# Women Tech Women Yes Street Teams

Benson4 Inc.

#### Goals

- 1. Build awareness
- 2. Boost gala attendance
- 3. Increase donations

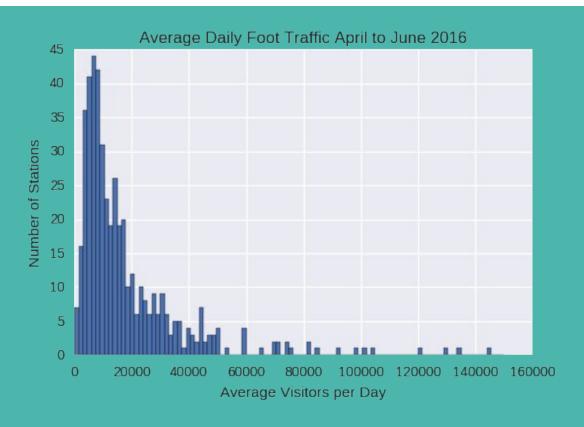
### **Assumptions**

- June gala
- Limited canvassing resources

#### **Data**

- MTA Subway station turnstile data from April to June 2016
- Income data from The New Yorker's "Inequality and New York's Subway" project

## **Exploration**



#### **Findings and Considerations**



- Avoid highest trafficked areas (PANDAmonium!)
- Select stations between the 70th to 90th percentiles
- Ranked stations giving priority to higher income areas

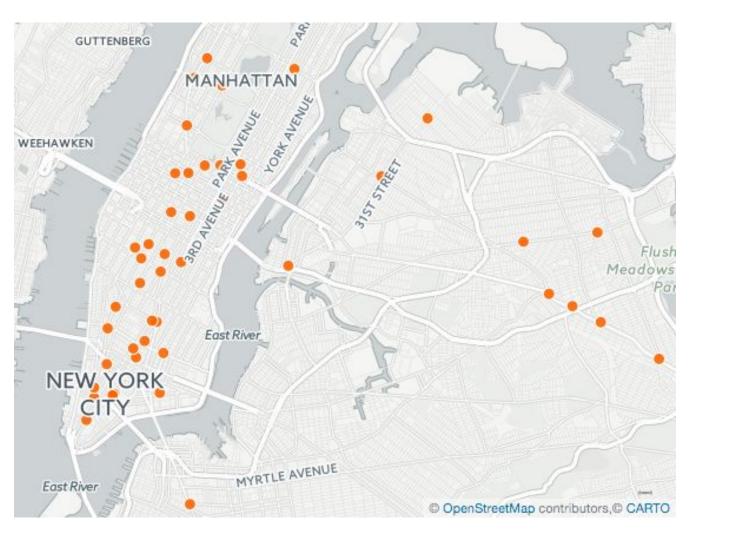
### **Final List of Subway Stations**

Optimized for high traffic areas without overcrowding, taking into account income to target people more likely to donate

# **Subway Stations**

WORLD TRADE CTR	ACE23
CHAMBERS ST	123
5 AV/59 ST	NQR
CANAL ST	ACE
LEXINGTON AV/63	F
14 ST	123FLM
57 ST	F
66 ST-LINCOLN	1
ASTOR PL	6
8 ST-NYU	NR
28 ST	NR
CHAMBERS ST	JZ456
BROOKLYN BRIDGE	456JZ
86 ST	1
5 AVE	7BDFM
81 ST-MUSEUM	BC
23 ST	NR
8 AV	ACEL
BLEECKER ST	6DF
23 ST	1
23 ST	CE
WALL ST	45
7 AV	BDE
50 ST	CE
79 ST	1

33
1
1
NQR456
6
6
EFMR
F
BDNQR
6
1
6
NR
23
7
F
MR
NQ
MR
MR
NQ
EJZ
F
7
BQ
7





#### Recommendations

- Prioritize 50 stations
- Engage 20 canvassers (10 teams of two)
- Teams are assigned to a station for one week
- Team rotates to a new station every week

# **Questions?**