# The Atlanta Region Discretionary Grants Roundtable May 21, 2008

# Return on Investments in Workforce Training

Sherrill MitchellRobison, CWDP
Federal Project Officer



#### Overview

This session will focus on the importance of identifying, reporting and submitting products and/or outcomes outlined in the Statement of Work.

"What matters in the end is Completion. Performance. Results. Not just making promises, but making good on promises."

- President's Management Agenda -



### RETURN ON INVESTMENT (ROI) BY TYPE OF GRANT

Type of Grant	Terminology	Where Reported	ROI	Submission
Community- Based & High-Growth	Training Outcome Products	ETA-###  Training — Section C  Capacity Building —  Section D1	Curriculum  Degree/Certification  Outreach Material	FPO and Angela Dayton
Earmarks	Goals Objectives	Quarterly Report Performance Measure Section	Training  Research &  Development	FPO Final Evaluation Report
Faith-Based and Community Organizations	Goals Outcomes	Narrative Questions for Grassroots Organizations Grassroots Output & Outcome Report	Training  Connecting to the One-Stop System	FPO



### Community-Based & High-Growth Job Training

	Return On \$108,293,065 Investment				
Deliverable or Activity	Percentage complete this quarter	Completion Date -actual or projected	Impact (known or potential)	Impact Calculation Methodology	
Website for recruiting				Track # of unique user sessions	

TRAINING OUTCOMES	Baseline (from SOW)	This Quarter	Cumulative Total
Number of participants <u>enrolled</u> in training program			
Number of participants that earned a degree or industry/professional certification as result of training			
Number of participants that entered employment in the field for which they were trained			



### **Earmark Grant**

### Return On \$14,711,440 Investment

Performance Measure	Expected Level of Performance What's in your grant proposal?		Current Report Quarter What did you do this quarter?	To What o project	tal re your totals to te?	
	Numeric Target	Target Percentage	Actual Numeric Level	Actual Numeric Level	Percent of Expected Level	
Research Projects				Final Evaluation Report		



### Faith-Based & Community Organizations

### Return On \$614,471 Investment

#### Narrative Report

Describe the services/training your organization provided this quarter (for example: skills assessment, employability ("soft") skills training, mentoring services, support services, etc.). Please include any goals (and the quarterly outcomes of those goals) proposed in the grant application that are not represented on the data chart.

# Outputs & Outcome Measures Report

Number of new participants served

Number of One-Stop clients referred to organization

Number of organization's participants referred to One-Stop

Number of participants placed in post-secondary education or advanced training

Number of participants placed in jobs



## RETURN ON INVESTMENT (ROI) BY TYPE OF GRANT

Type of Grant	Terminology	Where Reported	ROI	Submission
National Farmworkers Programs	Served* Trained Job Placements	ETA-9095 Program Status Summary	Training  Job Placements Housing	FPO
Prisoner Reentry	Job Placements	ETA-9140	Employment Reduced Recidivism	FPO



### National Farmworker Job Training

### Return On \$14,280,443 Investment

I. Participation Summary	Previous Period	Current Period	Grant Cumulative
	(A)	(B)	(C)
A. Total Participants Served     (excluding individuals who <u>only</u> receive a determination of eligibility)			
New Participants			
Participants Carried Over From Previous Grant			
B. Total Number of Participants Exiting Program			
II. Participant Outcomes			
A. Placed in Unsubsidized Employment			
B. Completed Training Services			
III. Total Current Participants (End of Period)			
IV. Participant Enrollments In Program Services			
A. Core Services			
B. Intensive Services			
C. Training Services			
D. Related Assistance Services (only)			



### **Prisoner Reentry**

### Return On \$391,302 Investment

B. PARTICIPANT SUMMARY INFORMATION						
1. Total Exiters						
2. Total Participants Served						
3. New Participants Served	cipants Served					
D. PROGRAM SERVICES, ACTIVITIES, AND OTHER RELATED A	SSISTAIN	Œ				
1. Received Education or Job Training Activities					***************************************	**********
2. Received Workforce Preparation Activities						



### RETURN ON INVESTMENT (ROI) BY TYPE OF GRANT

Type of Grant	Terminology	Where Reported	ROI	Submission
Youth	Outcomes	Quarterly Report Education Workforce Juvenile Justice	Education Skill Attainment Replication	FPO
YouthBuild	Outcomes	Quarterly Report Performance Items	Education  Skill Attainment  Community Involvement  Leadership Development	FPO



### Youth and YouthBuild

### Return On \$22,664,611 Investment

	Outcome Information
Workforce	1 <sup>st</sup> Time Unsubsidized Employment
Outcomes	Construction Skills Training/Certification
	Entered Long Term Occupational Training
	Entered Full-Time Post Secondary School
Education	Obtained High School Diploma
Outcomes	Obtained GED
	Obtained Industry-Related Certification
Juvenile Justice	Convicted of Crime After Entering the Project
Outcomes	Not Incarcerated / Incarcerated
	Parole/Probation Revoked After Entering Project



Upon success completion of projects, grantees should provide ETA with the actual products and all information important for distributing those products to the workforce investment system and its partners.

ETA's key dissemination strategy is the use of the Workforce3One website, an informationsharing platform for practitioners in the workforce system and other key stakeholders.



www.workforce3one.org

