

GENWEALTH

# Bank of Baroda Hackathon 2024

Produced By: Balasubramanian P  
Date: 29th June 2024



# Financial Advisory

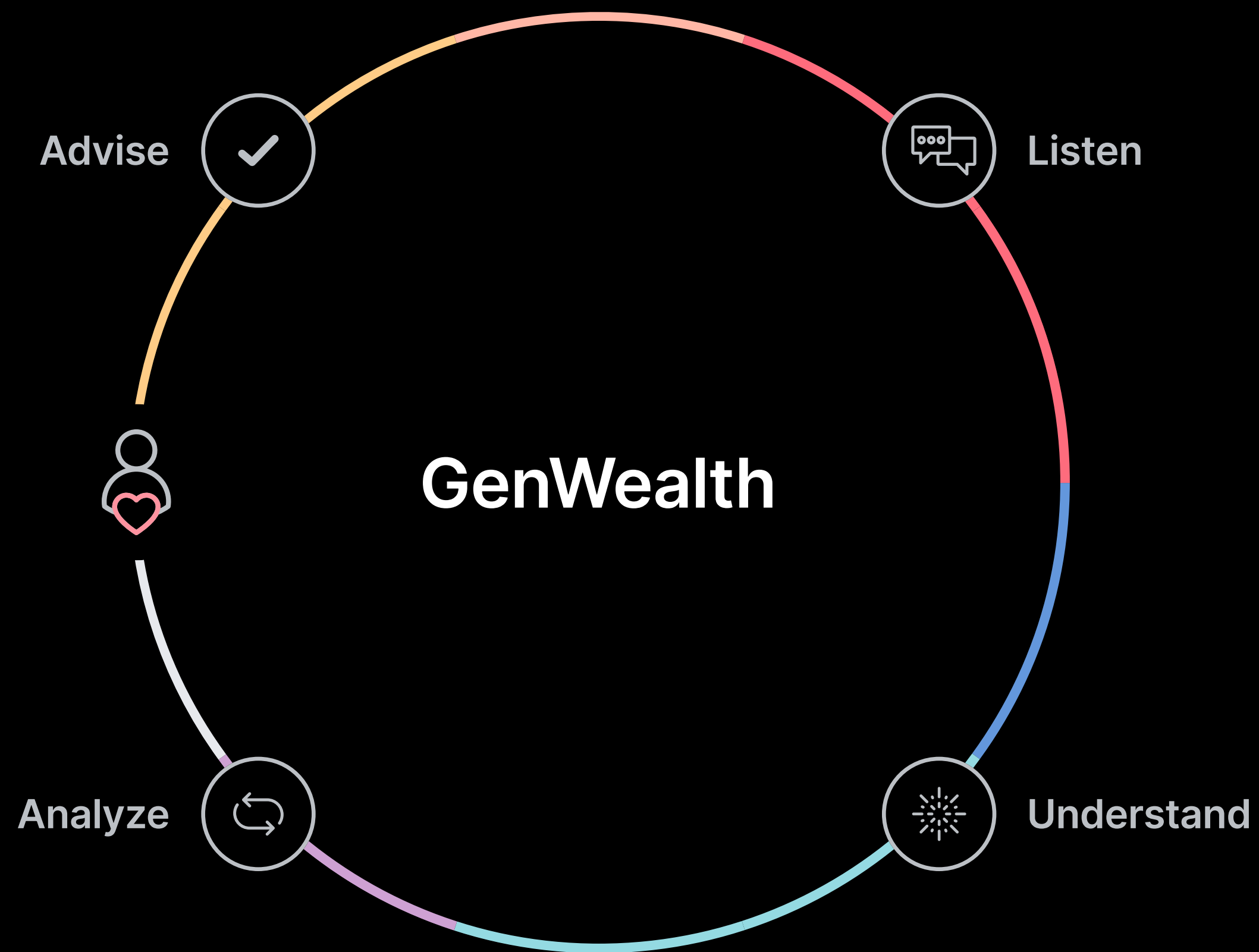
The objective is to revolutionize financial advisory services using generative AI to provide personalized, data-driven financial advice to customers.

## Problem Understanding

- Analyze customer financial data and market trends to generate tailored investment strategies.
- Offer real-time advisory services that adapt to changing financial conditions and customer goals.
- Ensure transparency and explainability in the AI-driven advisory process to build customer trust and confidence.

## Motivation

- Personalized financial advice is crucial for achieving optimal investment outcomes.
- Current solutions lack real-time adaptability and transparency.
- Leveraging AI can enhance decision-making and trust in financial advisory services.



# AI-Powered Financial Advisory Agent

The Agent offers personalized investment strategies tailored to individual financial goals, adapts in real-time to market changes to ensure optimal decision-making, and provides transparent and explainable AI recommendations to build trust and confidence among users.



# GenWealth Agent

## Step 1

1

### Listen

#### Description:

- Utilize the Whisper API to capture user inputs through speech recognition.
- Enable seamless and natural user interactions by allowing users to speak their financial goals and status.
- Ensure high accuracy in capturing and transcribing user inputs to text for further processing.

#### Key Features:

- Voice recognition for ease of use.
- Accurate transcription of financial goals and current status.
- Integration with a user-friendly web interface for initiating voice inputs.

# GenWealth Agent

## Step 2

2

### Understand

#### Description:

- Use Large Language Models via OpenAI APIs to interpret and categorize user inputs.
- Extract key financial information such as income, expenses, investment preferences, and risk tolerance.
- Build a comprehensive profile for each user, encompassing their financial status and objectives/goals.

#### Key Features:

- Advanced NLP for understanding complex financial language.
- Categorization of users based on financial goals and risk profiles and current fiscal status.
- Creation of detailed user profiles for personalized advice.

# GenWealth Agent

## Step 3

### Description:

- Implement a decision engine using OpenAI APIs and a case-by-case rule engine to process user data and market trends.
- Evaluate the user's financial status and goals against current market conditions.
- Develop tailored investment strategies considering factors like mutual funds, index funds, thematic equity baskets, gold, bonds, & debt MFs.
- Continuously update strategies based on real-time market data to ensure relevance and optimization.

3

### Analyze

### Key Features:

- Data-driven analysis combining user profiles and market trends.
- Real-time adaptation of strategies to market fluctuations.
- Use of AI to simulate and predict investment outcomes for various scenarios.

# GenWealth Agent

## Step 4

### Description:

- Provide personalized investment advice to users through an intuitive web interface.
- Display tailored investment strategies with clear explanations and justifications.
- Offer suggestions for high-risk investments (mutual funds, index funds, thematic equity baskets) and hedging instruments (gold, bonds, debt MFs).
- Ensure transparency and explainability in the advisory process to build trust and confidence.

4

**Advise**

### Key Features:

- Personalized investment recommendations.
- Graphs and charts to help users understand their investment portfolio and strategy performance.
- Interactive elements for users to explore different investment scenarios.
- Display of personalized investment strategies with clear, actionable insights.
- Transparent and explainable AI-generated advice.
- Interactive interface for users to view and adjust their investment strategies.

# Architecture

## Data Collection Layer:

- User Data Storage:
  - Secure databases to store user financial data, goals, and preferences.
  - Use encryption to protect sensitive information.
- Market Data Integration:
  - APIs to fetch real-time financial market data (stocks, bonds, mutual funds, etc.).
  - Daily updates to keep investment strategies current.

## Processing Layer:

- Data Processing Pipelines:
  - ETL (Extract, Transform, Load) processes to clean and prepare data for analysis.
  - Data normalization to ensure consistency across different data sources.
- Natural Language Processing (NLP):
  - Use OpenAI's NLP models to interpret user inputs and extract relevant financial information.
  - Categorize and tag user data for easier analysis.



# Decision Engine

## **Algorithmic Analysis:**

- AI and machine learning algorithms to analyze user data and market trends.
- Model training to predict optimal investment strategies based on historical data and market simulations.

## **Strategy Development:**

- Dynamic generation of investment strategies tailored to individual user profiles.
- Balance between high-risk investments (mutual funds, index funds, thematic equity baskets) and hedging instruments (gold, bonds, debt MFs).

## **Market Monitoring:**

- Continuous tracking of market conditions to identify significant changes.
- Automated triggers to update investment strategies in response to market fluctuations.

## **User Feedback Loop:**

- Mechanism for users to provide feedback on recommendations.
- Use feedback to refine and improve the decision engine over time.

# Enhancing UX of User

## **User-Friendly Design:**

- A clean, intuitive web interface that is easy to navigate, reducing the learning curve for new users.
- Clear and concise information presentation, ensuring users can quickly grasp their financial status and investment options.

## **Interactive Elements:**

- Interactive charts and graphs to visualize investment performance and trends.
- User-friendly controls for adjusting and simulating different investment scenarios.

## **Explainable AI:**

- Clearly explain the rationale behind AI-generated recommendations, building trust and confidence among users.
- Provide detailed insights into how investment strategies are formulated.

# Security and Compliance

## **Data Security:**

- Implementation of strong encryption standards to protect user data both at rest and in transit.
- Regular security audits and vulnerability assessments.

## **Regulatory Compliance:**

- Adherence to financial regulations and standards (e.g., GDPR, PCI DSS).
- Transparency in AI decision-making processes to ensure compliance with regulatory requirements of SEBI and other advisory bodies. Here is where our USP (unique selling point) lies at.

# Scalability and Performance

## **Scalable Infrastructure:**

- Cloud-based infrastructure (e.g. Azure here) to handle growing user base and data volume.
- Cloud-based infra benefits: automatic scaling, high availability, disaster recovery options.
- Load balancing and auto-scaling to maintain performance under varying loads.
- Implement failover strategies to automatically switch to a standby system in case of primary system failure.
- Ensures continuous availability and minimizes downtime.
- Deploy redundant systems to maintain service continuity during hardware or software failures.

## **Performance Optimization:**

- Optimization of algorithms and data processing workflows for faster analysis.
- Use of caching and indexing to speed up data retrieval and reduce latency.
- Improves response times and reduces server load.
- Optimize database queries and use indexing to speed up data retrieval processes.
- Ensure quick access to user data and market information.

# Future Plans Post Hackathons

## **Microservices Architecture to improve reliability as scale grows exponentially:**

- Modular Design:
  - Break down the application into smaller, independent services (microservices).
  - Each service can be developed, deployed, and scaled independently.
- Improved Fault Isolation:
  - Faults in one microservice do not impact the entire application, enhancing system resilience.