

# **Highway Maintenance in Ontario Area Maintenance Contracts**

### **AASHTO Subcommittee on Maintenance**

Contract Management and Operations Branch Contract Management Office Maintenance Contracts Section

July 18, 2011

### **Province of Ontario**



- Second largest province in Canada:
  - area of 1,076,395 km² (~416,000 mi²)
  - population over 13.2 million
- More than 90 per cent of all Ontarians reside within 10 km of a provincial highway.
- Safest roads in North America
- Maintaining safe roads and keeping traffic moving are key economic and social goals of the Ministry

### **Ontario**



- Highway Network
  - 38,600 lane-km of provincial highway
  - 16,500 centre-line km
  - Over 2,700 bridges/structures.
  - 29 remote airports and 9 ferry services
  - Carry about \$3 billion of goods every day
  - Every day, about \$600M worth of goods cross the border
  - \$59 billion dollar replacement value
  - In 2010-2011, Ontario spent about \$285M on highway maintenance and \$1.9B on construction and rehabilitation
- Over 432,000 vehicles use Highway 401 near Highway 400 every day, making this highway through Toronto one of the busiest sections of highway in North America

### **Highway Maintenance Overview**



- Highway maintenance is a statutory obligation of the Ministry
  - Public Transportation and Highway Improvement Act Section 33
    - The highway shall be maintained and kept in repair by the Ministry...
    - Liable in case of default by the Ministry to keep the highway in repair
- Maintenance standards and objectives have remained consistent
  - Delivery models and specification approach have changed
- Highway maintenance activities include:
  - Winter maintenance plowing, sanding, salting, anti-icing, clean up
  - Pavement Maintenance pothole patching, shoulders, debris removal
  - Pavement Marking lines, symbols
  - Electrical illumination, traffic signals
  - Roadside Features guiderail, drainage, fences, signs, vegetation
  - Incident response
  - Patrolling

## **Highway Maintenance Delivery**



#### Pre-1995

- Large staff for in-house delivery of work
- Approximately half of winter maintenance work outsourced under direct ministry supervision
- 1996 business plan to fully outsource by 1999

#### 1996 to 2009

- A blend of contract types
  - Area Maintenance Contracts (AMC's) lump sum, contractor provides services including planning and scheduling maintenance activities
  - Managed Outsourcing contracts (MO's), unit price based contracts with ministry directing maintenance activities
- Savings/value for money achieved approximately 12.5%
- Ministry ensures maintenance quality standards are achieved

#### **Current Service Delivery Approach**

Shift to 100% AMC model

### **Highway Maintenance - Innovations**



- New technologies and innovations introduced since 1996 to meet safety, service improvement and cost-saving objectives:
  - Road Weather Information System (RWIS)
  - Anti-Icing liquids
  - GPS-based vehicle information
  - Tow-Plows
  - Fixed-Automated Spray Technology (FAST)









### **Current Approach**



#### 3rd Generation Area Maintenance Contracts (2009-2026)

- Performance Contracts are the next step in AMC evolution
  - Shift from method-based contracts to performance contracts
  - Increase scope of AMCs
    - in-scope capital
    - data collection (culverts and facilities condition)
  - Introduce asset management concepts
  - Increased opportunities for contractor innovation
  - Contractor responsible for determining how to do the work and achieve the required performance outcome or result
- Exercise due diligence through oversight and contract administration
- Road liability held by ministry
- First 3<sup>rd</sup> generation AMC tendered in 2009
- On-schedule to achieve AMCs province-wide by August 2014

# 3<sup>rd</sup> Generation AMCs - Objectives



- Provide a one window approach for the delivery of maintenance over a 9-13 year term, which will improve service to the public by:
  - Achieving value for money by managing public assets and investments
  - Holding the Service Provider ultimately accountable for service quality
  - Promote the development of a performance-based industry
  - Increase average size of contract areas to allow greater efficiencies
    - 1,000 ~ 2,200 equivalent 2-lane-km
  - Provide a high degree of confidence that operations will be completed proactively and products will perform as intended
  - Reduced contract oversight effort by the ministry
  - Improve cost effectiveness
- Develop ministry and industry knowledge and acceptance of performance requirements for the delivery of maintenance operations
- Introduce the concept of International Standard Organization (ISO) certified contractors
- Allows for greater flexibility to identify and implement innovations
- Provide flexibility for new models in 2020 2026 timeframe

### 3<sup>rd</sup> Generation AMCs - Procurement



- Evaluation streamlined to match performance management approach
- Contractor Prequalification
  - Ensure has the financial resources and adequate technical and managerial skills to satisfactorily perform the work
- Proposal submission
  - Evaluation of organization and service management
  - Evaluate winter maintenance strategy
  - Minimum technical threshold requirement
- Preferred proponent determined by lowest bid price
- Eight of twenty-two contracts awarded to date
  - Value for Money in awards
    - Industry competition healthy number of bids and competitive range of prices

# 3<sup>rd</sup> Generation AMCs - Quality

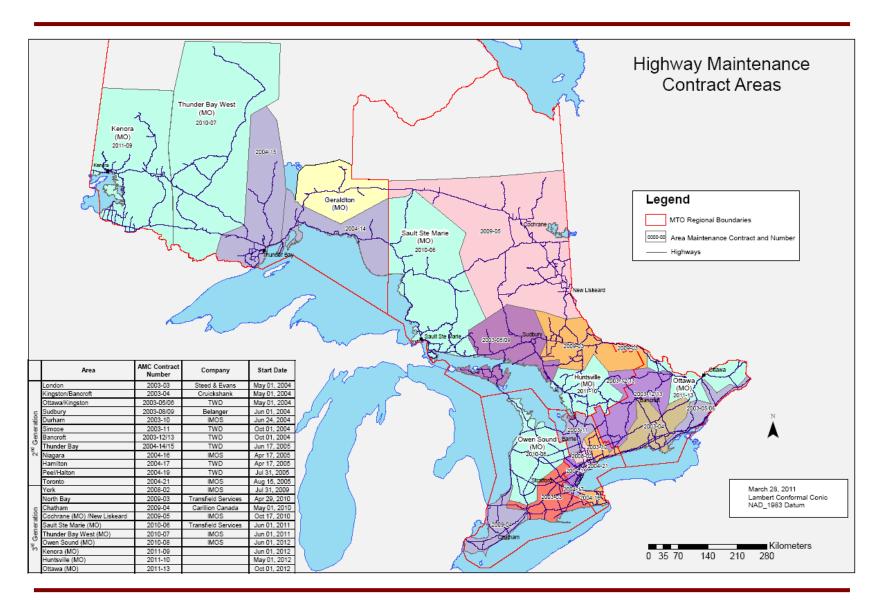


#### Contract requires ISO Certification

- Quality Management (ISO 9001:2008)
- Environment (14001:2004)
- Registration within 6-months of contract start and maintained throughout
- Contractor develops, documents and registers how they will achieve outcome targets
- Key step to ensure contractors are responsible for managing their performance and delivering contract requirements
- ISO requires annual audits
  - Results of external and internal audits available to ministry

### **Maintenance Contract Areas To Date**





### 3<sup>rd</sup> Generation AMCs – Overview



- Outcome targets set to achieve ministry quality standards
  - Promote highway safety
  - Maintain and preserve the infrastructure
  - Measurable requirements
  - Support ministry business practices
  - Implemented for all service areas, e.g.
    - Winter maintenance
    - Pavement maintenance
    - Roadside features
- Based on:
  - Ministry Maintenance Quality Standards and Best Practices
  - Ontario Provincial Standards

## 3<sup>rd</sup> Generation AMCs - Specs



#### Example - Potholes

- Method-based specification:
  - Contract lists all potential deficiencies and provides a table detailing the repair time line based on class of highway and severity of the deficiency
  - Potholes 200mm x 200mm or greater and a depth > 50mm repair in 3 to 7 days (depending on highway class)
- Performance contract specification (asphalt and concrete pavement)
  - No potholes greater than 75mm deep
  - No more than 3 potholes in an area of 20m<sup>2</sup>
  - No more than 10 potholes per lane km
  - Size defined as 0.04m<sup>2</sup> (200mm x 200mm)
  - Consequences of Non-conformance
    - \$5,000 for each pothole deeper than 75mm and greater than 0.04m²
    - \$5,000 for each occurrence of more than three potholes greater than 0.04m² within an area of 20m²
    - \$1,000 for each occurrence of 10 or more potholes per lane-km.
    - Subsequent consequences for on-going non-repair

# 3<sup>rd</sup> Generation AMCs - Specs



#### Example – Cable Guiderail

- Method-based specification (subset or requirements):
  - Lists deficiencies and provides repair time line based on location of guiderail (shoulder, median) and type of the deficiency
  - Cables sagged in excess of 50mm, tightened within 21 days. Frayed within 7 days
  - Posts more than 3 consecutive broken posts (median), replace within 7 days
- Performance contract specification (subset)
  - No frayed/broken cables, no cable height exceeding standard by more than 5cm, no exposed anchors or missing hardware
  - No more than 4 consecutive broken posts
  - Temporary repairs and repairs within 30 days of end of Winter Transition period
  - Consequences of Non-conformance (subset)
    - \$5,000 for each occurrence of frayed and/or missing cables or height exceeding design standard by more than 5cm
    - \$1,000 per occurrence of more than 4 consecutive damaged posts
    - \$1,000 per occurrence of temporary repairs not completed within 24 hours
    - Subsequent consequences for non-repair continuing

# 3<sup>rd</sup> Generation AMCs – In-scope Capital



- Annual commitment for low-complexity capital work
- Contractor plans, ministry modifies/approves, contractor delivers
- Work Items
  - Asphalt patching/paving
  - Shouldering
  - Single and Double Surface Treatment
  - Centerline Culvert Installation
  - Guide Rail
  - Brushing
  - Spraying
  - Ditch Clean Out
  - Capital Improvements Facilities
- \$1.5M ~ \$3M per contract

### 3<sup>rd</sup> Generation AMCs – Data Collection



- Contractor collects and provides select data collection, e.g.
  - Non-structural culvert inventory and condition
  - Facilities condition
- Data assists contractor with developing plans for in-scope capital work
  - Provides data for ministry processes also

# 3<sup>rd</sup> Generation AMCs - Oversight



- Ministry staff are responsible to ensure the contractor meets their contractual obligations
  - Focus on results, not methods
- Contract administration is used to:
  - Provide a progressive set of actions or consequences to encourage the contractor to deliver the desired performance
  - Escalation of performance concerns when necessary
    - Verbal notice
    - Written notice
      - Non-conformance
      - Instruction Notice
      - Liquidated Damages
    - Warning of Infraction
    - Infraction Report
    - Qualification Committee
    - Default
  - Demonstrate due diligence

# 3<sup>rd</sup> Generation AMCs – Oversight



- Ministry staff assess conformance to contract requirements using audit and sampling principles
  - Hands-on training to ministry staff in advance of contract start
  - Oversight Manual applied Province-wide
  - Utilize various tools/sources of information: Documentation review, GPSbased monitoring systems, field inspections
- Ongoing communication with contractor important
- Consistency of exercise of judgement and discretion by ministry

### 3<sup>rd</sup> Generation AMCs - Metrics



- Overall, contractors meet the performance requirements
- New reporting for third generation contract being implemented to measure:
  - Number of assessments performed
  - Number of outcome targets measured
    - Number of conformances
    - Number of non-conformances
  - How non-conformances addressed
    - e.g. verbal, written or financial

### **Summary**



- Philosophy/Concepts in summary
  - The Work is the same, more efficient, timely and flexible
  - Service provider is accountable
  - How the Work is measured changes
- Strong and competitive contracting industry
  - Ontario Road Builders' Association (ORBA) represents maintenance contractors
- Audit and sampling-based oversight
- Maintained maintenance standards for traveling public
- Safest roads in North America

### The End



- Thank you
- Questions?