47)	(23.6)%
Total Revenue	69,166	75,012	•	(5,846)	(7.8)%	76,028	•	(6,862)	(9.0)%
PBT-Operations	2,573	2,911	•	(338)	(11.6)%	2,971	•	(398)	(13.4)%
PBT % on Total Revenue	3.7%	3.9%	\blacksquare	(0.2)%		3.9%	•	(0.2)%	
Add: Investment Income	178	174		4	2.3%	405	•	(227)	(56.0)%
PBT-Company	2,751	3,085	\blacksquare	(334)	(10.8)%	3,376	•	(625)	(18.5)%
Cash PBT - Operations	4,244	4,704	•	(460)	(9.8)%	4,739	•	(495)	(10.4)%
Cash PBT % on Total Revenue	6.1%	6.3%	•	(0.1)%		6.2%	•	(0.1)%	
Cash PBT - Company	4,422	4,878	\blacksquare	(456)	(9.3)%	5,144	•	(722)	(14.0)%

Trading Sector and Contracting Sector

		ΥT	D M	ay 2024					
Description	Flash	lash Budget vs Budget Variance % vs Budget		vs LY		Variance % vs LY			
Sales	29,035	35,327	•	(6,292)	(17.8)%	33,023	•	(3,988)	(12.1)%
Commission Income	101	150	•	(49)	(32.7)%	159	•	(58)	(36.5)%
Other Income	780	538		242	45.0%	588		192	32.7%
Total Revenue	29,916	36,015	•	(6,099)	(16.9)%	33,770	•	(3,854)	(11.4)%
PBT-Operations	150	771	•	(621)	(80.5)%	821	•	(671)	(81.7)%
PBT % on Total Revenue	0.5%	2.1%	•	(1.6)%		2.4%	•	(1.9)%	
Add: Investment Income	1,554	1,542		12	0.8%	1,745	•	(191)	(10.9)%
PBT-Company	1,704	2,313	•	(609)	(26.3)%	2,566	•	(862)	(33.6)%
Cash PBT - Operations	584	1,272	•	(688)	(54.1)%	1,314	•	(730)	(55.6)%
Cash PBT % on Total Revenue	2.0%	3.5%	•	(1.6)%		3.9%	▼	(1.9)%	
Cash PBT - Company	2,138	2,814	•	(676)	(24.0)%	3,059	•	(921)	(30.1)%

Service and Investment Sector

		ΥT	D N	lay 2024					
Description	Flash	Budget	vs	Budget	Variance % vs Budget	Last Year (LY)		vs LY	Variance % vs LY
Sales	10,503	11,582	•	(1,079)	(9.3)%	11,051	•	(548)	(5.0)%
Commission Income	181	202	•	(21)	(10.4)%	207	\blacksquare	(26)	(12.6)%
Other Income	43	27		16	59.3%	235	▼	(192)	(81.7)%
Total Revenue	10,727	11,811	•	(1,084)	(9.2)%	11,493	•	(766)	(6.7)%
PBT-Operations	12	114	•	(102)	(89.5)%	449	•	(437)	(97.3)%
PBT % on Total Revenue	0.1%	1.0%	•	(0.9)%		3.9%	\blacksquare	(3.8)%	
Add: Investment Income	2,012	3,237	•	(1,225)	(37.8)%	4,238	▼	(2,226)	(52.5)%
PBT-Company	2,024	3,351	▼	(1,327)	(39.6)%	4,687	▼	(2,663)	(56.8)%
Cash PBT - Operations	525	560	•	(35)	(6.3)%	964	•	(439)	(45.5)%
Cash PBT % on Total Revenue	4.9%	4.7%		0.2%		8.4%	▼	(3.5)%	
Cash PBT - Company	2,537	3,797	•	(1,260)	(33.2)%	5,202	▼	(2,665)	(51.2)%

Top 10 Profit Companies (PBT-Operations)

	• •	<u> </u>
S.No.	Company	Flash YTD May 2024
1	AVOD	1,946
2	IMOS	702
3	AL MADINA LOGISTIC	395
4	AKZO	265
5	AMIANTIT OMAN	258
6	NTS	147
7	BISHARA ESTABLISHMENT	135
8	JYOTISOHAR	105
9	PRE-OWNERS	100
10	OMAN MECHANICAL	80
	Total	4,133

Top 10 Loss Companies (PBT-Operations)

S.No.	Company	Flash YTD May 2024
1	ОТМ	(328)
2	oco	(275)
3	ZTC	(251)
4	NHI	(181)
5	WALEED ASSOCIATES	(155)
6	MCC	(78)
7	AMIANTIT OMAN CONCRETE	(54)
8	MEZOON INTERNATIONAL	(49)
9	MEZOON TRAVEL	(47)
10	RITE	(46)
	Total	(1,464)

Investment Income & Inter-Company Dividends

	M	ΓD May 2024		Y	TD May 2024	
Company	Investment	Inter-Co.	Net	Investment	Inter-Co.	Net
Company	Income (A)	Dividend(B)	(A-B)	Income (A)	Dividend(B)	(A-B)
AL AMAL				17		17
AL KHUWAIR DEVELOPMENT				7		7
AL WARDHA				1		1
BISHARA ESTABLISHMENT				54	16	38
GET				43		43
MCC	1		1	96	31	65
MCS				8		8
MEZOON TRAVEL	5		5	6		6
NATIONAL OILFIELD				60		60
NHI				33		33
OFFICE SUPPLIES				1		1
OID				294	294	
OMAN MECHANICAL				154	19	135
OMAN SERVICES SUPPLY				13		13
ОТМ				57		57
REEM BATTERIES				7		7
RES				96		96
RITE				62		62
WALEED ASSOCIATES	95		95	1,452		1,452
WALEED PHARMACY				6		6
WALJAT MODERN PROJECTS				1		1
WILAYAT INVESTMENTS				1		1
ZTC	41		41	1,275	252	1,023
Total	142	0	142	3,744	612	3,132

Amount in RO '000 MTD Variance Analysis versus Budget - Manufacturing Sector

	_	MTD Flash May	May 2024		Σ	MTD Budget May 2024	t May 202	54		Σ	MTD Flash vs Budget	h vs	Budge	.
Company	Revenue	Revenue PBT Ops	Invst	PBT Company	Revenue	PBT Ops	Invst Income	PBT Company	Reve	Revenue	PBT Ops		Invst	Invst PBT Income Company
AKZO	733	9		65	747	38		38	•	(14)	•	27	_	▲ 27
AL AMAL	3	(3)		(3)	3	(3)		(3)	\$		\$	V	_	\$
AL WARDHA		(6)		(6)					\$)	(6)	_	(6)
AMIANTIT OMAN	1,166	99		65	1,524	09		09	•	(358)	•	2	_	•
AMIANTIT OMAN CONCRETE	174	(20)		(20)	320	(1)		(1)	•	(146)	(1	(19)	_	(19)
AVOD	8,600	160		160	8,540	150		150	•	09	•	10	_	10
SOMI	420	111		177	374	154		154	•	46	···	23	_	▲ 23
JYOTI SOHAR	171	29		29	170	29		29	•	_	\$	_	<u> </u>	\$
ITN	187	(11)		(17)	213	(19)		(19)	•	(26)	•	7	_	•
OTM	66	(62)		(62)	314	(9)		(9)	•	(215)	<u>(5</u>	(26)	_	(99)
REEM BATTERIES	1,054	1		1	1,274	49		49	•	(220)	4)	(48)	A	(48)
RITE	43	(2)		(2)	77	(9)		(9)	•	(1)	•	4	A	•
WALJAT MODERN PROJECTS	7	(2)		(2)	25	1		1	•	(18))	(3)	_	(3)
Total	12,657	382		382	13,548	446		446	A	(891)	9) 🔺	(64)	<u> </u>	(64)

MTD Variance Analysis versus Last Year - Manufacturing Sector

MTD Flash May 2024	2	MTD Flash May 2024	May 202	_		MTD May 2023	N 2023			_	MTD Flash vs LY	lash v	/S LY		
Company			Invet	PRT			Invet	PRT		_			Invet	PRT	
	Revenue	Revenue PBT Ops	Income	Company	Revenue	PBT Ops	_=	Company	Revenue		PBT 0	_Ops In	Income Company	omp	any
AKZO	733	65		65	286	108		108)	(254)	7)	(43)	_)	(43)
ALAMAL	3	(3)		(3)	3	(3)		(3)	\$		\$	~	_	•	
AL WARDHA		(6)		(6)	3	(4)		(4)	•	(3)	•	(2)	_	•	(2)
AMIANTIT OMAN	1,166	65		65	1,760	71		71)	(294)	•	(9)	_	•	(9)
AMIANTIT OMAN CONCRETE	174	(20)		(20)	200	(22)		(25)	A	(56)	•	2	_	•	2
AVOD	8,600	160		160	8,866	176		176)	(596)	<u>`</u>	(16)	_)	16)
IMOS	420	177		177	668	165		165	•	21	•	12	_	•	12
JYOTI SOHAR	171	29		29	33	2		2	•	138	•	27	_	•	27
IHZ	187	(17)		(17)	752	(12)		(12)	A	(20)	•	(2)	_	•	(2)
OTM	66	(62)		(62)	61	(87)		(87)	•	38	•	25	<u> </u>	•	25
REEM BATTERIES	1,054	1		1	898	ε		3	•	186	•	(2)	_	•	(2)
RITE	43	(2)		(2)	34	(6)		(6)	•	6	•	7	_	•	7
WALJAT MODERN PROJECTS	7	(2)		(2)	11	1		1	A	(4)	•	(3)	_	•	(3)
Total	12,657	382		382	13,482	386		386)	(825)	•	<u>4</u>	_	•	4
C = -1 - 0111															

*Revenue includes Sales, Commission and Other Income.

Amount in RO '000 MTD Variance Analysis versus Budget - Trading Sector

	106 m = 0 m	6														
	2	MTD Flash May 2024	May 202	4	Σ	MTD Budget May 2024	t May 202	4		MTL	MTD Flash vs Budget	vs B	ndge	_		
Company	Revenue	Revenue PBT Ops	Invst Income	PBT Company	Revenue	PBT Ops	Invst	PBT Company	Revenue		PBT Ops		Invst	Invst PBT Income Company	T oany	
AREEJ BUSINESS SYSTEMS		(1)		(1)		(1)		(1)	\$	ľ	▲			\$		
BISHARA ESTABLISHMENT	585	26		26	729	51	2	53	1)	(144)	(25)	2)	(2)	•	(27)	
GET	13	8		3	14	(5)		(2)	•	(1)	•	\$		•	2	
IOTS	2	_		1	17	2		2)	(12))	+		•	5	
MCS		(2)		(2)		(5)		(2)	\$	Ť	<u></u>			\$		
MSS	82	1		1	75	7		2	•	7) <u> </u>	+		•	(1)	
NTS	384	34		34	397	77		22) •	(13)	1	12 💠		•	12	
OFFICE SUPPLIES	166	9		9	207	4 1		17	•	(41)	(11)	1)		•	(11)	
OMAN MECHANICAL	581	16		16	603	57		24)	(22)	3)	(8)		•	(8)	
OMAN SERVICES SUPPLY		(2)		(2)		(2)		(2)	\$	_	<u></u>			\$		
WALEED COMMUNICATIONS	69	3		3	103	9		9)	(34)	(3)	(3)		•	(3)	
WALEED PHARMACY	1,136	2		5	1,577	23		53	v (4	(441)	(48)	3)		•	(48)	
ZTC	2,448	(124)	14	(83)	2,802	(29)	11	(26)	(3	(354)	(25)	7)	30	•	(27)	
Total	5,469	(34)	41	7	6,524	103	13	116	(1,055)	(22)	(137)	V (2	28	•	(109)	

MTD Variance Analysis versus Last Year - Trading Sector & Contracting Sector

	2	MTD Flash May 202		4		MTD May 2023	ly 2023			Σ	MTD Flash vs LY	h vs L	>	
Company	Revenue PBT Ops		Invst	PBT Company	Revenue	PBT Ops	Invst	PBT Company	Revenue		PBT Ops	Invst		PBT Company
AREEJ BUSINESS SYSTEMS		(1)		(1)		(2)		(2)	\$		Ì	\$		
BISHARA ESTABLISHMENT	585	26		26	740	45		45	(1	(155)	(19)	†		(19)
GET	13	3		3	17	(9)		(9)	•	(4)	•	\$		6
IOTS	5	_		1	8	2		2	•	(3)	(1)	†		(1)
MCS		(2)		(2)		(2)		(2)	\$		<u></u>	♦	_	
MSS	82	_		1	74	5		5	•	∞	(4)	†		(4)
NTS	384	34		34	727	23		23	•	130	11	+	_	11
OFFICE SUPPLIES	166	9		9	265	21		21)	(66)	(15)	†		(15)
OMAN MECHANICAL	581	16		16	209	16	l	17	•	74	<u></u>	•	(1)	(1)
OMAN SERVICES SUPPLY		(2)		(2)	8				A	(3)	(2)	((2)
WALEED COMMUNICATIONS	69	3		3	9 6	4		4) 🛕	(56)	(1)	+		(1)
WALEED PHARMACY	1,136	5		5	1,384	11		11	(2	(248)	(9)	\rightarrow		(6)
ZTC	2,448	(124)	41	(83)	3,435	61	45	106	6) 🔺	(286)	(185)	^ ((4)	(189)
Total	5,469	(34)	41	7	6,782	178	46	224	(1,3	(1,313)	(212)	•	(2)	(217)

*Revenue includes Sales, Commission and Other Income.

Amount in RO '000

nalysis versus Budget - Service and Investment Sector
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MTD Variance

MID Variance Analysis versus Budget - Service and Investment Sector	iget - Serv	ice and I	nvestm	ent Secto	ľ												
		MTD Fla	MTD Flash May 20	124			MTD Buc	MTD Budget May 2024	2024			_	MTD Flash vs Budge	h vs Bud	get		
Company	Revenue	PBT Ops	Invst	t PBT		Revenue	ер ТВР	Invst		PBT Company	Revenue	enu	PBT Ops		Invst	PBT Company	χı
ADVERTISING INTERNATIONAL)	(3)		(3)	13		-		_	•	(8)) •	(4)		•	(4)
AL KHUWAIR DEVELOPMENT			(3)		(3)			(3)		(3)	\$		\$	\$		_	
AL MADINA LOGISTIC	917		59		29	739		69		69	•	178	(1	(10)		·)	(10)
MCC	20		(11)	-	(16)	20	1)	(16)		(16)	\$)	(1)	-	_	
MEZOON INTERNATIONAL	218		(2)		(2)	334		(2)		(2)	•	(116)	•	\$		•	က
MEZOON TRAVEL		1)	(12)	2	(7)	11					•	(11)	(1	12)	2	•	(2)
NATIONAL OILFIELD	11		2		2	29		2		2	•	(18)	♦	\$		_	
000		(2	(52)		(52)		9)	(52)		(52)	\$		\$	\rightarrow	•	\$	
OID											\$		\$	\rightarrow	•	_	
PERSONAL INVESTMENT											\$		\$	\$		_	
ldd			(1)		(1)						\$)	\$		•	(1)
PRE-AREEJ ESTATE											\$		\$	\$	•	_	
PRE-OWNERS	57		20		20	09		20		20	•	(3)	\$	\$	•	4	
RCS	22	2	1		1	21					•	1	*	4		•	_
RES	552	2	2		2	832		12		12	•	(283)	(1	(10)		.) 🔺	(10)
WALEED ASSOCIATES	201		(11)	96	84	416			(22)	(22)	•	(215)	1) 🔺	(11)	117	1	106
WALJAT COLLEGES											\$		\$	\rightarrow	•	_	
WILAYAT INVESTMENTS)	(2)		(2)			(2)		(2)	\$		♦	\rightarrow	•	\$	
ZBD	200		31		31	152		6		6	•	48	. •	22		•	22
Total	2,203		12 1	101	113	2,630		35	(22)	13	•	(427)	(2	(23)	123	1	100
MTD Variance Analysis versus Last Year - Service and Invest	t Year - Se	rvice and	d Invest	ment Sector	tor												
		MTD Flash May 2024	May 2024			~	MTD May 2023	023				Σ	MTD Flash vs LY	vs LY			
Company	Revenue	PBT Ops	Invst Income	PBT Company	Revenue		PBT Ops In	Invst	PBT Company	Revenue	nue	PBT Ops		Invst Income	ŏ	PBT Company	
ADVERTISING INTERNATIONAL	2	(3)		(3)	_	က	(2)		(2)	•	7	•	2		•		7
AL KHUWAIR DEVELOPMENT		(3)		(3)			(2)		(2)	\$		•	(1)		•		(1)
AL MADINA LOGISTIC	917	59		59		674	93		93	•	243	(3	(34)			()	(34)
	00	(17)	•	(16)		00	(16)	-	(15)	4		•	(1)		•		(1)

		MTD Flash May 2024	May 2024			MTD May 2023	ıy 2023				M	MTD Flash vs LY	Ľ		
Company	Revenue	PBT Ons	Invst	PBT	Revenue	PBT Ons	Invst	PBT	Revenue		PBT Ons		st	PBT	
		. =: -	Income	Company		. c. cpc	Income	Company				Income	me	Company	any
ADVERTISING INTERNATIONAL	5	(3)		(3)	3	(5)		(5)	•	2	•	2		•	2
AL KHUWAIR DEVELOPMENT		(3)		(3)		(2)		(2)	\$	_	,)	(1)		•	(1)
AL MADINA LOGISTIC	917	59		59	674	93		93	•	243	(34)	·)		•	(34)
MCC	20	(11)	1	(16)	20	(16)	1	(15)	\$	_	,)	(1)		•	(1)
MEZOON INTERNATIONAL	218	(2)		(2)	285	2		5)	(67)	(2)	(•	(7)
MEZOON TRAVEL		(12)	5	(7)	9	(11)		(11)		(2)	,) 🔺	(1)	5	~	4
NATIONAL OILFIELD	11	2		2		(2)		(5)	•	11		4 2		~	7
000		(52)		(52)	32	(46)		(46))	(32)	9) 🔺	(9)		•	(9)
OID									\$	_	<u> </u>	\$		\$	
PERSONAL INVESTMENT									\$	<u> </u>	<u> </u>	\rightarrow		\$	
PPI		(1)		(1)		(1)		(1)	\$	_	<u> </u>	\$		4	
PRE-AREEJ ESTATE									\$	_	<u> </u>	\$		4	
PRE-OWNERS	57	20		20	59	22		22	•	(2)	(2)	()		•	(2)
RCS	22	1		1	27	4		4	•	(2)	(3)	+ (1		•	(3)
RES	552	2		2	973	3		3	• (4	(421)	(,	(1)		•	(1)
WALEED ASSOCIATES	201	(11)	96	84	186	(7)	1,194	1,187	•	15	(4)	·)	(1,099))	1,103)
WALJAT COLLEGES									\$	_	<u> </u>	\rightarrow		4	
WILAYAT INVESTMENTS		(2)		(2)		(1)		(1)	\$		(1)	\		•	(1)
ZBD	200	31		31	168	9		6	•	32	2	25		•	25
Total	2,203	12	101	113	2,432	39	1,195	1,234	(2	(523)	(27)	<u> </u>	(1,094))	(1,121)

Amount in RO '000 YTD Variance Analysis versus Budget - Manufacturing Sector

	>	YTD Flash May 2024	May 2024	_	⋝	YTD Budget May 2024	May 202	4		ΥT	YTD Flash vs Budget	vs B	ndge		
Company	and Tag allagrad	and Tag	Invst	PBT	Dividence	and Tag	Invst	PBT	olidoxod		and Tag		Invst	PBT	3T
	enievek	sdo lar	Income	Company	aniiaaau	80 I a L	Income	Company	9 4 9 4			_	ncome	Com	Company
AKZO	3,533	265		265	3,603	114		114	A	(20)	11	151 👈		•	151
ALAMAL	15	(15)	17	2	15	(16)	16		♦		•	1	1	•	7
AL WARDHA	9	(36)	1	(32)					•	9	(3	(36)	_	•	(32)
AMIANTIT OMAN	6,449	258		258	965',	314		314	.) 🔺	(1,147)	9) 🔺	(99)		•	(26)
AMIANTIT OMAN CONCRETE	991	(54)		(54)	1,600	24		24	A	(609)	2) 🔺	(82)		•	(28)
AVOD	49,963	1,946		1,946	50,408	1,846		1,846	A	(442)	1(100	•	•	100
SOMI	1,748	702		702	1,631	200		200	▼	117	A 2(202		•	202
JYOTISOHAR	645	105		105	846	143		143	A	(201)	(3	(38)	•	•	(38)
IHN	631	(181)	33	(148)	1,456	(20)	39	19	A	(825)	(161)	1)	(9)	•	(167)
OTM	393	(328)	25	(271)	1,242	(137)	62	(22)	A	(848)	(191)	1)	(2)	•	(196)
REEM BATTERIES	4,581	(28)	7	(21)	6,268	165	4	169	,) •	1,687)	▼ (193)	3)	3	•	(190)
RITE	176	(46)	62	16	222	(23)	50	27	•	(46)	▼ (2	(23)	12	•	(11)
WALJAT MODERN PROJECTS	35	(15)	1	(14)	125	1	3	4	•	(06)	(1	(16)	(2)	•	(18)
Total	69,166	2,573	178	2,751	75,012	2,911	174	3,085	()	(5,846)	▼ (338)	8)	4	•	(334)

YTD Variance Analysis versus Last Year - Manufacturing Sector

	>	YTD Flash May 202	May 202	4		YTD May 2023	y 2023				YTD	Flas	YTD Flash vs LY	≻.		
Company		AC TOO SHOWED	Invst	PBT	Tag	DDT One	Invst	PBT	20	9	Tag	2	Invst	st	PBT	T
	Pevelue	20 10 1	Income	Company	enieve	sdo lar	Income	Company	נוֹ ב	enieve	<u> </u>	20	Income		Company	pany
AKZO	3,533	265		265	4,196	212		212	•	(663)	•	53	\$	ļ	•	53
AL AMAL	15	(15)	17	2	15	(13)	63	50	\$		•	(2)	•	(46)	•	(48)
AL WARDHA	9	(36)	_	(32)	41	(28)	က	(25)	•	(8)	•	(8)	•	(2)	•	(10)
AMIANTIT OMAN	6,449	258		258	7,933	384		384	•	(1,484)	•	(126)	\$		•	(126)
AMIANTIT OMAN CONCRETE	991	(24)		(24)	1,187	(8)		(8)	•	(196)	•	(46)	\$		•	(46)
AVOD	49,963	1,946		1,946	54,092	2,241		2,241	•	(4,129))	(292)	\$)	(292)
SOMI	1,748	702		702	1,596	264		564	•	152	•	138	\$		•	138
JYOTI SOHAR	645	105		105	260	20		20	•	385	•	85	\$		•	85
IHZ	631	(181)	EE	(148)	1,393	(22)	44	(33)	•	(762)	>	(104)	•	(11)	•	(115)
OTM	393	(328)	29	(271)	202	(968)	158	(238)	•	(112)	•	89)	(101)	•	(33)
REEM BATTERIES	4,581	(28)	2	(21)	4,584	86	15	113	•	(3))	(126)	•	(8))	(134)
RITE	176	(46)	62	16	182	(27)	120	93	•	(6)	•	(19)	•	(28)	•	(77)
WALJAT MODERN PROJECTS	35	(12)	1	(14)	71	1	2	3	•	(36)		(16)	•	(1)	•	(11)
Total	69,166	2,573	178	2,751	76,028	2,971	405	3,376	•	(6,862)	>	(368)	•	(227)	•	(625)
*Payani and Other Color Commission and Other Income	y and Other le	omout														

*Revenue includes Sales, Commission and Other Income.

Amount in RO '000 YTD Variance Analysis versus Budget - Trading Sector & Contracting Sector

	Y	YTD Flash May 202	//ay 202	1	λ.	YTD Budget May 2024	: May 202	4		YTI	YTD Flash vs Budget	vs Bu	dget		
Company	Revenue PBT Ons		Invst	PBT	Revenue	PBT Ops	Invst	PBT	Revenue		PBT Ops			PBT	
			Income	Company		2	Income	Company)		ncome	Company	any
AREEJ BUSINESS SYSTEMS		(9)		(9)		(9)		(9)	\$	_	_	♦		♦	
BISHARA ESTABLISHMENT	3,049	135	54	189	3,644	251	11	262	•	(262)	(116)	3)	43) 🔺	(73)
GET	23	(14)	43	29	96	ε	43	46	•	(72)	(17)	\rightarrow (2)	(11)
IOTS	21	2		2	84	10		10	•	(63))	(8)		•	(8)
MCS		(10)	8	(2)		(10)	8	(2)	\$	•	<u> </u>	\$		\$	
MSS	310	3		3	381	14		14	•	(71)	(11)	1)) <u> </u>	(11)
NTS	2,050	147		147	1,984	108		108	•	99	3	39		•	39
OFFICE SUPPLIES	701	39	1	40	1,050	100		100	•	(349)	(61)	1)	1) 🔺	(09)
OMAN MECHANICAL	2,363	80	154	234	3,017	130	100	230	•	(654)	(20)	▼ (c	54	•	4
OMAN SERVICES SUPPLY		(10)	13	3		(10)	13	3	\$	•	<u> </u>	\rightarrow		4	
WALEED COMMUNICATIONS	442	19		19	202	78		28	•	(63)) 🔺	(6)		•	(6)
WALEED PHARMACY	5,219	16	9	22	7,748	147		147	(2	(2,529)	(131)	1)	9	v (1	(125)
ZTC	15,738	(251)	1,275	1,024	17,507	6	1,367	1,373	(1	(1,769)	(257)	7)	(95)	(3	(349)
Total	29,916	150	1,554	1,704	36,015	771	1,542	2,313	9) 🔺	(660'9)	(621)	1)	12	9) 🔺	(609)

YTD Variance Analysis versus Last Year - Trading Sector & Contracting Sector

	\	YTD Flash May 2024	May 202	4		YTD May 2023	y 2023				YTD Flash vs LY	-lash	vs LY		
Company	Poved officery	DRT One	Invst	PBT	0.000	DRT One	Invst	PBT	000	oli do you	PRT One	9	Invst		PBT
			Income	Company			Income	Company) - -		Income		Company
AREEJ BUSINESS SYSTEMS		(9)		(9)		(11)		(11)	\$		•	2	<u></u>	_	2
BISHARA ESTABLISHMENT	3,049	135	54	189	3,266	138	54	192	•	(217)	•	(3)	<u></u>		(3)
GET	23	(14)	43	50	26	(28)	100	72		(74)	•	14) 🔺	(25)	(43)
IOTS	21	2		2	32	4		4	•	(11)	•	(2)	4		(2)
MCS		(10)	8	(2)		(15)	58	14	\$		•	2)	(21)	(16)
MSS	310	3		3	337	14		14	•	(27))	(11)	4		(11)
NTS	2,050	147		147	1,753	153		153	•	297	•	(9)	4		(9)
OFFICE SUPPLIES	701	39	1	40	1,021	86		86	•	(320)) 🛕	(47)	•	1	(46)
OMAN MECHANICAL	2,363	80	154	234	2,752	161	163	324		(388)) 🛕	(81)	•	(6)	(06)
OMAN SERVICES SUPPLY		(10)	13	3	26	(3)	20	17	•	(26)	•	(7)		(7)	(14)
WALEED COMMUNICATIONS	442	19		19	411	6		6	•	31	•	10	4	•	1
WALEED PHARMACY	5,219	16	6	22	7,103	44	18	62)	1,884))	(28))	(12)	(40)
ZTC	15,738	(251)	1,275	1,024	16,972	269	1,361	1,630	→	1,234)	(5	(220)	<u> </u>	(88)	(909)
Total	29,916	150	1,554	1,704	33,770	821	1,745	2,566	•	(3,854)	9)	(671)	<u>=</u>	(191)	(862)
, - , - , - , - , - , - , - , - , - , -															

^{*}Revenue includes Sales, Commission and Other Income.

Amount in RO '000

YTD Variance Analysis versus Budget - Service and Investment Sector

YID variance Analysis versus Budget - Service and Investment Sector	aget - ser	vice and	Investn	Jent Secto)r										
		YTD Flash May 2024	May 2024		•	YTD Budget May 2024	May 2024				YTD Fla	YTD Flash vs Budget	+		
Company	Revenue	PBT Ops	Invst Income	PBT Company	Revenue	PBT Ops	Invst	PBT Company	Revenue	e	PBT Ops	Invst	Ð	PBT Company	2
ADVERTISING INTERNATIONAL	70	2		2	09	(4)		(4)	•	10	•	\rightarrow		•	9
AL KHUWAIR DEVELOPMENT		(10)	7	(3)		(10)	7	(3)	\$	•	_	\$		\$	
AL MADINA LOGISTIC	4,145	395		395	2,800	345		345	•	1,345	A 50	+		•	20
MCC	96	(78)	96	18	100	(92)	9/		•	(2)	(2)	▼ (;	20	•	18
MEZOON INTERNATIONAL	780	(48)		(49)	1,552	3		3	•	(772)	▼ (52)	♦		•	(25)
MEZOON TRAVEL	7	(47)	9	(41)	31	(18)	9	(12)	•	(24)	(29)	\$		•	(58)
NATIONAL OILFIELD	09	(8)	09	52	147	11	09	71	•	(87)	(19)	†		•	(19)
000		(275)		(275)		(260)		(260)	\$		(15)	\$		•	(12)
OID			294	294			294	294	\$	•	_	\$		_	
PERSONAL INVESTMENT									\$	•	_	\$		\$	
Idd		(4)		(4)					\$		(4)	\$		•	(4)
PRE-AREEJ ESTATE									\$	•	_	\$		\$	
PRE-OWNERS	285	100		100	300	100		100	•	(15)	_	\$		\$	
RCS	111	8		8	107	3		3	•	4	•	\$		•	2
RES	3,373	89	96	164	4,176	29	91	158	•	(803)	•	▼	2	•	9
WALEED ASSOCIATES	1,043	(155)	1,452	1,297	1,798	(62)	2,702	2,623	•	(755)	(92)	•	(1,250)	(1,:	,326)
WALJAT COLLEGES									\$	•	4	\$		4	
WILAYAT INVESTMENTS		(8)	1	(7)		(8)	1	(7)	\$	•	4	\$		4	
ZBD	758	73		73	740	40		40	•	18	▲ 33	3		▼	33
Total	10,727	12	2,012	2,024	11,811	114	3,237	3,351	(1	(1,084)	(102)	•	(1,225)	(1 ,	(1,327)
YTD Variance Analysis versus Las	st Year - S	ervice ar	savul pu	Last Year - Service and Investment Sector	tor										
		YTD Flash	YTD Flash May 2024			YTDIV	YTD May 2023				YTD	YTD Flash vs LY			
Com pany	Revenue	PBT Ops	Invst Income	PBT Company	Revenue	PBT Ops	Invst Income	PBT Company	Revenue	en e	PBT Ops	Invst	o o	PBT Company	2
ADVERTISING INTERNATIONAL	20	2		2	20	(8)	((8)	▼ (20	10	•		•	10
AL KHUWAIR DEVELOPMENT		(10)	2	(3)		(10)	329	319	 	•	▲	A	(322)	:)	(322)
AL MADINA LOGISTIC	4,145	395		395	3,388	518	3	518	3	757	(123)	\		.)	(123)
MCC	95	(78)	96	18		(47)) 88	51	•	(35)	(31))	(2)	•	(33)
MEZOON INTERNATIONAL	780	(48)		(49)	1,035	1.	7	17	•	(255)	(99)	4		•	(99)
MEZOON TRAVEL	7	(47)	9	(41)	136	(37)	4	(33)	•	(129)	(10)	~ (2	•	(8)
NATIONAL OILFIELD	09		90		14		09 (44	◀	46	•	\$		•	∞
000		(275)		S	161	(209)	((209)	•	(161)	(99)			•	(99)
OID			294	294					\rightarrow	•	▲	•	294	•	294
PERSONAL INVESTMENT									\rightarrow	•	\$	\$		_	
PPI		(4)		(4)		(4)		(4)	\$	•	\$	\$		_	
PRE-AREEJ ESTATE									\rightarrow	•	<u></u>	\$		_	
	100						,		ļ	(3	4	_	J	(

(42)

(1,656)

(1,523)

(133)

(711)

171 2,953

91

112 15 80 (22)

297 143 4,084 1,168

164

1,452

3,373

100 8 68 (155)

285

(12)

(12)

112

(680)

(629)

(2,663)

(2,226)

(437)

(129) **(766)**

4,238

(7) 67 **449**

> 887 11,493

(7) 73 **2,024**

(8) 73 **12**

> 758 10,727

WILAYAT INVESTMENTS

ZBD **Total**

WALJAT COLLEGES

RES WALEED ASSOCIATES

PRE-OWNERS RCS 2,012

673 67 **4,687**

089

Zawawi Trading Company (ZTC)

		Montl	h Ma	ay 2024					
Description	Flash	Budget	vs	Budget	Variance % vs Budget	Last year (LY)	V	s LY	Variance vs LY
MB Operation	(149)	(53)	•	(96)	181.1%	104	•	(253)	(243.3)%
Engineering And Projects	32	(8)	_	40	(500.0)%	(10)		42	(420.0)%
Utilities	(7)	(6)	▼	(1)	16.7%	(7)	•		
Discontinued Operation - MTU			4	•		(21)		21	(100.0)%
Discontinued Operation - ICT			4	•		(5)		5	(100.0)%
PBT - Operations	(124)	(67)	▼	(57)	85.1%	61	lacksquare	(185)	(303.3)%
Investment Income	41	11	A	30	272.7%	45	•	(4)	(8.9)%
PBT - Company	(83)	(56)	•	(27)	48.2%	106	•	(189)	(178.3)%

		YTD	Мау	2024					
Description	Flash	Budget		vs dget	Variance % vs Budget	Last year (LY)	٧	s LY	Variance vs LY
MB Operation	(257)	17	•	(274)	>(1000%)	429	•	(686)	(159.9)%
Engineering And Projects	16	(4)	A	20	(500.0)%	(32)		48	(150.0)%
Utilities	(10)	(7)	▼	(3)	42.9%	(8)	•	(2)	25.0%
Discontinued Operation - MTU						(99)		99	(100.0)%
Discontinued Operation - ICT						(21)		21	(100.0)%
PBT - Operations	(251)	6	•	(257)	>(1000%)	269	•	(520)	(193.3)%
Investment Income	1,275	1,367	•	(92)	(6.7)%	1,361	•	(86)	(6.3)%
PBT - Company	1,024	1,373	•	(349)	(25.4)%	1,630	•	(606)	(37.2)%

Oman Formaldehyde Chemical Company (OFCC)

		Month	May 2024				
Description	Flash	Budget	vs Budget	Variance % vs Budget	Last year (LY)	vs LY	Variance vs LY
PBT - Operations (50%)	74	42	▲ 32	76.2%	63	1 1	17.5%
Cash PBT - Operations (50%)	89	57	▲ 32	56.6%	77	▲ 12	14.9%

		YTD N	1ay 2024				
Description	Flash	Budget	vs Budget	Variance % vs Budget	Last year (LY)	vs LY	Variance vs LY
PBT - Operations (50%)	258	205	▲ 53	25.9%	321	v (63)	(19.7)%
Cash PBT - Operations (50%)	330	277	▲ 53	19.1%	394	v (64)	(16.1)%

350																					
}	Sales	Budget Sales	SSOO	Gross (Margin	Comm. Ir	Invst.	Oth Inc/ (Loss)	Gross Le	Less O	Opr Inc Fin Cost ((Inc)	ss Less ost Prov For c) Invest	s For PBT	Add	Cash e PBT	Gross Margin %	PBT %	From Ops	Cash PBT From Ops	Divi Paid Bu Out	Budget V PBT. Ops P	Variance PBT. Ops
ADVERTISING INTERNATIONAL	2	13	_	4				4	7	(3)		(3)		(3)	80	(09)	(3)			-	4)
AKZO	727	747	487	240			9	246	180	99	-	65	5 17		33	3 9	9	5 82		38	27
AL AMAL							3	3	9	(3)		(3)	((3)			(3)			(3)	
AL KHUWAIR DEVELOPMENT										(3)		(3)	<u> </u>	(3)			(3)			(3)	
AL MADINALOGISTIC	910	732	671	239			7	246	175	71	12	59	6	59	26	9 9				69	(10)
AL WARDHA			4	(4)				(4)	5	(6)		(6)	((6)			(6)				(6)
AMIANTIT OMAN	1,165	1,523		243			-	244			(1)	65		2 97	21	1 6				09	5
AMIANTIT OMAN CONCRETE	174	320	160	14				14	34 (2	(20)		(20)) 10	0 (10)		8 (11)	(20)	(10)		(1)	(19)
AREEJ BUSINESS SYSTEMS									-	(1)		(1)	((1)			(1)	(1)		(1)	
AVOD	8,591	8,532	8,160	431			6	440	257 1	183	23	160	0 210	0 370		5 2	160	370		150	10
BISHARA ESTABLISHMENT	585	729	410	175				175	150	25	(1)	26	3 16	6 42	30	4	. 26	3 42		51	(22)
GET	13	41	9	7				7	4	3			3	3	54	4 23	8	3		(2)	5
IOTS	2	17	3	2				2	1	_			1	7	40	0 20	_	1		2	(1)
IMOS	419	374	213	206			-	207	37 1	170	(7)	177	7 19	961 6			177	196		154	23
JYOTI SOHAR	169	167	139	30			2	32	က	29		29	6	29	18	8 17	. 29	9 29		29	
MSS	81	75	29	41			-	15	13	2	_		_	_	17	7	_	_		2	(1)
MEZOON INTERNATIONAL	211	333	185	26	7			33	31	2	4	(2	<u> </u>	(2)	12	(1)				(2)	3
MEZOON TRAVEL						2		2		(7)		(7)	_	(7)			(12)	(12)			(12)
MCS									2	(2)		(2)	((2)			(2)			(2)	
MCC	20	20	27	(7)		1		(9)	10 (1	(16)		(16))	(16)	(32)	(80)	(17)	(17)		(16)	(1)
IHN	186	213	172	14			1	15	35 (2	(20)	(3)	(11)		(11)		(6) 8	(17)	(11)		(19)	2
NATIONAL OILFIELD	4	26	3	1	7			8	9	2			2	2		2 50	2	2 2		2	
NTS	378	392	252	126			9	132	86	34		34		1 35		3 9	34	1 35		22	12
OFFICE SUPPLIES	166	207	104	62				62	47	15	6			10						17	(11)
OMAN MECHANICAL	269	282	462	107			12	119	103	16		16		6 22	19	9				24	(8)
OMAN SERVICES SUPPLY										(2)		(2)	<u> </u>	(2)			(2)			(2)	
ОТМ	87	303	66	(12)			12		62 (6	(62)		(62)) 17	7 (45)	(14)	.) (71)	(62)			(9)	(26)
000									52 (5	(52)		(52)		1 (51)			(52)	(51)		(52)	
OID																					
PERSONAL INVESTMENT																					
PRE-AREEJ ESTATE																					
PRE-OWNERS	22	09		22				22	37	20		20	24		100	35				20	
PPI										(1)		£					(1)				£
REEM BATTERIES	1,054	1,274	ဝ	116				116	112	4	3		1 34	က				(1)		49	(48)
RCS	22	21		2				2	3	2	_		_	_		3 2		_			_
RES	552	833	4	22				22			(1)			1 3						12	(10)
RITE	43	44	27	16				16	18	(2)		(2)		1 (1)	37	7 (5)	(2)	(1)		(9)	4
WALEED ASSOCIATES	174	388	104	20	27	98		192	108	84		84		4 88	40	0 48	(11)	(7)			(11)
WALEED COMMUNICATIONS	69	103	43	26				56	23	3			3	3		8				9	(3)
WALEED PHARMACY	1,099	1,548	881	218	27		10	255	190	65	09	-1	5 13	3 18	20	0 0		5 18		53	(48)
WALJAT COLLEGES																					
WALJAT MODERN PROJECTS	7	25	5	2				2		(2)		(2)		1 (1)	29	9 (29)	(2)			_	(3)
WILAYAT INVESTMENTS									2	(2)		(2)	((2)			(2)			(2)	
ZBD	199	152		46			_		16	31		31					31			6	22
コント	2 364	2770	2 010	354	_	41	84	470	511 / 1	(32)	بر 1	(83)	1 46	(37)	7		141 (124)	(78)	_	(67)	(57)

090	Sales	Budget Sales	S900	Gross (Comm. Invst. Inc Inc		Oth G Inc/ P (Loss)	Gross I Profit	Less	Opr	Less Fin Cost	Less Prov For	PBT	Add Depre	Cash PBT	Gross Margin %	PBT	PBT From Ops	Cash PBT From	Divi Paid Out	Budget PBT. Ops	Variance PBT. Ops
ADVERTISING INTERNATIONAL	70	09	33	37				37	35	2			2		2	53	Э	2	2		(4)	9
AKZO	3,522	3,603	2,364	1,158			1	1,169	892	277	12		265	82	347	33	80	265	347		114	151
AL AMAL						17	15	32	30	2			2		2			(15)	(15)		(16)	1
AL KHOWAIK DEVELOPINIEN I	7 110	2770	0.70.0	1 261		,	33	1 207	0 98	(5)	Ü		(5)	262	(5)	2	0	(10)	(110)		(10)	, u
A WARDHA	t 1	2,7,2			\dagger	_		(13)	22	(35)	3		(35)	200	(32)	5	2	(36)	(36)) †	(36)
AMIANTIT OMAN	6,446	7,591	5.2	1,219	T	+	, m	1,222	978	244	(14)		258	145	403	19	4	258	403		314	(56)
AMIANTIT OMAN CONCRETE	991	1,600		133				133	187	(54)			(54)	64	10	13	(2)	(54)	10		24	(78)
AREEJ BUSINESS SYSTEMS									9	(9)			(9)		(9)			(9)	(9)		(9)	
AVOD	49,925	50,368	46,644	3,281			38	3,319	1,271	2,048	102		1,946	866	2,944	7	4	1,946	2,944		1,846	100
BISHARAESTABLISHMENT	3,049	3,644	2,138	911		24		965	778	187	(2)		189	80	269	30	9	135	215		251	(116)
GET	23	92	11	12		43		22	26	29			29		29	52	126	(14)	(14)		3	(17)
IOTS	21	84	14	7				7	2	2			2		2	33	10	2	2		10	(8)
IMOS	1,746	1,631		860			2	862	196	999	(36)		702	93	795	49	40	702	795		200	202
JYOTI SOHAR	632	833		_			13	120	15	105			105	2	107	17	17	105	107		143	(38)
MSS	304	380	244				9	99	61	5	2		က	2	5	20	-	3	2		4	(11)
MEZOON INTERNATIONAL	754	1,540	652	102	26			128	157	(29)	20		(49)	_	(48)	14	(7)	(49)	(48)		3	(52)
MEZOON TRAVEL		Ī			7	9		13	24	(41)			(41)		(41)			(47)	(47)		(18)	(29)
MCS						∞		ω	10	(2)			(2)	İ	(2)			(10)	(10)		(10)	
MCC	95	100				96		99		18	;		18	-	19	(32)	_	_	(77)		(92)	(2)
ITZ	626	1,456		(2)		33	2	16		(160)	(12)		(148)	29	(119)	(4)	_	_	(152)	İ	(20)	(161)
NATIONAL OILFIELD	43	132			13	09	4	80	28	52			52	İ	52	7	121	(8)	(8)	75	7	(19)
NTS	2,014	1,959	_				36	641	494	147			147	9	153	30	7	147	153		108	39
OFFICE SUPPLIES	701	1,050				-		308	222	98	46		40	20	09	44	9	39	29		100	(61)
OMAN MECHANICAL	2,317	2,990	1,823	494		154	46	694	460	234			234	28	262	21	10	80	108		130	(20)
OMAN SERVICES SUPPLY		Ī				13		13		3		Ī	က		3	Ī			(10)		(10)	
ОТМ	337	1,186	408	(71)		22	26	42		(271)		Ī	(271)	83	(188)	(21)	(80)		(242)		(137)	(191)
000									275	(275)			(275)	2	(270)			(275)	(270)		(260)	(15)
OID						294		294		294			294		294							
PERSONAL INVESTMENT		Ī																				
PRE-AREEJ ESTATE																Ī						
PRE-OWNERS	285	300		285				285	185	100		Ī	100	120	220	100	35	100	220		100	
PPI	11	0		7	\dagger	1	C	1	4 6	4 2	Ċ		(4) (5	7	(4)	7	Ś	4 6	4 ,		, C	(4)
REEM BALIERIES	4,070	0,200	4 ⊃	200		+	၁	770	270	E 9	07		(4)	60	0 0	- 6	1	(20)	4		CO	(193)
L C	1.1.1	107			1	0	3	87	12	13	ဂ (ρ	(α,	22	\ \	ρ	i a		υ (Ω 7
XEV 1:1	3,374	4,105	λ,	יי		96	(L)	4.20	1.77	CC I	(A)		164	٥	0/1	01.	ç (80	4/		/9	- 3
KIIE	1/6	222				29		124	108	16			16	n !	19	35	ກ <u>ເ</u>		(43)		(23)	(23)
WALEED ASSOCIATES	808	1,660			135 1	1,452		1,851	554	1,297			1,297	12	1,309	29	143	_	(143)	1,235	(24)	(22)
WALEED COMMUNICATIONS	440	503							115	19			19	_	20	30	4	19	20		28	(6)
WALEED PHARMACY	5,066	7,570	3,861	1,205	101	9	. 25	1,364	1,029	335	313		22	99	06	24	0	16	8		147	(131)
WALJAT COLLEGES		Ī																				
WALJAT MODERN PROJECTS	35	125	30	2		-		9	20	(14)			(14)	က	(11)	4	(40)	(15)	(12)		_	(16)
WILAYAT INVESTMENTS						-		-	∞	(/			(2)		(7)			(8)	(8)		(8)	
ZBD	751	740	740 591					167	8	73		_	73	2	78	7	10	73	28		4	7,3
	15 100	47 050	0100							ł				Ì			t				2	8

Amount in RO '000 Sectorwise Summary of Group Results

sectorwise summary or Group Results					1								
		2	МТD Мау	У			Y	ҮТ D Мау	,			ҮТD Мау	,
Sector	Flash 2024	Budg 202⁄	et Actual t 2023	vs Budget 2024	vs LY 2023	Flash 2024	Budget Actual 2024 2023		vs Budget 2024	vs LY 2023	Actual 2022	Actual 2021	Actual 2020
Revenue													
Manufacturing	12,657	13,548	13,482	(891)	(825)	69,166	75,012	76,028	(5,846)	(6,862)	81,954	60,738	57,607
Trading & Contracting	5,469	6,524	6,782	(1,055)	(1,313)	29,916	36,015	33,770	(660,9)	(3,854)	32,512	33,216	32,391
Service & Investment	2,203	2,630	2,432	(427)	(229)	10,727	11,811	11,493	(1,084)	(166)	11,768	14,649	18,212
Total	20,329	22,702	22,696	(2,373) (2,367)	(2,367)	109,809	122,838	121,291	(13,029)	(11,482)	126,234	108,603	108,210
PBT-Operations													
Manufacturing	382	446	386	(64)	(4)	2,573	2,911	2,971	(338)	(398)	2,300	2,242	2,831
Trading & Contracting	(34)	103	178	(137)	(212)	150	771	821	(621)	(671)	278	(64)	(487)
Service & Investment	12	32	39	(23)	(27)	12	114	449	(102)	(437)	(104)	1,613	(430)
Total	360	584	603	(224)	(243)	2,735	3,796	4,241	(1,061)	(1,506)	2,474	3,791	1,914
Cash PBT-Operations													
Manufacturing	729	802	735	(92)	(9)	4,244	4,704	4,739	(460)	(495)	4,181	4,255	5,001
Trading & Contracting	52	203	279	(151)	(227)	584	1,272	1,314	(688)	(730)	827	486	89
Service & Investment	43	67	144	(24)	(101)	525	260	964	(32)	(439)	357	2,186	184
Total	824	1,075	1,158	(251)	(334)	5,353	6,536	7,017	(1,183)	(1,664)	5,365	6,927	5,274
PBT-Operations % to Revenue													
Manufacturing	3.0%	3.3%	2.9%			3.7%	3.9%	3.9%			2.8%	3.7%	4.9%
Trading & Contracting	%(9.0)	1.6%	2.6%			0.5%	2.1%	2.4%			%6.0	(0.2)%	(1.5)%
Service & Investment	0.5%	1.3%	1.6%			0.1%	1.0%	3.9%			%(6:0)	11.0%	(2.4)%
Total	1.8%	2.6%	2.7%			2.5%	3.1%	3.5%			2.0%	3.5%	1.8%
Cash PBT-Operations % to Revenue													
Manufacturing	5.8%	5.9%	2.5%			6.1%	6.3%	6.2%			5.1%	7.0%	8.7%
Trading & Contracting	1.0%	3.1%	4.1%			2.0%	3.5%	3.9%			2.5%	1.5%	0.3%
Service & Investment	2.0%	2.5%	5.9%			4.9%	4.7%	8.4%			3.0%	14.9%	1.0%
Total	4.1%	4.7%	5.1%			4.9%	5.3%	2.8%			4.3%	6.4%	4.9%

*Revenue includes Sales, Commission and Other Income.

ANNEXURES