

BUY DOWN POINTS

Speaking of 0%, are you aware that you can buy down the interest rate on your car loan?

Yeah! It's really cool. Basically, what some of the banks allow you to do is prepay SOME of your interest in the form of a BUY DOWN POINT.

Now, what this can potentially do is save you thousands of dollars in interest charges during the term of your loan.

[Let me show you how it's done]

Now here's the deal, I'm not 100% sure what you'll qualify for, but what I would love to do with your permission is submit your application with one buy down point, see what the banks come back with and go from there. How does that sound?

[CREDIT APPLICATION][SAVE]