



RAY RIEGER TRAINING

Introduction Script

Formal Introduction:

Hi, client's name, my name is your name, and I am your finance manager today.

I just wanted to give you a little back ground about myself before we get started.

I have been a FM for over ??? X years so you are in good hands.

So while I go through your application if I happen to see an opportunity to save you some money would you mind if I bring it to your attention?